



Delivering cash
flow growth,
earning a return
on investment

Orion S.A.
Annual Report 2023

We are Orion

Orion S.A. (NYSE: OEC) is a leading global supplier of carbon black, a solid form of carbon produced as powder or pellets.

The material is made to customers' exacting specifications for tires, coatings, ink, batteries, plastics and numerous other specialty, high-performance applications. Carbon black is used to tint, colorize, provide reinforcement, conduct electricity, increase durability, and add UV protection.

Orion has innovation centers on three continents and 14 plants worldwide, offering the most diverse variety of production processes in the industry. The company's corporate lineage goes back more than 160 years in Germany, where it operates the world's longest-running carbon black plant. Orion is a leading innovator, applying a deep understanding of customers' needs to deliver sustainable solutions.

The company is dedicated to generating long-term benefits for all stakeholders, while remaining committed to responsible business practices with an emphasis on team culture, reliability, innovation and sustainability.



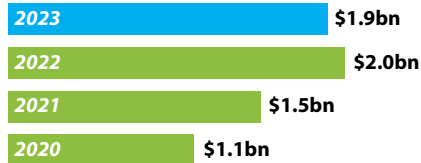
Our successes as a company are a result of multiple years of focused attention to executing on today's mandates and positioning the company for accelerated and balanced returns for many years to come. ””



FINANCIAL HIGHLIGHTS

Total sales
(\$ in billions)

2023
\$1.9bn



Adjusted EBITDA¹
(\$ in millions)

2023
\$332m



Adjusted Diluted EPS¹
(\$)

2023
\$1.92



OTHER HIGHLIGHTS

Completed multi-year emissions projects to upgrade plants in the U.S.

EcoVadis Platinum designation

99th

percentile of all companies

ISCC certification

4 plants

lead the industry with the number of certified carbon black production sites

1. Reconciliations of non-GAAP measures to the most directly comparable US-GAAP measures for Adjusted EBITDA and Adjusted EPS can be found on page 6 of this report.

“
In 2023 we delivered another year of record adjusted EBITDA – our third year in a row of growth and an increase of six percent over 2022.”

Corning F Painter
Chief Executive Officer



Dear fellow shareholders

Corning F Painter
Chief Executive Officer



In 2023 we delivered another year of record adjusted EBITDA – our third year in a row of growth and an increase of six percent over 2022. This is notable over the extended period, as we delivered it during a period of slow global demand and economic uncertainty. This is a testament to the Orion team, that continues to focus on agility and pivots as the need arises.

Thank you to our shareholders for your support in 2023. We strive to provide you high returns through balanced capital allocation, strategic focus and rigorous execution. We allocate your cash thoughtfully between attractive high-return growth projects, share buybacks and debt reduction, all of which we see as attractive opportunities.



There are not many chemicals or materials companies that had a strong 2023 and we expect additional growth in 2024. ””

In 2023, we reported revenue of \$1.9 billion and our adjusted EBITDA was \$332 million, up \$20 million versus 2022, as a result of the step change in Rubber pricing we achieved. There are not many chemicals or materials companies that had a strong 2023 and we expect additional growth in 2024. We are in a niche space with very attractive industry dynamics. Tire demand is growing in our key markets and carbon black supply has not.

We also delivered strong operating cash flow in 2023 and strengthened our balance sheet. We returned \$66 million (~ \$1.10 per share) to shareholders by repurchasing stock. We also lowered our debt by \$78 million (~\$1.30 per share). This reduced our net leverage to 2.35 times Adjusted EBITDA – down from three times Adjusted EBITDA just 18 months ago. These trends should continue, as we have completed the US air emissions upgrades and have now pivoted to deploying our growing cash flow to growth, share repurchases and debt reduction.

Completing our fourth and final air emission upgrade project in the U.S. on time is an important milestone for us. It is hard to express how big this is for Orion. A huge thank you to the engineering and operations teams.

We started up our first greenfield facility in Huaibei, China early in 2023. As we continue to work through normal start-up challenges, we should benefit from increased returns from higher-margin products sold from that facility that, in the past, were manufactured in the U.S. and shipped to China. This allows us to manufacture in China for China and in North America for North America.

Specialty demand was subdued in 2023, reflecting the weak broader market conditions. We are using this slower time as an opportunity to push new customer qualifications, upgrade our plants and introduce new products, like Kappa 10. We have already received commercial orders for this conductive carbon which is aimed at batteries with more of a cost-based value proposition.

We also achieved several key technical milestones related to the ongoing debottlenecking of our high-performance, surface-treated grades. In addition to the financial benefits of this, these successes allow us to better support our customers' growth plans and allows them to build us into new formulations with confidence.

In the Rubber business, we successfully completed our contract negotiations for 2024, per plan. In those negotiations, we gained volumes in Europe, which should not be surprising given the coming ban on Russian carbon black. Importantly, we raised prices, on top of last year's step change.

“ We returned \$66 million (~ \$1.10 per share) to shareholders by repurchasing stock. We also lowered our debt by \$78 million (~\$1.30 per share). This reduced our net leverage to 2.35 times Adjusted EBITDA – down from three times Adjusted EBITDA just 18 months ago. ”

VALUE CREATED

Strong cash flow

~65%

conversion

Returns per share

~\$1.10

returned to shareholders by repurchasing nearly ~5% of outstanding stock; ~\$66 million to date

Net debt reduction

\$78m

~\$1.30 per share of net debt reduction

Net leverage

2.35x

down from ~3.0x at mid-year 2022





Our Sustainability Commitment

We are committed to improving our sustainability – focused on a better future for the company and all of our stakeholders. We achieved our 2022 emissions targets in the U.S. and received a 10-basis point rate reduction in interest payments on our sustainability-linked term loan. If you recall, Orion agreed to the seven-year \$650-million term loan in 2021 and we were one of the first companies to link the loan to environmental goals. If we meet our targets for all four years, we could reduce our financing costs by a total of \$2.6 million.

We were selected for a 6.4 million Euro grant from the German government and the European Union – to further develop and demonstrate a climate-neutral process for producing carbon black from alternative carbon sources. We have already shown that we can make a wide range of carbon black grades with bio-circular raw materials. That is done. The challenge now is to improve efficiency to make these more cost competitive. That is what this funding will help with. We believe there is strong demand for these materials as we make them more cost-effective.

Also in 2023, we secured International Sustainability and Carbon Certification for our flagship specialty plant in Cologne. It is not just tire customers who want to build a circular economy. This will also help us support specialty customers with sustainable and traceable carbon black. It also means we now lead the industry with the number of certified carbon black production sites.

Moving Forward – Focused on Optionality and Delivering Balanced Returns

Our successes as a company are a result of multiple years of focused attention to executing on today’s mandates and positioning the company for accelerated and balanced returns for many years to come.

MOVING AWAY FROM

Constrained capital allocation due to EPA-mandated capital expenditures

Maintenance capital expenditures focused on short-term fixed cost versus long-term cost of ownership

Focus on managing for liquidity



MOVING TOWARD

Value creation



Investing in growth



Strengthening operating productivity



Almost two years ago, we outlined the steps it would take to reach mid-cycle adjusted EBITDA earnings capacity target of \$500 million. This target remains intact and achievable. Many have asked what we define as “mid-cycle.” In our view, mid-cycle would be pre-COVID levels of economic activity in the markets we serve. We would also expect pricing to remain at our new, benchmark levels and expect our consolidated plant utilization to return to the upper 80 percent range. I remain committed to and confident of achieving this goal.

To achieve the \$500 million mid cycle capacity target, we expect a \$70 million EBITDA gain from increased volumes, split evenly across Specialty and Rubber business plus a \$30 million improvement in margins and mix. This would result in \$450 million of EBITDA when added to our 2024 guidance midpoint of \$350 million. The remaining \$50 million of EBITDA capacity comes from our new Kappa conductives plant in LaPorte, Texas, which is targeted to be online in mid-2025, along with some gains in our existing Kappa business. The LaPorte plant will fill critical market gaps, especially for EV batteries and high-end conductive electric cables.

We continue to focus on providing shareholder value as we take a measured and balanced approach to allocating capital. In this way, we believe we can deliver profitable growth and strong free cash flow. We are beginning this year with confidence and purpose. Aligned behind our strategy to deliver sustainable, profitable growth and accelerated returns to shareholders, we are well positioned to achieve this in 2024 and beyond.

As we move ahead together, I would like to thank all of our Orion colleagues for their extraordinary commitment to achieving our goals and express appreciation for the support of our customers, suppliers, shareholders and Board of Directors. I look forward to what the future holds for us and appreciate your continued support of our journey.

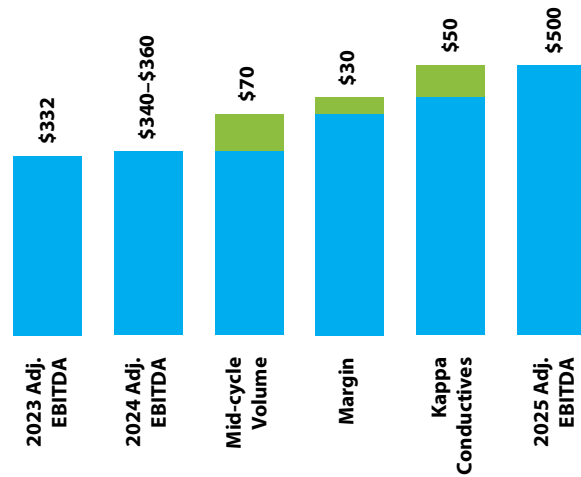


Corning F Painter
Chief Executive Officer

Path to \$500 Million: Mid-cycle adjusted EBITDA capacity
(\$ in millions)

2025F Adj. EBITDA

\$500m



Almost two years ago, we outlined the steps it would take to reach mid-cycle adjusted EBITDA earnings capacity target of \$500 million. This target remains intact and achievable. ”

Reconciliation of Non-GAAP measures
Adj. EPS and Adj. EBITDA

2020 – 2023

EPS to Adjusted EPS (in \$ per share)	Twelve Months Ended December 31,			
	2023	2022	2021	2020
Diluted EPS	1.73	1.73	2.22	0.30
Long Term Incentive Plan	0.26	0.13	0.09	0.07
Add back Environmental reserve	(0.04)	(0.01)	0.12	–
Other Adjustments including restructuring	0.01	0.03	0.05	0.26
Amortization of Acquired Intangible Assets	0.12	0.11	0.13	0.13
Foreign Exchange Rate Impacts to Financial Results	0.04	0.03	0.10	0.25
Amortization of Transaction Costs	0.05	0.03	0.07	0.03
Reclassification of Actuarial gains from AOCI	(0.15)	–	0.08	0.16
EPA-related expenses	–	–	0.04	0.09
Extraordinary expense items related to COVID-19	–	–	–	0.06
Accrual release for legal settlement	–	–	(1.36)	–
Tax Effect on Add Back Items	(0.10)	(0.09)	0.19	(0.31)
Adjusted diluted EPS	1.92	1.96	1.73	1.04

Net Income to Adjusted EBITDA (in millions)	Twelve Months Ended December 31,			
	2023	2022	2021	2020
Net Income	104	106	135	18
Income tax expense	60	52	52	8
Equity in Earnings of Affiliated companies	(1)	(1)	(1)	(0)
Income before earnings in affiliated companies and income taxes	163	157	186	26
Finance costs, net	51	40	38	39
Reclassification of Actuarial (gains)/losses from AOCI	(9)	0	5	10
Income from Operations (EBIT)	205	197	229	74
Depreciation and amortization	113	106	104	97
EBITDA	318	303	333	171
Consulting fees related to group strategy (3)	0	0	0	0
Other non-operating	14	10	(64)	29
Adjusted EBITDA	332	312	268	200

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2023

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 001-36563

ORION S.A.



(Exact name of registrant as specified in its charter)

Grand Duchy of Luxembourg
(State or other jurisdiction of incorporation or organization)

00-0000000

(I.R.S. Employer Identification No.)

1700 City Plaza Drive, Suite 300

Spring

Texas

77389

(Address of Principal Executive Offices)

(Zip Code)

(281) 318-2959

Registrant's telephone number, including area code

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stocks, no par value	OEC	New York Stock Exchange

Securities registered pursuant to section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports); and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has electronically submitted every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements.

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to §240.10D-1(b).

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

The aggregate market value of voting and non-voting common equity held by non-affiliates, based upon the closing price for the common stocks, as reported on the New York Stock Exchange on the last business day of the registrant's most recently completed second fiscal quarter, of \$21.22, was approximately \$1.24 billion.

The registrant had outstanding 57,898,772 shares of common stock as of February 9, 2024.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Company's 2024 Proxy Statement, in connection with the Company's 2024 Annual Meeting of Shareholders (in Part III), as indicated herein.



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Cautionary Statement for the Purposes of the “Safe Harbor” Provisions of the Private Securities Litigation Reform Act of 1995

This report contains and refers to certain forward-looking statements with respect to our financial condition, results of operations and business. These statements constitute forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). Forward-looking statements are statements of future expectations that are based on management’s current expectations and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in these statements. Forward-looking statements include, among others, statements concerning the potential exposure to market risks, statements expressing management’s expectations, beliefs, estimates, forecasts, projections and assumptions and statements that are not limited to statements of historical or present facts or conditions.

Forward-looking statements are typically identified by words such as “anticipate,” “assume,” “assure,” “believe,” “confident,” “could,” “estimate,” “expect,” “intend,” “may,” “plan,” “objectives,” “outlook,” “probably,” “project,” “will,” “seek,” “target,” “to be” and other words of similar meaning. These forward-looking statements include, without limitation, statements about the following matters:

- our strategies for (i) maintaining or strengthening our position in Specialty Carbon Black or Rubber Carbon Black, (ii) maintaining or increasing our Specialty or Rubber Carbon Black margins and (iii) maintaining or strengthening the competitiveness of our operations;
- our profit and cash flow projections;
- the outcome of any in-progress, pending or possible litigation or regulatory proceedings;
- the expectations regarding environmental-related costs and liabilities;
- the expectations regarding the performance of our industry and the global economy, including foreign currency rate fluctuations;
- the sufficiency of our cash on hand, cash provided by operating activities and borrowings to pay our operating expenses, satisfy our debt obligations and fund Capital expenditures;
- the ability to pay dividends;
- our anticipated spending on, and the timely completion and anticipated impacts of, capital projects including growth projects, and the construction of new plants;
- our projections and expectations for pricing, financial results and performance in 2024 and beyond;
- the status of contract negotiations with counterparties and the impact of new contracts on our business; and
- our expectation that the markets we serve will continue to demand our products.

All these forward-looking statements are based on estimates and assumptions that, although believed to be reasonable, are inherently uncertain. Therefore, undue reliance should not be placed upon any forward-looking statements. There are important factors that could cause actual results to differ materially from those contemplated by such forward-looking statements. These factors include, among others:

- possible negative or uncertain worldwide economic conditions and developments;
- the volatility and cyclicity of the industries in which we operate;
- the operational risks inherent in chemicals manufacturing, including disruptions due to technical facilities, severe weather conditions or natural disasters;
- our dependence on major customers and suppliers;
- unanticipated fluctuations in demand for our products, including due to factors beyond our control;
- our ability to compete in the industries and markets in which we operate;
- changes in the nature of transportation in the future, which may impact our customers and our business;
- our ability to successfully develop new products and technologies;
- the availability of substitutes for our products;
- our ability to implement our business strategies;
- our ability to respond to changes in feedstock prices and quality;
- our ability to realize benefits from investments, joint ventures, acquisitions or alliances;
- our ability to negotiate satisfactory terms with counterparties, the satisfactory performance by such counterparties of their obligations to us, as well as our ability to meet our performance obligations towards such counterparties;
- our ability to realize benefits from planned plant capacity expansions and site development projects and the impacts of potential delays to such expansions and development projects;
- any information technology systems failures, network disruptions and breaches of data security;
- our relationships with our workforce, including negotiations with labor unions, strikes and work stoppages;
- our ability to recruit or retain key management and personnel;

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- our exposure to political or country risks inherent in doing business globally;
- any and all impacts from the Russia-Ukraine war and the Hamas-Israel conflict and/or any escalation thereof related energy costs, raw material availability or other economic disruptions;
- geopolitical events in the United States (“U.S.”), Middle-East, European Union (“EU”) and China, relations amongst Western countries and their neighbors, as well as future relations between the U.S., EU, China, and other countries and organizations;
- all environmental, health and safety laws and regulations, including nanomaterial and greenhouse gas emissions regulations, and the related costs of maintaining compliance and addressing liabilities;
- any possible future investigations and enforcement actions by governmental, supranational agencies or other organizations;
- our operations as a company in the chemical sector, including the related risks of leaks, fires and toxic releases as well as other accidents;
- any market and regulatory changes that may affect our ability to sell or otherwise benefit from co-generated energy;
- any litigation or legal proceedings, including product liability, environmental or asbestos related claims;
- our ability to protect our intellectual property rights and know-how;
- our ability to generate the funds required to service our debt and finance our operations;
- any fluctuations in foreign currency exchange and interest rates;
- the availability and efficiency of hedging;
- any changes in international and local economic conditions, dislocations in credit and capital markets and inflation or deflation;
- any potential impairments or write-offs of certain assets;
- any required increases in our pension fund or retirement-related contributions;
- the adequacy of our insurance coverage;
- any changes in our jurisdictional earnings mix or in the tax laws or accepted interpretations of tax laws in those jurisdictions;
- any challenges to our decisions and assumptions in assessing and complying with our tax obligations;
- the potential difficulty in obtaining or enforcing judgments or bringing legal actions against Orion S.A. (a Luxembourg incorporated entity) in the U.S. or elsewhere outside Luxembourg; and
- any current or future changes to disclosure requirements and obligations, including but not limited to new ESG-related disclosures, related audit requirements and our ability to comply with such obligations and requirements.

It is not possible for our management to predict all risk factors and uncertainties, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. For further information regarding factors that could affect our business and financial results and the related forward-looking statements, see “*Item 1A. Risk Factors.*”

Orion S.A

PART I

Item 1. Business

Overview

Orion S.A., formerly Orion Engineered Carbons S.A. (“Orion”, “Company”, “we” or “our”), is a Luxembourg joint stock corporation (*société anonyme* or S.A.), incorporated in 2014 as a Luxembourg limited liability company (*société à responsabilité limitée*). Our registered office is located at 6, Route de Trèves, L-2633 Senningerberg (Municipality of Niederanven), Grand Duchy of Luxembourg. Our principal executive office is located in Spring, Texas, U.S.

We are a leading global manufacturer of carbon black products. Carbon black is a powdered form of carbon that is used to create the desired physical, electrical and optical qualities of various materials. Carbon black products are primarily used as additives for the production of polymers, batteries, printing inks and coatings (“Specialty Carbon Black” or “Specialty”) and in the reinforcement of rubber polymers (“Rubber Carbon Black” or “Rubber”). Our core competencies include the ability to engineer the physical properties of carbon black to meet the functional needs of our customers. The Company is one of the largest global producers of Specialty and Rubber Carbon Black.

We currently operate 14 wholly owned production facilities in Europe, North and South America, South Africa, and Asia, and one jointly-owned production facility at Dortmund, Germany. In addition to our headquarters in Luxembourg, we have our principal executive office in Spring, Texas (U.S.), as well as offices in Frankfurt (Germany), Cologne (Germany), Shanghai (China), Seoul (South Korea), Tokyo (Japan) and other locations. Our principal research and development (“R&D”) center is located in Cologne (Germany). We also have laboratories to support our customers in Carlstadt, New Jersey (U.S.), Shanghai (China) and Yeosu (South Korea).

We are a premium supplier of carbon black generating long-term benefits for stakeholders while remaining committed to responsible business practices with a focus on team culture, reliability, quality and sustainability.

Our business is organized into two reportable segments: Specialty Carbon Black and Rubber Carbon Black. Our business segments are discussed in more detail later in this section.

Our internet address is www.orioncarbons.com. We make available free of charge on or through our website, our current Annual Reports in Form 10-K, Quarterly Reports in Form 10-Q, reports in Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act as soon as reasonably practicable after electronically filing such material with, or furnishing it to, the U.S. Securities and Exchange Commission (“SEC”). Information appearing on our website is not a part of, and is not incorporated in, this Annual Report in Form 10-K.

Products and Applications

Carbon black is manufactured in a highly controlled process to produce particles and aggregates of varied structure and surface chemistry, resulting in many different performance characteristics for a wide variety of applications.

Specialty Carbon Black

The Company manufactures Specialty Carbon Black for a broad range of specialized applications such as polymers, batteries, printing and coatings. The various production processes result in a wide range of different Specialty Carbon Black grades with respect to their primary particle size, structure, surface area and surface chemistry. These parameters affect jetness, tinting strength, undertone, dispersibility, electrical conductivity and other characteristics. Carbon black is an additive that enhances the physical, electrical and optical properties of our customer’s end products.

We have several post-treated Specialty Carbon Black grades for coatings and printing applications, as well as several high purity carbon black grades for the fiber industry and conductive carbon black grades for batteries, polymers, and coatings. Our specialty grades of carbon black are used to impart color, provide rheology control, enhance conductivity and static charge control, provide UV protection, enhance mechanical properties and provide formulation flexibility through surface treatment. These specialty carbon products are used in a wide variety of applications, such as coatings, inks, plastics, adhesives, toners and batteries.

a. Products

- i. **Carbon Black for Coatings**—We offer a broad range of Specialty Carbon Black products for coatings, which includes products used for pigmentation in black coatings and protection of various other coatings (e.g., automotive base coats and architectural coatings), for conductivity and for tinting, as well as for paints and for light tinting in transparent coatings (e.g., metallic effects and wood glazing). The diversity of our manufacturing processes allows for the creation of a wide range of Specialty Carbon Black grades with different structures and chemical properties, thereby allowing our products to impart unique characteristics to our customers’ products.

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- ii. **Carbon Black for Polymers**—We offer Specialty Carbon Black for polymers in a diverse range of end markets including pipe (e.g., gas, oil, municipal water, sewage), construction, energy distribution (e.g., power cables), automotive, agriculture and consumer packaging. Certain products within this portfolio provide UV protection against polymer degradation for material such as pipe used for potable water, injection molding, agriculture films and cables. Other products include standard- to high-performance grades designed and modified to provide electrical conductivity, antistatic and reinforcing properties to many different polymer applications, including high-voltage cables, film and high-pressure pipes.
- iii. **Carbon Black for Printing**—We offer Specialty Carbon Black for printing inks used in different printing systems and applications. We apply different process technologies to offer highly specialized products meeting specific requirements, including compliance with food-contact regulations and specially formulated products that require unique attributes such as color undertone, optical density and gloss.
- iv. **Carbon Black for Batteries**—We offer conductive additives for a wide range of battery applications such as lithium-ion batteries for electric vehicles, energy storage and consumer applications. We also offer conductive additives for lead-acid batteries, supercapacitors and dry cell batteries. Our products, which are manufactured in different production processes, are differentiated by high purity, high conductivity, low moisture and easy dispersion, enhancing the performance, lifetime and safety of batteries.

b. Competition

We are one of the largest global producers of Specialty Carbon Black. There are two other large global producers of Specialty Carbon Black. Besides that, there are regional Specialty Carbon Black producers as well as technology specialists such as acetylene black producers. Orion differentiates by offering the broadest process technology portfolio and Specialty product portfolio to its customers.

Rubber Carbon Black

Our Rubber Carbon Black products are used in tires and mechanical rubber goods (“MRG”). Rubber Carbon Black are used to enhance the physical properties of the systems and applications in which they are incorporated. Rubber Carbon Black have traditionally been used in the tire industry as a rubber reinforcing agent to increase tread durability and are also used as a performance additive to reduce rolling resistance and improve traction. In MRG, such as hoses, belts, extruded profiles and molded goods, Rubber Carbon Black are used to improve the physical performance of the product, including the product’s physical strength, fluid resistance, conductivity and resistivity.

a. Products

- i. **Carbon Black for Tires**—We offer a broad range of carbon black products for tires, which includes high reinforcing grades and semi-reinforcing grades. Fine particle reinforcing grade carbon black is used mostly in the tread of tires. Other reinforcing grade carbon black is also used in different components of the tire carcass. In addition to standardized grades, we produce advanced grades tailored to meet specific customer performance requirements, such as ECORAX® grades designed to lower rolling resistance and high-performance grades for truck tires and high- and ultra-high-performance passenger car tires.
- ii. **Carbon Black for Mechanical Rubber Goods**—We produce a wide range of carbon black products for a variety of MRG end-uses, including automotive production, construction, as well as certain food, consumer and medical applications. These grades have an exceptionally high purity and high consistency and satisfy special requirements needed for smooth surfaces and electrical resistance. These grades also disperse well in rubber compounds used in parts like window seals, automotive hoses, transmission belts, damping elements and electrically conductive and antistatic rubber goods.

b. Competition

We are one of the leading global producers of Rubber Carbon Black. We compete with two other global companies and multiple regional companies. The smaller regional suppliers mainly participate in standard and MRG applications and are less likely to provide specialized products used in higher-end tire and MRG applications. Competition for our Rubber Carbon Black products is generally based on product quality and performance, supply reliability, technical innovation and customer service.

Drivers of Demand

Besides general global economic conditions, certain specific drivers of demand for carbon black differ among our operating segments. Specialty Carbon Black has a wide variety of end-uses and demand is largely driven by the growth and development of the coatings, polymers, printing and battery industries. Demand for Specialty Carbon Black in the coatings and polymers industries is mainly influenced by the levels of industrialization, automobile original equipment manufacturer (“OEM”) demand, infrastructure development, consumer spending and construction activity. Demand for Specialty Carbon Black in the printing industry is mainly influenced by developments in print media and packaging materials. Demand for Specialty Carbon Black in the batteries industry is driven by electric vehicle penetration, growth of consumer and industrial batteries business and energy storage systems use. Demand for Rubber Carbon Black is largely driven by the growth and development of the automotive tire, commercial tire and MRG industries. Demand for Rubber Carbon Black in tires is mainly influenced by the number of replacement and original equipment tires produced, which in turn is driven by (i) the number of miles driven and truck traffic, (ii) vehicle trends, including the number of vehicles produced and operated, (iii) demand for larger vehicles, such

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as trucks and buses, (iv) demand for high-performance tires, (v) consumer and industrial spending on replacement tires and on new vehicles, and (vi) changes in regulatory requirements. Demand for Rubber Carbon Black in MRG is mainly influenced by vehicle production and design trends, construction activity and general industrial production.

Customer Contracts

Most of our long-term contracts, 12 months or longer, contain formula-driven price adjustment mechanisms for changes in raw material and/or energy costs. We sell carbon black under the following two main categories of contracts based on price adjustment mechanisms:

- *Contracts with feedstock adjustments (indexed contracts)*—This category includes contracts with monthly or, in some cases, quarterly automatic feedstock and/or energy cost adjustments, which cover approximately 65% of our global volume;
- *Non-indexed contracts*—This category includes short-term contracts (usually shorter than three months) where sales prices of our carbon black products are not linked to carbon black oil market prices.

Many of our indexed contracts allow for periodic price adjustments, while a small portion (by volume sold) allow for quarterly price adjustments. These contracts have enabled us to reduce the impact of fluctuations in oil prices on our margins; however, rapid and significant oil price fluctuations have had and are likely to continue to have significant effects on our earnings and results of operations given (i) not all contracts contain price adjustment mechanisms and (ii) the value of our productivity improvements rises and falls with oil price movements.

See “*Item 1A. Risk Factors—Risks Related to Our Business*”—*We are subject to volatility in the costs, quality and availability of raw materials and energy, which could decrease our production volumes and margins and adversely affect our business, financial condition, results of operations and cash flows.* Sales prices under non-indexed contracts are reviewed on a regular basis to reflect raw material and energy price fluctuations as well as overall market conditions.

Raw Materials

The principal raw material used in the manufacture of carbon black is carbon black oil comprised of residual heavy oils derived from petroleum refining operations, the distillation of coal tars and the production of ethylene throughout the world. The majority of our carbon black oil supply is covered by short and long-term contracts with a wide variety of suppliers. Natural gas is also used in the production of carbon black. These raw material costs generally are influenced by the availability of various types of carbon black feedstock and natural gas, supply and demand of such raw materials and related transportation costs. Some carbon black grades are also produced from acetylene gas, an off-gas received from other chemical producers. Changes in our raw material supplier’s operating conditions and demand for their products could reduce the availability of such specialized feedstocks.

Seasonality

Our business is generally not seasonal in nature, although our results of operations are generally weaker in the last three months of a calendar year.

Innovation

We enjoy a long-standing reputation within the industry for carbon black product and process technology, applications knowledge and innovation. Carbon black products are highly versatile and meet specific performance requirements across many industries. This creates significant opportunities for product and process innovation. Further product innovations are a key competitive factor in the industry, even after decades of R&D in this field.

We maintain product applications and process development centers in Europe, Asia and the Americas. Our Innovation Group is divided into applications technology and process development teams, which cover both Specialty Carbon Black and Rubber Carbon Black. The applications technology team works closely with our major clients to develop innovative products and expand the applications range for carbon black products. The process development team works closely with our manufacturing and procurement teams to improve production processes, advance the use of bio-circular feedstocks, product quality and cost structure.

Our Innovation function’s leading center of excellence is located in Cologne (Germany) to support and enhance our global innovation function as well as R&D activities. This center includes applications technology laboratories and process development staff, co-located with our pilot process development facilities. Staffing in our Cologne technical center includes physicists, chemists and engineers who collaborate to create and analyze various carbon black properties with a goal to identify existing products or develop new products to meet customer requirements. Common processes and information technology tools further enhance coordination and communication with our regional technical centers located in China, South Korea and the U.S.

- *Applications Technology*—Our goal is to remain at the forefront of the industry in terms of product development by having dedicated applications technology facilities. Success relies on close collaboration with customers, often through long-term R&D alliances, which create superior technical interfaces. These interactions enable us to develop tailored solutions and meet unique customer requirements.

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Our applications technology team brings together a deep knowledge of carbon black technology with an understanding of the key applications practiced by our customers. This team has access to extensive laboratory and testing facilities using similar formulations, processing and test methods employed by our customers. Customer collaborations often include cooperative testing with customers' staff in our facilities. Applications technology provides a key customer and market interface and translates specific customer needs into carbon black product attributes.

Applications technology plays a supporting role in the process of new product launches by providing technical data and presentations, training and support, and establishing and monitoring quality targets. Our team works closely with customers to provide support during the qualification cycle, which can be long and may last over several years. Our close cooperation decreases the likelihood of customers switching suppliers once a product has been approved.

Product quality test methods and applications testing are defined within the applications technology team. Methods are developed centrally and deployed worldwide to relevant production and applications laboratories to assure consistency in measurements and reporting.

- **Intellectual Property**—We consider intellectual property development and management as a strategic competitive advantage. We initiate and maintain patents and trademarks, with varying expiration dates, on a number of our products and processes. We sell our products under a variety of patents and trademarks we own and we take reasonable measures to protect them.

In connection with the separation of our business from *Evonik Industries AG, Germany* (“Evonik”) more than ten years ago, Evonik assigned to us its intellectual property that was exclusively used in its carbon black business and granted certain intellectual property rights that are still also in use in Evonik’s retained business in turn for us granting certain intellectual property rights to Evonik for fields outside of carbon black. Consequently, we may be restricted in leveraging intellectual property that we use on the basis of a license from Evonik or the intellectual property that is subject to grant-back licenses when expanding our business into fields outside of carbon black. For additional information, see “*Item 1A. Risk Factors—Legal and Regulatory Risks—We may not be able to protect our intellectual property rights successfully.*”

Human Capital

We are a group of individuals who share one common passion: carbon black. Our success depends on attracting, recruiting, training and developing a diverse, talented global workforce. We believe people are at the heart of our business and work to advance a positive work culture. We strive to be an optimal employer for our employees, as well as a valued partner to our communities. We engage with our employees to provide a challenging, dynamic, inclusive and diverse work environment that supports each individual professional development, positive work environment, and long-term health and wellness. We are committed to promoting a workplace of belonging where our employees are informed, engaged and enabled to do their best work and be their best selves. We are also committed to providing our employees with opportunities for learning and personal growth in an environment where creativity and innovation are encouraged.

Aligning employee engagement and enablement remains a key component for the continued success of Orion. We have built a value system around a foundation of appreciating our employees through trust, respect and development. To ensure our employees are both motivated to do their work and equipped with the right tools and training to be successful, we start with listening. We regularly use employee surveys and feedback sessions to help ensure all the voices of our employees are heard. We continue to use the feedback to prioritize our human capital strategy and continue to upgrade our talent management programs, focusing on specific actions to improve learning and to promote employee development and career growth. Our talent programs are made up of several components:

- formal learning programs to equip individual employees with the technical and functional skills required for their current and future roles;
- on-the-job training through assignments that provide new roles and projects;
- formal and informal mentoring programs;
- succession planning;
- formal and informal performance reviews with line managers and others; and
- individual development plans.

Orion is made up of approximately 1,650 employees with four innovation centers and 14 wholly owned plants worldwide producing carbon black. The company’s corporate lineage goes back more than 160 years to Germany, where it operates the world’s longest-running carbon black plant. Orion is a leading innovator, applying a deep understanding of customers’ needs to deliver sustainable solutions, offering the most diverse variety of production processes in the industry.

We believe diversity, equity and inclusion are keys to our success and we strive to create a welcoming environment where everyone can belong, grow and thrive. We place a premium on the freedom for our employees to be their authentic selves and offer an equal chance to bring different skills, backgrounds and experiences to work. To realize our commitments, we strive to:

- a. Enable a trusting environment so employees are free to share individual experiences to increase understanding.

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- b. Promote an environment where each Orion employee owns the responsibility to exemplify inclusive behavior and treat others with respect, dignity and empathy.
- c. Require our leaders to drive a culture that enhances inclusiveness, fairness, the ability to hire people talent whatever their background may be and ensure accountability within the company.

A focus on promoting from within has led to continued increases in internal fill rates for open positions and the involvement of business leaders across the organization in talent reviews to assess employees on performance and future potential. These talent reviews continue to identify high potential employees, build bench strength, increase retention and help us identify our future leaders and innovators. These reviews also allow us to identify gaps in our organization and the actions needed to fill those gaps.

We uphold the freedom of association and fully recognize the right of collective bargaining. Certain of our employees are represented through unions and works councils. We value exchanging information and views with the local unions and works councils with the view to finding solutions to our common issues and ensuring success for both our employees and the Company.

Labor Relations

Our employees are represented by labor unions, industry groups and works councils in accordance with local law and practices. Membership in employee labor unions varies in accordance with the business area, local practice and country. We have entered into collective bargaining agreements with employee labor unions either directly or as members of industry-wide unions or employer organizations. Approximately 67% of our employees are covered by such agreements. These agreements typically govern, among other things, terms and conditions of employment and reflect the prevailing practices in each country. We believe we have stable relations with our employees and voluntary turnover is low.

In 2017, 35 of the former employees in our closed facility in Ambès, France filed claims with the labor court of Bordeaux contesting the termination of their employment and seeking damages. Of these claims, 31 are pending in the courts and our results of operations reflect accruals made by us to satisfy our best estimate of these claims should the former employees prevail.

Environmental, Health and Safety Matters

Protection of people and the environment, fair treatment of our partners and a clear alignment to our customers' needs are essential components of our activities. We strive not only to comply with all applicable laws and voluntary obligations, but to continuously improve our performance and management systems. Our integrated global management system with established standards and processes is based on the principles of the Responsible Care, International Organization for Standardization's ("ISO") 9001 Quality Management System, ISO 14001 Environmental Management Systems and ISO 45001 Safety Management Systems. All of our operating sites are third-party certified to ISO 14001 and ISO 9001 standards, except our new Huaibei facility in China. Our global management system outlines our processes and procedures practiced in relation to environmental protection, occupational safety, industrial hygiene and quality management as well as sustainable compliance and product stewardship.

Our annual sustainability report is accessible on our webpage: www.orioncarbons.com. Our sustainability report is not incorporated by reference into this Annual Report in Form 10-K.

Our operations involve the use, processing, handling, storage and transportation of materials that are subject to international, national and local environmental and safety laws and regulations. All our production facilities require operating permits. We believe that our operations are currently in substantial compliance with all applicable environmental, health and safety laws and regulations. Our management systems and practices are designed to ensure compliance with laws and regulations, and increasingly stringent regulation may require us to make additional unforeseen environmental, health and safety expenditures.

Environmental

Air Quality—One of the main environmental challenges of a carbon black plant is the management of exhaust gas from production processes. This exhaust gas contains a number of regulated pollutants, including carbon monoxide, nitrogen oxides and sulfur compounds. The most common method for controlling these gases is through combustion, which produces useable energy as a by-product. Currently, eleven manufacturing sites, including one jointly owned production facility, have the capability to beneficially utilize these gases through some form of energy co-generation, such as the sale or reuse of steam, gas or electricity.

The primary air pollutants of concern include sulfur dioxide ("SO₂"), nitrogen oxides ("NOx") and particulates. In order to maintain compliance with emission requirements in certain jurisdictions, we utilize various de-NOx and desulfurization processes, as well as controlling sulfur levels in our feedstocks as needed. We control the particulate matter by using bag filter technology.

In the European Union ("EU"), we are subject to the EU Directive No. 2010/75/EU on industrial emissions ("IED Directive"), which regulates pollution from industrial activities and includes rules aiming to reduce emissions into air, water and land and to prevent the generation of waste. In addition to the IED Directive and its implementation, European jurisdictions in which we operate may provide for further regulations regarding emission reduction and safety technology standards that apply to our facilities (for example, the German Emissions Control Act). The EU Commission is currently revising EU measures addressing pollution from large industrial installations, as

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announced in the European Green Deal. The aims of the revision are to progress towards the EU's zero pollution ambition for a toxic-free environment and to support climate, energy and circular economy policies. This includes the revision of the IED Directive.

In the U.S., we are subject to emissions limitations on prevention of significant deterioration ("PSD") permits issued under the federal Clean Air Act ("CAA"), as well as analogous state and local laws, which regulate the emission of air pollutants from our facilities and impose significant monitoring, record keeping and reporting requirements. In addition, these laws and regulations require us to obtain pre-approval for the construction or modification of facilities expected to produce or significantly increase air emissions and to obtain and comply with air permits that include stringent conditions on air emissions and operations. In certain cases, we may need to incur capital and operating expenditures for specific equipment or technologies to control emissions. We have incurred, and expect to continue to incur, substantial administrative and capital expenditures to maintain compliance with CAA requirements.

Pursuant to the CAA, the U.S. Environmental Protection Agency ("EPA") has developed industry-specific National Emission Standards for Hazardous Air Pollutants ("NESHAPs") for stationary sources classified as "major" on the basis of their hazardous air pollutant emissions. Under these, we are required to comply with Maximum Achievable Control Technology ("MACT") standards. Our U.S. facilities are subject to MACT standards applicable to carbon black facilities, as well as MACT standards applicable to industrial boilers. The EPA amended existing carbon black MACT standards, which increased stack testing frequency and imposed more stringent startup and operating requirements for our U.S. plants. The U.S. plants are generally in compliance with MACT standards.

In China and South Korea, our operations have been subject to increasingly strict air quality regulations in recent years. We believe we are in substantial compliance with these regulatory changes in China and South Korea. We expect that future regulations may require additional capital and operating expenditures for specific equipment or technologies to control emissions that are being developed as needed to meet these new requirements.

Greenhouse Gas Regulation and Emissions Trading—Our facilities emit significant volumes of CO₂. In the EU, all of our production facilities (except for our manufacturing site in France) are subject to the European Emission Trading System ("EU ETS") for CO₂ emissions. Industrial sites to which the EU ETS applies receive a certain volume of allowances in metric tons to emit greenhouse gasses ("GHG") and must surrender allowances in equivalent volume for each metric ton of greenhouse gas ("GHG") emitted. Carbon black production is currently listed on the carbon leakage list, which allows receiving the significant share of needed emission allowances free of charge. From January 1, 2021, the EU ETS has stepped into its Phase 4 period running until 2030. However, as part of the EU Green Deal the EU has adopted a climate law enshrining its new climate targets of at least a 55% reduction in GHG emissions by 2030 compared to 1990 levels and net zero by 2050. The European Commission published its first part of the "Fit for 55" package in July 2021 to enable the EU to meet those targets. The actual EU ETS is expected to be subject to regular reviews and possible changes in order to ensure the way to achieve those climate reduction targets.

The design concept of the South Korean Emission Trading System is similar to the EU ETS. We may need to purchase emission rights for our South Korean plant to cover the shortfall where emissions exceed the quantity of free allowances, incurring additional costs.

In the United States, the EPA regulates GHG emissions under the CAA and has adopted rules that require reporting of GHG emissions by owners and operators of facilities in certain source categories, which include our facilities. At the state level, some states have already taken legal measures to reduce emissions of GHG, primarily through the planned development of GHG emission inventories and/or regional GHG cap-and-trade programs. Currently none of our plants are located in states that have implemented GHG cap-and-trade programs, but there is no assurance that future changes will not materially affect our operations or require material capital expenditures. The adoption of legislation or regulations that require reporting of GHG, establish permitting thresholds based on GHG emissions or otherwise limit or impose compliance obligations for emissions of GHG from our equipment and operations could require us to incur costs to obtain and comply with permits, reduce emissions of GHG associated with our operations or purchase carbon offsets or allowances.

There are also ongoing discussions and regulatory initiatives in other countries in which we have production facilities, regarding GHG emission reduction programs. For instance, South Africa has adopted a CO₂ tax regime.

Water Quality—Our plants are net consumers of water and are generally subject to laws and regulations related to water management. Most of our plants recycle a substantial amount of the water used in the manufacturing process, which is re-used as "quench water" in the cooling process.

Contamination—As we handle chemicals that could cause water or soil contamination, we may be subject to remediation obligations under national laws. Additionally, third parties have in the past and may in the future be able to file claims for personal injury and property damage allegedly caused by the release of hazardous substances or other pollutants into the environment.

In particular, the German Federal Act on Soil Protection requires the prevention of soil contamination by taking adequate precautions. In the United States, our facilities are subject to the Comprehensive Environmental Response, Compensation, and Liability Act ("CERCLA"), the Resource Conservation and Recovery Act ("RCRA") and similar state laws. CERCLA establishes liability for parties, including current and former site owners and operators, generators, and transporters, in connection with releases of hazardous substances. Under CERCLA, we may be subject to liability without regard to fault or the lawfulness of the disposal or other activity. RCRA is the principal federal statute regulating the generation, treatment, storage and disposal of hazardous and other wastes. RCRA and state hazardous waste regulations impose detailed operating, inspection, training and response standards and requirements for permitting, closure, remediation, financial responsibility, record keeping and reporting. Our sites have areas currently and formerly used as landfills that are subject to

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regulation under RCRA, and certain of our facilities have been investigated and remediated under RCRA. These laws and regulations may also expose us to liability for acts that were in compliance with applicable laws at the time we performed those acts. We could incur significant costs in connection with investigation and remediation activities or claims asserted at current or former facilities or third-party sites.

Non-hazardous and Hazardous Waste—In some jurisdictions in which we operate, we are subject to provisions regarding waste management and the handling and storage of hazardous substances. We generate both hazardous and non-hazardous wastes at our facilities that we manage in accordance with applicable laws and regulations. Waste streams generated at our facilities include but are not limited to office trash, carbon black, solvents, refractory materials, catalyst materials, and non-saleable sulfuric acid. Certain facilities have on-site landfills permitted for the disposal of non-hazardous solid waste, but we are not currently using these landfills to dispose of waste. Any waste that is not recycled or reused is managed off site in compliance with local laws and regulations.

Chemical Regulations—Some jurisdictions we operate in have established regimes to regulate or control chemical products to ensure the safe manufacture, use and disposal of chemicals.

In the EU, the Regulation on Registration, Evaluation, Authorization of Chemicals (“REACH”) requires chemical manufacturers and importers in the European Union to register all chemicals manufactured in or imported into the EU in quantities of more than one metric ton annually. Registration has to be made with the European Chemicals Agency (“ECHA”), and the use of certain “highly hazardous chemicals” must be authorized by ECHA. Furthermore, REACH contains rules on bringing substances to the market that have been identified as substances of very high concern. In the United States, we are subject to federal and state chemical regulations. Under the Toxic Substances Control Act (“TSCA”), the EPA is required to maintain a list of each chemical substance that is manufactured or processed, including imports. This inventory plays a central role in the regulation of most industrial chemicals in the United States. Carbon black is listed and maintained as an active substance in the TSCA Chemical Substance Inventory, and all our facilities are subject to chemical data reporting rules (“CDR”). Under CDR, we are required to submit basic exposure information to EPA every five years. In California, we are subject to the California Safe Drinking Water and Toxic Enforcement Act, which imposes labeling and record keeping requirements. In South Korea, under its Chemical Control Act, coal-based feedstock oils such as crude coal tar (“CCT”), coal tar distillate (“CTD”) and soft pitch oil (“SPO”) containing more than 0.1% quinoline are treated as hazardous chemicals requiring production sites to be duly licensed.

We are a member of the International Carbon Black Association (the “ICBA”). The ICBA seeks to address common environmental, health and safety issues, undertakes research on health implications of carbon black, and serves as the leading advocate for the industry in the regulatory and public-interest arenas. The ICBA funds research on international environmental, health, product safety and workplace safety matters concerning carbon black.

We are also a member of the European consortium for carbon black (“CB4REACH Consortium”) which has pre-registered and registered carbon black with ECHA as required by the REACH Regulation. Besides the Company, the following companies are members of the CB4REACH Consortium: Cabot Corporation, Cancarb Limited, Birla Carbon, Continental Carbon Company, Tokai Carbon CB Ltd. and Imerys Graphite & Carbon.

In addition, we are a member of the European Chemical Industry Council (“CEFIC”), a European trade association for the EU chemical industry. CEFIC offers services and expertise to its members on regulatory, scientific, and technical matters. It engages, advocates, and represents the industry to create the right support and policy frameworks in the EU and beyond. CEFIC flags new EU legislative initiatives and provides information to its members to timely prepare and mitigate impact on their business and operations.

Health and Safety—The health and safety of our employees and customers is one of our highest priorities. We strive to continually improve and attain the top performance on occupational injury and illness rates as compared to the chemical industry. New employees and contractors working and visitors on site are given environmental, health and safety (“EHS”) training, and we keep track of EHS concerns and issues from our employees. Employees are required to report incidents including “near misses” into our electronic EHS management system. Our sites are required to implement and report EHS leading and lagging indicators for EHS performance. Plant managers are required to track and monitor these leading and lagging indicators and take action as appropriate. Leading and lagging indicator data and incidents are reviewed by senior management on a monthly basis.

Product Stewardship—Carbon black is produced under controlled conditions and has high purity levels. It therefore differs from other combustion products that may contain high concentrations of hazardous compounds. Due to its high purity, certain carbon black grades are permitted for use in cosmetics or in products in contact with food.

The International Agency for Research on Cancer (“IARC”) classifies carbon black as a Group 2B substance (possible human carcinogen). We have communicated IARC’s classification of carbon black to our customers and employees in accordance with applicable regulatory requirements. Based on IARC’s classification some regulatory jurisdictions now classify carbon black as a possible carcinogen. The Permanent Senate Commission for the Investigation of Health Hazards of Chemical Compounds in the Work Area (the “MAK Commission”) of the German Research Foundation (*Deutsche Forschungsgemeinschaft*), which uses a different rating system, classifies

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carbon black as a suspect carcinogen (Category 3). Any risk reclassification of our raw materials, intermediates or finished product could result in increased operating costs or affect product lines or sales.

The Community Rolling Action Plan (“CoRAP”) indicates substances for evaluation by the member states of the EU. The evaluation aims to clarify the initial concern that manufacturing and/or use of shortlisted substances could pose a risk to human health or the environment. With ECHA’s update of the CoRAP list in March 2016, carbon black was included in CoRAP for substance evaluation in 2018, though such evaluation has been postponed several times. With ECHA’s most recent December 2023 update, the carbon black substance evaluation is proposed to be further delayed to 2026. The substance evaluation for carbon black was proposed by France. The initial reasons of concern raised by the French Agency for Food, Environmental and Occupational Health & Safety (“ANSES”) relate to carbon black being an alleged carcinogenic substance and a suspected reproduction toxicant. Orion is working as a member of the CB4REACH Consortium and ICBA to address the reasons for nomination. The conclusion of the evaluation may have significant business impact should ANSES conclude that carbon black poses a risk to human health. A potential outcome could be a harmonized classification and labeling of carbon black for carcinogenicity and toxicity to reproduction. These developments may significantly affect our business, including increasing costs of doing business.

According to the recommendation of October 18, 2011 (EU COM 2011/696/EU), the majority of carbon black grades are defined as a nanomaterial in Europe. This status for carbon black has not changed with the most recent update of the recommendation of June 10, 2022 (2022/C 229/01). The ISO developed the ISO TC 229 “Nanotechnologies,” which considers carbon black as a “nano-structured material.” Other countries (such as, the U.S., Canada, France, Belgium, Sweden, Switzerland, etc.) have implemented notification schemes related to nanomaterials. In Europe, Commission Regulation (EU) 2018/1881 as of December 3, 2018 amending REACH introduced new information requirements for substances with forms meeting the definition criteria of EU COM 2011/696/EU. The notification of carbon black under the different notification schemes as well as meeting the new nano-related information requirements under REACH requires capital and resource commitments to compile and file dossiers. Furthermore, more and more specific requirements for substances regarded as nanomaterials are emerging within Europe. For example, Germany is planning to introduce a more stringent “Occupational Exposure Limit” for nanomaterials. These developments may significantly affect our business, including increasing costs of doing business.

Further Regulatory Matters

We are subject to further governmental regulation from state, national, EU and other international regulatory authorities concerning, among other things: product safety, export and import control regulations and other customs regulations, data protection, supply chain compliance as well as our competitive and marketplace conduct. We believe that we are in compliance in all material respects with these regulations. We cannot guarantee, however, that any future changes in the requirements or mode of enforcement of these laws and regulations will not have a material adverse effect on our business, financial condition, results of operations or cash flows.

Item 1A. Risk Factors

The following risks may have material adverse effects on our business, financial condition and results of operations. Additional risks and uncertainties of which we are not presently aware or that we currently deem immaterial could also materially affect our business operations and financial condition.

Risks Related to Our Business

Negative or uncertain worldwide economic conditions may result in business volatility and may adversely impact our business, financial condition, results of operations and cash flows.

Our operations and performance are materially connected to worldwide economic conditions. Because carbon black is used in a diverse group of end products, demand for carbon black has historically been related to real gross domestic product (“GDP”) and general global economic conditions. In particular, a large part of our sales has direct exposure to the cyclical automotive industry and, to a lesser extent, the construction industry. As a result, certain parts of our business experience a level of cyclicity. The nature of our business and our large fixed asset base make it difficult to rapidly adjust our fixed costs downward when demand for our products declines, which could materially affect our profitability. Global and regional economic downturns have in the past, and may in the future, reduce demand for our products, which have decreased and would decrease our revenue, and could have a material adverse effect on our business, financial condition, results of operations and cash flows. In periods with significant market turmoil and tightened credit availability, we could experience difficulties in accounts receivable collections, pricing pressure and reduced global or local business activity.

Our customers may terminate or attempt to amend their agreements for the purchase of our products due to decline in their demand and production, bankruptcy, lack of liquidity, lack of funding, operational failures, force majeure, hardship or other reasons. The current energy, financial, economic, and capital markets environment, and future developments in these and other areas present material uncertainty and risk with respect to our performance, financial condition, volume of business, results of operations, and cash flows.

Our business is subject to operational risks, which could adversely affect our business, financial condition, results of operations and cash flows.

Our operations are subject to hazards inherent in chemicals manufacturing and the related use, storage, transportation and disposal of feedstocks, products and wastes, including, but not limited to, fires and explosions, accidents, accidental oil or products releases, severe

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weather and natural disasters (including hurricanes, tornadoes, ice storms, droughts, floods and earthquakes, some of which are significantly increasing in likelihood because of climate change), pandemics (e.g. COVID-19) or epidemics, mechanical failures, unscheduled downtime at our production facilities or at facilities that supply raw materials to us, transportation interruptions, disruption to harbor-, road-, pipeline- or storage tank-access, pipeline, tank and silos leaks and ruptures, quality problems, technical difficulties, energy grid shutdowns, discharges or releases of toxic or hazardous substances or gases, other environmental risks, sabotage, acts of terrorism or other acts of violence as well as potential boycotts, strikes, sanctions or blockades.

Such events have in the past disrupted, and could in the future disrupt, our supply of raw materials or otherwise affect sales, production, transportation and delivery of our products or affect demand for our products. We could incur significant expenditures in connection with such operational risks. These may be caused both by external and internal factors noted above as well as war, military operations, strikes, official orders, technical interruptions, material defects, accidents or mistakes. In all of these cases, our property, third-party property or the environment may sustain damage, or there may be human exposure to hazardous substances, personal injuries or fatalities. Such events could result in material financial liabilities, civil or criminal law consequences, the temporary or permanent closure or loss of control over the relevant production or administrative sites or power plants and a negative impact on our financial condition, results of operations and cash flows.

We are dependent on major customers for a significant portion of our sales, and a significant adverse change in a customer relationship could negatively affect our business, financial condition, results of operations and cash flows.

Customer concentration is driven by the consolidated nature of the industries we serve. In 2023, our top ten customers accounted for approximately 48% of our volume measured in thousand metric tons (“kmt”). Our success in continuing to strengthen relationships and grow our business with our largest customers and in retaining their business over extended time periods could affect our future results. The loss of any of our major customers (including due to industry consolidation) or a reduction in volume sold to them, could adversely affect our results of operations. Any deterioration in the financial condition of any of our customers or the industries they operate in or serve that impairs our customers’ ability to place orders or make payments to us could decrease our sales or increase our uncollectible receivables and could adversely affect our business, financial condition, results of operations and cash flows.

We may not be able to compete successfully in the industries and markets in which we operate.

The industries in which we operate are highly competitive based on price, product innovation, product quality, distribution capability, and industry and customer knowledge. We face competition from global and regional suppliers, both in developed and in emerging regions. While we aim to operate at low cost and are focused on reducing our fixed and variable cost bases across our production chain, there may be improvements in the cost competitiveness of other manufacturers relative to us or in the performance properties of substitutable products and raw materials, which could result in advantages for our competitors that adversely affect our business. Furthermore, some of our competitors may have greater financial and other resources, enhanced access to governmental funding or a larger capitalization than we have. If we are unable to respond successfully to changing competitive conditions, the demand for our products could be adversely affected which could have a material adverse effect on our business, financial condition, results of operations and cash flows.

We may not successfully develop new products and technologies that address our customers’ changing requirements or competitive challenges, and our customers may substitute our products by using other products we do not offer.

The industries into which we sell our products are subject to periodic technological changes, ongoing product improvements, product substitution and changes in customer requirements. Increased competition from existing or newly developed products offered by our competitors or companies whose products offer a similar or better functionality to our products may negatively affect demand for our products. We work to identify, develop and market innovative products on a timely basis to meet our customers’ changing requirements and competitive challenges. Should we not be able to substantially maintain or further develop our product portfolio, customers may elect to source comparable or other products from competitors, which could adversely affect our business, financial condition, results of operations and cash flows.

Although carbon black continues to offer opportunities for product and process innovation, we cannot be certain that the investments we make in our innovations will result in proportional increases in revenue or profits. In addition, the timely commercialization of products that we are developing may be disrupted or delayed by manufacturing or other technical difficulties, industry acceptance or insufficient industry size to support a new product, competitors’ new products, or difficulties in moving from the experimental stage to the production stage. These disruptions or delays could adversely affect our business, financial condition, results of operations and cash flows.

As a reinforcing agent in certain rubber applications, carbon black competes primarily with precipitated silica in combination with silane, neither of which are part of our product portfolio. Historically, silica has offered some performance benefits over carbon black in the area of rolling resistance. To date, silica-based tire applications have gained position in passenger car tire treads. Although substitution has not been significant due to carbon black’s cost advantage, technological advances and changing customer requirements may lead to increased demand for silica-based tires, especially in developed regions. Increased substitution and competition from precipitated silica producers could adversely affect our business, financial condition, results of operations and cash flows. If we should decide to include precipitated silica in combination with silane in our product portfolio in the future, we may be restricted in our ability to do so under our intellectual property sharing arrangements with Evonik Industries AG (“Evonik”) and its affiliates, one of our previous owners.

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Alternative materials, procedures or technologies may be developed, or existing ones may be improved, and may replace those currently offered in the carbon black industry. If such newly developed or improved products are being offered at lower prices, have preferable features or other advantages, in particular from a regulatory perspective, and we are not able to offer similar new or improved products, we may lose substantial sales volume or customers, which could have an adverse effect on our business, financial condition, results of operations and cash flows.

We may be unable to implement our business strategies in an effective manner.

Our future financial performance and success largely depend on our ability to maintain and improve our current competitive position and to implement our business strategies for growth successfully. We cannot guarantee that we will successfully implement our business strategies or that implementing these strategies will sustain or improve and not harm our results of operations. We may not be able to increase or sustain our manufacturing efficiency or asset utilization, enhance our current portfolio of products or achieve other fixed or variable cost savings. In addition, the costs involved in implementing our strategies may be significantly higher than we currently anticipate. Our ability to complete capacity expansions may be delayed or interrupted by the need to obtain environmental and other regulatory approvals, the availability of labor and materials, unforeseen hazards, such as weather conditions, adverse political or market developments, and other risks associated with construction or expansion projects. Moreover, the cost of expanding capacity could have a negative impact on our financial results until capacity utilization is sufficient to absorb the incremental costs associated with the expansion. Further, labor or governmental restrictions could impede or delay our ability to reduce headcount in the event headcount reduction is deemed to be sensible in our opinion.

Our business strategies are based on our assumptions about future demand for our existing products, the new products and applications we are developing, and on our continuing ability to produce our products profitably. Each of these factors depends on, among other things, our ability to realign our product portfolio, divest businesses on favorable terms and with minimal disruptions, discontinue product lines with minimal disruption, finance our operations and product development activities, negotiate favorable terms, maintain high-quality and efficient manufacturing operations, relocate and close certain manufacturing facilities with minimal disruption to our operations, respond to competitive and regulatory changes, access quality raw materials in a cost-effective and timely manner, and retain and attract highly skilled technical, managerial, marketing and finance personnel. Any failure to develop, revise or implement appropriate business strategies in a timely and effective manner may adversely affect our business, financial condition, results of operations and cash flows.

We are subject to volatility in the costs, quality and availability of raw materials and energy, which could decrease our production volumes and margins and adversely affect our business, financial condition, results of operations and cash flows.

Our manufacturing processes consume significant amounts of raw materials and energy, the costs of which are subject to fluctuations in local and worldwide supply and demand as well as other factors beyond our control. The preponderance of raw material cost used in the production of carbon black is related to petroleum-based or coal-based feedstock known as carbon black oil, with some additional use of other raw materials, such as acetylene, hydrogen and natural gas. We obtain a considerable portion of our raw materials and energy from selected key suppliers. Although we maintain certain raw material reserves, if any of these suppliers is unable to meet its obligations under supply agreements with us on a timely basis or at all, or if we cannot source sufficient supply, we may be forced to incur higher costs to obtain the necessary raw materials and energy elsewhere. Additionally, raw material sourcing and related infrastructure (e.g., harbor access, cargo or ship availability, pipeline, tank, rail, waterway or road-access), may be subject to local developments or regulations in certain jurisdictions where we operate that may reduce, delay or halt the physical supply of raw materials. Our inability to source energy or quality raw materials like carbon black oil, including due to the Russia-Ukraine war, Hamas-Israel conflict and China's relations with the U.S. and with the EU, or otherwise, in a timely fashion and at costs that we anticipate or that are acceptable to us, or an inability to pass-through any cost increases to our customers, could have an adverse impact on our business, financial condition, results of operations and cash flows.

Most of our Rubber Carbon Black supply contracts contain provisions that adjust prices to account for changes in a relevant feedstock price index. However, we are exposed to oil price and gas price fluctuations, and there can be no assurance that we will be able to shift the price risks to our customers. Success in offsetting increased raw material, energy and tax or tariff costs with related price increases is also influenced by competitive and economic conditions, as well as the speed and severity of such changes, and could vary significantly, depending on the segment served. Such increases may not be accepted by our customers, may not be fully reflected in the indices used in our pricing formulas, may not be sufficient to compensate for increased raw material and energy costs or may decrease demand for our products and our volume of sales. Oil and energy price fluctuations have had, and are likely to continue to have, significant and varying effects on our earnings and results of operations, partly because oil price changes affect our sales prices and our cost of raw materials and energy at different times and amounts, and partly due to other factors, such as differentials affecting the ultimate carbon black oil price paid by us (versus a particular reference price index), carbon black oil usage amounts and ongoing efficiency initiatives, the value of which fluctuates with oil prices. Failure to fully offset the effects of fluctuating raw material or energy costs could have a material adverse effect on our business, financial condition, results of operations and cash flows. Further, volatility in costs and pricing could result in commercial disputes with suppliers and customers regarding the interpretations of complex contractual pricing arrangements, which could adversely affect our business.

Significant movements in the market price for crude oil tend to create volatility in our carbon black feedstock costs, which have in the past affected and may in the future affect our Net Working Capital, cash requirements and operating results. Changes in raw material and energy prices have a direct impact on our Net Working Capital levels. Increases in the cost of raw materials lead to an increase in our Net Working Capital. Due to the quantity of carbon black oil and finished goods that we typically keep in stock together with the levels of receivables

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and payables maintained, increases occur gradually over a two to three-month period but can vary depending on inventory levels and working capital levels, generally. Net Working Capital swings are particularly significant in an environment of high price volatility.

We may also be subject to volatility in the cost, quality and availability of raw materials and energy due to factors beyond our control, such as geopolitical conflict. See “Our business, financial condition and results of operations could in the future be adversely affected by disruptions in the carbon black oil and natural gas supplies, including disruptions caused by the ongoing war between Russia in Ukraine, the Hamas-Israel conflict and the growing geopolitical tensions between China and Taiwan. This could have an adverse impact on our business, financial condition, results of operations and cash flows.

Any failure to realize benefits from investments, joint ventures, acquisitions or alliances could adversely affect our business, financial condition, results of operations and cash flows.

We have made, and may continue to make, investments and acquisitions and enter into joint ventures and collaborations. The success of acquisitions of existing facilities, new technologies, companies and products, or arrangements with third parties is not always predictable, and we may not achieve our anticipated objectives. Failure to achieve our respective goals could have an adverse impact on our business, financial condition, results of operations and cash flows.

Plant capacity expansions and site development projects may be delayed, cost more than anticipated and/or may not achieve the expected benefits.

Our ability to complete capacity expansions and consolidations as planned, including capacity conversions from Rubber Carbon Black to Specialty Carbon Black and vice versa, and other site development projects, including those associated with yield efficiency improvements or emission controls, may be delayed, interrupted, or otherwise limited by the need to obtain environmental and other regulatory approvals, unexpected cost increases, availability of labor and materials, unforeseen hazards such as weather or health conditions, and other risks associated with construction projects. In addition, lower oil prices may impact our yield efficiency improvements. Moreover, the costs of these activities could have a negative impact on our results of operations and capacity utilization at any particular facility. We may not be able to absorb the incremental costs associated with capacity expansion projects. In addition, our ability to expand capacity depends in part on economic and political conditions in the regions we focus on and, in some cases, on our ability to establish operations, construct additional manufacturing capacity or form strategic business alliances.

We may be subject to information technology systems failures, network disruptions, cybersecurity attacks and breaches of data security.

We rely on information technology systems to manage and operate our production facilities, to process transactions, and to summarize our operating results. Our information technology systems are an important element for effectively operating our business. Information technology systems failures, particularly in connection with running SAP, including risks associated with upgrading or timely updating our systems, network disruptions, misuse, cybercrime and breaches of data security, could disrupt our production as well as our operations by impeding our processing of transactions, our ability to protect customer or company information and our financial reporting, and lead to increased costs. It is possible that future technological developments could adversely affect the functionality of our computer systems and require further action and substantial funds to prevent or repair computer malfunctions. Our information technology systems, including our back-up systems, are subject to damage or interruption from power outages, computer and telecommunications failures, computer viruses, cybercrime, internal or external security breaches, catastrophic events such as fires, earthquakes, floods, tornadoes, hurricanes, acts of war or terrorism, and usage errors by our employees or third-party providers. Although we have taken extensive steps to address these concerns by implementing sophisticated network security, back-up systems and internal control measures, there can be no assurance that a system failure or data security breach will not have a material adverse effect on our business, financial condition, results of operations and cash flows. If our information technology systems are damaged or cease to function properly, we may have to make a significant investment to fix or replace them, and we may suffer loss of critical data and interruptions or delays in our production and operations. Any material disruption in our information technology systems, or delays or difficulties in implementing or integrating new systems or enhancing current systems, could have an adverse effect on our business, financial condition or results of operations. We have experienced non-material cybersecurity attacks in the past and may experience additional cybersecurity attacks in the future, potentially with more frequency or sophistication.

While we continually work to safeguard our systems, train our employees and mitigate potential risks, there is no assurance that such actions will be sufficient to prevent cybersecurity attacks or security breaches that manipulate or improperly use our systems or networks, compromise or lose confidential or otherwise protected information, destroy or corrupt data, or otherwise disrupt our operations and safety tools. The occurrence of such events could negatively impact our reputation and our competitive position and could result in litigation with third parties, regulatory action, loss of business, potential liability and increased remediation costs, any of which could have a material adverse effect on our financial condition and results of operations. In addition, such attacks or breaches could require significant management attention and resources, and result in the diminution of the value of the Company’s intellectual property and other assets. A breakdown in existing controls and procedures around the Company’s cybersecurity and security prevention environment may prevent us from detecting, reporting or responding to cybersecurity incidents in a timely manner and could have a material adverse effect on our financial condition or the market price of our securities.

In addition to supporting our operations, we use our systems to collect and store confidential and sensitive data, including information about our know-how, technology and business, as well as about our customers and our employees. As our technology continues to evolve, we anticipate that we will collect and store even more data in the future, and that our systems will increasingly use remote cloud-based

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solutions and communication features that are sensitive to both willful and unintentional security breaches. Much of our value is derived from our confidential business information, including customer data, proprietary technology and trade secrets. To the extent the confidentiality of such information is compromised, we may lose our competitive advantage, and our business, financial condition, results of operations and cash flows may suffer. We also collect, retain and use personal information, including data we gather from customers for product development and marketing purposes, and data we obtain from employees. In the event of a breach in security that allows third parties access to this information, we are subject to a variety of laws on a global basis that require us to provide notification to the data owner, and that may expose us to lawsuits, fines and other means of regulatory enforcement. Our reputation could suffer in the event of such a data breach, which could cause customers to purchase from our competitors. Ultimately, any compromise of our data security could have a material adverse effect on our business, financial condition, results of operations and cash flows.

If we are unable to successfully negotiate with the representatives of our employees, including labor unions and works councils, we may experience strikes and work stoppages.

We are party to collective bargaining agreements. We also are required to consult with our employee representatives, such as works councils, on certain matters such as restructuring, acquisitions and divestitures. Although we believe that our relations with our employees are good, there can be no assurance that current agreements will not be terminated, new agreements will be reached or consultations completed without union or works council actions or on terms satisfactory to us. Current and future negotiations and consultations with employee representatives could have a material adverse effect on our business. In addition, a material work stoppage or union dispute could adversely affect our business, financial condition, results of operations and cash flows.

We may not be able to recruit or retain key management and personnel.

Our success is dependent on the management and leadership skills of our key management and personnel. The loss of any member of our key leadership team, and personnel or an inability to attract, retain, develop and maintain additional personnel could prevent us from implementing our business strategy. The loss of one or more members of our key management or operating personnel, or the failure to attract, retain and develop additional key personnel, could have a material adverse effect on our business, financial condition, results of operations and cash flows.

We are exposed to political or country risk inherent in doing business in some countries.

We operate a global network of production plants located in Europe, the U.S., South Korea, China, South Africa and Brazil. Accordingly, our business is subject to risks related to the different legal, political, social and regulatory requirements and economic conditions of many jurisdictions. Risks inherent in international operations include the following: disruption of supply chains and shipping routes, changes in the rate of economic growth; unsettled political or economic conditions; expropriation or other governmental actions; social unrest, war, terrorist activities or other armed conflict; national and regional labor strikes; confiscatory taxation or other adverse tax policies, trade and or tariff disputes between countries; deprivation of contract rights; trade regulations affecting production, pricing and marketing of products; reduced protection of intellectual property rights; restrictions on the repatriation of income or capital; exchange controls; inflation, deflation, and currency fluctuations and devaluation; the effect of global environmental, health and safety issues; pandemics or epidemics, respective lock-downs, changes to economic conditions, market opportunities and operating restrictions; changes in foreign laws and tax rates; changes in trade sanctions or embargoes that result in losing access to customers and suppliers in those countries; costs associated with compliance with anti-bribery and anti-corruption laws; nationalization of private enterprises by foreign governments; and changes in financial policy, free funds flow and availability of credit or financing sources. These factors could adversely affect our business, financial condition, results of operations and cash flows.

Our business, financial condition and results of operations have in the past and could in the future be adversely affected by disruptions in the carbon black oil and natural gas supplies, including disruptions caused by the ongoing Russia-Ukraine war, Hamas-Israel conflict and the growing geopolitical tension between China and Taiwan.

The impacts of war and other geopolitical events, including but not limited to the war in Ukraine and the Hamas-Israel conflict, the growing geopolitical tensions between China and Taiwan, are difficult to predict. For example, the conflict in Ukraine has previously caused, and may continue to cause, volatility in crude oil and natural gas prices. The responses of countries and political bodies to Russia's actions in Ukraine, the larger overarching tensions, and Ukraine's military defenses and the potential for wider conflict may generally increase energy market volatility, have severe adverse effects on regional and global economic markets and cause volatility in energy and other product prices. The sanctions, shipping disruptions, collateral war damage, and the potential continuation or expansion of the conflict between Russia and Ukraine, or the conflict between Hamas and Israel, could further disrupt the availability of crude oil and natural gas supplies.

The extent or length of any adverse effects of the war in Ukraine or the Hamas-Israel conflict on the supply of oil and natural gas and the quality and availability of carbon black oil is difficult to quantify.

The continuation or escalation of events like the war in Russia-Ukraine war or the Hamas-Israel conflict could decrease our production volumes and margins and may adversely impact our business operations, financial condition and results of operations and are difficult to predict. The war in Ukraine has caused and may continue to cause curtailed or delayed spending by our customers' customers, particularly in the automotive industry, and increases the risk of customer defaults or delays in payments. The Hamas-Israel conflict or any escalation thereof could adversely impact our margins.

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These and other conflicts may also lead to increased physical terrorist or cyberattacks, damage to global supply chains, and have other consequences that impact our business, financial condition and results of operations.

Legal and Regulatory Risks

Our operations are subject to environmental, health and safety laws and regulations. We have been and may in the future be subject to investigations by regulatory authorities in respect of alleged violations and may incur significant costs to maintain compliance with, and to address liabilities under, these laws and regulations and respective litigation and proceedings.

We are subject to extensive supranational, domestic, foreign, federal, state and local laws and regulations governing environmental protection and occupational health and safety, all of which may be subject to change in the future. The raw material procurement, as well as the production and processing of carbon black and its byproducts involve the handling, transportation, manufacture, use and disposal of substances or components that may pose environmental risks or be considered toxic, hazardous or carcinogenic under applicable laws. We are also required to obtain permits or other approvals from various regulatory authorities for our operations, which may be required for matters including air emissions as well as wastewater and storm water discharge, storage, handling and disposal of hazardous substances, remediation of soil, tanks, pipelines or buildings and the operation, maintenance and closure of landfills. If we contaminate the environment, violate or are found to have violated or otherwise fail to comply with laws, regulations or permits or other approvals, or fail to receive the timely renewal of and due application for required permits, we may have to limit production, incur fines and civil or criminal sanctions, be required to undertake significant capital expenditures to achieve compliance, or be subject to other obligations by one or more regulatory authorities. Certain environmental laws and regulations could also impose strict liability, meaning the Company could be forced to assume liability for environmental damage caused by a party other than the Company, even in circumstances where the Company's actions were lawful.

If environmental harm to soil, groundwater, surface water or natural resources is found to have occurred as a result of our current or historical (prior to the existence of the Company) operations, we may be required to incur significant remediation costs at our current or former production facilities, or at third-party sites and for storage facilities. Many of the facilities and third-party storage facilities we utilize have a long history of operation, which might in the future incur environmental compliance and remediation costs due to past spills, contamination, chemical storage, wastewater treatment and waste disposal practices and other activities depending on present and developing laws. For instance, some of our facilities have onsite landfills that have been open for a number of years; we may incur significant costs when these landfills are closed in accordance with applicable laws and regulations. Under certain laws and regulations, the obligations to investigate and remediate contamination at a facility or site may be imposed on current and former owners or operators who disposed of waste on-site. Liability under such laws and regulations may be without regard to fault or to the legality of the activities giving rise to the contamination. As a result, we may incur liabilities for contamination or wastes, including hazardous wastes, generated by our operations and disposed of onsite or at offsite locations, even if we were not responsible at the time the waste was disposed or the contamination occurred. Further, we may also incur additional closure and cleanup costs in connection with the closure of plants or separate feedstock storage sites, including costs relating to decommissioning of equipment, decontamination and clean-up, asbestos removal and relocation or closure of operating equipment such as storage tanks, pipelines, wastewater treatment systems, ponds and landfills.

Our operations inherently create significant hazards when storing carbon black oil, converting carbon black oil to carbon black and packaging and storing of carbon black and shipping the products to our customers. These hazards and risks include fires, explosions, spills, discharges and other releases or exposures, any of which could impact the environment, neighboring community and our employees, which could result in, environmental pollution, personal injury or wrongful death claims, damage to our and neighboring properties and reputational harm. In these cases, authorities could impose fines, and the Company could be required to rectify any damage which occurs in or outside of our fence lines.

Environmental and safety regulations are subject to frequent change, as are the priorities of those who enforce them, and we could incur substantial costs to comply with current or future laws and regulations. The trend in environmental regulation is to impose increasingly stringent restrictions on activities that may affect the environment. Such regulations have in the past included, and may in the future include, laws and rules designed to reduce emissions of GHG, SO₂, NO_x, particulate matter and other air pollutants. For instance, the EU has enacted GHG legislation and continues to expand the scope of such legislation. The EPA has promulgated regulations applicable to operations involving GHG above certain thresholds, and the United States and certain states within the United States have enacted, or are considering, limitations on GHG emissions. Any new or amended environmental laws and regulations may result in costly measures for matters subject to regulation, including but not limited to more stringent limits or control requirements for our air emissions; new or increased compliance obligations relating to emission of GHG, SO₂, NO_x, and particulate matter; any impact our operations could have on the environment or surrounding community; which, in each case, could have a material adverse effect on our operations and financial condition and cash flows. We may be unable to offset these impacts or costs with price increases, productivity improvements, or cost-reduction efforts. Any success we do have in offsetting these impacts or costs will depend on competitive and economic conditions that are inherently variable.

Compliance with future more stringent environmental laws and regulations may result in significantly increased capital expenditures related to prevention and remediation. Our business and financial conditions may be impacted if we are unable to finance these increasing compliance costs. Regardless, we may be required to incur non-capital expenditure costs to satisfy climate change and other environmental obligations imposed on us by the various regulations.

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Certain national and international health organizations have classified carbon black as a possible or suspect human carcinogen. To the extent that, in the future, (i) these organizations re-classify carbon black as a known or confirmed carcinogen, (ii) other organizations or government authorities in other jurisdictions classify carbon black or any of our other finished products, raw materials or intermediates as suspected or known carcinogens or (iii) there is discovery of adverse health effects attributable to the production or use of carbon black or any of our other finished products, raw materials or intermediates, we could be required to incur significantly higher costs to comply with environmental, health and safety laws, or to comply with restrictions on sales of our products, our reputation and business could be adversely affected, and we could become the subject of liability, litigation or enforcement actions. In addition, chemicals that are currently classified as harmless may be classified as dangerous in the future, and our products may have characteristics that are not recognized today but may be found in the future to be carcinogenic or otherwise impair human health. See “*Item 1. Business, Environmental, Health and Safety Matters.*”

Regulations requiring a reduction of or that impose additional taxes or fees on greenhouse gas emissions could adversely affect our business, financial condition, results of operations and cash flows, and an increased awareness as well as adverse publicity about potential impacts on climate change by us or other companies in our industry could harm our reputation.

Despite our efforts to control, significant volumes of CO₂, a GHG, are emitted in our carbon black manufacturing processes. Over the past few decades, the relationship between GHGs and global climate change have resulted in increased levels of scrutiny from regulators, investors and the public alike, and have led to proposed and enacted laws and regulations on both national and supranational levels, to monitor, regulate, control and tax emissions of CO₂ and other GHGs. These could adversely affect our business, financial condition, results of operations and cash flows. Investors and other financial institutions are also focused on sustainability and climate change as it relates to their investment and financing decisions. Increased awareness in the investment community and any adverse publicity in the global marketplace about potential impacts on climate change by us or other companies in our industry could also harm our reputation.

The international community continues to negotiate a binding treaty that would require reductions in GHG emissions by developed countries. In addition, a number of further measures addressing GHG emissions may be implemented, such as a successor international agreement, if any, to the Kyoto Protocol and the EU’s proposal to consider raising its commitment to reduce carbon emissions to at least 55% below 1990 levels by 2030. The United Nations Conference on Climate Change in December 2015 led to the creation of the Paris Agreement and encourages countries to continuously review and improve their GHG emission reduction goals. While signing the Paris Agreement does not legally bind countries to reduce GHG emissions, countries that participate may respond by enacting legislation or regulations in order to progress in lowering GHG emissions. In the United States, Congress has from time to time considered legislation to reduce emissions of GHGs, but no comprehensive legislation has been enacted to date, and significant uncertainty currently exists as to how any such GHG legislation or regulations would impact large stationary sources, such as our facilities in Belpre (Ohio), Borger (Texas), Orange (Texas) or Ivanhoe (Louisiana), and what costs or operational changes these regulations may require in the future. Some U.S. states have taken legal measures to reduce emissions of GHGs, primarily through the development of GHG emission inventories and/or regional or state GHG cap-and-trade programs. South Africa, where we have an operating plant, has adopted a CO₂ tax regime. There are also ongoing discussions and regulatory initiatives in other countries, including in Brazil where we have production facilities, regarding GHG emission reduction programs, but those programs have not yet been defined. There is no assurance that, in the future, the current level of regulation will continue in the jurisdictions where we operate. In addition, several countries, spanning across Europe, the Middle East, Africa, South America and the Asia-Pacific region, are currently evaluating further and more restrictive regulations to reduce GHG emissions and to implement stricter environmental regulations generally.

Compliance with current or future GHG regulations governing our operations may result in significantly increased capital and operating expenditures for measures such as the installation of more environmentally efficient technology or the purchase of allowances to emit GHGs. We may need to purchase emission rights to cover the shortfall where emissions exceed the quantity of allowances (EU and South Korean ETS), which may cause a material financial impact. Examples of such expenditures may include, but are not limited to, becoming subject to carbon and GHG emission trading requirements under which we may be required to purchase carbon credits and other offsets aimed at reducing our ecological footprint if our emission levels exceed our allocations. Costs of complying with regulations could increase, as concerns related to greenhouse gases and climate change continue to emerge. The enactment of new environmental laws and regulations and/or the more aggressive interpretation of existing requirements could require us to incur significant costs for compliance or capital improvements or limit our current or planned operations, any of which could have a material adverse effect on our earnings or cash flow. We attempt to offset the effects of these compliance costs through price increases, productivity improvements and cost reduction efforts. Such price increases may not be accepted by our customers, may not be sufficient to compensate for increased regulatory costs or may decrease demand for our products and our volume of sales. While their potential effect on our manufacturing operations or financial results cannot be estimated, they could be substantial. We cannot reliably predict the form that future regulations may take or to estimate any costs that we may be required to incur with respect to these or any other future requirements. In addition to the increased expenditures outlined above, such requirements could also adversely affect our energy supply, or the costs (and types) of raw materials we use, and ultimately may directly or indirectly restrict our operations or reduce demand for our products. The realization of any or all of these consequences could have a material adverse effect on our business, financial condition, results of operations and cash flows. See “*Item 1. Business, Environmental, Health and Safety Matters.*”

Developing regulation of carbon black as a nano-scale material could require us to comply with costly new requirements.

Carbon black consists of aggregates of primary nano-scale particles. The EPA and other governmental agencies are currently developing a regulatory approach under which they will collect further data on nano-scale materials, including carbon black, under the U.S. Toxic

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Substances Control Act (“TSCA”). In addition, the EPA and other nations’ environmental regulatory authorities, including the European Commission, are also conducting extensive environmental health and safety testing of nano-scale materials. If carbon black is found to be harmful to humans and/or to the environment, it could be subject to more stringent regulatory control, which could require us to incur significantly higher costs to comply with new environmental, health and safety laws and could adversely affect our reputation and business. See “*Item 1. Business, Environmental, Health and Safety Matters.*”

In the EU, in 2022 the European Commission finalized the process on the revision of the nanomaterial definition. With its updated recommendation on June 10, 2022 of the definition of nanomaterial (2022/C 220/01), the status for carbon black remains unchanged in comparison to the previous version (2011/696/EU). The majority of carbon black grades are defined as nanomaterials. Furthermore, the International Organization for Standardization (“ISO”) developed the ISO TC 229 “Nanotechnologies,” which considers carbon black a “nano-structured material.” The industry is not yet generally affected by these definitions. However, certain regulations regarding cosmetics applications or articles which are intended for food contact have already been implemented, and other regulations are being discussed which may affect the use of carbon black in the future. This development may significantly affect our business in a manner we cannot predict, including by increasing the costs of doing business or decreasing the marketability of our products. This could have a material adverse effect on our business, financial condition, results of operations and cash flows.

Our operations have the potential to cause environmental and other damage as well as personal injury.

The operation of a chemical manufacturing business as well as the sale and distribution of chemical products involve safety, health and environmental risks. For example, the production and processing of carbon black and other chemicals involves the storage, handling, transportation, manufacture or use of certain substances or components that may be considered toxic or hazardous. Our manufacturing processes and the storage and transportation of chemical products entail risks such as leaks, fires, explosions, toxic releases or mechanical failures. If operational risks materialize, they could result in injury or loss of life, damage to the environment or damage to property. In addition, the occurrence of material operating problems at our facilities due to any of these hazards may result in loss of production, which in turn, may make it difficult for us to meet customer needs. Accordingly, these hazards and their consequences could have a material adverse effect on our business, financial condition, results of operations and cash flows, both during and after the period of operational difficulties, and could harm our reputation.

Environmental, social and governance matters and any related reporting obligations may impact our businesses.

U.S., EU and international regulators, investors and other stakeholders are increasingly focused on environmental, social and governance (ESG) matters. For example, new U.S., EU and international laws and regulations relating to ESG matters, including environmental sustainability and climate change, human capital management and cybersecurity, are under consideration or being adopted, which may include specific, target-driven disclosure requirements or obligations. Our response will require increased costs to comply, including the implementation of new reporting processes, entailing additional compliance risk, enhanced workforce skills, and other incremental investments.

If our ESG practices fail to meet these regulatory requirements, obligations or investor, customer, consumer, employee or other stakeholders' evolving expectations and standards in areas including environmental stewardship, support for local communities, diversity, human capital management, employee health and safety practices, product quality, supply chain management, corporate governance and transparency, our reputation, brand and employee retention may be negatively impacted. Further, statements about our ESG-related initiatives and goals, and progress against those goals, may be based on standards for measuring progress that are still developing, internal controls and processes that continue to evolve, and assumptions that are subject to change in the future. If we do not adapt to, or comply with new regulations, or fail to meet evolving investor, industry or stakeholder expectations and concerns regarding ESG issues, investors may reconsider their capital investment in our Company, which could have a material adverse effect on our reputation, business or financial condition.

The European Union REACH legislation or similar legislation in other countries may affect our ability to manufacture and sell certain products.

The REACH legislation as described under “Chemical Regulation” above or similar legislation in other countries or jurisdictions may limit the ability to market or sell our products, in particular if the relevant authorities may change or amend the registration prerequisites for our products or may narrow their interpretation of such legislation in relation to our products.

Additionally, other organizations and countries, including South Korea and China, have adopted or may in the future adopt comparable or even more restrictive regulations than REACH, which could affect our ability to manufacture and sell certain products in the future.

In certain jurisdictions, carbon black has been added to lists of hazardous products that are subject to labeling and other requirements. Compliance with these requirements is required to sell our products in these jurisdictions, and noncompliance may result in material fines or penalties or other enforcement actions, including injunctions, recalls or seizures, which could have an adverse effect on our business, financial condition, results of operations and cash flows. Changes in the classification of carbon black on these lists or to the applicable regulations could result in more stringent or new requirements and adversely affect our compliance costs. See “*Item 1. Business, Environmental, Health and Safety Matters.*”

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Market and regulatory changes may affect our ability to sell or otherwise benefit from co-generated energy, which may adversely affect our business, results of operations and cash flows.

Currently, approximately half of our manufacturing sites, including one jointly owned production facility, have some form of co-generation transforming waste heat from combusting exhaust gas, the main by-product of the carbon black production process, into electricity, steam or hot water. Some of this co-generated energy is self-consumed, and the excess may be sold to third parties. Our ability to benefit from co-generation, and in particular our ability to sell it to third parties, may be limited due to general market conditions or regulatory changes, which may adversely affect our business, results of operations and cash flows.

Litigation or legal proceedings could expose us to significant liabilities and thus adversely affect our business, financial condition, results of operations and cash flows.

From time to time, we may be involved in various claims and lawsuits arising in the ordinary course of our business. In particular, certain asbestos related claims have been filed with respect to time periods when previous owners were in control of our business. Some matters involve claims for damage payments as well as other relief. Additional claims by (former) employees or contractors based on alleged past exposure to asbestos or other substances with negative health effects may be received in the future.

We may also be subject to litigation based on environmental matters such as pollution, remediation, contamination, or exposure to hazardous substances either in the workplace or resulting from the use of our products. This litigation could result in substantial liability for us, which could have a material adverse effect on our business, financial condition and/or profitability. Certain environmental groups could also initiate litigation against us, which could cause reputational as well as financial harm.

The outcome of legal proceedings is extremely difficult to predict, and we offer no assurances in this regard. Adverse rulings, judgments or settlements in pending or future litigation or administrative proceedings, including employment-related disputes and litigation, contract disputes and litigation, intellectual property disputes and litigation, product liability claims, tort claims and other personal injury claims, claims based on alleged exposure to asbestos, chemicals or to carbon black, environmental permitting disputes or in connection with environmental remediation activities or contamination, could have an adverse effect on our business, financial condition, results of operations and cash flows.

Because many of our products provide critical performance attributes to our customers' applications and products, the sale of these products involves a risk of product liability claims against us, including claims arising in connection with the use of, or exposure to, our products. Our products have widespread end-uses in a variety of consumer industries. A successful product liability claim, or series of claims, arising out of these various uses that results in liabilities in excess of our insurance coverage or for which we are not indemnified by a third party or have not otherwise provided for could have a material adverse effect on our business, financial condition, results of operations and cash flows. In particular, we could be required to increase our debt or divert resources from other investments in our business in order to discharge any such liabilities.

We may not be able to protect our intellectual property rights successfully.

Our intellectual property rights are important to our success and competitive position. We own various patents and other intellectual property rights and have licenses to use intellectual property rights covering some of our products as well as certain processes and product uses. We often choose not to seek to patent a production method or product in order to avoid disclosure of business specific know-how. In addition to patents, a significant part of our intellectual property are our trade secrets, general know-how and experience regarding manufacturing technology, plant operation and quality management, which third parties, including our competitors, may develop independently without violating our trade secret rights. We make careful assessments with respect to production process improvements and decide whether to apply for patents or retain and protect them as trade secrets. In some of the countries in which we operate or sell products, such as China, the laws protecting patent holders are scoped or interpreted differently than in the U.S., the EU or certain other regions. When we file a patent application, it is usually filed for all countries with active competition where we have existing customers. Nonetheless, because the laws and enforcement mechanisms in some countries may not be as effective as in others, and because our intellectual property rights may, if asserted, ultimately be found to be invalid or unenforceable, we may not be able to protect all of our intellectual property rights successfully. Insufficient protection of intellectual property may limit our ability to make use of technological advantages or result in a reduction of future profits. This may cause competitive restrictions and may have an adverse effect on our business, financial condition, results of operations and cash flows.

We may also be subject to claims that our products, processes or product uses infringe or misappropriate the intellectual property rights of others. These claims, even if without merit, can be expensive and time consuming to defend or litigate. If we were to suffer an adverse ruling, we could be subject to injunctions, obligated to pay damages or enter into licensing agreements requiring royalty payments and use restrictions, all of which could adversely affect our business, financial condition, results of operations and cash flows. In addition, licensing agreements may not be available to us, and, if available, may not be available to us on acceptable terms.

In connection with the separation of our business from Evonik, completed on July 29, 2011 (the "Acquisition"), Evonik assigned to us intellectual property that was exclusively used in its carbon black business as well as certain intellectual property rights that are still in use in Evonik's retained business. Also, Evonik retained ownership of certain intellectual property that is not material to us. Evonik has granted us a non-exclusive license to use such retained intellectual property in the field of carbon black. In addition, we have granted back to Evonik licenses relating to some of our intellectual property rights to use such intellectual property in all fields outside the field of carbon

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black, which licenses are exclusive, subject to certain exceptions in areas adjacent to carbon black. Accordingly, we may be restricted in leveraging the intellectual property that we use on the basis of a license from Evonik or the intellectual property that is subject to the grant-back licenses to expand our business into certain fields outside of carbon black.

Risks Related to Indebtedness, Currency Exposure and Other Financial Matters

Our financial leverage may make it difficult for us to service that debt and operate our businesses.

We are leveraged with recurring debt service obligations and expect to continue to have leverage for the foreseeable future. We may also incur more debt in the future. This may have negative consequences for our business and investors, including requiring that a substantial portion of the cash flows from our operations be dedicated to debt service obligations; reducing the availability of cash flows to fund internal growth through working capital, capital expenditures, to fund other general corporate purposes, to pay dividends and to finance stock buy-backs; increasing our vulnerability to economic downturns generally or in our industry; exposing us to interest rate increases on our existing indebtedness and indebtedness that we may incur in the future; placing us at a competitive disadvantage compared to our competitors that have less debt in relation to cash flows; limiting our flexibility in planning for or reacting to changes in our business and our industry; restricting us from pursuing strategic acquisitions or exploiting certain business opportunities; and limiting, among other things, our ability to borrow additional funds or raise equity capital in the future and increasing the costs of such additional financings.

If our future cash flows from operations and other capital resources are insufficient to pay our obligations as they mature or to fund our liquidity needs, we may be forced to reduce or delay our business activities and capital expenditures, sell assets, obtain additional debt or equity financing, restructure or refinance all or a portion of our debt on or before maturity or reduce or cease paying our dividend. In the worst-case scenario, an actual or impending inability to pay debts as they become due and payable could result in our insolvency or an insolvency of one or more of our subsidiaries.

Restrictive covenants in our debt instruments may limit our ability to operate our business. Our failure to comply with these covenants, including as a result of events beyond our control, could result in an event of default that may adversely affect our business, financial condition, results of operations and cash flows.

Our current debt instruments impose some operating and financial restrictions on us. These restrictions include limitations on our ability to, among other things, merge or consolidate with other companies; sell, lease, transfer or dispose of assets; pay dividends, redeem stock capital or redeem or reduce subordinated indebtedness; and make acquisitions or investments. Our debt instruments contain covenants that may adversely affect our ability to finance our future operations and capital needs and to pursue available business opportunities. Our ability to comply with these provisions may be affected by changes in economic or business conditions or other events beyond our control. In addition, our debt instruments contain cross-default provisions such that a default under one particular financing arrangement could automatically trigger defaults under other financing arrangements and cause such indebtedness to become due and payable, together with accrued and unpaid interest. As a result, any default under an indebtedness to which we are party could result in a substantial loss to us and could adversely affect our business, financial condition, results of operations and cash flows.

A deterioration in our financial position or a downgrade of our ratings by a credit rating agency could adversely affect our ability to find new financing and maintain existing financing sources, ensure the continued access to receivables factoring programs, increase our borrowing costs and our business relationships could be adversely affected.

A deterioration of our financial position or a downgrade of our credit ratings for any reason could adversely affect our ability to find new financing and maintain existing financing sources, maintain or expand our receivables programs, increase our borrowing costs and have an adverse effect on our business relationships as well as on the payments and other terms agreeable with customers, suppliers and hedging counterparties. We currently do and may in the future enter into various forms of hedging arrangements against currency and exchange, interest rate, raw material and energy and oil price fluctuations. Financial strength and credit ratings are important to the availability and pricing of these hedging activities. As a result, any downgrade of our credit ratings may make it more costly for us to engage in these activities, and changes to our level of indebtedness may make it more difficult or costly for us to engage in these activities in the future.

In addition, a downgrade could adversely affect our existing financing, limit access to the capital or credit markets, or otherwise adversely affect the availability of other new financing on favorable terms, if at all, result in more restrictive covenants in agreements governing the terms of any future indebtedness that we incur, increase our borrowing costs, or otherwise adversely affect our business, financial condition, results of operations and cash flows.

Fluctuations in foreign currency exchange and interest rates could adversely affect our business, financial condition, results of operations and cash flows.

We are exposed to market risks relating to fluctuations in foreign currency exchange and interest rates. Our results of operations have in the past been affected and may in the future be affected by both the transaction and translation effects of foreign currency exchange rate fluctuations. We are exposed to currency fluctuation when we convert currencies that we may receive for our products into currencies required to pay our debt, or into currencies in which we purchase raw materials, meet our fixed costs or pay for services, any of which could result in a gain or loss depending on fluctuations in exchange rates. Fluctuations in currency exchange rates could require us to reduce our prices to remain competitive in foreign markets. In each case, the relevant income or expense is reported in the relevant local currency and is translated into the U.S. dollar at the applicable currency exchange rate for inclusion in our consolidated financial

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statements. Therefore, our financial results in any given period are materially affected by fluctuations in the value of the U.S. dollar relative to other currencies, in particular the euros, the Korean won and Chinese renminbi. In addition, certain of our outstanding debt obligations are denominated, pay interest in and must be repaid in euros (and certain of our future debt obligations may be denominated in euros), and therefore expose us to additional exchange rate risks. An appreciation of the euro would make our financing under euro-denominated instruments more expensive. We are also exposed to adverse changes in interest rates. We manage our foreign exchange risk through normal operating and financing activities and, when deemed appropriate, through the selective use of derivative transactions, the effectiveness of which is dependent, in part, upon the counterparties to these contracts honoring their financial obligations to us. We cannot be certain that we will be successful in reducing the risks inherent in exposures to foreign currency and interest rate fluctuations, and our financial results could be adversely affected.

From time to time, it may be necessary for us to enter into hedging arrangements to reduce the impact of price and exchange rate volatility. Unavailability or inefficiency of hedging could adversely affect our business, financial condition, results of operations and cash flows.

In the past, we have entered into certain hedging arrangements to reduce the impact of raw material and energy price volatility as well as interest rate and currency exchange rate fluctuations. It may be necessary for us to enter into hedging arrangements in the future to reduce the impact of raw material or energy price volatility or currency and exchange rate fluctuation, which may or may not be effective. The use of derivative hedging instruments is generally dependent on the availability of adequate credit lines with appropriate financial institutions. As a result, we could be unable to use derivative financial instruments in the future, to the extent necessary or on commercially reasonable terms, and any hedging strategy we employ could therefore be adversely affected. The effectiveness of our derivative hedging instruments will also depend on the relevant hedging counterparties honoring their financial obligations. Any failure by a hedging counterparty to perform its obligations could adversely affect our business, financial condition, results of operations and cash flows.

Disruptions in credit and capital markets may make it more difficult for us and our suppliers and customers to borrow money or raise capital.

Disruptions in the credit markets may result in less credit being made available by banks and other lending institutions. As a result, we may not be able to obtain financing to pursue other business plans or make necessary investments, which could have a material adverse effect on our business, financial condition, results of operations and cash flows.

Furthermore, the inability of our customers to obtain credit facilities or capital market financing may adversely affect our business by reducing our sales and increasing our exposure to bad debt, while the inability of our suppliers to access adequate financing may adversely affect our business by increasing prices for raw materials, energy and transportation.

We may be required to impair or write off certain assets if our assumptions about future sales and profitability prove incorrect.

In analyzing the value of our inventory, property, plant and equipment, investments and intangible assets, we have made assumptions about future sales (prices and volume), costs and cash generation. These assumptions are based on management's best estimates, and if the actual results differ significantly from these assumptions, we may not be able to realize the value of the assets recorded, which could lead to an impairment or write-off of certain of these assets which could have a material adverse effect on our business, financial condition and results of operations.

We may be required to increase our pension fund contributions.

We have made pension commitments to our existing and some of our former employees. These commitments are partially covered by pension schemes, pension and benevolent funds and insurance policies some of which are maintained by previous employers. The amount of obligations is based on certain actuarial assumptions, including discount factors, life expectancy, pension trends and future salary development as well as expected interest rates applicable to the plan assets. Actual results deviating from these assumptions could result in a considerable increase of our pension commitments and liabilities and higher allocations to the pension reserves in future years, which could have a material adverse effect on our business, financial condition, results of operations and cash flows.

Our insurance coverage may not be adequate to cover all the risks we may face and it may be difficult to obtain replacement insurance on acceptable terms or at all.

Our plants, equipment and other assets are insured for property damage and business interruption risks, and our business as a whole is insured for public and products liability risks, with reputable insurance companies. We believe these insurance policies are generally in accordance with customary industry practices, including deductibles and coverage limits. However, we cannot be fully insured against all potential hazards incident to our business, including losses resulting from war risks or terrorist acts, or all potential losses, including damage to our reputation. If we were to incur a significant liability for which we were not fully insured, it could have a material adverse effect on our business, financial condition, results of operations and cash flows.

As a result of market conditions, premiums and deductibles for certain insurance policies can increase substantially, and in some instances, certain insurance may become unavailable at a reasonable cost or may be available only for certain risks. We can provide no assurances that we would be able to obtain replacement insurance on acceptable terms or at all.

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We could experience a material adverse effect on our financial condition if the tax authorities were to successfully challenge decisions and assumptions we have made in assessing and complying with our tax obligations.

We make, and have in the past made, numerous decisions and assumptions in assessing and complying with our tax obligations, including in respect of the tax treatment of the separation of our business from Evonik, the Acquisition, assumptions regarding the tax deductibility of certain interest expenses under German tax regulations, the upholding and recognition of our German tax group and the applicability of the regulations to our business as a group headquartered as a Luxembourg company. Many of the tax laws that apply to us, including tax laws that apply to the separation of our business from Evonik and the Acquisition, are complex and often require judgments to be made when the law is unclear or the facts are uncertain. While we believe the decisions we have made and the assumptions and practices we have applied are reasonable and accurate, we cannot guarantee that these decisions, assumptions and practices will not be questioned or rejected by the tax authorities. In particular, we are subject to tax audits, and could be subject to additional tax audits, for the period in which the Acquisition occurred by tax authorities in multiple jurisdictions worldwide, and in many cases, these audits have not yet begun or have not been completed and could give rise to issues of this kind. If these tax authorities were to successfully challenge such decisions or assumptions, we could be required to pay additional amounts to such authorities to satisfy our tax obligations, which could have a material adverse effect on our business, financial condition, results of operations and cash flows. In particular, the German tax authorities are conducting their first audit of Orion Engineered Carbons GmbH following the Acquisition. Currently, we are unable to assess when this audit will be completed or the possible outcome of this audit. While currently we do not believe this audit will have a material adverse impact on our financial position, it could raise one or more issues of the kind referenced above.

Significant changes in our jurisdictional earnings mix or in the tax laws of those jurisdictions, as well as changes in their interpretation, could adversely affect our business, financial condition, results of operations and cash flows.

Our future tax rates may be adversely affected by a number of factors, including the enactment of new tax legislation, other changes in tax laws or the interpretation of such tax laws, changes in the estimated realization of our net deferred tax assets (arising, among other things, from tax loss carry forwards and the acquisition of the carbon black business line from Evonik), the jurisdictions in which profits are determined to be earned and taxed, adjustments to estimated taxes upon finalization of various tax returns, increases in expenses that are not deductible for tax purposes, including write-offs of acquired in process R&D and impairment of goodwill in connection with acquisitions, changes in available tax credits and additional tax or interest payments resulting from tax audits with various tax authorities. Losses for which no tax benefits can be recorded could materially impact our tax rate and its volatility from period to period. Any significant change in our jurisdictional earnings mix or in the tax laws in those jurisdictions, as well as changes in their interpretation, could increase our tax rates and adversely affect our financial results in those periods.

Additionally, during periods of high profitability in certain industries, there are often calls for increased taxes or surcharges on incremental revenues or profits, often called “windfall profit” taxes. Governments in various jurisdictions may impose or increase such taxes for certain companies operating in the energy and oil and gas sector. The imposition of, or increase to, such windfall profit taxes could adversely affect our financial results.

Risks Related to Ownership of our Common Stock

We cannot assure investors that we will pay dividends on our common stock at historical rates or at all.

Our ability to pay dividends on our common stock at historical rates, or at all, is generally dependent on a proposal by our Board of Directors subject to approval by our stockholders and will depend on a number of factors, including, among others, our financial condition and results of future operations, growth opportunities and restrictive covenants in our debt instruments.

The rights of our stockholders may differ from the rights they would have as stockholders of a U.S. corporation, which could adversely affect trading in our common stock and our ability to conduct equity financings.

Our corporate affairs are governed by our Articles of Association and the laws of Luxembourg, including the Luxembourg Company Law. The rights of our stockholders and the responsibilities of our directors and officers under Luxembourg law are different from those applicable to a corporation incorporated in the U.S. Luxembourg laws may not be as extensive as those in effect in the U.S., and Luxembourg law and regulations in respect of corporate governance matters might not be as protective of minority stockholders as state corporation laws in the U.S. As a result, our stockholders may have more difficulty in protecting their interests in connection with actions taken by our directors and officers than they would as stockholders of a corporation incorporated in the U.S.

We are organized under the laws of Luxembourg and it may be difficult to obtain or enforce judgments or bring original actions against us or the members of our Board of Directors in the United States.

We are organized under the laws of Luxembourg and the majority of our assets are located outside the U.S. Furthermore, some of the members of our Board of Directors and officers reside outside the U.S., and a substantial portion of their assets are located outside the U.S. Investors may not be able to effect service of process within the U.S. upon us or these persons or to enforce judgments obtained against us or these persons in U.S. courts. Likewise, it may also be difficult for an investor to enforce in U.S. courts judgments obtained against us or these persons in courts located in jurisdictions outside the U.S., including judgments predicated upon the civil liability provisions of the U.S. federal securities laws. Awards of punitive damages in actions brought in the U.S. or elsewhere are generally not enforceable in Luxembourg.

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As there is no direct treaty in force on the reciprocal recognition and enforcement of judgments in civil and commercial matters between the U.S. and Luxembourg, courts in Luxembourg will not automatically recognize and enforce a final judgment rendered by a U.S. court. The enforceability in Luxembourg courts of judgments rendered by U.S. courts will be subject to the procedure and the conditions set forth in the Luxembourg procedural code.

Litigation in Luxembourg is also subject to rules of procedure that differ from the U.S. rules, including with respect to the taking and admissibility of evidence, the conduct of the proceedings and the allocation of costs. For these reasons, it may be difficult for a U.S. investor to bring an original action in a Luxembourg court predicated upon the civil liability provisions of the U.S. federal securities laws against us, the members of our Board of Directors or our officers. In addition, even if a judgment is obtained against our Company, the non-U.S. members of our Board of Directors or our officers based on the civil liability provisions of the U.S. federal securities laws, a U.S. investor may not be able to enforce it in U.S. or Luxembourg courts.

Under our Articles of Association, we may indemnify our directors for and hold them harmless against all claims, actions, suits or proceedings brought against them, subject to limited exceptions. The right to indemnification does not exist in the case of gross negligence, fraud or wrongful misconduct. The rights and obligations among or between us and any of our current or former directors and officers are generally governed by the laws of Luxembourg and are subject to the jurisdiction of the Luxembourg courts, unless such rights or obligations do not relate to or arise out of such persons' capacities listed above. Although there is doubt as to whether U.S. courts would enforce this indemnification provision in an action brought in the U.S. under U.S. federal or state securities laws, this provision could make judgments obtained outside Luxembourg more difficult to enforce against our assets in Luxembourg or in jurisdictions that would apply Luxembourg law.

Luxembourg and European insolvency and bankruptcy laws are substantially different from U.S. insolvency laws and may offer our stockholders less protection than they would have under U.S. insolvency and bankruptcy laws.

We are subject to Luxembourg insolvency and bankruptcy laws. Should courts in another European country determine that the insolvency and bankruptcy laws of that country apply to us in accordance with and subject to such EU regulations, the courts in that country could have jurisdiction over any insolvency proceedings initiated against us. Insolvency and bankruptcy laws in Luxembourg or the relevant other European country, if any, may offer our stockholders less protection than they would have under U.S. insolvency and bankruptcy laws and make it more difficult for them to recover the amount they could expect to recover in a liquidation under U.S. insolvency and bankruptcy laws.

Item 1B. Unresolved Staff Comments

None

Item 1C. Cybersecurity

We are fully committed to protecting our assets and ensuring security across our Information Technology (“IT”) and Operational Technology (“OT”) environments. Our approach to cybersecurity involves implementing technology standards, processes and an organizational design according to industry practices to strengthen our defenses against cyberattacks. We utilize security technologies, like firewalls, intrusion detection systems and encryption tools to establish defenses against cyber threats. We are committed to updating and patching our systems to ensure that vulnerabilities are promptly addressed. Our processes are aligned to identify weaknesses and areas for improvement by conducting cybersecurity audits and assessments. In the event of a cybersecurity incident, we have a defined incident response plan in place. The plan provides guidance on how to effectively respond. Our employees also undergo regular training programs on identified cybersecurity threats, and their role in maintaining a secure environment.

We continually develop solutions to mitigate the impact of cyber risks from external actors cyber activity, including via portals for potential and current partners with capability to report suspected phishing. Furthermore, we have a risk assessment procedure that identifies and examines cyber risks by taking into account their impact and the likelihood of them being exploited. We evaluate risk as part of our cybersecurity management program to validate capabilities and limitations. Together with our third-party IT service providers, we conduct vulnerability and security assessments, penetration testing and scenario-based evaluations to assess the effectiveness of our security measures against cyber threats. This allows us to make informed decisions regarding the prioritization and mitigation of risks in the IT and OT space. In addition, we also benchmark our measures to marketplace security standards such as the U.S. National Institute of Standards and Technology’s (“NIST”) and other cyber security standards. Regular table-top exercises are conducted, and we have a continuous security improvement process in place.

These processes also take into account risks that arise from our external partnerships and we understand that collaborating with external parties introduces vulnerabilities, such as supply chain risks, possibility of third-party data breach and reliance on partner security measures.

Our approach to managing cybersecurity is designed to ensure oversight and strategic leadership. Leading our cybersecurity risk management efforts is our Chief Information Security Officer (“CISO”).

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In the case of cybersecurity incidents, our CISO leads our Cyber Emergency Response Team disclosure process, which is a collaborative process by which our CISO is advised of cyber incidents and communicates and collaborates with relevant departments across the organization to develop and execute an appropriate response.

The Board has delegated cybersecurity monitoring responsibility to the Audit Committee. Regular updates on cybersecurity status, material cyber incidents, and cyber risk management from either the Chief Information Officer (“CIO”) or CISO are provided to both the Board and Audit Committee. The Audit Committee regularly discusses identified security risks with senior management and reviews management proposed mitigation measures, key cyber initiatives and programs. The Board also considers cybersecurity topics including risk mitigation on a regular basis.

We believe that risks from prior cybersecurity threats, including as a result of any previous cybersecurity incidents, have not materially affected our business to date.

Our Risk Factors include further details about the material cybersecurity risks we face. See Item 1A., *Risk Factors*, above.

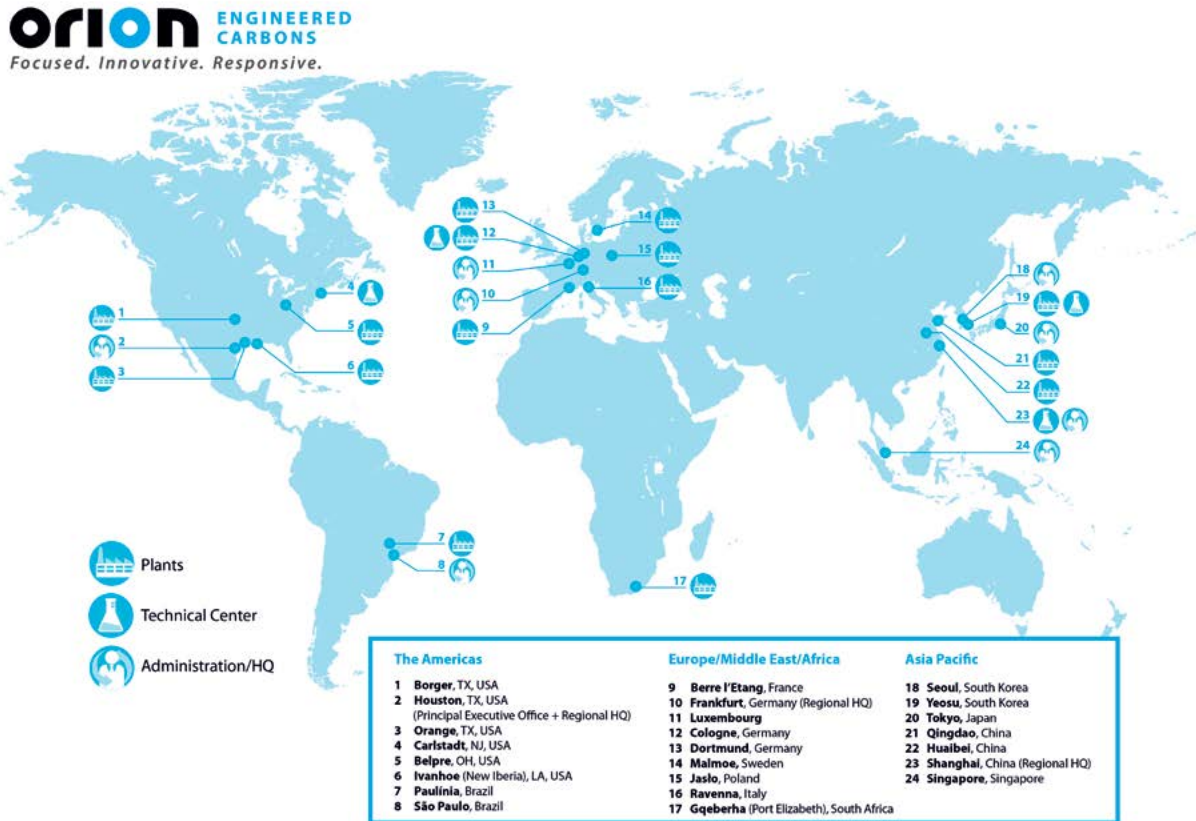
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Item 2. Properties

Production Facilities

We currently operate 14 wholly owned production facilities in Europe, North and South America, South Africa and Asia, and one jointly owned production facility at Dortmund, Germany. Most of our production facilities are ISO 9001, *Quality Management* and ISO 14001, *Environmental Management* certified.

The map provides an overview of the geographical footprint of our production network as of December 31, 2023:



Item 3. Legal Proceedings

We have been and expect to become involved from time to time in various claims and lawsuits arising in the ordinary course of our business, such as product related claims, liability claims, employment related claims and asbestos litigation. Some matters involve claims for large amounts of damages as well as other relief. We believe, based on currently available information, that the results of the proceedings referenced above, in the aggregate, will not have a material adverse effect on our financial condition, but may be material to our operating results and cash flow for any particular period when the relevant costs are incurred. We note that the outcome of legal proceedings is inherently uncertain, and we offer no assurances as to the outcome of any of these current or future matters or their effect on the Company. For information regarding our material legal proceedings and regulatory matters, see *Item 8. Financial Statements and Supplemental Data, Note Q. Commitments and Contingencies*.

Item 4. Mine Safety Disclosures

Not applicable.

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PART II

Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Our common stock is listed on the New York Stock Exchange (“NYSE”) under the symbol “OEC”.

As of February 9, 2024, there were approximately 12 record holders of our common stock, i.e. stockholders directly registered under their name in the Company’s physical stock ledger in Luxembourg.

During the fiscal year ended December 31, 2023, we did not sell any equity securities that were not registered under the Securities Act.

From time to time, we may repurchase our common stock in the open market pursuant to programs approved by our Board. See “Stock Repurchase Program” below.

The information required by Item 201(d) of Regulation S-K is incorporated by reference to the Proxy Statement (as defined in Item 10 below) under the heading “*Equity Compensation Plan Information at December 31, 2023.*”

Dividend Policy

In accordance with the Luxembourg Company Law, the general meeting of stockholders has the power to make a resolution on the payment of dividends upon the recommendation of the Board of Directors. In deciding whether to recommend any future dividend, the Board of Directors would take into account any legal or contractual limitation, our actual and anticipated future earnings, cash flows, debt service and capital requirements, our business plans and such other matters as the Board of Directors believes appropriate, in its discretion. Generally, any dividend approved by a general meeting of stockholders would be paid out shortly after the meeting.

Luxembourg withholding tax at a rate of 15% is deducted from dividend payments, subject to certain exemptions and reductions in certain circumstances.

Stock Repurchase Program

In accordance with the authority granted by the Orion stockholders to the Board of Directors through stockholder resolution, on May 5, 2023, our Board of Directors approved a new stock repurchase program with authorization to management to purchase up to approximately 6.9 million stock of our outstanding common stock from time to time through open market purchases or public tender offers, including through the use of trading plans intended to qualify under Rule 10b5-1 under the Securities Exchange Act of 1934, as amended, in accordance with applicable securities laws and other restrictions, at any time through June 2027 (“Stock Repurchase Program”). This new stock repurchase program is in addition to our previous stock repurchase program, which was adopted by our Board of Directors in 2022 and authorized management to purchase up to \$50 million of our Common stock (“Prior Stock Repurchase Program”).

The common stock repurchases, under the prior Repurchase Program, was completed during the second quarter of 2023.

The maximum number of shares of our Common stock that may yet be purchased is not necessarily an indication of the number of stock that will ultimately be purchased. Each authorization may be suspended or discontinued at any time and does not obligate us to acquire any specific amount of common stock.

Period	Total number of Common stocks purchased	Average price paid per share	Total number of Common stock purchased as part of publicly announced plans	Maximum number of Common stock yet be purchased as part of publicly announced plans
Stock Repurchase Program				
October 1 — 31, 2023	178,652	\$ 20.37	178,652	6,157,434
November 1 — 30, 2023	106,488	21.91	106,488	6,050,946
December 1 — 31, 2023	29,669	25.28	29,669	6,021,277
Common stock Repurchased in 2023 fourth quarter	314,809		314,809	6,021,277

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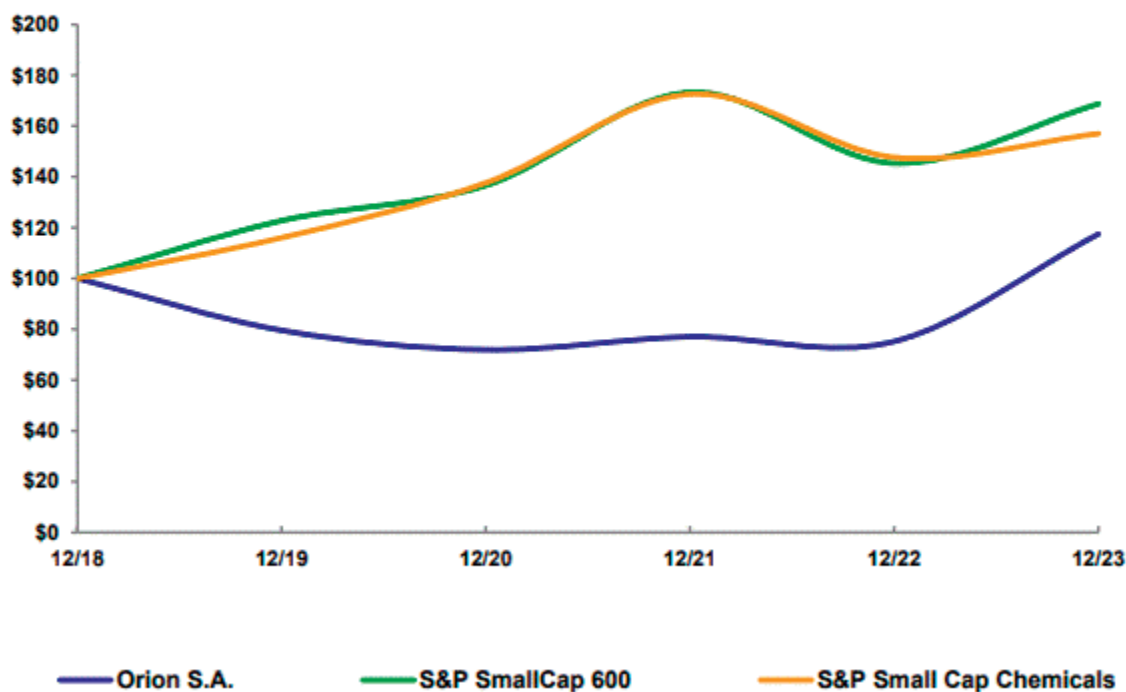
Performance Graph

The performance graph and the information contained in this section is not “soliciting material,” is being furnished, not filed, with the SEC and is not to be incorporated by reference into any of our filings under the Securities Act or the Exchange Act whether made before or after the date hereof and irrespective of any general incorporation language contained in such filing.

The graph below shows the relative investment performance of Orion Engineered Carbons S.A.'s common stock, the S&P Smallcap 600 Index and S&P Small Cap Chemicals Index since December 31, 2018. The graph assumes that \$100 was invested on December 31, 2018 and any dividends paid were reinvested at the date of payment. The graph is presented pursuant to SEC rules and is not meant to be an indication of our future performance.

COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN*

Among Orion S.A., the S&P SmallCap 600 Index and the S&P Small Cap Chemicals Index



	2018	2019	2020	2021	2022	2023
Orion S.A.	\$ 100.00	\$ 79.57	\$ 71.93	\$ 77.05	\$ 75.21	\$ 117.50
S&P Smallcap 600	100.00	122.78	136.64	173.29	145.39	168.73
S&P Small Cap Chemicals Index	100.00	116.09	137.69	172.61	147.72	157.00

Item 6. Reserved

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Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis summarizes the significant factors affecting our results of operations and financial condition during the years ended December 31, 2023 and 2022, and should be read in conjunction with the information included under *Item 1. Business* and *Item 8. Financial Statements and Supplementary Data* included elsewhere in this Annual Report. We prepare our financial statements in accordance with accounting principles generally accepted in the United States (“GAAP” or “U.S. GAAP”) and in U.S. Dollars.

This section discusses year-to-year comparisons between 2023 and 2022. For discussions on year-to-year comparison between 2022 and 2021 refer to Part II, Item 7. *Management's Discussion and Analysis of Financial Condition and Results of Operations* in our 2022 Annual Report in Form 10-K filed with the United States Securities and Exchange Commission (“SEC”) on February 23, 2023 (the “Prior Annual Report”).

Overview

In 2023, our net sales were \$1,893.9 million, sales volume was 932.1 kmt, net income was \$103.5 million, and Adjusted EBITDA was \$332.3 million.

- *Specialty Carbon Black Segment*—Adjusted EBITDA was \$110.7 million, and the Adjusted EBITDA Margin was 18.1%. This segment accounted for 32.2% of our total revenue, 33.3% of total Adjusted EBITDA and 23.8% of our total volume in kmt in 2023.
- *Rubber Carbon Black Segment*—Adjusted EBITDA was \$221.6 million, and Adjusted EBITDA Margin was 17.3%. This segment accounted for 67.8% of our total revenue, 66.7% of total Adjusted EBITDA and 76.2% of our total volume in kmt in 2023.

Key Factors Affecting Our Results of Operations

We believe certain factors had, and will continue to have, a material effect on our results of operations and financial condition. As many of these factors are beyond our control and certain of these factors have historically been volatile, past performance will not necessarily be indicative of future performance, and it is difficult to predict future performance with any degree of certainty. In addition, important factors that could cause our actual results of operations or financial conditions to differ materially from those expressed or implied below, include, but are not limited to, factors indicated under “*Item 1A. Risk Factors*” and “*Cautionary Statement for the Purposes of the “Safe Harbor” Provisions of the Private Securities Litigation Reform Act of 1995*” elsewhere in this Annual Report.

Recent Developments and Certain Known Trends

General Economic Conditions, Cyclicalities and Seasonality

In 2023, our Net income was \$103.5 million. We had a record Adjusted EBITDA of \$332.3 million due to improved contractual pricing and favorable foreign currency exchange impact despite demand softening in both segments compared to 2022. Operating results were driven by our ability to adjust sales prices to conform to energy prices, raw material costs and cost of utilities and to deliver products that drive enhanced performance in customers’ applications. Our ability to generate a financial return from investments in debottlenecking, yield improvement technologies, and the U.S. Environmental Protection Agency (“EPA”) related projects, contributed to improved operating results.

The Russia-Ukraine war, Hamas-Israel conflict, and China’s relations with the U.S. and with the European Union (“EU”) significantly amplify geopolitical tensions among countries. The extent or length of any adverse effects of the Russia-Ukraine war on the supply of oil and natural gas and the quality and availability of carbon black oil is difficult to quantify. In addition, increased imports from China and Southeast Asia may impact our future operating and financial results.

The volatility in trading volumes, and prices in global crude oil and natural gas are expected to continue.

Reconciliation of Non-GAAP Financial Measures

We present certain financial measures that are not prepared in accordance with GAAP or the accounting standards of any other jurisdiction and may not be comparable to other similarly titled measures of other companies. For a reconciliation of these non-GAAP financial measures to their nearest comparable GAAP measures, see section *Reconciliation of Non-GAAP Financial Measures* below.

These non-GAAP measures include, but are not limited to, Gross profit per metric ton, Adjusted EBITDA, Net Working Capital, Capital Expenditures and Segment Adjusted EBITDA Margin (in percentage).

We define:

- *Gross profit per metric ton*—Gross profit divided by volume measured in metric tons.
- *Adjusted EBITDA*—Income from operations before depreciation and amortization, stock-based compensation, and non-recurring items (such as, restructuring expenses, legal settlement gain, etc.) plus Earnings in affiliated companies, net of tax.
- *Net Working Capital*—Inventories, net plus Accounts receivable, net minus Accounts payable.
- *Capital Expenditures*—Cash paid for the acquisition of property, plant and equipment.

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- *Segment Adjusted EBITDA Margin (in percentage)*—Segment Adjusted EBITDA divided by segment revenue.

Adjusted EBITDA is used by our chief operating decision maker (“CODM”) to evaluate our operating performance and to make decisions regarding allocation of capital, because it excludes the effects of items that have less bearing on the performance of our underlying core business. We use this measure, together with other measures of performance under GAAP, to compare the relative performance of operations in planning, budgeting and reviewing our business. We believe these measures are useful measures of financial performance in addition to Net income, Income from operations and other profitability measures under GAAP, because they facilitate operating performance comparisons from period to period. By eliminating potential differences in results of operations between periods caused by factors such as depreciation and amortization, historic cost and age of assets, financing and capital structures and taxation positions or regimes, we believe that Adjusted EBITDA provides a useful additional basis for evaluating and comparing the current performance of the underlying operations. In addition, we believe these non-GAAP measures aid investors by providing additional insight into our operational performance and help clarify trends affecting our business.

However, other companies and analysts may calculate non-GAAP financial measures differently, so making comparisons among companies on this basis should be done carefully. Non-GAAP measures are not performance measures under GAAP and should not be considered in isolation or construed as substitutes for Net sales, Net income, Income from operations, Gross profit and other GAAP measures as an indicator of our operations in accordance with GAAP.

Reconciliation of Non-GAAP Financial Measures

The following tables present a reconciliation of each Non-GAAP measure to the most directly comparable GAAP measure:

Gross profit per metric ton (A Non-GAAP Financial Measure)

	Year Ended December 31,		Year-Over-Year	
	2023	2022	Delta	
	(In millions, except per ton data and percentage)			
Net sales	\$ 1,893.9	\$ 2,030.9	\$ (137.0)	(6.7) %
Cost of sales	(1,442.9)	(1,582.1)	139.2	(8.8) %
Gross profit	\$ 451.0	\$ 448.8	\$ 2.2	0.5 %
Volume (in kmt)	932.1	962.9	(30.8)	(3.2) %
Gross profit per metric ton	\$ 483.9	\$ 466.1	\$ 17.8	3.8 %

Reconciliation of Net income to Adjusted EBITDA (A Non-GAAP financial Measure)

	Year Ended December 31,		Year-Over-Year	
	2023	2022	Delta	
	(In millions)			%
Net income	\$ 103.5	\$ 106.2	\$ (2.7)	(2.5) %
Add back Income tax expense	60.3	51.5	8.8	17.1 %
Add back Earnings in affiliated companies, net of tax	(0.5)	(0.5)	—	— %
Income before earnings in affiliated companies and income taxes	163.3	157.2	6.1	3.9 %
Add back Interest and other financial expense, net	50.9	39.9	11.0	27.6 %
Add back Reclassification of actuarial gain from AOCI	(8.9)	—	(8.9)	— %
Income from operations	205.3	197.1	8.2	4.2 %
Add back Depreciation of property, plant and equipment and amortization of intangible assets and right of use assets	113.0	105.7	7.3	6.9 %
EBITDA	318.3	302.8	15.5	5.1 %
Equity in earnings of affiliated companies, net of tax	0.5	0.5	—	— %
Long term incentive plan	15.4	7.7	7.7	100.0 %
Environmental reserve	(2.2)	(0.4)	(1.8)	450.0 %
Other adjustments	0.3	1.7	(1.4)	(82.4) %
Adjusted EBITDA	\$ 332.3	\$ 312.3	\$ 20.0	6.4 %
<i>Specialty Carbon Black Adjusted EBITDA</i>	<i>\$ 110.7</i>	<i>\$ 143.9</i>	<i>\$ (33.2)</i>	<i>(23.1) %</i>
<i>Rubber Carbon Black Adjusted EBITDA</i>	<i>\$ 221.6</i>	<i>\$ 168.4</i>	<i>\$ 53.2</i>	<i>31.6 %</i>

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Operating Results

2023 Compared to 2022

Operating results for the periods discussed are as follows:

	Year Ended December 31,		Year-Over-Year	
	2023	2022	Delta	
	(In millions)		%	
Net sales	\$ 1,893.9	\$ 2,030.9	\$ (137.0)	(6.7)%
Cost of sales	1,442.9	1,582.1	(139.2)	(8.8)%
Gross profit	451.0	448.8	2.2	0.5%
Selling, general and administrative expenses	221.9	227.1	(5.2)	(2.3)%
Research and development costs	24.5	21.7	2.8	12.9%
Other expenses/(income)	(0.7)	2.9	(3.6)	(124.1)%
Income from operations	205.3	197.1	8.2	4.2%
Interest and other financial expense, net	50.9	39.9	11.0	27.6%
Reclassification of actuarial (gains)/losses from AOCI	(8.9)	—	(8.9)	—%
Income before earnings in affiliated companies and income taxes	163.3	157.2	6.1	3.9%
Income tax expense	60.3	51.5	8.8	17.1%
Earnings in affiliated companies, net of tax	0.5	0.5	—	—%
Net income	\$ 103.5	\$ 106.2	\$ (2.7)	(2.5)%

Net sales

Net sales decreased by \$137.0 million, or 6.7%, from \$2,030.9 million in 2022 to \$1,893.9 million in 2023, driven primarily by the pass-through effect of declining oil prices and lower volume in both segments. Those were partially offset by improved contractual pricing.

Volume decreased by 30.8 kmt, or 3.2%, to 932.1 kmt, year-over-year reflecting weaker demand across all regions in both segments.

Cost of sales

Cost of sales decreased by \$139.2 million, or 8.8%, from \$1,582.1 million in 2022 to \$1,442.9 million in 2023, primarily due the effect of declining oil prices and lower volume.

Gross profit

Gross profit increased by \$2.2 million or 0.5%, from \$448.8 million in 2022 to \$451.0 million in 2023, and gross profit per metric ton increased by 3.8% or \$17.8 to \$483.9.

The increase was primarily driven by improved contractual pricing, partially offset by lower volume in both segments and lower cogeneration effects due to European electricity prices.

Selling, general and administrative expenses

Selling, general and administrative expenses decreased by \$5.2 million, or 2.3%, from \$227.1 million in 2022 to \$221.9 million in 2023 driven primarily by lower freight costs due to lower volume in both segments.

Income tax expense

Income tax expense was \$60.3 million and \$51.5 million in 2023 and 2022, respectively.

The 2023 effective income tax rate was 36.9% compared with 32.7% in 2022. The increase in the effective tax rate was mainly due to the increase of valuation allowance, income taxes for prior years and the increase of non-deductible business expenses and taxes. Those were partially offset by the effects of earnings in various countries with lower statutory tax rates and tax-free income. For details regarding this deviation, see *Item 8. Financial Statements and Supplementary Data* and *Note P. Income Taxes* to the audited Consolidated Financial Statements.

Adjusted EBITDA (A Non-GAAP Financial Measure)

Adjusted EBITDA increased by \$20.0 million, or 6.4%, from \$312.3 million in 2022 to \$332.3 million in 2023. The increase was primarily due to improved contractual pricing. Those were partially offset by lower volume and cogeneration effects in both segments.

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Comprehensive Income

	Year Ended December 31,		Year-Over-Year
	2023	2022	Delta
	(In millions)		
Comprehensive income	\$ 76.1	\$ 142.2	\$ (66.1)

2023 vs 2022—Comprehensive income decreased by \$66.1 million, from \$142.2 million to \$76.1 million, primarily due to:

- \$43.5 million related to net unfavorable impacts related to financial derivative instruments primarily driven by net periodic changes in cross currency and interest rate swaps, and
- \$25.7 million related to net unfavorable changes in defined pension and other post-retirement benefits.

Those decreases were partially offset by

- \$5.8 million of net favorable impacts of unrealized changes in foreign currency translation adjustments.

Segment Discussion

Our business operations are divided into two operating segments—Specialty Carbon Black and Rubber Carbon Black. We use Segment Adjusted EBITDA as measures of segment performance and profitability. The table below presents our segment results for 2023, and 2022.

	Year Ended December 31,		Year-Over-Year	
	2023	2022	Delta	
	(In millions, unless otherwise indicated)		%	
Specialty Carbon Black				
Net sales	\$ 610.6	\$ 675.4	\$ (64.8)	(9.6)%
Cost of sales	450.3	474.7	(24.4)	(5.1)%
Gross profit	\$ 160.3	\$ 200.7	\$ (40.4)	(20.1)%
Volume (kmt)	221.4	224.3	(2.9)	(1.3)%
Adjusted EBITDA	\$ 110.7	\$ 143.9	\$ (33.2)	(23.1)%
Adjusted EBITDA Margin (%)	18.1	21.3	(3.2)	(15.0)%
Rubber Carbon Black				
Net sales	\$ 1,283.3	\$ 1,355.5	\$ (72.2)	(5.3)%
Cost of sales	992.6	1,107.4	(114.8)	(10.4)%
Gross profit	\$ 290.7	\$ 248.1	\$ 42.6	17.2 %
Volume (kmt)	710.7	738.6	(27.9)	(3.8)%
Adjusted EBITDA	\$ 221.6	\$ 168.4	\$ 53.2	31.6 %
Adjusted EBITDA Margin (%)	17.3	12.4	4.9	39.5 %

Specialty Carbon Black

2023 Compared to 2022

Net sales of the Specialty Carbon Black segment decreased by \$64.8 million, or 9.6%, from \$675.4 million in 2022 to \$610.6 million in 2023. The net sales decrease in 2023 was primarily driven by the pass-through effect of declining oil prices.

Volume of the Specialty Carbon Black segment decreased by 2.9 kmt, or 1.3%, from 224.3 kmt in 2022 to 221.4 kmt in 2023. The volume was lower primarily due to weakness across most geographies.

Gross profit of the Specialty Carbon Black segment decreased by \$40.4 million, or 20.1%, from \$200.7 million in 2022 to \$160.3 million in 2023, primarily driven by the lower margin due to lower demand, unfavorable product mix, and lower cogeneration effects.

Segment Adjusted EBITDA of the Specialty Carbon Black segment decreased by \$33.2 million, or 23.1%, from \$143.9 million in 2022 to \$110.7 million in 2023. The decrease was primarily due to unfavorable geographic and product mix and lower cogeneration effects due to lower European electricity prices.

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Rubber Carbon Black

2023 Compared to 2022

Net sales of the Rubber Carbon Black segment decreased by \$72.2 million, or 5.3%, from \$1,355.5 million in 2022 to \$1,283.3 million in 2023. The decrease was primarily due to the pass-through effect of declining oil prices and lower volume, partially offset by improved contractual pricing.

Volume of the Rubber Carbon Black segment decreased by 27.9 kmt, or 3.8%, from 738.6 kmt in 2022 to 710.7 kmt in 2023. The decrease was primarily due to lower demand in the Americas and EMEA region.

Gross profit of the Rubber Carbon Black segment increased by \$42.6 million, or 17.2%, from \$248.1 million in 2022 to \$290.7 million in 2023. The increase in the period was primarily driven by improved contractual pricing, partially offset by lower cogeneration effects.

Segment Adjusted EBITDA of the Rubber Carbon Black segment increased by \$53.2 million, or 31.6%, from \$168.4 million in 2022 to \$221.6 million in 2023. The increase was primarily due to improved contractual pricing, partially offset by lower volume and cogeneration effects.

Liquidity and Capital Resources

Historical Cash Flows

The table below presents cash flows derived from our Consolidated Financial Statements.

	Year Ended December 31,	
	2023	2022
	(In millions)	
Net cash provided by operating activities	\$ 345.9	\$ 81.0
Net cash used in investing activities	(172.8)	(232.8)
Net cash provided by (used in) financing activities	(197.1)	149.3

2023

Operating Activities—Cash provided by operating activities primarily reflected our Net income, adjusted for non-cash items and changes in working capital. The change in working capital was primarily due to improved payment terms and factoring of certain Accounts receivable.

Investing Activities—Cash used by investing activities primarily reflects \$143.7 million expenditures for safety, maintenance and growth investments and \$29.1 million to install emissions reduction technology to meet the Environmental Protection Agency (“EPA”) requirements in the U.S.

Financing Activities—Net cash used by financing activities was \$197.1 million. These outflows primarily consisted of \$97.5 million, net related to repayment of our prior revolving credit facility (the “Prior RCF”) and ancillary credit facilities, \$65.6 million for repurchase of common stock under the Stock Repurchase Program and \$36.3 million repayment of the repurchase agreement to sell European Emission Allowance certificates (“Repurchase agreement”). Those were partially offset by proceeds of borrowings to partially finance the construction of our Huaibei facility, China and working capital requirements in Korea. See *Note J. Debt and Other Obligations* to the accompanying Consolidated Financial Statements for further information regarding the Company’s indebtedness.

2022

Operating Activities—Cash provided by operating activities primarily reflected our Net income, adjusted for non-cash items and changes in working capital.

Investing Activities—Cash used by investing activities primarily reflects \$165.8 million expenditures for safety, maintenance and growth investments and \$67.0 million to install emissions reduction technology to meet the Environmental Protection Agency (“EPA”) requirements in the U.S. See “Note Q. Commitments and Contingencies” to the accompanying Consolidated Financial Statements for further discussion of the Company’s commitments and contingencies relating to the EPA.

Financing Activities—\$149.3 million of cash provided by financing activities primarily reflects \$91.0 million of net borrowings under our Prior RCF and ancillary facilities, \$47.8 million to partially finance the construction of our Huaibei facility, China, \$36.3 million proceeds from Repurchase agreement, and Other short-term debt and obligations, net. Those were partially offset by a \$30.2 million reduction in local uncommitted credit lines, scheduled debt repayments, dividend distributions and stock buybacks. See *Note J. Debt and Other Obligations* to the accompanying Consolidated Financial Statements for further discussion on our Term-loan refinancing.

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Sources of Liquidity

Our principal sources of liquidity are the net cash generated (i) from operating activities, primarily driven by our operating results and changes in working capital requirements and (ii) from financing activities, primarily driven by borrowing amounts available under our committed multicurrency, senior secured Revolving credit facility and related ancillary facilities, various uncommitted local credit lines, and, from time to time, term loan borrowings and Accounts receivable factoring.

We believe our anticipated future operating cash flow, the capacity under our existing credit facilities and uncommitted bilateral lines of credit, along with access to surety bonds, will be sufficient to finance our planned capital expenditures, settle our commitments and contingencies, and address our normal anticipated working capital needs for the foreseeable future.

As of December 31, 2023, the Company had liquidity of \$279.3 million, including cash and equivalents of \$37.5 million, \$221.6 million in availability remaining under our revolving credit facility, including ancillary lines and \$20.2 million under other available credit lines.

Net Working Capital (A Non-GAAP Financial Measure)

We define Net Working Capital as the total of Inventories, net and Accounts receivable, net, less Accounts payable. Net Working Capital is a non-GAAP financial measure, and other companies may use a similarly titled financial measure that is calculated differently from the way we calculate Net Working Capital. The components of Net Working Capital at December 31, are as follows:

	2023	2022
	(In millions)	
Inventories, net	\$ 287.1	\$ 277.9
Accounts receivable, net	241.0	367.8
Accounts payable	(183.7)	(184.1)
	<u>\$ 344.4</u>	<u>\$ 461.6</u>

Our Net Working Capital position can vary significantly due to fluctuations in oil prices and receipts of carbon black oil shipments. In general, increases in the cost of raw materials lead to an increase in our Net Working Capital requirements. Due to the quantity of carbon black oil that we typically keep in stock, such increases in Net Working Capital occur gradually over a period of two to three months. Conversely, decreases in the cost of raw materials lead to a decrease in our Net Working Capital requirements over the same period of time.

Our Net Working Capital decreased to \$344.4 million as of December 31, 2023 compared to \$461.6 million as of December 31, 2022. The decrease in working capital was primarily due to improved payment terms and factoring of certain Accounts receivable. See *Note C. Accounts Receivable* to the accompanying Consolidated Financial Statements for further information on the factoring agreement.

Capital Requirements

Capital Expenditures—We define Capital Expenditures as cash paid for the Acquisition of property, plant and equipment. We plan to finance our capital expenditures with cash generated by our operating activities and or utilizing existing debt capacity. We currently do not have any material commitments to make capital expenditures and do not plan to make capital expenditures outside the ordinary course of our business.

Debt and Other Obligations—Our gross debt balance as of December 31, 2023 was \$818.2 million, a decrease of \$101.5 million compared to December 31, 2022. In 2024, we will repay \$4.4 million of long-term debt from cash in hand and cash generated by operating activities. For more information on Debt, refer to *Note J. Debt and Other Obligations* to the accompanying Consolidated Financial Statements.

Contractual Obligations—We believe our contractual obligations will be met with cash generated by operating activities and/or utilizing existing debt capacity. For more information on Contractual obligations, refer to “*Note Q. Commitments and Contingencies*” to the accompanying Consolidated Financial Statements.

Leases—We do not have material short-term lease obligations. We believe lease obligations would be met with cash generated by our operating activities and/or utilizing existing debt capacity. For operating and finance leases, refer to *Note G. Leases* to the accompanying Consolidated Financial Statements.

Trend Information

See *Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations—Recent Developments and Certain Known Trends*.

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Critical Accounting Policies and Estimates

The preparation of our financial statements in conformity with accounting principles generally accepted in the United States (“GAAP”) requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, expenses and related disclosure of contingent assets and liabilities. The policies and estimates discussed below are considered by our management to be critical to an understanding of the Consolidated Financial Statements, because their application requires the most significant judgments from management in estimating matters for financial reporting that are inherently uncertain. This discussion should be read in conjunction with our Consolidated Financial Statements and related notes included in this Annual Report in Form 10-K.

Inventories—We account for our raw materials, work-in-progress and finished goods inventories using average cost method of accounting. The cost of raw materials, which represents a substantial portion of our operating expenses and energy costs generally follow price trends for crude oil and/or natural gas.

We periodically review inventory for both potential obsolescence and potential declines in anticipated selling prices. Due to natural inventory composition changes, variation in pricing from period to period does not necessarily result in a linear lower of cost or market (“LCM”) impact. Fluctuation in the prices from period to period may result in the recognition of charges to adjust the value of inventory to the lower of cost or market in periods of falling prices and the reversal of those charges in subsequent interim periods as market prices recover. We write down the value of our inventories by an amount equal to the difference between the cost of the inventory and its estimated net realizable value. Historically, such write-downs have not been material. However, if actual market conditions are less favorable than those projected by management at the time of the assessment, additional inventory write-downs may be required, which could reduce our gross profit and our earnings.

Loss Contingencies—We record liabilities for loss contingencies when it is probable that a liability has been incurred and the amount of loss is reasonably estimable. We provide disclosure when there is a reasonable possibility that the ultimate loss will exceed the recorded provision by a material amount or if the loss is not reasonably estimable but is expected to be material to our financial results. We are currently involved in litigation and other proceedings, as discussed in *Note Q. Commitments and Contingencies* to the accompanying Consolidated Financial Statements. We have accrued our estimates of the probable losses associated with these matters and associated legal costs are generally recognized as incurred. However, our losses are typically resolved over long periods of time and are often difficult to estimate due to various factors including the possibility of multiple actions by third parties. Therefore, it is possible future earnings could be affected by changes in our estimates related to these matters.

Accruals for Taxes Based on Income—The determination of our provision for income taxes and the calculation of our tax benefits and liabilities is subject to management’s estimates and judgments due to the complexity of the tax laws and regulations in the tax jurisdictions in which we operate. Uncertainties exist with respect to interpretation of these complex laws and regulations.

Deferred tax assets and liabilities are determined based on temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis and are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to reverse.

We recognize future tax benefits to the extent that the realization of these benefits is more likely than not. Our current provision for income taxes is impacted by the recognition and release of valuation allowances related to net deferred tax assets in certain jurisdictions. Further changes to these valuation allowances may impact our future provision for income taxes, which will include no tax benefit with respect to losses incurred and no tax expense with respect to income generated in these countries until the respective valuation allowance is eliminated.

We recognize the financial statement benefits with respect to an uncertain income tax position that we have taken or may take on an income tax return when we believe it is more likely than not that the position will be sustained with the tax authorities.

ACCOUNTING AND REPORTING CHANGES

For a discussion of the potential impact of new accounting pronouncements on our Consolidated Financial Statements, see *Note B. Recent Accounting Pronouncements* to the accompanying Consolidated Financial Statements.

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Item 7A. Quantitative and Qualitative Disclosures About Market Risk

Our activities expose us to a variety of market risks. Our primary market risk exposures relate to foreign exchange, interest rate and commodity risks. To manage these risks and our exposure to the unpredictability of financial markets, we seek to mitigate their impact on our financial performance and capital. Where appropriate, we use derivative financial instruments solely for the purpose of hedging the foreign exchange, interest and commodity risks arising from our operations and sources of finance. For this purpose, a systematic financial and risk management system has been established. We do not enter into derivative financial instruments for speculative purposes.

The following discussion and analysis only address our market risk and does not address other financial risks that we face in the normal course of business, including credit risk and liquidity risk.

Interest Rate Risk

Interest rate risk management aims to protect consolidated Net income from negative effects from market interest rate fluctuations. Orion is exposed to interest rate risk, which might arise from incurring new liabilities due to higher interest rates. We also have term loans which are variable interest rate instruments, that exposes us to market risk arising from changes in the yield curve. Appropriate hedging instruments are in place to mitigate the exposure arising from increasing interest rates.

The table below shows the sensitivity of our interest expense to changes in the interest rate, after the impact of hedge accounting. It shows the change resulting from a hypothetical fluctuation of 50 basis points (0.50%) in the three-month LIBOR and the USD Term SOFR 3M + CAS (Credit Adjustment Spread) as of December 31, 2023, assuming that all other variables remain unchanged. For example, changes in U.S. dollar ("USD")/EUR currency rate would have an impact on our interest exposure and vice versa. Changes in interest rates would also have a related impact on our foreign currency (USD) exposure. The sensitivity analysis assumes that the hypothetical interest rate was valid and that our Revolving credit facility was utilized in the full amount over the course of the entire year.

The effect of this hypothetical change in the interest rate of the variable rate loan to our Consolidated Statements of Operations, *Income before earnings in affiliated companies and income taxes* ("income before taxes" in this section) is as follows:

	December 31, 2023	
	Increase by 0.50%	Decrease by 0.50%
	In millions	
(Increase) decrease in interest expense	\$ (4.3)	\$ 4.4
Increase (decrease) in total comprehensive income before taxes	4.3	(4.4)

Foreign Currency Risk

A significant portion of our reporting entities use the euro as their functional currency. Our reporting currency is the U.S. dollar. The translation gains or losses that result from the process of translating the euro denominated financial statements to U.S. dollar are deferred in Accumulated other comprehensive income until such time as those entities may be substantially liquidated or sold. Changes in the value of the U.S. dollar relative to the euro can therefore have a significant impact on Comprehensive income.

The table below shows the sensitivity with regard to the effect of a change in the euro/U.S. dollar exchange rate using the outstanding amount and the interest for the U.S. dollar-denominated Term Loan issued by a 100% wholly owned subsidiary whose functional currency is the euro. A fluctuation of the euro/U.S. dollar exchange rate of 10% as of December 31, 2023, with other conditions remaining unchanged, would have the following effect on our Income before earnings in affiliated companies and income taxes:

	December 31, 2023	
	Value of the U.S. Dollar in relation to the Euro ⁽¹⁾	
	Increase by 10%	Decrease by 10%
	In thousands	
FX gain (loss) in financial result	\$ 8.8	\$ (10.7)

⁽¹⁾ As of December 31, 2023: €1 = \$1.105 (U.S.).

Some of our operations enter into transactions that are not denominated in their functional currency. This results in an exposure to foreign currency risk, including, but not limited to, third party and intercompany receivables and payables and intercompany loans.

Our policy is to maintain a balanced position in foreign currencies to minimize exchange gains and losses arising from changes in exchange rates. To minimize the effects of our net currency exchange exposures, we enter into foreign exchange contracts and cross-currency swaps. Our net position in foreign currencies is monitored daily.

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We maintain risk management control practices to monitor foreign currency risk attributable to our intercompany and third party outstanding foreign currency balances. These practices involve the centralization of our exposure to underlying currencies that are not subject to central bank and/or country specific restrictions. By centralizing most of our foreign currency exposure into one subsidiary, we are able to take advantage of any natural offsets, thereby reducing the overall impact of changes in foreign currency rates on our earnings. At December 31, 2023, 2022, and 2021, a 10% fluctuation compared to the U.S. dollar in the underlying currencies that have no central bank or other currency restrictions related to non-hedged monetary assets, net would have resulted in an additional impact to earnings of approximately \$2.8 million, \$11.0 million, and \$8.3 million, respectively.

Interest and other financial expense, net, in the Consolidated Statements of Operations reflected net exchange rate foreign currency losses of \$4.0 million, \$3.5 million and \$6.4 million in 2023, 2022, and 2021, respectively.

Commodity Risk

Commodity risk results from changes in market prices for raw materials, mainly carbon black oil. Raw materials are primarily purchased to meet our production requirements. Costs for raw materials and energy have fluctuated significantly in past years and may continue to fluctuate in the future. We endeavor to reduce purchasing risks on the procurement markets through worldwide purchasing activities and optimized processes for the purchase of additional raw materials. Raw materials are purchased exclusively to cover our own requirements.

A significant portion of our volume, approximately 65%, is sold based on formula-driven price adjustment mechanisms for changes in costs of raw materials. Sales prices under non-indexed contracts are reviewed on a quarterly basis to reflect raw material and market fluctuation. We believe that our contracts enable us to generally maintain our Segment Adjusted EBITDA Margins.

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Item 8. Financial Statements and Supplementary Data

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Orion S.A

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders and the Board of Directors of Orion S.A.

Opinion on the Financial Statements

We have audited the accompanying consolidated balance sheets of Orion S.A. (the Company) as of December 31, 2023 and 2022, the related consolidated statements of operations, comprehensive income, changes in stockholders' equity and cash flows for each of the three years in the period ended December 31, 2023, and the related notes (collectively referred to as the "consolidated financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company at December 31, 2023 and 2022, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2023, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of December 31, 2023, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework), and our report dated February 14, 2024 expressed an unqualified opinion thereon.

Basis for Opinion

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

Critical Audit Matter

The critical audit matter communicated below is a matter arising from the current period audit of the financial statements that was communicated or required to be communicated to the audit committee and that: (1) relates to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of the critical audit matter does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

Valuation of Cross-Currency Swaps

Description of the Matter As discussed in notes A and K to the consolidated financial statements, the Company's financial instruments held a fair value of \$35.9 million as of December 31, 2023, of which financial instruments related to cross-currency swaps totaled \$31.3 million for the year ended December 31, 2023. The fair value of the cross-currency swaps are calculated using the present value of future cash flows discounted using observable inputs (level 2) including notional value amounts, yield curves, basis curves, and various spot and forward foreign exchange rates on the valuation date.

We identified the valuation of the cross-currency swaps as a critical audit matter. The nature of the arrangement is such that there are multiple legs, with multiple payments, in several periods that creates complexity in the fair value model and requires the use of valuation specialists.

How We Addressed the Matter in Our Audit We obtained an understanding, evaluated the design, and tested the operating effectiveness of internal controls over the Company's derivatives process. This included key controls related to the authorization of transactions and management's independent assessment of fair values.

Our substantive audit procedures to test the Company's cross-currency swaps included, among others, confirmation of existence and key terms with the counterparty. Testing the valuation of cross currency swaps, including, an evaluation of the methodologies and significant inputs used by the Company. With the assistance of our valuation specialists, we performed an independent valuation of the cross-currency swaps to assess the appropriateness of the model used by the Company and its specialist to estimate the fair value, which involved independently obtaining significant inputs from external sources. We also assessed the adequacy of the disclosures related to the fair value measurement.

/s/ Ernst & Young LLP

We have served as the Company's auditor since 2021.

Houston, TX

February 14, 2024



Orion S.A
Consolidated Statements of Operations

	Years Ended December 31,		
	2023	2022	2021
	(In millions, except share and per share data)		
Net sales	\$ 1,893.9	\$ 2,030.9	\$ 1,546.8
Cost of sales	1,442.9	1,582.1	1,160.2
Gross profit	451.0	448.8	386.6
Selling, general and administrative expenses	221.9	227.1	210.4
Research and development costs	24.5	21.7	22.0
Gain related to litigation settlement	—	—	(82.9)
Other expenses/(income)	(0.7)	2.9	8.6
Income from operations	205.3	197.1	228.5
Interest and other financial expense, net	50.9	39.9	38.0
Reclassification of actuarial (gains)/losses from AOCI	(8.9)	—	4.8
Income before earnings in affiliated companies and income taxes	163.3	157.2	185.7
Income tax expense	60.3	51.5	51.7
Earnings in affiliated companies, net of tax	0.5	0.5	0.7
Net income	<u>\$ 103.5</u>	<u>\$ 106.2</u>	<u>\$ 134.7</u>
Weighted-average shares outstanding (in thousands):			
Basic	58,995	60,902	60,708
Diluted	59,980	61,378	60,951
Earnings per share			
Basic	\$ 1.75	\$ 1.74	\$ 2.22
Diluted	\$ 1.73	\$ 1.73	\$ 2.21

The accompanying notes are an integral part of these Consolidated Financial Statements.

Orion S.A
Consolidated Statements of Comprehensive Income

	Years Ended December 31,		
	2023	2022	2021
	(In millions)		
Net income	\$ 103.5	\$ 106.2	\$ 134.7
Other comprehensive income (loss), net of tax			
Foreign currency translation adjustments	(7.6)	(13.4)	(7.6)
Net gains (losses) on derivatives	(8.3)	35.2	2.7
Defined benefit plans, net	(11.5)	14.2	5.1
Other comprehensive income (loss)	(27.4)	36.0	0.2
Comprehensive income	\$ 76.1	\$ 142.2	\$ 134.9

The accompanying notes are an integral part of these Consolidated Financial Statements.

Orion S.A
Consolidated Balance Sheets

	December 31	
	2023	2022
(In millions, except share data)		
ASSETS		
Current assets		
Cash and cash equivalents	\$ 37.5	\$ 60.8
Accounts receivable, net	241.0	367.8
Inventories, net	287.1	277.9
Income tax receivables	6.1	5.2
Prepaid expenses and other current assets	74.4	66.8
Total current assets	646.1	778.5
Property, plant and equipment, net	900.1	818.5
Right-of-use assets	110.6	97.6
Goodwill	76.1	73.4
Intangible assets, net	25.5	27.8
Investment in equity method affiliates	5.1	5.0
Deferred income tax assets	30.0	29.1
Other assets	39.9	58.8
Total non-current assets	1,187.3	1,110.2
Total assets	\$ 1,833.4	\$ 1,888.7
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities		
Accounts payable	\$ 183.7	\$ 184.1
Current portion of long term debt and other financial liabilities	137.0	258.3
Accrued liabilities	41.7	44.7
Income taxes payable	34.2	31.3
Other current liabilities	43.7	34.4
Total current liabilities	440.3	552.8
Long-term debt, net	677.3	657.0
Employee benefit plan obligation	60.4	50.0
Deferred income tax liabilities	66.3	70.0
Other liabilities	110.6	99.5
Total non-current liabilities	914.6	876.5
Stockholders' equity		
Common stock		
Authorized: 65,035,579 and 65,035,579 shares with no par value		
Issued – 60,992,259 and 60,992,259 shares with no par value		
Outstanding – 57,898,772 and 60,571,556 shares	85.3	85.3
Treasury stock, at cost, 3,093,487 and 420,703	(70.1)	(8.8)
Additional paid-in capital	85.6	76.4
Retained earnings	417.6	319.0
Accumulated other comprehensive loss	(39.9)	(12.5)
Total stockholders' equity	478.5	459.4
Total liabilities and stockholders' equity	\$ 1,833.4	\$ 1,888.7

The accompanying notes are an integral part of these Consolidated Financial Statements.

Orion S.A
Consolidated Statements of Cash Flows

	Years Ended December 31,		
	2023	2022	2021
	(In millions)		
Cash flows from operating activities:			
Net income	\$ 103.5	\$ 106.2	\$ 134.7
Adjustments to reconcile net income to net cash provided by (used in) operating activities:			
Depreciation of property, plant and equipment and amortization of intangible assets and right of use assets	113.0	105.7	104.1
Amortization of debt issuance costs	2.7	1.9	4.1
Stock-based incentive compensation	15.4	7.7	5.2
Deferred tax provision	6.3	7.2	20.3
Foreign currency transactions	5.0	(8.4)	(11.5)
Reclassification of actuarial (gains)/losses from AOCI	(8.9)	—	4.8
Other operating non-cash items, net	0.8	(0.3)	(1.8)
Changes in operating assets and liabilities, net:			
Trade receivables	131.2	(95.6)	(67.6)
Inventories	(7.7)	(60.1)	(94.9)
Trade payables	1.6	9.2	65.0
Other provisions	(4.4)	(3.7)	7.0
Income tax liabilities	(2.1)	20.3	(6.3)
Other assets and liabilities, net	(10.5)	(9.1)	(17.9)
Net cash provided by operating activities	345.9	81.0	145.2
Cash flows from investing activities:			
Acquisition of property, plant and equipment	(172.8)	(232.8)	(214.7)
Net cash used in investing activities	(172.8)	(232.8)	(214.7)
Cash flows from financing activities:			
Proceeds from long-term debt borrowings	12.6	47.8	213.4
Repayments of long-term debt	(3.0)	(3.0)	(213.0)
Payments for debt issue costs	(2.7)	(1.5)	—
Cash inflows related to current financial liabilities	284.4	223.2	188.4
Cash outflows related to current financial liabilities	(417.9)	(107.7)	(112.6)
Dividends paid to stockholders	(4.9)	(5.0)	—
Repurchase of common stock under Stock Repurchase Program	(65.6)	(4.3)	—
Other financing activities	—	(0.2)	(2.9)
Net cash provided by (used in) financing activities	(197.1)	149.3	73.3
Increase (decrease) in cash, cash equivalents and restricted cash	(24.0)	(2.5)	3.8
Cash, cash equivalents and restricted cash at the beginning of the period	63.4	68.5	67.9
Effect of exchange rate changes on cash	0.8	(2.6)	(3.2)
Cash, cash equivalents and restricted cash at the end of the period	40.2	63.4	68.5
Less restricted cash at the end of the period	2.7	2.6	2.8
Cash and cash equivalents at the end of the period	\$ 37.5	\$ 60.8	\$ 65.7
Cash paid for interest, net	\$ (38.9)	\$ (33.5)	\$ (22.8)
Cash paid for income taxes	\$ (56.1)	\$ (23.9)	\$ (37.6)
Supplemental disclosure of non-cash activity:			
Lease liabilities	\$ 30.0	\$ 25.8	\$ 11.6

The accompanying notes are an integral part of these Consolidated Financial Statements.

Orion S.A
Consolidated Statements of Changes in Stockholders' Equity

(In millions, except share and per share data)	<u>Common stock</u>							Total
	Number	Amount	Treasury stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive loss		
As of January 1, 2021	60,487,117	\$ 85.3	\$ (8.5)	\$ 68.5	\$ 84.4	\$ (48.7)	\$ 181.0	
Net income	—	—	—	—	134.7	—	134.7	
Other comprehensive income, net of tax	—	—	—	—	—	0.2	0.2	
Dividends - \$0.02 per share	—	—	—	—	(1.3)	—	(1.3)	
Stock based compensation	—	—	—	5.1	—	—	5.1	
Issuance of stock under equity compensation plans	168,959	—	2.2	(2.2)	—	—	—	
As of December 31, 2021	60,656,076	85.3	(6.3)	71.4	217.8	(48.5)	319.7	
Net income	—	—	—	—	106.2	—	106.2	
Other comprehensive income, net of tax	—	—	—	—	—	36.0	36.0	
Dividends - \$0.08 per share	—	—	—	—	(5.0)	—	(5.0)	
Repurchases of Common stock	(244,032)	—	(4.3)	—	—	—	(4.3)	
Stock based compensation	—	—	—	7.7	—	—	7.7	
Issuance of stock under equity compensation plans	159,512	—	1.8	(2.7)	—	—	(0.9)	
As of December 31, 2022	60,571,556	85.3	(8.8)	76.4	319.0	(12.5)	459.4	
Net income	—	—	—	—	103.5	—	103.5	
Other comprehensive loss, net of tax	—	—	—	—	—	(27.4)	(27.4)	
Dividends - \$0.08 per share	—	—	—	—	(4.9)	—	(4.9)	
Repurchases of Common stock	(2,895,664)	—	(65.6)	—	—	—	(65.6)	
Stock based compensation	—	—	—	15.4	—	—	15.4	
Issuance of stock under equity compensation plans	222,880	—	4.3	(6.2)	—	—	(1.9)	
As of December 31, 2023	57,898,772	\$ 85.3	\$ (70.1)	\$ 85.6	\$ 417.6	\$ (39.9)	\$ 478.5	

The accompanying notes are an integral part of these Consolidated Financial Statements.

Orion S.A
Notes to the Consolidated Financial Statements

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Orion S.A

Notes to the Consolidated Financial Statements

Note A. Significant Accounting Policies

Orion S.A.'s (formerly, Orion Engineered Carbons S.A.) Consolidated Financial Statements include Orion S.A. and its subsidiaries ("Orion", the "Company", "we", "us", "our", or "OEC"). Orion is a Luxembourg joint stock corporation (société anonyme or S.A.), incorporated in 2014 as a Luxembourg limited liability company (société à responsabilité limitée).

Principles of Consolidation

The accompanying Consolidated Financial Statements have been prepared, in U.S. dollars, in conformity with accounting principles generally accepted in the United States ("U.S. GAAP" or "GAAP"). The Consolidated Financial Statements include the accounts of Orion S.A. and its wholly-owned subsidiaries and majority-owned and controlled entities. Subsidiaries are defined as being those companies over which we, either directly or indirectly, have control through a majority of the voting rights or the right to exercise control or to obtain the majority of the benefits and be exposed to the majority of the risks. Subsidiaries are consolidated from the date on which control is obtained until the date such control ceases.

All intercompany transactions and balances have been eliminated in consolidation.

Use of Estimates and Assumptions

We make estimates and assumptions to prepare our financial statements in conformity with GAAP. Those estimates and assumptions affect the amount we report in our Consolidated Financial Statements and accompanying Notes. Our actual results could differ from those estimates, and variances could materially affect our financial condition and results of operations in future periods.

Cash, Cash Equivalents and Restricted Cash

Cash and cash equivalents comprise bank balances and cash on hand and include highly liquid investments with maturities of three-months or less at the date of purchase. We record cash and cash equivalents as restricted when we are unable to freely use such cash and cash equivalents for our general operating purposes.

A majority of our restricted cash and cash equivalents serves as cash collateral deposits, voluntary and/or mandatory, for third-party bank guarantees.

Accounts and Notes Receivables

Accounts receivable are amounts due from customers for merchandise sold or services performed in the ordinary course of business and are carried at transaction price net of allowance for credit losses. Allowance for credit losses is measured using historical loss rates for the respective risk categories and incorporating forward-looking estimates. The corresponding expense for the credit loss allowance is reflected in Selling, general and administrative expenses in the Consolidated Statements of Operations. Past due balances are written-off against credit loss allowance when the accounts are deemed no longer to be collectible.

We enter into agreements with various third-party financial institutions for the sale of certain Accounts receivable. We have concluded that there would generally be no risk of loss to us from non-payment of the sold receivables because:

- The transferred financial assets are isolated beyond the reach of our creditors, even in bankruptcy or other receivership;
- The party purchasing accounts receivables has the right to pledge and or exchange the transferred assets without restrictions; and
- We do not retain effective control over the transferred financial assets.
- In the Condensed Consolidated Statements of Operations, the loss on receivables sale is reflected in Other expenses, net.

Inventories

The Company values inventory at the lower of cost or net realizable value using the average cost method. We periodically evaluate the net realizable value of inventories based primarily upon their age, but also upon assumptions of future usage in production, customer demand and market conditions. Inventories have been reduced to the lower of cost or net realizable value by allowances for slow moving or obsolete goods. If actual circumstances are less favorable than those projected by management in its evaluation of the net realizable value of inventories, additional write-downs may be required.

Property, Plant and Equipment

Property, plant and equipment are recorded at historical cost. Historical cost includes expenditures that are directly attributable to the acquisition of the items. Costs may also include borrowing costs incurred on debt during construction of major projects exceeding one year, costs of major maintenance arising from turnarounds of major units and committed decommissioning costs. Expenditures for major renewals and improvements, which significantly extend the useful lives of the existing property, plant and equipment, are capitalized and depreciated.

Routine maintenance costs are expensed as incurred.

Orion S.A

Notes to the Consolidated Financial Statements

Depreciation is computed using the straight-line method over the estimated useful lives of assets. Depreciation of property, plant and equipment is calculated using the straight-line method over the expected useful lives of the related assets. The depreciable lives for Buildings, Plant and machinery, as well as Furniture, fixtures and office equipment, are between 5 and 50 years, 3 and 25 years, and 3 and 25 years, respectively.

Land is not depreciated.

We evaluate property, plant and equipment for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Long-lived assets are grouped at the lowest level for which there are identifiable cash flows that are largely independent of the cash flows of other groups of assets, which, for us, is generally at the plant group level. If it is determined that an asset or asset group's undiscounted future cash flows will not be sufficient to recover the carrying amount, the asset is written down to its estimated fair value.

Gain or loss on retirement or sale of property, plant and equipment is reflected in *Other expenses, net* in the Consolidated Statements of Operations. There were no material write-offs in 2023, 2022 or 2021.

Goodwill

Goodwill is tested for impairment annually as of September 30, or whenever events or changes in circumstances indicate that the fair value of a reporting unit with goodwill is below its carrying amount.

We first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying value. Qualitative factors assessed for each of the reporting units include, but are not limited to, changes in long-term commodity prices, discount rates, competitive environments, planned capacity, cost factors such as raw material prices, and financial performance of the reporting units. If the qualitative assessment indicates that it is more likely than not that the carrying value of a reporting unit exceeds its estimated fair value, a quantitative test is required. If the carrying value of the reporting unit including goodwill exceeds its fair value, an impairment charge equal to the excess would be recognized up to a maximum amount of goodwill allocated to that reporting unit.

For 2023 and 2022, we performed qualitative impairment assessments of our reporting units, which indicated that the fair value of our reporting units was more likely than not greater than their carrying value including goodwill. Based on this assessment, our historical assessment for impairment and forecasted demand for our products, a quantitative goodwill impairment test was not required and no goodwill impairment was recognized.

Intangible Assets

Intangible assets are comprised of trade names and trademarks, customer relationships, developed technologies and software costs. These assets are amortized, using the straight-line method, over their estimated useful lives of 3-15 years or over the term of the related agreement. The useful lives of intangibles related to customer relationships acquired in business combinations are estimated on the basis of contractual arrangements and the probability of a continuing relationship.

We evaluate definite-lived intangible assets with the associated long-lived asset group for impairment whenever impairment indicators are present, such as a significant reduction in cash flows associated with the assets.

Investments in Equity Method Affiliates

We account for equity investments ("equity investments") using the equity method of accounting if we have the ability to exercise significant influence over, but not control of, an investee. Significant influence generally exists if we have an ownership interest representing between 20% and 50% voting rights. Under the equity method of accounting, investments are stated initially at cost and are adjusted for subsequent additional investments and our proportionate share of profit or losses and distributions.

We record our share of the profit or losses of the equity method investments, net of income taxes, in the Consolidated Statements of Operations. When our share of losses in an equity investment equals or exceeds our interest in the equity investment, including any other unsecured receivables, we do not recognize further losses, unless we have incurred obligations or made payments on behalf of the equity investment.

We evaluate our equity method investments for impairment when events or changes in circumstances indicate, in our management's judgment, that the carrying value of such investments may have experienced other-than-temporary decline in value. When evidence of loss in value has occurred, we compare the estimated fair value of investment to the carrying value of investment to determine whether an impairment has occurred. If the estimated fair value is less than the carrying value and our management considers the decline in value to be other-than-temporary, the excess of the carrying value over the estimated fair value is recognized in the Consolidated Financial Statements as an impairment.

We have investments in *Kommanditgesellschaft Deutsche Gasrußwerke GmbH & Co* and *Kommanditgesellschaft Deutsche Gasrußwerke GmbH & Co*, (together "DGW"), which are accounted for using the equity method.

Orion S.A

Notes to the Consolidated Financial Statements

Income Taxes

The income tax for the period comprises current and deferred tax. Income tax is recognized in the Consolidated Statements of Operations, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In these cases, the applicable tax amount is recognized in other comprehensive income or directly in equity, respectively.

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes, as well as the net tax effects of tax carryforwards. Valuation allowances are provided against deferred tax assets when it is more likely than not that some portion or all of the deferred tax asset will not be realized.

We recognize uncertain income tax positions in our financial statements when we believe it is more likely than not, based on the technical merits, that the position or a portion thereof will be sustained upon examination. For a position that is more likely than not to be sustained, the benefit recognized is measured at the largest cumulative amount that is greater than 50 percent likely of being realized.

Other Provisions

Asset retirement obligations—At some sites, we are contractually obligated to decommission our plants upon site exit. Asset retirement obligations are recorded at the present value of the estimated costs to retire the asset at the time the obligation is incurred. That cost, which is capitalized as part of the related long-lived asset, is depreciated on a straight-line basis over the remaining useful life of the related asset. Accretion expense in connection with the discounted liability is also recognized over the remaining useful life of the related asset.

Environmental provisions—We accrue for environmental remediation costs and other obligations when it is probable that a liability has been incurred and we can reasonably estimate the amount. The amount accrued reflects our assumptions about remediation requirements at the contaminated site, the nature of the remedy, the outcome of discussions with regulatory agencies and other potentially responsible parties at multi-party sites, and the number and financial viability of other potentially responsible parties. We do not reduce its estimated liability for possible recoveries from insurance carriers. Proceeds from insurance carriers are recorded when realized by either the receipt of cash or a contractual agreement. We determine the timing and amount of any liability based upon assumptions regarding future events. Inherent uncertainties exist in such evaluations primarily due to unknown conditions and other circumstances, changing governmental regulations and legal standards regarding liability, and evolving technologies. We adjust these liabilities periodically as remediation efforts progress or as additional technical or legal information becomes available.

Concentrations of Credit Risk

This concentration of customers may impact our overall exposure to credit risk, either positively or negatively, in that our customers may be similarly affected by changes in economic or other conditions. In addition, we and many of our customers operate worldwide and are therefore exposed to risks associated with the economic and political forces of various countries and geographic areas. We generally do not obtain any collateral for our receivables.

Foreign Currency Translation

Functional and Reporting Currency—Items included in the financial information of each of Orion's entities are measured using the currency of the primary economic environment in which the entity operates ("the functional currency") and then translated to the U.S. dollar ("the reporting currency") as follows:

- Assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet;
- Income and expenses for each income statement are translated at monthly average exchange rates; and
- All resulting exchange differences are recognized as a separate component within Other comprehensive income (foreign currency translation adjustments).

Transactions and Balances—Foreign currency transactions are recorded in their respective functional currency using exchange rates prevailing at the dates of the transactions. Exchange gains and losses, resulting from the settlement of such transactions and from remeasurement of monetary assets and liabilities denominated in foreign currencies at period-end exchange rates, are recognized in Interest and other financial expense, net in the Consolidated Statements of Operations.

Orion S.A

Notes to the Consolidated Financial Statements

Revenue Recognition

We recognize revenue when the customers obtain control of promised goods or services. The revenue recognized is the amount of consideration which we expect to receive in exchange for those goods or services. Our contracts with customers are generally for products only and do not include other performance obligations. Generally, we consider purchase orders, which in some cases are governed by master supply agreements, to be contracts with customers. The transaction price as specified on the purchase order or sales contract is considered the standalone selling price for each distinct product. To determine the transaction price at the time when revenue is recognized, we evaluate whether the price is subject to adjustments, such as for discounts or volume rebates, which are stated in the customer contract, to determine the net consideration to which we expect to be entitled.

Revenue from product sales is recognized based on a point in time model when control of the product is transferred to the customer, which typically occurs upon shipment or delivery of the product to the customer and title, risk and rewards of ownership have passed to the customer.

Taxes collected on sales to customers are excluded from the transaction price.

Shipping and handling activities that occur after the transfer of control to the customer are billed to customers and are recorded as sales revenue, as we consider these to be fulfillment costs. Shipping and handling costs are expensed in the period incurred and are included in Selling, general and administration expenses in our Consolidated Statements of Operations.

Payment terms on product sales to our customers typically range from 30 to 90 days. When the period of time between the transfer of control of the goods and the time the customer pays for the goods is one year or less, we do not consider there to be a significant financing component associated with the contract.

We do not have contract assets or liabilities that are material.

Stock-based compensation

Equity instruments are measured at fair value on the grant date. Stock-based compensation expense is generally recognized on a straight-line basis over the requisite service periods of the awards.

We use a Monte Carlo model to determine the fair value of certain stock-based awards that contain market and performance-based conditions. The use of these models requires highly subjective assumptions, such as assumptions about the expected life of the award, vesting probability, expected dividend yield and the volatility of our stock price.

Compensation expense for liability-classified stock-based awards are recognized on a straight-line basis over the vesting period as a liability and remeasured, at fair value, at the balance sheet date.

Leases

At inception of a contract, we determine if the contract contains a lease. When a lease is identified, we recognize a leased asset (i.e., “Right-of-Use” or “ROU” assets) and a corresponding lease liability based on the present value of the lease payments over the lease term, discounted using our incremental borrowing rate, unless an implicit rate is readily determinable. Lease payments include fixed and variable lease components derived from usage or market-based indices, such as the consumer price index. Variable lease payments may fluctuate for a variety of reasons including usage, output, insurance or taxes. These variable amounts are expensed as incurred and not included in the lease assets or lease liabilities. Options to extend or terminate a lease are reflected in the lease payments and lease term when it is reasonably certain that we will exercise those options. Leases are classified as either finance or operating, with classification affecting the pattern of expense recognition in the Consolidated Statements of Operations.

Majority of our leases are operating leases for which we recognize lease expense on a straight-line basis over the lease term. We apply the practical expedient to account for lease and associated nonlease components as a single lease component.

Leases with an initial term of 12 months or less are recognized in the Consolidated Statements of Operations on a straight-line basis over the lease term.

Financial Instruments and Hedging Activities

Pursuant to our risk management policies, we may choose to enter into derivative transactions to manage market risk volatility associated with changes in commodity pricing, currency exchange rates and interest rates. Derivatives used for this purpose are generally designated as net investment hedges, cash flow hedges or fair value hedges. Derivative instruments are recorded at fair value in the balance sheet. Gains and losses related to changes in the fair value of derivative instruments not designated as hedges are recorded in Interest and other financial expense, net, in the Consolidated Statements of Operations.

Cash flows from derivatives designated as hedges are reported in our Consolidated Statements of Cash Flows under the same category as the cash flows from the hedged items unless the derivative contract contains a significant financing element. Cash flows for derivatives with a significant financing element are classified as Cash flows from financing activities.

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Notes to the Consolidated Financial Statements

Cash Flow Hedges—We enter into accounting cash flow hedges to manage the variability in cash flows of a future transaction. Our cash flow hedges include cross currency swaps, and options and swaps to hedge interest rate and foreign exchange risk. For derivatives designated as accounting cash flow hedges, the gains and losses are recorded in Other comprehensive income (loss) and released to earnings in the same line item and in the same period during which the hedged item affects earnings.

We use regression analysis to assess initial hedge effectiveness. Following the inception of a hedging relationship, hedge effectiveness is assessed quarterly based on qualitative factors, if applicable, or regression analysis.

We have *cross-currency swap contracts* designated as cash flow hedges to reduce our exposure to the foreign currency exchange risk associated with certain intercompany loans and debt denominated in currencies other than the functional currency of the issuer. Under the terms of these contracts, we make interest payments in euros and receive interest in U.S. dollars. Upon the maturities of these contracts, we will pay the principal amount of the loans in euros and receive U.S. dollars from our counterparties.

Net Investment Hedges—We enter into foreign currency derivatives and foreign currency denominated debt to reduce the volatility in stockholders' equity resulting from changes in currency exchange rates of our foreign subsidiaries with respect to the U.S. dollar. Our foreign currency derivatives consist of cross-currency contracts and forward exchange contracts.

For derivatives designated as accounting net investment hedges, gains or losses attributable to changes in spot foreign exchange rates over the designation period are reflected in foreign currency translation adjustments within Other comprehensive income (loss). Recognition in earnings is delayed until the net investment is sold or substantially liquidated. At that time, the amount recognized is reported in the same line item as the gain or loss on the liquidation of the hedged foreign operations. For our cross-currency swaps, the associated interest receipts and payments are recorded in Interest expense. For our foreign currency forward contracts, we amortize initial forward point values on a straight-line basis to Interest expense over the life of the hedging instrument. We monitor on a quarterly basis for any overhedged positions requiring de-designation and re-designation of the hedge to remove such over-hedged condition.

Fair Value of Financial Instruments

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the measurement date. An established hierarchy for inputs is used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in valuing the asset or liability and are developed based on market data obtained from sources independent of Orion. Unobservable inputs are inputs that reflect our assumptions about the factors that market participants would use in valuing the asset or liability.

Fair value is estimated by applying the following hierarchy, which prioritizes the inputs used to measure fair value into three levels and bases the categorization within the hierarchy upon the lowest level of input that is available and significant to the fair value measurement.

- *Level 1*—inputs are based on quoted prices for identical instruments traded in active markets.
- *Level 2*—inputs are based on quoted prices for similar instruments in active markets, quoted prices for similar or identical instruments in inactive markets and model-based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the assets and liabilities.
- *Level 3*—one or more significant inputs are generally unobservable and typically reflect management's estimates of assumptions that market participants would use in pricing the asset or liability. The fair values are therefore determined using model-based techniques that include option pricing models, discounted cash flow models and similar valuation techniques.

For level 2, we use the following inputs and valuation techniques to estimate the fair value of our financial instruments:

- *Cross-Currency Swaps*—The fair value of our cross-currency swaps is calculated using the present value of future cash flows discounted using observable inputs such as known notional value amounts, yield curves, basis curves, as applicable, and with the foreign currency leg revalued using published spot and forward exchange rates on the valuation date.
- *Floating-for-Fixed Interest Rate Swaps*—The fair value of our floating-for-fixed interest rate swaps is calculated using the present value of future cash flows using observable inputs such as benchmark interest rates and market yield curves.
- *Long-Term Debt*—The fair value of our Term-Loan is calculated using pricing data obtained from well-established and recognized vendors of market data for debt valuations. The fair value of our term loan is determined based on a discounted cash flow model using observable inputs such as benchmark interest rates and public information regarding our credit risk.

The carrying amounts that we have reported for financial instruments, including Cash and cash equivalents, Restricted cash and cash equivalents, Accounts receivable, Accounts payable and Short-term debts, approximate their fair values due to the short maturity of those instruments.

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Notes to the Consolidated Financial Statements

Employee Benefits

Pension Plans:

Defined Benefit Plans—Our defined benefit pension obligations are measured in accordance with the projected unit credit method. The calculations and the resulting amounts recorded in our Consolidated Financial Statements are affected by assumptions including the discount rate, expected long-term rate of return on plan assets, the annual rate of change in compensation for plan-eligible employees, mortality tables, and other factors. We evaluate the assumptions used on an annual basis.

Past service cost and actual return on plan assets in excess of expected return are initially recorded in Other comprehensive income and subsequently recognized in earnings over the average remaining service period of the participants to the extent it exceeds the "corridor". The corridor is defined as the greater of 10 percent of the accumulated projected benefit obligation or the fair value of the plan assets as of the beginning of the year.

Defined contribution obligations—Defined contribution obligations arise from commitments and state pension schemes (statutory pension insurance). We account for our contributions to a defined contribution plan on an accrual basis. An asset or liability may result from advance payments or payments due, respectively, to a defined contribution fund.

Classification

Certain prior year amounts have been reclassified to conform with the current year presentation. Previously reported financial statements presentation have been adjusted to reflect the following changes:

- In *Note P. Income Taxes, Uncertain tax position* was previously reported in *Rate reconciliation table* as component of *Other tax effects*. In addition, *Deferred compensation* and *Other Deferred tax assets* were previously reported in *Significant components of deferred income taxes* table as component of *Others*. During the fourth quarter of 2023, we concluded that separate classification of those items better reflects the *Rate reconciliation* and *Significant components of deferred income taxes tables*.

Note B. Recent Accounting Pronouncements

Recently Issued Accounting Standards Not Yet Adopted

Segment—In November 2023, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2023-07, *Segment Reporting (Topic 280), Improvements to Reportable Segment*. This ASU:

- Introduces a new requirement to disclose significant segment expenses regularly provided to the chief operating decision maker ("CODM"),
- Extends certain annual disclosures to interim periods,
- Permits more than one measure of segment profit or loss to be reported under certain conditions, and
- Requires disclosure of the title and position of the CODM. However, but does not change how the CODM is identified.

This ASU is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024. Early adoption is permitted.

We believe, the adoption of this ASU will not materially impact our Consolidated Financial Statements, however will require additional segment disclosures in *Note R. Segment Financial Information*.

Income Taxes—In December 2023, the FASB issued ASU No. 2023-09, *Income Taxes (Topic 740) Improvements to Income Tax Disclosures*. This ASU:

- Establishes new income tax disclosure requirements in addition to modifying and eliminating certain existing requirements.
- Requires disaggregated information about a reporting entity's effective tax rate reconciliation.
- Requires disaggregated information about a reporting entity's information on income taxes paid.
- Requires all entities to disclose annually income taxes paid (net of refunds received) disaggregated by federal (national), state and foreign taxes and to disaggregate the information by jurisdiction based on a quantitative threshold.
- Is effective for fiscal years beginning after December 15, 2024. Early adoption is permitted.

We believe, the adoption of this ASU will not materially impact our Consolidated Financial Statements, however will require additional disclosures in *Note P. Income Taxes*.

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Notes to the Consolidated Financial Statements

Note C. Accounts Receivable

Accounts receivable, at December 31, are as follows:

	2023	2022
	(In millions)	
Accounts receivable	\$ 242.2	\$ 370.4
Expected credit losses	(1.2)	(2.6)
Accounts receivable, net of expected credit losses	\$ 241.0	\$ 367.8

Allowance for credit losses, at December 31, are as follows:

	2023	2022
	(In millions)	
Allowance for credit losses as of January 1,	\$ (2.6)	\$ (2.6)
Credit loss expense	—	(0.2)
Credit loss income and utilization	0.4	—
Foreign currency translation effects	1.0	0.2
Allowance for credit losses as of December 31,	\$ (1.2)	\$ (2.6)

Accounts Receivable Factoring—For the fiscal year ended December 31, 2023, the gross amount of receivables sold was \$427.2 million. For the fiscal year ended December 31, 2023 the loss on receivables sale was \$4.4 million. In the Condensed Consolidated Statements of Operations, the loss on receivables sale is reflected in Other expenses, net.

No sales were made in 2022.

Note D. Inventories

Inventories, net of reserves, at December 31, are as follows:

	2023	2022
	(In millions)	
Raw materials, consumables and supplies, net	\$ 113.8	\$ 108.3
Work in process	0.2	—
Finished goods, net	173.1	169.6
Total	\$ 287.1	\$ 277.9

As of December 31, 2023 and 2022, inventory reserves were approximately \$25.4 million and \$21.4 million, respectively. The inventory reserve primarily relates to spare-parts and finished goods.

Note E. Prepaid Expenses and Other Current Assets and Other Assets

Prepaid expenses and Other current assets, at December 31, consist of the following components:

	2023	2022
	(In millions)	
VAT	\$ 37.3	\$ 31.3
Deposits	15.6	18.7
Restricted Cash	2.7	2.6
Miscellaneous other	18.8	14.2
Total	\$ 74.4	\$ 66.8

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Notes to the Consolidated Financial Statements

Other assets, at December 31, consist of the following components:

	2023	2022
	(In millions)	
Financial assets	\$ 36.5	\$ 56.9
Miscellaneous other	3.4	1.9
Total	\$ 39.9	\$ 58.8

Note F. Property, Plant and Equipment

Property, plant and equipment, at December 31, consists of the following:

	2023	2022
	(In millions)	
Land	\$ 30.7	\$ 31.0
Land rights and buildings	138.1	104.1
Plant and machinery	1,308.3	1,054.9
Other equipment, furniture and fixtures	46.2	38.1
Construction in progress	140.0	260.2
Total property, plant and equipment	1,663.3	1,488.3
Less: accumulated depreciation	763.2	669.8
Net property, plant and equipment	\$ 900.1	\$ 818.5

Depreciation expense was \$92.4 million, \$89.0 million and \$86.5 million for fiscal years ending December 31, 2023, 2022 and 2021, respectively.

Note G. Leases

Orion has entered into lease contracts as a lessee and is not acting as a lessor. The vast majority of Orion's lease contracts are for operating assets such as rail cars, company cars, offices and office equipment, etc. Lease costs for the years ended December 31, are as follows:

	2023	2022	2021
	(In millions)		
Finance lease costs	\$ 9.3	\$ 7.1	\$ 6.4
Operating lease costs	8.5	7.1	7.6
Short-term leasing costs	5.5	4.6	3.8
Total	\$ 23.3	\$ 18.8	\$ 17.8

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Notes to the Consolidated Financial Statements

ROU assets and lease liabilities related to operating and finance leases reflected in the Consolidated Balance Sheets, at December 31, are as follows:

	2023	2022
	(In millions)	
ROU Assets		
Operating leases	\$ 21.7	\$ 19.0
Finance leases	88.9	78.6
Total	\$ 110.6	\$ 97.6
Lease Liabilities⁽¹⁾		
Operating leases		
Current	\$ 6.1	\$ 6.3
Long-term	15.4	12.3
	21.5	18.6
Finance leases		
Current	6.5	4.1
Long-term	84.9	75.6
	91.4	79.7
Total	\$ 112.9	\$ 98.3

⁽¹⁾ Reflected in Current and Other liabilities in the Consolidated Balance Sheets.

The weighted remaining average minimum lease period for finance and operating leases are 17.2 years and 5.2 years, respectively.

Maturities of operating and finance lease liabilities are as follows:

	Finance Leases	Operating Leases	Total
	(In millions)		
Next 12 months	\$ 10.4	\$ 7.0	\$ 17.4
1 to 2 years	9.0	5.6	14.6
2 to 3 years	8.7	3.5	12.2
3 to 4 years	8.6	2.5	11.1
4 to 5 years	8.6	1.8	10.4
More than 5 years	85.9	3.8	89.7
Total undiscounted minimum lease payments	131.2	24.2	155.4
Imputed interest	39.8	2.7	42.5
Lease liability (current and non-current)	\$ 91.4	\$ 21.5	\$ 112.9

The weighted average discount rate applied to the lease liabilities is 4.79%.

Note H. Goodwill and Intangible Assets

Goodwill

The carrying amount of goodwill attributable to each reportable segment for the years ended December 31, are as follows:

	Rubber	Specialty	Total
	(In millions)		
Balance as of January 1, 2022	\$ 31.2	\$ 46.8	\$ 78.0
Foreign currency impact	(1.8)	(2.8)	(4.6)
Balance as of December 31, 2022	29.4	44.0	73.4
Foreign currency impact	1.1	1.6	2.7
Balance as of December 31, 2023	\$ 30.5	\$ 45.6	\$ 76.1

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Notes to the Consolidated Financial Statements

Intangible Assets

The components of identifiable intangible assets, at cost, and the related accumulated amortization, at December 31, are as follows:

	2023			2022		
	Cost	Accumulated Amortization	Net	Cost	Accumulated Amortization	Net
(In millions)						
Developed technology and patents	\$ 69.8	\$ 58.7	\$ 11.1	\$ 67.4	\$ 52.7	\$ 14.7
Customer relationships	74.9	72.2	2.7	72.6	69.8	2.8
Trademarks	19.0	15.6	3.4	18.3	13.8	4.5
Long-term contracts	7.7	2.8	4.9	7.5	2.3	5.2
Other intangible assets	46.8	43.4	3.4	42.6	42.0	0.6
Total intangible assets	\$ 218.2	\$ 192.7	\$ 25.5	\$ 208.4	\$ 180.6	\$ 27.8

Amortization expense for the years ended December 31, 2023, 2022 and 2021 was \$6.1 million, \$6.6 million and \$7.8 million, respectively, and is included in Cost of sales and Selling, general and administrative expenses in the Consolidated Statements of Operations.

The estimated aggregate amortization expense for intangible assets for the fiscal years ending December 31, are as follows:

Year	(In millions)
2024	\$ 5.8
2025	5.8
2026	5.3
2027	0.9
2028	0.9
Thereafter	6.8
Total aggregated amortization	\$ 25.5

Note I. Accruals and Other Liabilities

The components of Current accrued liabilities, at December 31, are as follows:

	2023	2022
	(In millions)	
Accrued employee compensation	\$ 16.4	\$ 24.7
Accrued liabilities for sales and procurement	8.5	7.2
Accrued liabilities for restructuring	4.5	3.8
Environmental reserves	2.3	2.0
Other accrued liabilities	10.0	7.0
Total	\$ 41.7	\$ 44.7

The components of Other current liabilities, at December 31, are as follows:

	2023	2022
	(In millions)	
Employee related liabilities	\$ 6.5	\$ 5.3
Current lease liabilities (refer to Note G. Leases)	12.6	10.4
Other current liabilities	24.6	18.7
Total	\$ 43.7	\$ 34.4

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Notes to the Consolidated Financial Statements

The components of Other long-term liabilities, at December 31, are as follows:

	2023	2022
	(In millions)	
Employee related liabilities	\$ 4.8	\$ 4.5
Liabilities for asset retirement obligation	4.3	4.3
Environmental reserve	0.7	2.8
Long-term lease liabilities (refer to <i>Note G. Leases</i>)	100.3	87.9
Other non-current liabilities	0.5	—
Total	\$ 110.6	\$ 99.5

Note J. Debt and Other Obligations

Debt and Other Obligations, at December 31, are as follows:

	2023	2022
	(In millions)	
Current		
Current portion of Term Loans	\$ 3.1	\$ 3.0
Deferred debt issuance costs - Term loans	(0.8)	(0.7)
Other short-term debt and obligations	134.7	256.0
Current portion of long-term debt and other financial liabilities	137.0	258.3
Non-current		
Term Loans	621.8	613.2
Deferred debt issuance costs - Term loans	(3.1)	(3.7)
China Term loan	58.6	47.5
Long-term debt, net	677.3	657.0
Total	\$ 814.3	\$ 915.3

(a) Term Loan

In 2014, Orion entered into credit agreement (the “Credit Agreement”), which included an \$895.0 million term loan, which was allocated to a term loan facility denominated in U.S. Dollars of \$358.0 million and a term loan facility denominated in Euros of €399.0 million with both having an original maturity date of July 25, 2021 (the “Prior Term Loans”). Initial interest was calculated based on three-month EURIBOR (for the Euro-denominated loan), and three-month USD-LIBOR (for the USD-denominated loan) plus a 3.75% - 4.00% margin depending on the Company’s net leverage ratio. For both EURIBOR and USD-LIBOR a floor of 1.0% applied. At least 1% of the principal amount is required to be repaid per annum.

In September 2021, Orion entered into the Ninth Amendment to the Credit Agreement, which includes an amended and restated term loan agreement (the "Term Loans"). The Term Loan facility was allocated to a term loan facility denominated in U.S. dollars of \$300 million and denominated in Euros of €300 million with both having a maturity date of September 24, 2028, replacing the Prior Term Loans. Interest is calculated based on three months EURIBOR (for the Euro-denominated loan) plus a margin of 2.50%, or three-month USD-LIBOR (for the USD-denominated loan) plus a margin of 2.25%. For the U.S. dollar loan, a floor of 0.50% applies and for the Euro-denominated loan no floor exists. 1% of the principal amount is required to be repaid per annum in respect to the USD-denominated loans, whereas there is no scheduled amortization for the Euro-denominated loans.

Due to cessation of U.S. dollar LIBOR after June 30, 2023 (“LIBOR cessation date”), in May 2023, the Company entered into the Eleventh Amendment to the Credit Agreement to update the referenced floating benchmark rate. The U.S. dollar loan, three-month USD-LIBOR was replaced by USD Term SOFR 3M + CAS (Credit Adjustment Spread) effective for all interest rate periods after June 30, 2023.

The Term Loans include a sustainability-linked margin adjustment that applies to both the Euro and U.S. dollar loans. The margin adjustment is based on annual SO₂ and NO_x emission reduction targets for the Company’s North American plants between 2022 and 2028, respectively. Specifically, the credit spread on the Term Loans will decline or rise by up to 10 basis points depending on the emissions profile of the Company’s North American plants, in aggregate. Starting in 2022 and continuing through 2025, the Company reviews annually whether both interim targets have been met. If the Company achieves both targets, it will benefit from up to a 10-basis point credit spread reduction for the prospective 12 months period following the submission of the annual ESG compliance certificate. For the period from 2026 to 2028, a margin step-up by 5 or 10 basis points would occur if Orion does not maintain the reduced emissions profile of one or both targets.

During 2023, the Company received a 10 basis point interest rate reduction on its sustainability linked Term-Loan because it met 2022 emissions target.

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Notes to the Consolidated Financial Statements

In connection with the September 2021 modification of the Term Loan, Orion incurred approximately \$7.8 million of refinancing costs of which \$2.8 million of loan origination costs were capitalized and \$5.0 million of other fees were directly expensed.

Other provisions of the Credit Agreement relating to the Term Loans remained unchanged.

The Term Loan interest rates as of December 31 were as follows:

	2023	2022
Euro-denominated Term Loan	5.60 %	2.80 %
U.S. dollars denominated Term Loan	7.41 %	4.11 %

(b) China Term Loan

To partially finance the construction of our Huaibei facility in China, on March 16, 2022, our wholly owned subsidiary, Orion Engineered Carbons (Huaibei) Co., Ltd. (“OECCL”), entered into a 4.5% fixed interest rate, CNY500 million (approximately \$70 million), eight-year term-loan agreement with The Bank of China (“China Term-Loan”) maturing on December 21, 2029. OECCL is required to repay the China Term-Loan principal in semi-annual payments beginning June 2024. Interest is payable quarterly, beginning June 2022. The agreement restricts OECCL’s ability to make external investments, repay intercompany loan or distribute dividends. The principal repayments under the agreement are: 2% in 2024, 10% in 2025 and 22% each year thereafter, concluding in June 2029. The China Term-Loan is secured with the Huaibei facility’s land, construction in progress, and buildings as collateral. As of December 31, 2023, we have drawn \$58.6 million on the facility.

(c) Other Short-Term Debt and Obligations

Other short-term debt and obligations, at December 31 were as follows:

	2023	2022
	(In millions)	
Revolving Credit Facility	\$ —	\$ 53.3
Ancillary Credit Facilities		
OEC GmbH outstanding borrowings	88.8	148.7
OEC LLC outstanding borrowings	21.1	5.4
Brazil Uncommitted Local Lines of Credit (capacity \$3.2 million)	—	2.9
Korea Working Capital Loan (capacity \$40.5 million)		
Uncommitted	1.9	—
Committed	20.1	7.9
China Working Capital Loan	2.8	1.5
Repurchase Agreement	—	36.3
Total of Other Short-term Debt and Obligations	\$ 134.7	\$ 256.0
Supplemental information:		
Total ancillary capacity - EUR	€ 214.0	€ 268.3
Total ancillary capacity - U.S. Dollars	\$ 236.5	\$ 286.1

Revolving Credit Facility

In 2014, under the Credit Agreement, we entered into a €115.0 million multicurrency revolving credit facility (“Prior RCF”) with an original maturity date of July 25, 2019. Interest is calculated based on EURIBOR (for euro drawings), and USD-LIBOR (for U.S. Dollar drawings) plus a 2.5% - 3.0% margin (depending on leverage ratio).

Subsequent to 2014, Orion entered into a number of amendments, which largely were made to increase the Prior RCF capacity. The Prior RCF amendment completed in April 2019, extended the Prior RCF maturity date to April 25, 2024, increased the aggregate amount of revolving credit commitments in Euro by €75.0 million and reduced the interest margin to a 1.7% to 2.7% range, using a revised pricing grid. In May 2022, we added an additional €100 million of capacity to our Prior RCF which expands our facility to €350.0 million.

In October 2023, Orion entered into the Thirteenth Amendment to the Credit Agreement, which amended and restated our revolving credit facility (as amended and restated, the “RCF”) and extended the maturity to September 2028. We voluntarily reduced the borrowing capacity under the RCF from €350 million to €300 million. Interest is calculated based on EURIBOR plus a 1.65% - 3.30% margin (depending on leverage ratio).

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Notes to the Consolidated Financial Statements

The RCF includes a sustainability-linked margin adjustment. Starting in 2024 continuing through 2028, the credit spread will increase or decrease up to 5 basis points depending on two key performance indicators: greenhouse gas intensity and environmental, social and governance rating from EcoVadis, a provider of corporate sustainability rating.

Other provisions of the Credit Agreement relating to the RCF remained unchanged, including the commitment fee, which remains at 35% of the interest margin or 0.8% at December 31, 2023.

As of December 31, 2023, there were no borrowings under the RCF. As of December 31, 2022, the borrowing under the Prior RCF was \$53.3 million.

Letters of credit can be issued for the amount available under the RCF and ancillary facilities. The weighted average interest rates on the RCF as of December 31, 2023 and 2022 were 6.2% and 4.8%, respectively.

For the year ended December 31, 2023, amortized transaction costs were \$1.9 million which included the release of \$0.5 million from Prior RCF. For the years ended December 31, 2022 and 2021, amortized transaction costs were immaterial.

Unamortized transaction costs included in the Consolidated Balance Sheets, as of December 31, 2023 and 2022, were approximately \$3.6 million and \$2.2 million, respectively.

As of December 31, 2023, the Company's net leverage ratio, as defined under the Credit Agreement, was 2.63x which corresponds to an interest margin of 2.30 for both USD and Euro denominated borrowings.

Ancillary Credit Facilities—As part of the RCF, the Company can also establish ancillary credit facilities by converting the commitments of select lenders under the RCF into bilateral credit agreements. Borrowings under the ancillary credit facilities reduce RCF availability. For RCF financial covenant testing, borrowing under ancillary credit facilities are considered debt drawn under the RCF, as discussed elsewhere in this footnote.

As of December 31, 2023, the total commitment was reduced to €300 million (approximately \$332 million) and was split between an €86 million RCF tranche and €214 million of bilateral ancillary facilities established directly with several banks under the RCF.

As of December 31, 2023 and 2022, committed ancillary credit facilities totaled \$236.5 million and \$286.1 million, respectively.

As of December 31, 2023, unutilized ancillary borrowing capacity was approximately \$126.6 million.

The general terms of the ancillary credit facilities are linked to the terms in the RCF.

Uncommitted Local Lines of Credit—The uncommitted local lines of credit in Brazil and Korea are with local banks that are not lenders under the Credit Agreement and were negotiated bilaterally.

Korea Working Capital Loans—For working capital flexibility, we have entered into various credit facility agreements with Hana Bank totaling ₩47.5 billion (\$36.6 million) availability. As of December 31, 2023, we have outstanding borrowings of ₩26.1 billion (\$20.1 million). The weighted average interest rate is 5.1%. For early repayment, we are required to pay a 1% prorated early repayment fee. In the Consolidated Statements of Cash Flows, this loan is reflected in *Cash inflows related to current financial liabilities*. Due to the short maturity, the carrying value approximates the fair value.

China Working Capital Loan—For working capital flexibility in Qingdao, we have a CNY 30 million (\$4.2 million) facility with a local branch of Bank of China with no commitment fee. Interest is calculated based on People's Bank of China ("PBOC") one-year loan prime rate ("LPR") plus 0.35% margin. As of December 31, 2023, we have drawn CNY 20 million (\$2.8 million) as a one-year term-loan. In 2022, drawings totaled CNY 10.0 million (\$1.5 million). The 2023 weighted average interest rate was 4.0%. In the Consolidated Statements of Cash Flows, this loan is reflected in *Cash inflows related to current financial liabilities*. Due to the short maturity, the carrying value approximates the fair value.

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Notes to the Consolidated Financial Statements

Future Years Payment Schedule

The aggregate principal amounts of long-term debt, excluding finance lease liabilities presented in *Note G. Leases*, are as follows:

	Repayment
	(In millions)
2024	\$ 4.4
2025	10.0
2026	18.5
2027	18.5
2028	628.3
2029	3.8
Total	\$ 683.5

Covenant Compliance

The Credit Agreement contains certain non-financial covenants that, among other things, limit the Company's ability and the ability of certain of its subsidiaries to (i) incur additional debt, (ii) pay dividends, repurchase stocks or make certain other restricted payments or investments, (iii) incur liens, (iv) sell assets, (v) to pay dividends or to make other payments to the Company, (vi) enter into affiliate transactions, (vii) engage in sale and leaseback transactions, and (viii) consolidate, merge, sell or otherwise dispose of all or substantially all of the Company's assets. These covenants are subject to significant exceptions and qualifications.

In addition, there is one financial covenant under the amended RCF that will be tested when RCF utilization (including debt drawn under ancillary credit facility lines) exceeds 50%, which is that net leverage, as defined in the Credit Agreement, is not permitted to exceed 4.0x.

As of December 31, 2023, and 2022, we were in compliance with our debt covenants.

Note K. Financial Instruments and Fair Value Measurement

Risk management

We have policies governing the use of derivative instruments and do not enter into financial instruments for trading or speculative purposes.

By using derivative instruments, we are subject to credit and market risk. To minimize counterparty credit (or repayment) risk, we enter into transactions, primarily with investment grade financial institutions. The market risk exposure is not hedged in a manner to completely eliminate the effects of changing market conditions on earnings or cash flow. No significant concentration of credit risk existed as of December 31, 2023 and 2022.

Cash flow hedge

On November 14, 2017 the Company acquired floored forward interest rate swaps to hedge interest rate risk on current Euro-denominated term loan financing. On May 15, 2018 the Company entered into a \$235.0 million cross-currency swap to hedge both foreign exchange rate and interest rate risk on current USD-denominated term loan financing which replaced the USD-denominated Caps terminated on May 14, 2018. Both of these instruments were designated as accounting hedges at the time we entered into the transactions. We performed a hedge effectiveness test based on the critical terms match method (prospectively) and the dollar offset test (retrospectively) for each.

In September 2021, the Company restructured its previously existing cross-currency swaps in the amount of \$197 million, to align them with the new U.S. dollar denominated term loan credit facility. Specifically for changes in the loan interest margin of 2.25% (formerly 2.0%) and the three-month USD-LIBOR floor of 0.50% (formerly 0.00%). The cross-currency swap became effective on September 30, 2021 and will expire on September 30, 2028, in line with the maturity of the term loan. This cross-currency swap was determined to be highly effective, continues to qualify for hedge accounting and was cost-neutral.

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Notes to the Consolidated Financial Statements

Fair value measurement

The following table summarizes outstanding financial instruments that are measured at fair value on a recurring basis:

	December 31, 2023		December 31, 2022		Balance Sheet Classification
	Notional Amount	Fair Value	Notional Amount	Fair Value	
	(In millions)				
Assets					
Derivatives designated as hedges:					
Cross currency swaps	\$ 197.0	\$ 31.3	\$ 197.0	\$ 46.6	Other financial assets (non-current)
Interest rate swaps	303.9	4.6	293.3	9.6	Other financial assets (non-current)
Total	\$ 500.9	\$ 35.9	\$ 490.3	\$ 56.2	
Liabilities					
Derivatives designated as hedges:					
Cross currency swaps	\$ —	\$ —	\$ —	\$ —	Other liabilities (non-current)
Interest rate swaps	—	—	—	—	Other liabilities (non-current)
Total	\$ —	\$ —	\$ —	\$ —	

All financial instruments in the table above are classified as Level 2. We present the gross assets and liabilities of our derivative financial instruments on the Consolidated Balance Sheets.

For financial assets and liabilities that are recognized in the financial statements on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization at the end of each reporting period. There were no transfers of assets measured at fair value between Level 1 and Level 2, and there were no Level 3 investments during fiscal 2023 and 2022.

Our cross currency swaps designated as a cash flow hedge of principal and interest payments related to our Term Loan matures in September 2028.

The following table presents the carrying value and estimated fair value of our financial instruments that are not measured at fair value on a recurring basis for the periods presented. Due to the short maturity, the fair value of all non-derivative financial instruments included in Current assets and Current liabilities for which the carrying value approximates fair value are excluded from the table below. Short-term and long-term debt are recorded at amortized cost in the Consolidated Balance Sheets.

	December 31, 2023		December 31, 2022	
	Notional Amount	Fair Value	Notional Amount	Fair Value
	(In millions)			
Non-derivatives:				
Liabilities:				
Term loan	\$ 624.9	\$ 617.0	\$ 616.2	\$ 596.8
China Term-loan	58.6	57.1	47.5	42.9
Total	\$ 683.5	\$ 674.1	\$ 663.7	\$ 639.7

Term-Loan and China Term-loan in the table above are classified as Level 2.

At both December 31, 2023 and 2022, the fair values of Cash and cash equivalents and restricted cash, Accounts receivable, net, Accounts payable and Accrued liabilities, and short term borrowings approximated their carrying values due to the short-term nature of these instruments.

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Notes to the Consolidated Financial Statements

The following tables summarize the pre-tax effect of derivative and non-derivative instruments recorded in Accumulated other comprehensive loss (“AOCI”), the gains (losses) reclassified from AOCI to earnings and additional gains (losses) recognized directly in earnings:

Effect of Financial Instruments				
Year Ended December 31, 2023				
	Gain (Loss) Recognized in AOCI	Gain (Loss) Reclassified from AOCI to Income	Additional Gain (Loss) Recognized in Income	Income Statement Classification
(In millions)				
Derivatives designated as hedges:				
Cross currency swaps	\$ (8.9)	\$ 1.7	\$ —	Interest and other financial expense, net
Interest rate swaps	(4.9)	—	—	Interest and other financial expense, net
Total	\$ (13.8)	\$ 1.7	\$ —	

Effect of Financial Instruments				
Year Ended December 31, 2022				
	Gain (Loss) Recognized in AOCI	Gain (Loss) Reclassified from AOCI to Income	Additional Gain (Loss) Recognized in Income	Income Statement Classification
(In millions)				
Derivatives designated as hedges:				
Cross currency swaps	\$ 31.1	\$ 1.7	\$ —	Interest and other financial expense, net
Interest rate swaps	18.1	—	—	Interest and other financial expense, net
Total	\$ 49.2	\$ 1.7	\$ —	

Effect of Financial Instruments				
Year Ended December 31, 2021				
	Gain (Loss) Recognized in AOCI	Gain (Loss) Reclassified from AOCI to Income	Additional Gain (Loss) Recognized in Income	Income Statement Classification
(In millions)				
Derivatives designated as hedges:				
Cross currency swaps	\$ 2.4	\$ (0.5)	\$ —	Interest and other financial expense, net
Interest rate swaps	1.5	—	—	Interest and other financial expense, net
Total	\$ 3.9	\$ (0.5)	\$ —	

The amount recognized in AOCI related to cash flow hedges that will be reclassified to the Consolidated Statement of Operations in the next twelve months is approximately \$0.3 million.

Note L. Employee Benefit Plans

Provisions are established to cover defined benefit plans for retirement, disability and surviving dependents’ pensions. The benefit obligations vary depending on the legal, tax and economic circumstances in the various countries in which we operate. Generally, the level of benefit depends on the length of service and the remuneration.

We have defined benefit plans in Germany and South Korea for which Germany accounted for approximately 93.6% and 92.4% in 2023 and 2022, respectively, of provisions for projected defined benefit pension plan obligations. Effective at the end of 2013, all defined benefit plans in Germany were modified to close access to new participants and freeze benefits accrued under these plans at December 31, 2013 levels. Interest expense on the frozen obligation relating to these plans will continue to accrue.

We have defined contribution plans in Germany and the U.S. Most employees are eligible to participate by contributing a portion of their compensation. We make employer contributions, such as matching contributions, to certain of these plans.

In South Korea, the Company’s pension plan provides, at the option of employees for either projected benefit or defined contribution benefits. Plan assets relating to this plan reduce the pension provision disclosed.

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Notes to the Consolidated Financial Statements

Obligations and Funded Status

The following provides information about projected benefit obligations, plan assets, the funded status and weighted-average assumptions of the defined benefit pension plan:

	December 31	
	2023	2022
	(In millions)	
Present value of projected benefit obligation at the beginning of the year	\$ 56.1	\$ 81.9
Actuarial (gain)/ loss	7.7	(19.5)
Service cost	0.3	0.4
Interest cost	2.6	1.5
Benefits paid	(1.6)	(1.3)
Curtailments, settlements, special and contractual termination benefits	(1.2)	(2.0)
Currency translation	1.5	(4.9)
Present value of projected benefit obligation at the end of the year	\$ 65.4	\$ 56.1

Based on the weighted Macaulay method the projected benefit obligation has a duration of 17.0 years (16.0 years in 2022).

	December 31	
	2023	2022
	(In millions)	
Fair value of plan assets at the beginning of the year	\$ 4.5	\$ 6.3
Actual return on plan assets	0.2	0.1
Employer contributions	0.1	0.3
Settlement	(1.1)	(1.8)
Currency translation	(0.1)	(0.4)
Fair value of plan assets at the end of the year	\$ 3.6	\$ 4.5

The plan assets are held by Orion Engineered Carbons Co. Ltd. Korea, Bupyeong-gu, South Korea, and relate to qualifying insurance policies. These insurance policies do not have a quoted market price. The actual return on plan assets amounted to \$0.2 million and \$0.1 million for the years ended December 31, 2023 and 2022, respectively.

	December 31	
	2023	2022
	(In millions)	
Projected benefit obligation	\$ 65.4	\$ 56.1
Less: Fair value of plan assets	3.6	4.5
Net unfunded status	\$ 61.8	\$ 51.6

	December 31	
	2023	2022
	(In millions)	
Non-current assets	\$ —	\$ —
Current liabilities	1.4	1.6
Non-current liabilities	60.4	50.0
Net liability recognized - pension plans	\$ 61.8	\$ 51.6

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Notes to the Consolidated Financial Statements

Pension Assumptions and Strategy

The assumptions used in the actuarial valuation of the underlying the obligations are as follows:

Assumptions	December 31	
	2023	2022
Discount rate	3.6 %	4.2 %
Expected long-term rate of return on plan assets	4.3 %	4.3 %
Rate of compensation/salary increase	3.0 %	3.0 %
Future pension increase	2.4 %	2.1 %

Mortality is based on Heubeck guidelines, the generally accepted biometric calculation bases for the balance sheet valuation of pension obligations in Germany. A 0.5% increase or decrease in the discount rate or in the future pension increase would have impacted the projected benefit obligation as follows:

Sensitivities	December 31, 2023			
	Discount rate		Future pension increase	
	0.5% decrease	0.5% increase	0.5% decrease	0.5% increase
	(In millions)			
Impact on projected benefit obligation	\$ 5.0	\$ (4.4)	\$ (6.1)	\$ 6.7

Net Periodic Pension Cost (Benefit)

	Years Ended December 31,		
	2023	2022	2021
	(In millions)		
Service cost	\$ 0.3	\$ 0.4	\$ 0.5
Interest cost	2.6	1.5	1.0
Expected return on plan assets	(0.2)	(0.1)	(0.1)
Net periodic pension cost	\$ 2.7	\$ 1.8	\$ 1.4

The total expected defined benefit pension contribution amounts to \$1.6 million in 2024.

The Company paid \$17.9 million, \$15.0 million and \$15.0 million for the years ended December 31, 2023, 2022 and 2021, respectively, for state defined contribution pension schemes (statutory pension insurance) in Germany and other countries. This amount is recognized as personnel expenses in cost of sales and in selling, general and administrative expenses in the Consolidated Statements of Operations.

Estimated Future Benefit Payments

We expect the following benefit payments will be made to plan participants in the years from 2024 to 2033:

Benefit payments	(In millions)
2024	\$ 1.6
2025	1.8
2026	2.1
2027	2.3
2028	2.5
2029 - 2033	16.3

We do not anticipate making funding contributions to the Pension Plan in 2024.

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Notes to the Consolidated Financial Statements

Amounts Recognized in Accumulated Other Comprehensive (Income)/Loss

Amounts recognized in AOCI, at December 31, related to the Company's defined benefit pension plan are as follows:

	2023	2022	2021
	(In millions)		
Net actuarial (gain) loss	\$ 7.7	\$ (19.5)	\$ (1.7)
Net prior service cost	—	—	—
Balance in accumulated other comprehensive (income) / loss	\$ 7.7	\$ (19.5)	\$ (1.7)

No amount is estimated to be amortized from accumulated other comprehensive loss into net periodic benefit cost in 2024.

Plan Assets

The fair value (all Level 2) of Orion's pension plan assets, at December 31, are as follows:

	2023	2022
	(In millions)	
Government and corporate fixed income financial instruments	3.6	4.5
Total pension plan assets	\$ 3.6	\$ 4.5

Defined Contribution Plans

We provide tax-qualified retirement contribution plans in the United States for the benefit of all full-time employees. The plans are designed to provide employees with an accumulation of funds for retirement on a tax-deferred basis. For the years ended December 31, 2023, 2022 and 2021 the Company contributions to the Employee Savings Plans were \$2.3 million, \$2.0 million and \$1.9 million, respectively.

Note M. Stock-Based Compensation

Under our 2023 Omnibus Incentive Compensation Plan (the "Omnibus Plan"), we are authorized to grant Restricted Stock Units ("RSU"), Performance-based Restricted Stock Units ("PSU"), and other cash and stock awards under our Long-Term Incentive Plan ("LTIP"). The Compensation Committee of the Board of Directors (the "Compensation Committee") oversees our equity award grants, the type of awards, the required performance measures and the timing and duration of each grant.

Performance-Based Restricted Stock Units—PSU awards are earned based on achievement against one or more performance metrics established by the Compensation Committee in respect of a specified performance period. Earned PSUs range from zero to a specified maximum percentage of a participant's target award based on the achievement of applicable performance metrics, and are subject to vesting terms based on continued employment.

Certain PSU awards are based on the relative Total Shareholder Return ("TSR"). TSR is an objective calculation that takes into account our TSR as compared to the average of Total Shareholder Return percentage results for the Performance Period of two published indices (S&P SmallCap 600 Index, and the S&P 600 Chemicals Index) and whether our specific TSR is positive or negative. The fair value of PSUs is estimated on the grant date using a Monte-Carlo simulation.

Under the LTIP plans, the PSU vesting period is three years with cliff vesting occurring on December 31 of the third year.

Restricted Stock Units—RSUs entitle the recipient to be paid out an equal number of common stocks upon vesting. The RSUs vesting period is ratably over three years starting on January 1 in the year of the grant.

In certain instances, we issue RSU as sign-on incentives and one-time grants for employees. These RSUs vest over a three-year period and on a cliff vesting basis vesting occurs on the anniversary of the grant.

Restricted Stock—Certain members of our Board of Directors receive compensation in form of Restricted Stock ("RS") in accordance with our 2014 Non-employee Director Plan. Under this plan 42,000 RS are currently outstanding. The RS vest and become non-forfeitable on the first anniversary of the grant date.

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Notes to the Consolidated Financial Statements

Performance-based Restricted Stock Units

In the following table summarizes PSU activity assuming payout at 100% of target shares for unvested awards:

	Number of units	Weighted-average grant-date fair value per unit
Unvested at January 1, 2023	623,509	\$ 17.86
Granted	594,922	29.62
Vested	(529,569)	19.77
Forfeited	(14,126)	20.59
Unvested at December 31, 2023	674,736	\$ 26.67

During 2022 and 2021 we granted 312,538 and 360,178 performance-based units, respectively, with a per unit weighted-average grant-date fair value of \$16.14 and \$19.01, respectively.

The 2021 PSU awards based on relative TSR and other metrics will be paid out at a multiple of 1.7X.

Restricted Stock Units

In the following table summarizes RSU activity:

	Number of units	Weighted-average grant-date fair value per unit
Unvested at January 1, 2023	252,852	\$ 16.67
Granted	227,509	26.14
Vested	(156,667)	20.99
Forfeited	(11,517)	19.07
Unvested at December 31, 2023	312,177	\$ 21.46

During 2023, 2022 and 2021 weighted average RSU grant-date fair value was \$26.14, \$15.83 and \$18.46, respectively. Total grant date fair value of RSUs were approximately \$5.9 million, \$3.8 million and \$4.0 million during 2023, 2022 and 2021, respectively.

Total fair value of RSUs vested was approximately \$3.3 million, \$7.4 million and \$3.0 million during 2023, 2022 and 2021, respectively.

As of December 31, 2023, we had unrecognized compensation cost of \$18.7 million, based on the target amounts, related to unvested PSU, RSU and RS, which is expected to be recognized over a weighted average period of 2.31 years.

During 2023, 2022 and 2021 fiscal years, we recognized compensation expenses of \$15.4 million, \$7.7 million and \$5.2 million, respectively, in the Consolidated Statements of Operations.

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Notes to the Consolidated Financial Statements

Note N. Accumulated Other Comprehensive Income (Loss)

Changes in each component of AOCI, net of tax, for fiscal 2023, 2022 and 2021, are as follows:

	Currency Translation Adjustments	Hedging Activities Adjustments	Pension and Other Postretirement Benefit Liability Adjustment	Total
(In millions)				
Balance at January 1, 2021	\$ (26.5)	\$ (13.5)	\$ (8.7)	\$ (48.7)
Other comprehensive loss before reclassifications	(7.3)	2.3	2.0	(3.0)
Income tax effects before reclassifications	(0.3)	(0.7)	(0.7)	(1.7)
Amounts reclassified from AOCI	—	—	4.8	4.8
Income tax effects on reclassifications	—	—	(1.6)	(1.6)
Currency translation AOCI	—	1.1	0.6	1.7
Balance at December 31, 2021	(34.1)	(10.8)	(3.6)	(48.5)
Other comprehensive income (loss) before reclassification	(13.6)	46.9	20.3	53.6
Income tax effects	0.2	(15.2)	(6.3)	(21.3)
Amounts reclassified from AOCI	—	1.7	—	1.7
Income tax effects	—	(0.5)	—	(0.5)
Currency translation AOCI	—	2.3	0.2	2.5
Balance at December 31, 2022	(47.5)	24.4	10.6	(12.5)
Other comprehensive income (loss) before reclassification	(7.9)	(14.9)	(8.1)	(30.9)
Income tax effects	0.3	4.7	2.5	7.5
Amounts reclassified from AOCI	—	1.7	(8.9)	(7.2)
Income tax effects	—	(0.5)	2.8	2.3
Currency translation AOCI	—	0.7	0.2	0.9
Balance at December 31, 2023	\$ (55.1)	\$ 16.1	\$ (0.9)	\$ (39.9)

The amounts recorded in AOCI exceeding 10% of the defined benefit obligation are recorded ratably as reclassification of actuarial gains or losses over the current year through profit and loss separately from income from operations and amounted to \$8.9 million income and \$4.8 million loss for the years ended December 31, 2023 and 2021, respectively. We were not outside of the 10% corridor for 2022.

Note O. Earnings Per Share

Basic earnings per share (“EPS”) is computed by dividing net income attributable to Orion by the weighted average number of common stock outstanding during the period. Diluted EPS equals net income attributable to Orion divided by the weighted average number of common stock outstanding during the period, adjusted for the dilutive effect of our stock-based and other equity compensation awards.

The following table reflects the income and share data used in the basic and diluted EPS computations:

Dollars in millions, shares in thousands and per share amount in dollars	Years Ended December 31,		
	2023	2022	2021
Net income for the period - attributable to ordinary equity holders of the parent	\$ 103.5	\$ 106.2	\$ 134.7
Weighted average number of ordinary shares	58,995	60,902	60,708
Basic EPS	\$ 1.75	\$ 1.74	\$ 2.22
Dilutive effect of share-based payments	985	475	243
Weighted average number of diluted ordinary shares	59,980	61,378	60,951
Diluted EPS	\$ 1.73	\$ 1.73	\$ 2.21

Note P. Income Taxes

The Company operates in multiple jurisdictions with complex tax and regulatory environments and our income tax returns are periodically audited or subjected to review by tax authorities. We monitor tax law changes and the potential impact to our results of operations.

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Notes to the Consolidated Financial Statements

Tax provision (benefit) for income taxes consisted of the following:

	Years Ended December 31,		
	2023	2022	2021
	(In millions)		
<i>Current</i>			
Domestic ⁽¹⁾	\$ 34.3	\$ 17.8	\$ 21.7
Foreign	19.7	26.5	9.7
Total	54.0	44.3	31.4
<i>Deferred</i>			
Domestic ⁽¹⁾	3.1	7.4	(1.4)
Foreign	3.2	(0.2)	21.7
Total	6.3	7.2	20.3
Provision for income taxes	\$ 60.3	\$ 51.5	\$ 51.7

⁽¹⁾ Domestic refers to Germany.

The following table presents the components of income before income taxes for continuing operations for fiscal years 2023, 2022 and 2021 is as follows:

	Years Ended December 31,		
	2023	2022	2021
	(In millions)		
Domestic ⁽¹⁾	\$ 119.1	\$ 35.5	\$ 89.2
Foreign	44.7	122.2	97.2
Income before income taxes	\$ 163.8	\$ 157.7	\$ 186.4

⁽¹⁾ Domestic refers to Germany.

A statutory corporate income tax rate of 15.00% was used to calculate the current and deferred taxes for the German entities. A solidarity surcharge of 0.825% and a trade tax rate of 16.18%, for the years ended December 31, 2023, 2022 and 2021, respectively, were also reflected in the calculation. As a result, the overall statutory income tax rate for the German entities was 32.00%, for the years ended December 31, 2023, 2022 and 2021. The current and deferred taxes for the non-German entities were calculated using their respective country-specific tax rates.

Our effective income tax rate fluctuates based on, among other factors, changes in pre-tax income in countries with varying statutory tax rates, changes in valuation allowances, the amount of tax-free income, and impact of non-deductible expenses.

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Notes to the Consolidated Financial Statements

The following table reconciles the expected tax expense (benefit) at the German statutory tax rate of 32.0% as calculated for the years ended December 31, 2023, 2022 and 2021.

	Years Ended December 31,		
	2023	2022	2021
	(In millions)		
Income before income taxes	\$ 163.8	\$ 157.7	\$ 186.4
Expected income tax thereon	52.3	50.5	59.6
Tax rate differences	(4.2)	(4.0)	(9.8)
Change in valuation allowance	5.0	1.8	(6.0)
Income taxes for prior years	3.3	—	—
Uncertain tax position	1.6	0.3	0.2
Non-deductible interest expenses	0.1	1.9	1.2
Non-deductible expenses, and non-deductible taxes	2.1	3.5	5.4
Tax effect on tax-free income	(1.5)	(1.4)	(0.4)
Other tax effects	1.6	(1.1)	1.5
Income tax expense	<u>\$ 60.3</u>	<u>\$ 51.5</u>	<u>\$ 51.7</u>
Effective tax rate	<u>36.9 %</u>	<u>32.7 %</u>	<u>27.7 %</u>

The 2023 effective income tax rate was 36.9% compared with 32.7% in 2022. The increase in the effective tax rate was mainly due to the increase of valuation allowance, income taxes for prior years and the increase of non-deductible business expenses and taxes. Those were partially offset by the effects of earnings in various countries with lower statutory tax rates and tax-free income.

For the tax year ended December 31, 2023, additional valuation allowance was established primarily related to certain foreign net operating losses and other deferred tax assets. As part of the process of preparing the consolidated financial statements, we are required to determine the provision for income taxes. This process involves measuring temporary and permanent differences resulting from differing treatment of items for tax and accounting purposes. Non-deductible expenses and non-deductible taxes were analyzed and resulted in additional income tax. These differences were partially offset by the effects of earnings in various countries with lower statutory tax rates and tax-free income.

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Differences resulting from differing treatment of items for tax and accounting purpose, the net operating loss, and tax credit carryforwards result in deferred tax assets and liabilities. The deferred tax effects of tax losses, credit and interest carryforwards (“tax attributes”) and the tax effects of temporary differences between the tax basis of assets and liabilities and their amounts reported in the Consolidated Financial Statements, reduced by a valuation allowance where appropriate, are presented below.

	December 31	
	2023	2022
	(In millions)	
Deferred tax assets		
Inventories	\$ 3.0	\$ 3.1
Deferred Compensation	4.1	2.6
Provisions	13.0	15.1
Liabilities including leases liabilities	40.3	39.0
Loss carryforwards	51.1	44.9
Interest carryforwards	7.1	7.8
Tax credits	8.1	7.7
Other	3.2	2.0
Total deferred tax assets	129.9	122.2
Deferred tax asset valuation allowances	(40.1)	(38.1)
Net deferred tax assets	\$ 89.8	\$ 84.1
Deferred Tax Liabilities		
Intangible assets	\$ 2.2	\$ 2.4
Property, plant and equipment including right of use assets	89.9	64.2
Financial assets	10.3	14.8
Receivables, other assets	9.0	15.0
Other	14.7	28.6
Total deferred tax liabilities	\$ 126.1	\$ 125.0
Net deferred tax assets / (liabilities)	\$ (36.3)	\$ (40.9)

Our net deferred tax assets and liabilities reflected in our balance sheet are as follows:

	December 31	
	2023	2022
	(In millions)	
Net deferred tax position		
Deferred tax assets		
Net deferred tax assets	\$ 30.0	\$ 29.1
Deferred tax liabilities		
Net deferred tax liabilities	66.3	70.0
Net deferred tax asset / (liability) positions	\$ (36.3)	\$ (40.9)

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Notes to the Consolidated Financial Statements

As of each reporting date, management considers the weight of all evidence, both positive and negative, to determine if a valuation allowance is necessary for each jurisdiction's deferred tax assets. We place greater weight on historical evidence over future projections of our ability to utilize deferred tax assets. We consider future reversals of existing taxable temporary differences, future taxable income exclusive of reversing temporary differences, and taxable income in prior carryback year(s) if carryback is permitted under applicable law, as well as available prudent and feasible tax planning strategies that would, if necessary, be implemented to ensure realization of the net deferred tax assets. The following table presents a summary of our valuation allowance positions:

Valuation allowance	2023	2022	2021
	(In millions)		
As of January 1,	\$ 38.1	\$ 36.3	\$ 42.7
Additions for Tax Credits	—	—	3.5
Additions for Loss carryforwards	6.0	5.2	—
Additions Other	0.2	0.8	0.4
Reduction for Tax Credits	—	(4.2)	—
Reduction for Loss carryforwards	(4.2)	—	(1.8)
Reductions for Interest carryforwards	—	—	(8.5)
As of December 31,	\$ 40.1	\$ 38.1	\$ 36.3

The following table provides detail surrounding the expiration dates of the gross amount of tax loss carryforwards and tax credits:

	December 31, 2023	
	Net operating loss carryforwards	Tax Credits
	(In millions)	
2024 to 2030	\$ —	\$ 7.7
2031 and thereafter	—	0.4
Indefinite carryforwards	207.1	
Total	\$ 207.1	\$ 8.1

We continue to make an assertion to indefinitely reinvest the unrepatriated earnings of most of our foreign subsidiaries that would incur incremental tax consequences upon the distribution of such earnings. As of December 31, 2023, we did not provide for deferred taxes on earnings of most of our foreign subsidiaries that are indefinitely reinvested. If we were to make a distribution from the unremitted earnings of these subsidiaries, we could be subject to taxes in various jurisdictions. However, it is not practical to estimate the amount of tax that could ultimately be due if such earnings were remitted. If our expectations were to change regarding future tax consequences, we may be required to record additional deferred taxes that could have a material effect on our consolidated financial statements. Deferred tax liabilities amounting to \$0.1 million, (2022: \$1.4 million, 2021: \$0.7 million) were recognized for certain subsidiaries for which we are not indefinitely reinvested, and a dividend distribution is expected in the future.

Tax uncertainties

Tax benefits totaling \$13.3 million, \$11.6 million and \$12.1 million relating to uncertain tax positions were unrecognized as of December 31, 2023, 2022 and 2021, respectively. The following table presents a reconciliation of the beginning and ending amounts of unrecognized tax benefits:

	2023	2022	2021
	(In millions)		
Balance at beginning of the year	\$ 11.6	\$ 12.1	\$ 13.0
Additions based on tax positions related to the current year	—	—	0.3
Additions for tax positions of prior year	1.7	—	—
Reductions of tax positions of prior year	—	(0.5)	(1.2)
Balance at end of the year	\$ 13.3	\$ 11.6	\$ 12.1

We recognize interest and penalties associated with unrecognized tax positions in income tax expense. Income tax expense includes a benefit of interest and penalties of \$0.4 million, \$0.4 million and \$0.7 million in 2023, 2022 and 2021, respectively. We had accrued \$4.4 million, \$4.0 million and \$4.4 million for interest and penalties as of December 31, 2023, 2022 and 2021, respectively. The majority of the unrecognized tax benefits for the fiscal years ended December 31, 2023, 2022 and 2021, respectively would favorably affect our effective income tax rate if recognized.

Orion S.A

Notes to the Consolidated Financial Statements

Orion and certain subsidiaries are under audit in several jurisdictions, and in particular in Germany, for periods 2011-2017. It is reasonably possible that our existing liabilities for unrecognized tax benefits may increase or decrease, primarily due to the progression of open audits and the expiration of statutes of limitation, during the next twelve months. We cannot reasonably estimate a range of potential changes in our existing liabilities for unrecognized tax benefits due to various uncertainties, such as the unresolved nature of various audits.

On August 16, 2022, the U.S. enacted the Inflation Reduction Act (“IRA”) which is intended to address several environmental, social and tax topics. We are continuing to analyze the provisions included in the IRA and await proposed and final regulations from the Department of the Treasury. We believe it will not have a material impact on our Consolidated Financial Statements.

Note Q. Commitments and Contingencies

Long-Term Commitments—To safeguard the supply of raw materials, contractual purchase commitments under long-term supply agreements for raw materials, primarily carbon black oil and natural gas, are in place are as follows:

Maturity	December 31, 2023	
	(In millions)	
2024	\$	86.5
2025		65.4
2026		65.4
2027		65.4
2028		65.4
2029 and thereafter		265.4
Total	\$	613.5

Legal Proceedings—We are subject to various lawsuits and claims, including but not limited to, matters involving contract disputes, environmental damages, personal injury and property damage. We vigorously defend ourselves and prosecute these matters as appropriate. We regularly assess the adequacy of legal accruals based on our professional judgment, experience and the information available regarding our cases.

Based on a consideration of all relevant facts and circumstances, we do not believe the ultimate outcome of any currently pending lawsuit against us will have an adverse effect upon our operations, financial condition or impact the Consolidated Financial Statements.

EPA Action—Under a consent decree between Orion LLC and the United States on behalf of the U.S. Environmental Protection Agency (“EPA”) as well as the Louisiana Department of Environmental Quality entered into in 2018 (the “EPA CD”) the EPA CD, Orion LLC had to install certain pollution control technology in order to further reduce emissions at its four U.S. manufacturing facilities. In line therewith, Orion LLC completed the installation of emissions control technology to remove SO₂, NO_x and dust particles from tail gases at all of its US facilities by the end of 2023, in accordance with the EPA CD.

The EPA CD also requires continuous monitoring of emissions reductions that Orion LLC will need to comply with over a number of years.

As of December 31, 2023, in aggregate we incurred \$306 million of capital expenditures on EPA CD projects of which approximately \$80 million was received as an indemnity from Evonik.

Pledges and guarantees

The Company has pledged the majority of its assets (amongst others shares in affiliates, bank accounts and receivables) within the different regions excluding China as collateral under the Credit Agreement. As of December 31, 2023, the Company had guarantees totaling \$32.9 million issued by various financial institutions.

Note R. Segment Financial Information

Segment information

We disclose the results of each of our operating segments in accordance with ASC 280, *Segment Reporting*. We manage our business in two operating segments as follows:

- *Rubber Carbon Black*—Used in the reinforcement of rubber in tires and mechanical rubber goods, and
- *Specialty Carbon Black*—Used for protection, colorization and conductivity in coatings, polymers, batteries, printing and special applications.

Corporate includes income and expense that cannot be directly allocated to the business segments or are managed on the corporate level. This includes Interest and other financial expense, net, taxes and items with less bearing on the underlying core business.

Orion S.A

Notes to the Consolidated Financial Statements

Our operations are managed by senior executives who report to our Chief Executive Officer (“CEO”), the *chief operating decision maker* (“CODM”). Discrete financial information is available for each of the segments, and the CODM uses operating results of each operating segment for performance evaluation and resource allocation.

Our CODM uses Adjusted EBITDA as the primary measure for reviewing our segment profitability. We define Adjusted EBITDA as Income from operations before depreciation and amortization, stock-based compensation, and non-recurring items (such as, restructuring expenses, legal settlement gain, etc.) plus Earnings in affiliated companies, net of tax.

The CODM does not review reportable segment asset or liability information for purposes of assessing performance or allocating resources.

Segment operating results are as follows:

	Rubber	Specialty	Corporate	Total
	(In millions)			
2023				
Net sales from external customers	\$ 1,283.3	\$ 610.6	\$ —	\$ 1,893.9
Depreciation and amortization of intangible assets, right of use assets, and property, plant and equipment	70.4	42.6	—	113.0
Equity in earnings of affiliated companies, net of tax	0.5	—	—	0.5
Interest and other financial expense, net	—	—	50.9	50.9
Adjusted EBITDA	221.6	110.7	—	\$ 332.3
Assets	\$ 1,014.3	\$ 703.4	\$ 115.7	\$ 1,833.4
Capital expenditures	99.5	73.3	—	172.8
2022				
Net sales from external customers	\$ 1,355.5	\$ 675.4	\$ —	\$ 2,030.9
Depreciation and amortization of intangible assets, right of use assets, and property, plant and equipment	65.1	40.6	—	105.7
Equity in earnings of affiliated companies, net of tax	0.5	—	—	0.5
Interest and other financial expense, net	—	—	39.9	39.9
Adjusted EBITDA	168.4	143.9	—	\$ 312.3
Assets	\$ 1,085.6	\$ 647.1	\$ 156.0	\$ 1,888.7
Capital expenditures	134.1	98.7	—	232.8
2021				
Net sales from external customers	\$ 948.6	\$ 598.2	\$ —	\$ 1,546.8
Depreciation and amortization of intangible assets, right of use assets, and property, plant and equipment	59.0	45.1	—	104.1
Gain related to litigation settlement	—	—	(82.9)	(82.9)
Equity in earnings of affiliated companies, net of tax	0.7	—	—	0.7
Interest and other financial expense, net	—	—	38.0	38.0
Reclassification of actuarial (gains)/losses from AOCI	—	—	4.8	4.8
Adjusted EBITDA	120.0	148.4	—	\$ 268.4
Assets	\$ 912.2	\$ 582.1	\$ 136.7	\$ 1,631.0
Capital expenditures	149.1	65.6	—	214.7

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Notes to the Consolidated Financial Statements

A reconciliation of Adjusted EBITDA to Income from continuing operations before income taxes for each of the periods presented is as follows:

	2023	2022	2021
	(In millions)		
Income before earnings in affiliated companies and income taxes	\$ 163.3	\$ 157.2	\$ 185.7
Corporate charges	13.5	9.0	18.0
Depreciation and amortization of intangible assets, right of use assets, and property, plant and equipment	113.0	105.7	104.1
Gain related to litigation settlement	—	—	(82.9)
Equity in earnings of affiliated companies, net of tax	0.5	0.5	0.7
Interest and other financial expense, net	50.9	39.9	38.0
Reclassification of actuarial (gains)/losses from AOCI	(8.9)	—	4.8
Adjusted EBITDA	\$ 332.3	\$ 312.3	\$ 268.4

Corporate charges includes the following:

	2023	2022	2021
	(In millions)		
Long Term Incentive Plan	15.4	7.7	5.2
EPA-related expenses	—	—	2.3
Environmental reserve	(2.2)	(0.4)	7.2
Other non-operating	0.3	1.7	3.3
	\$ 13.5	\$ 9.0	\$ 18.0

Geographic information:

We are a global producer and supplier of carbon black and an industry leader in many of our product lines. Our businesses consist primarily of large processing plants that convert carbon black oil into powdered form carbon black. Our carbon black products are primarily used as additives for the production of polymers, batteries, printing inks and coatings and in the reinforcement of rubber polymers.

We have operations in several geographical locations. Our holding company, Orion S.A., is located in Luxembourg and generates no revenue.

In the fourth quarter of 2023, we made certain changes to our disaggregated Net sales by country disclosure. We now disclose disaggregated *Net sales by Country in which the Customer is located*. This change had no impact on our historical Consolidated Financial Statements. We believe this presentation better reflects our business. Comparative *Net sales disaggregated based on legal entity billing to the customer*, reported in prior periods, is also included in this Footnote.

Orion S.A

Notes to the Consolidated Financial Statements

We make the following geographic disclosures.

- Net sales disaggregated based upon customer location, is as follows:

Net sales by Country in which the Customer is Located

	Years Ended December 31,		
	2023	2022	2021
	(In millions)		
Americas	\$ 657.4	\$ 714.3	\$ 494.8
USA	470.4	514.6	360.8
Brazil	145.4	157.9	101.2
Rest of Americas	41.6	41.8	32.8
EMEA	804.5	854.6	636.9
Germany	189.5	227.9	176.7
South Africa	69.5	71.4	54.4
Italy	84.8	90.8	59.0
Spain	52.8	61.0	\$ 44.0
Turkey	47.7	56.4	41.3
France	46.2	52.8	39.9
Rest of EMEA	314.0	294.3	221.6
APAC	432.0	462.0	415.1
China	178.3	173.2	152.8
Republic of Korea	139.0	169.6	151.8
Rest of Asia	114.7	119.2	110.5
Total	\$ 1,893.9	\$ 2,030.9	\$ 1,546.8

- Net sales disaggregated based on legal entity billing to the customer, is as follows:

Net sales by Legal Entity Billing to the Customer

	Years Ended December 31,		
	2023	2022	2021
	(In millions)		
Germany	\$ 778.0	\$ 829.4	\$ 648.6
United States	515.3	564.9	405.1
South Korea	203.0	237.5	208.9
Brazil	144.4	156.3	100.1
China	139.5	114.2	92.7
South Africa	68.4	69.9	53.3
Other	19.5	25.3	24.9
Rest of Europe	25.8	33.4	13.2
Total	\$ 1,893.9	\$ 2,030.9	\$ 1,546.8

For the years ended December 31, 2023 and 2022, two customers accounted for 10% or more revenues in the Rubber segment aggregating to approximately \$466.5 million and \$480.2 million, respectively. For the year ended December 31, 2021, one customer accounted for 10% or more revenues in the Rubber segment totaling approximately \$218.6 million.

Net sales to top ten customers

	Years Ended December 31,		
	2023	2022	2021
	(In millions)		
Rubber segment	829.8	864.1	590.9
Specialty segment	161.4	177.0	148.7

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Notes to the Consolidated Financial Statements

Long-lived tangible assets ⁽¹⁾	December 31	
	2023	2022
	(In millions)	
Germany	\$ 167.6	\$ 145.6
Sweden	26.1	23.8
Italy	65.3	64.0
Poland	16.7	11.5
Rest of Europe	23.3	21.5
Subtotal Europe	299.1	266.4
United States	454.3	406.6
South Korea	104.2	101.1
South Africa	18.9	14.1
Brazil	20.8	17.9
China	113.4	109.9
Other	0.1	0.1
Total	\$ 1,010.7	\$ 916.1

⁽¹⁾ Long-lived assets include property, plant and equipment, net and right-of-use assets, net.

Note S. Related Parties

Related parties include key management personnel having authority and responsibility for planning, directing and monitoring the activities of the Company directly or indirectly and their close family members.

In the normal course of business Orion from time to time receives services from, or sells products to, related unconsolidated parties, in transactions that are either not material or approved in accordance with our Related Party Transaction Approval Policy.

As of December 31, 2023, related parties primarily include one joint venture that is accounted for using the equity method, “Deutsche Gaßrußwerke” (DGW).

	December 31,	
	2023	2022
	(In millions)	
Trade receivables	\$ 0.4	\$ 0.9
Trade payables	29.9	25.3

	Years Ended December 31,		
	2023	2022	2021
	(In millions)		
Purchases	\$ 111.7	\$ 157.1	\$ 113.2
Sales and services	2.5	5.6	5.7

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Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

Item 9A. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this Annual Report on Form 10-K, we carried out an evaluation, under the supervision and with the participation of management, including the Chief Executive Officer (“CEO”) and Chief Financial Officer (“CFO”), of the effectiveness of the design and operation of our disclosure controls and procedures as defined in Rule 13a-15(e) and 15d-15(e) of the Exchange Act. Based on that evaluation, the CEO and the CFO have concluded that our disclosure controls and procedures are effective in ensuring that material information that is required to be disclosed in our reports filed under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and that such information is accumulated and communicated to our management, including our CEO and CFO, as appropriate, to allow timely decisions regarding required disclosure as of December 31, 2023.

Management’s Annual Report on Internal Control over Financial Reporting

Management is responsible for establishing and maintaining adequate internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act). The Company’s internal control over financial reporting was designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation and fair presentation of the Company’s financial statements for external purposes in accordance with GAAP.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect all misstatements or omissions. In addition, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management conducted its assessment of the effectiveness of our internal control over financial reporting as of December 31, 2023 based on the framework in Internal Control-Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (“COSO”). Based on that assessment and discussion with the Company’s Audit Committee, management has concluded that, as of December 31, 2023, the Company’s internal control over financial reporting was effective.

Audit Report of the Independent Registered Public Accounting Firm

The Company’s independent registered public accounting firm, Ernst & Young, has issued an audit report on management’s internal control over financial reporting which appears below.

Changes in Control over Financial Reporting

There were no changes in our internal control over financial reporting that occurred during the fiscal year ended December 31, 2023 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Item 9B. Other Information

None

Item 9C. Disclosure Regarding Foreign Jurisdictions that Prevent Inspections

Not applicable.

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Report of Independent Registered Public Accounting Firm

To the Shareholders and the Board of Directors of Orion S.A.

Opinion on Internal Control Over Financial Reporting

We have audited Orion S.A.'s internal control over financial reporting as of December 31, 2023, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). In our opinion, Orion S.A. (the Company) maintained, in all material respects, effective internal control over financial reporting as of December 31, 2023, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the 2023 consolidated financial statements of the Company and our report dated February 14, 2024 expressed an unqualified opinion thereon.

Basis for Opinion

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects.

Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Ernst & Young LLP

Houston, TX

February 14, 2024

Orion S.A

PART III

Item 10. Directors, Executive Officers and Corporate Governance

The Directors and certain Governance information required by this item will be included in our Proxy Statement for the 2024 Annual Meeting of Stockholders (“Proxy Statement”) and is herein incorporated by reference.

Executive Officers

The following table sets forth certain information concerning our executive officers:

Name	Age	Title
Corning F. Painter	61	Chief Executive Officer
Jeffrey Glajch	61	Chief Financial Officer
Sandra Niewiem	46	Senior Vice President, Global Specialty Carbon Black and EMEA Region
Pedro Riveros	53	Senior Vice President, Global Rubber Carbon Black and Americas Region
Carlos J. Quinones	59	Senior Vice President, Global Operations

Corning F. Painter—Mr. Painter was named Chief Executive Officer of the Group in September 2018 and joined the Board of Directors in October 2018. Mr. Painter began his career at Air Products in 1984 as part of the company’s career development program. He rose through the ranks, progressing through a variety of commercial and operations positions in the U.S. and overseas, and was rapidly promoted several times over the last several years, holding leadership positions in operations, supply chain, corporate strategy and technology. He held the position of Executive Vice President, Industrial Gases until he left Air Products at the end of June, 2018 to become Orion Engineered Carbons group’s new Chief Executive Officer starting from September 2018. He holds a B.S. in chemical engineering degree from Carnegie-Mellon University and is a Certified Professional Engineer.

Jeffrey Glajch—Mr. Glajch joined the company in 2022. He has over 30 years of experience leading corporate finance and accounting control functions for both public and private companies, including business development, investor relations, risk management, legal, information technology and human resources. Prior to joining Orion, he served as CFO for 13 years for Graham Corporation, a leading designer and manufacturer of vacuum and heat transfer equipment for energy markets and process industries. He holds an MBA from Purdue University, a master’s degree in chemical engineering from Clarkson University and a bachelor’s degree in chemistry from Carnegie-Mellon University.

Sandra Niewiem—Dr. Niewiem was appointed Senior Vice President Global Specialty Carbon Black and EMEA Region in September 2019. Dr. Niewiem joined Orion in December 2013 and previously held the position of Vice President Global Product Management and Business Development Specialty Carbon Black. She has over two decades of experience in process industries, engineering and industrial goods, thereof more than thirteen years in management consulting at a global consulting firm. Dr. Niewiem holds an economics doctorate from European Business School and a master’s in business administration from James Madison University, Virginia.

Pedro Riveros—Mr. Riveros was appointed Senior Vice President Global Rubber Carbon Black and Americas Region in September 2019. Immediately prior to Orion, he served in multiple business leadership roles at Air Products from 1994 to 2019 where his key areas of expertise included Business Strategy, Margin Enhancement, Productivity and Supply Chain Management. He has 25 years of experience in different general management and business management roles in the industrial gas and chemicals area both in North and South America. Mr. Riveros held several business leadership roles at Air Products, prior to joining Orion, where his key areas of expertise included Business Strategy, Margin Enhancement, Productivity and Supply Chain Management. Mr. Riveros holds B.S. in Mechanical Engineering from Rensselaer Polytechnic Institute.

Carlos Quinones—Mr. Quinones joined Orion Engineered Carbons with the responsibility for Global Operations in June 2019. He has over 25 years of operations experience in various international chemical, petrochemical and industrial gases companies. Immediately prior to joining Orion, he held multiple Operations leadership positions at Air Products from 2015 to 2019. Mr. Quinones holds a B.S. in Mechanical Engineering Technology from Texas A&M University.

Code of Conduct/Code of Ethics

Orion has adopted a Code of Conduct that applies to all Company employees and directors, including the Chief Executive Officer, the Chief Financial Officer, senior management and other senior financial officers. The Code of Conduct is posted on our website, www.orioncarbons.com (under “Legal” then “Compliance Policies” section). In addition, the Company has adopted a Code of Ethics that applies to its Chief Executive Officer, Chief Financial Officer and Chief Accounting Officer. The Code of Ethics is posted on our website, www.orioncarbons.com (under “Investors” then “Governance” section). We intend to satisfy the disclosure requirement regarding any amendment to, or waiver of, a provision of the Code of Conduct and Code of Ethics applicable to the Chief Executive Officer, the Chief Financial Officer, senior management or other senior financial officers by posting such information on our website.

Item 11. Executive Compensation

Orion S.A

The information required by this item will be included in our proxy statement for the Company's 2024 annual meeting of stockholders (the "2024 Proxy Statement") and is incorporated herein by reference.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information relating to security ownership of certain beneficial owners of our common stock and information relating to the security ownership of our management required by this item will be included in our 2024 Proxy Statement and is incorporated herein by reference.

Item 13. Certain Relationships and Related Transactions, and Director Independence

The information required by this item will be included in our 2024 Proxy Statement and is incorporated herein by reference.

Item 14. Principal Accounting Fees and Services

The information required by this item will be included in our 2024 Proxy Statement and is incorporated herein by reference.

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PART IV

Item 15. Exhibits, Financial Statement Schedules

(a) Financial Statements.

See *Item 8* of this Form 10-K.

(b) Schedules.

The Schedules have been omitted since the required information is not applicable or is not present in amounts sufficient to require submission of the schedule, or because the information required is included in the consolidated financial statements and notes thereto included in this Form 10-K.

(c) Exhibits. (Certain exhibits not included in copies of the Form 10-K sent to stockholders.)

The exhibit numbers in the Exhibit Index correspond to the numbers assigned to such exhibits in the Exhibit Table of Item 601 of Regulation S-K. Orion will furnish to any stockholder, upon written request, any exhibit listed in the Exhibit Index, upon payment by such stockholder of the Company's reasonable expenses in furnishing such exhibit.

Item 16. 10-K Summary

None applicable.

Exhibit Number	Description
3.1	<u>Articles of Association of Orion S.A. (incorporated by reference to Exhibit 3.1 to the Quarterly Report on Form 10-Q filed on August 9, 2023 (File No. 001-36563))</u>
4.1	<u>Form of Specimen of Common Share Certificate (incorporated by reference to Exhibit 4.1 to Amendment No. 2 to the Registration Statement on Form F-1 filed on July 14, 2014 (File No. 333-196593))</u>
4.2	<u>Description of Orion S.A.'s Common Shares (incorporated by reference to Exhibit 4(b) to the Annual Report on Form 10-K for the year ended December 31, 2019 filed on February 20, 2020 (File No. 001-36563))</u>
10.1	<u>Credit Agreement, dated as of July 25, 2014, among the Company, Orion Engineered Carbons Holdings GmbH, Orion Engineered Carbons Bondco GmbH, Orion Engineered Carbons GmbH, OEC Finance US LLC, the revolving borrowers named therein, the guarantors named on the signature page thereto, the lenders named therein, and Goldman Sachs Bank USA as administrative agent (incorporated by reference to Exhibit 99.1 to the Current Report on Form 6-K furnished on July 31, 2014 (File No. 001-36563))</u>
10.2	<u>First Amendment, dated as of August 7, 2014, to the Credit Agreement, by and among Orion Engineered Carbons S.A., Orion Engineered Carbons Holdings GmbH, Orion Engineered Carbons BondCo GmbH, Orion Engineered Carbons GmbH, OEC Finance US LLC, the Revolving Borrowers named therein, the Guarantors party thereto, the Lenders party thereto, Goldman Sachs Bank USA, in its capacity as administrative agent for the Lenders (incorporated by reference to Exhibit 10.2 to the Annual Report on Form 10-K filed on February 20, 2020 (File No. 001-36563))</u>
10.3	<u>Second Amendment, dated as of September 29, 2016, to the Credit Agreement, by and among Orion Engineered Carbons S.A., Orion Engineered Carbons Holdings GmbH, Orion Engineered Carbons BondCo GmbH, Orion Engineered Carbons GmbH, OEC Finance US LLC, the Revolving Borrowers named therein, the Guarantors party thereto, the Lenders party thereto, Goldman Sachs Bank USA, as Assuming Lender with respect to the Initial Dollar Term Loans and Initial Euro Term Loans (incorporated by reference to Exhibit 10.3 to the Annual Report on Form 10-K filed on February 20, 2020 (File No. 001-36563))</u>
10.4	<u>Third Amendment, dated as of May 5, 2017, to the Credit Agreement, by and among Orion Engineered Carbons S.A., Orion Engineered Carbons Holdings GmbH, Orion Engineered Carbons BondCo GmbH, Orion Engineered Carbons GmbH, OEC Finance US LLC, the Revolving Borrowers named therein, the Guarantors party thereto, the Lenders party thereto, Goldman Sachs Bank USA, as Assuming Lender with respect to the Initial Dollar Term Loans and Initial Euro Term Loans (incorporated by reference to Exhibit 10.4 to the Annual Report on Form 10-K filed on February 20, 2020 (File No. 001-36563))</u>

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- 10.5 [Fourth Amendment, dated as of May 31, 2017, to the Credit Agreement, by and among Orion Engineered Carbons S.A., Orion Engineered Carbons Holdings GmbH, Orion Engineered Carbons BondCo GmbH, Orion Engineered Carbons GmbH, OEC Finance US LLC, the Revolving Borrowers named therein, the Guarantors party thereto, the Lenders party thereto, Goldman Sachs Bank USA, in its capacity as administrative agent for the Lenders, and UniCredit Bank AG, as arranger with respect to the Amendment \(incorporated by reference to Exhibit 99.1 to the Current Report on Form 6-K furnished on July 25, 2017 \(File No. 001-36563\)\)](#)
- 10.6 [Fifth Amendment, dated as of November 2, 2017, to the Credit Agreement, by and among Orion Engineered Carbons S.A., Orion Engineered Carbons Holdings GmbH, Orion Engineered Carbons BondCo GmbH, Orion Engineered Carbons GmbH, OEC Finance US LLC, the Revolving Borrowers named therein, the Guarantors party thereto, the Lenders party thereto, Goldman Sachs Bank USA, as administrative agent for the Lenders. \(incorporated by reference to Exhibit 10.6 to the Annual Report on Form 10-K filed on February 20, 2020 \(File No. 001-36563\)\)](#)
- 10.7 [Sixth Amendment, dated as of May 3, 2018, to the Credit Agreement, by and among Orion Engineered Carbons S.A., Orion Engineered Carbons Holdings GmbH, Orion Engineered Carbons BondCo GmbH, Orion Engineered Carbons GmbH, OEC Finance US LLC, the Revolving Borrowers named therein, the Guarantors party thereto, the Lenders party thereto, Goldman Sachs Bank USA, as administrative agent for the Lenders. \(incorporated by reference to Exhibit 10.7 to the Annual Report on Form 10-K filed on February 20, 2020 \(File No. 001-36563\)\)](#)
- 10.8 [Seventh Amendment, dated as of October 29, 2018, to the Credit Agreement, by and among Orion Engineered Carbons S.A., Orion Engineered Carbons Holdings GmbH, Orion Engineered Carbons BondCo GmbH, Orion Engineered Carbons GmbH, OEC Finance US LLC, the Revolving Borrowers named therein, the Guarantors party thereto, the Lenders party thereto, Goldman Sachs Bank USA, as administrative agent for the Lenders. \(incorporated by reference to Exhibit 10.8 to the Annual Report on Form 10-K filed on February 20, 2020 \(File No. 001-36563\)\)](#)
- 10.9 [Eighth Amendment, dated as of April 2, 2019, to the Credit Agreement, by and among Orion Engineered Carbons S.A., Orion Engineered Carbons Holdings GmbH, Orion Engineered Carbons BondCo GmbH, Orion Engineered Carbons GmbH, OEC Finance US LLC, the Revolving Borrowers named therein, the Guarantors party thereto, the Lenders party thereto, Goldman Sachs Bank USA, as administrative agent for the Lenders. \(incorporated by reference to Exhibit 10.9 to the Annual Report on Form 10-K filed on February 20, 2020 \(File No. 001-36563\)\)](#)
- 10.10 [Ninth Amendment, dated as of September 30, 2021, by and among Orion Engineered Carbons GmbH, a limited liability company \(Gesellschaft mit beschränkter Haftung\) organized under the laws of Germany, the other Loan Parties party thereto, the New Term Lenders party thereto, Goldman Sachs Bank USA, in its capacity as administrative agent for the Lenders, Goldman Sachs Bank USA as sole book runner and Deutsche Bank Securities Inc., ING Bank, a branch of ING-DiBa AG and UniCredit Bank AG in their capacities as exclusive mandated lead arrangers \(incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed on October 5, 2021\). \(File No. 001-36563\)\)](#)
- 10.11 [Tenth Amendment, dated as of May 26, 2022, by and among Orion Engineered Carbons GmbH, a limited liability company \(Gesellschaft mit beschränkter Haftung\) organized under the laws of Germany, the other Loan Parties party hereto, each Lender party hereto, Goldman Sachs Bank USA, in its capacity as administrative agent for the Lenders and UniCredit Bank AG in its capacity as exclusive coordinator, bookrunner and mandated lead arranger \(incorporated by reference to Exhibit 10.1 to the Quarterly Report on Form 10-Q filed on August 4, 2022\). \(File No. 001-36563\)\)](#)
- 10.12 [Eleventh Amendment, dated as of May 11, 2023, to the Credit Agreement, by and among Orion S.A. \(f/k/a Orion Engineered Carbons S.A.\), Orion Engineered Carbons Holdings GmbH, Orion Engineered Carbons BondCo GmbH, Orion Engineered Carbons GmbH, OEC Finance US LLC, the Revolving Borrowers named therein, the Guarantors party thereto, the Lenders party thereto, Goldman Sachs Bank USA, as administrative agent for the Lenders. \(incorporated by reference to Exhibit 10.1 to the Quarterly Report on Form 10-Q filed on August 9, 2023 \(File No. 001-36563\)\)](#)
- 10.13 [Twelfth Amendment, dated as of August 16, 2023, to the Credit Agreement, by and among Orion S.A. \(f/k/a Orion Engineered Carbons S.A.\), Orion Engineered Carbons Holdings GmbH, Orion Engineered Carbons BondCo GmbH, Orion Engineered Carbons GmbH, OEC Finance US LLC, the Revolving Borrowers named therein, the Guarantors party thereto, the Lenders party thereto, Goldman Sachs Bank USA, as administrative agent for the Lenders. \(incorporated by reference to Exhibit 10.1 to the Quarterly Report on Form 10-Q filed on November 2, 2023 \(File No. 001-36563\)\)](#)
- 10.14 [Thirteenth Amendment, dated as of October 6, 2023, to the Credit Agreement, by and among Orion S.A. \(f/k/a Orion Engineered Carbons S.A.\), Orion Engineered Carbons Holdings GmbH, Orion Engineered Carbons BondCo GmbH, Orion Engineered Carbons GmbH, OEC Finance US LLC, the Revolving Borrowers named therein, the Guarantors party thereto, the Lenders party thereto, Goldman Sachs Bank USA, as administrative agent for the Lenders. \(incorporated by reference to Exhibit 10.2 to the Quarterly Report on Form 10-Q filed on November 2, 2023 \(File No. 001-36563\)\)](#)

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10.15+	<u>Fixed Asset Loan Agreement, dated March 16, 2022, by and between Orion Engineered Carbons (Huaibei) Co., Ltd. and Bank of China Limited Shanghai Pilot Free Trade Zone Sub-Branch (incorporated by reference to Exhibit 10.12 to the Annual Report on Form 10-K filed on February 23, 2023 (File No. 001-36563))</u>
10.16†	<u>Orion Engineered Carbons S.A. 2023 Omnibus Incentive Compensation Plan (incorporated by reference to Exhibit 10.2 to the Quarterly Report on Form 10-Q filed on August 9, 2023 (File No. 001-36563))</u>
10.17†	<u>Orion Engineered Carbons S.A. 2023 Non-Employee Director Plan (incorporated by reference to Exhibit 10.3 to the Quarterly Report on Form 10-Q filed on August 9, 2023 (File No. 001-36563))</u>
10.18†	<u>Employment Agreement, dated as of September 2, 2018, by and between Corning Painter and Orion Engineered Carbons S.A. (incorporated by reference to Exhibit 10.1 to the Quarterly Report on Form 10-Q filed on May 7, 2020). (File No. 001-36563))</u>
10.19†	<u>Restrictive Covenants Agreement, dated as of September 2, 2018, by and between Corning Painter and Orion Engineered Carbons S.A. (incorporated by reference to Exhibit 10.2 to the Quarterly Report on Form 10-Q filed on May 7, 2020). (File No. 001-36563))</u>
10.20†	<u>Restricted Stock Unit Award (sign-on grant), dated as of November 4, 2019, by and between Corning Painter and Orion Engineered Carbons S.A. (incorporated by reference to Exhibit 10.3 to the Quarterly Report on Form 10-Q filed on May 7, 2020). (File No. 001-36563))</u>
10.21†	<u>Form of PSU Award Agreement (incorporated by reference to Exhibit 10.6 to the Quarterly Report on Form 10-Q filed on May 7, 2020). (File No. 001-36563))</u>
10.22†	<u>Form of RSU Award Agreement (incorporated by reference to Exhibit 10.7 to the Quarterly Report on Form 10-Q filed on May 7, 2020). (File No. 001-36563))</u>
10.23†	<u>Form of Director Restricted Share Award Agreement (incorporated by reference to Exhibit 10.8 to the Quarterly Report on Form 10-Q filed on May 7, 2020). (File No. 001-36563))</u>
21.1	<u>Subsidiaries of the Registrant</u>
23.1	<u>Consent of Ernst & Young LLP</u>
31.1	<u>Certification by Corning F. Painter pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934</u>
31.2	<u>Certification by Jeffrey Glajch pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934</u>
32.1	<u>Certification by Corning F. Painter pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u>
32.2	<u>Certification by Jeffrey Glajch pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u>
97	<u>Clawback Policy</u>
101	XBRL
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)
+	Certain confidential information — identified by bracketed asterisks “[****]” — has been omitted from this exhibit pursuant to Item 601 (b)(10) of Regulation S-K because it is both (i) not material and (ii) the type that the registrant treats as private or confidential
†	Management compensatory arrangement

Orion S.A

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ORION S.A.

February 14, 2024

By /s/ Corning F. Painter

Name: Corning F. Painter

Title: Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	Title	Date
<u>/s/ Corning F. Painter</u> Corning F. Painter	Chief Executive Officer (Principal Executive Officer)	February 14, 2024
<u>/s/ Jeffrey Glajch</u> Jeffrey Glajch	Chief Financial Officer (Principal Financial Officer)	February 14, 2024
<u>/s/ Kerry A. Galvin</u> Kerry A. Galvin	Director	February 14, 2024
<u>/s/ Paul Huck</u> Paul Huck	Director	February 14, 2024
<u>/s/ Mary Lindsey</u> Mary Lindsey	Director	February 14, 2024
<u>/s/ Didier Miraton</u> Didier Miraton	Director	February 14, 2024
<u>/s/ Yi Hyon Paik</u> Yi Hyon Paik	Director	February 14, 2024
<u>/s/ Dan F. Smith</u> Dan F. Smith	Director	February 14, 2024
<u>/s/ Hans Dietrich Winkhaus</u> Hans Dietrich Winkhaus	Director	February 14, 2024
<u>/s/ Michel Wurth</u> Michel Wurth	Director	February 14, 2024

Board of Directors*

Dan Smith

Chairman
Former Chairman, President and Chief Executive Officer Lyondell Chemical

Corning Painter

Chief Executive Officer
Orion S.A.

Kerry Galvin

Former General Counsel
Lyondell Chemical

Paul Huck

Former Chief Financial Officer
Air Products and Chemicals

Mary Lindsey

Former Chief Financial Officer
Commercial Metals Company

Didier Miraton

Former Chief Executive Officer
Aalmérys SAS

Yi Hyon Paik

Former President and Chief Strategy Officer
Samsung SDI Company

Hans-Dietrich Winkhaus

Former Chief Executive Officer
Henkel KGaA

Michel Wurth

Chairman of the Board of ArcelorMittal
Luxembourg S.A. and Non-Independent
Director of ArcelorMittal

Management Team

Corning F. Painter

Chief Executive Officer

Jeff Glajch

Chief Financial Officer

Sandra Niewiem

Senior Vice President Global Specialty Carbon
Black and EMEA Region

Carlos J. Quinones

Senior Vice President, Global Operations

Pedro Riveros

Senior Vice President & GM, Global Rubber
Carbon Black and Americas Region

Transfer Agent

The transfer agent and registrar for Orion S.A.'s common shares is Equiniti Trust Company, LLC. The transfer agent's address is 6201 15th Avenue, Brooklyn, New York 11219.

Stock Information

Orion S.A. is listed on the New York Stock Exchange under the ticker symbol OEC.

Independent Auditors

Orion S.A.'s auditors are Ernst and Young LLP.

Annual Meeting

The Annual Meeting of Stockholders will be held on Wednesday, June 20, 2024, at 2:00 pm Central European Time at the company's office, located at 6, Route de Trèves, L-2633 Senningerberg (Municipality of Niederanven), Grand Duchy of Luxembourg.

* Mentioned above positions of Directors are exemplary and do not reflect all positions currently or formerly held.



Luxembourg

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L-2633 Senningerberg
Grand Duchy of Luxembourg

United States: Houston
(Principal Executive Offices)

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