

# LIGHT & WONDER

# INVESTOR DAY

New York City • May 20, 2025



# WELCOME

# Agenda



Introduction	Business Overview and Strategy
Products, Business Verticals, & Cross-Platform	Our Unique Business Model and Leading Positions
<b>Expert Panel</b>	Differentiation Among Gaming Industry
Financials	Robust Foundation and Opportunity for Continued Growth

Q&A



#### **Forward-Looking Statements**

In this presentation, Light & Wonder makes "forward-looking statements" within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements describe future expectations, plans, results or strategies and can often be identified by the use of terminology such as "may," "will," "estimate," "intend," "plan," "continue," "believe," "expect," "anticipate," "target," "should," "could," "potential," "opportunity," "goal," or similar terminology. These statements are based upon current Company management ("Management") expectations. assumptions and estimates and are not guarantees of timing, future results or performance. Therefore, you should not rely on any of these forward-looking statements as predictions of future events. Actual results may differ materially from those contemplated in these statements due to a variety of risks and uncertainties and other factors, including, among other things; our inability to successfully execute our strategy; slow growth of new gaming jurisdictions, slow addition of casinos in existing jurisdictions and declines in the replacement cycle of gaming machines; risks relating to foreign operations, including anti-corruption laws, fluctuations in currency rates, restrictions on the payment of dividends from earnings, restrictions on the import of products and financial instability; difficulty predicting what impact, new or increased tariffs imposed by and other trade actions taken by the U.S. and foreign jurisdictions could have on our business; U.S. and international economic and industry conditions, including changes in consumer sentiment and discretionary spending, increases in benchmark interest rates and the effects of inflation; public perception of our response to environmental, social and governance issues; the effects of health epidemics, contagious disease outbreaks and public perception thereof; changes in, or the elimination of, our share repurchase program; resulting pricing variations and other impacts of our common stock being listed to trade on more than one stock exchange; level of our indebtedness, higher interest rates, availability or adequacy of cash flows and liquidity to satisfy indebtedness, other obligations or future cash needs; inability to further reduce or refinance our indebtedness; restrictions and covenants in debt agreements, including those that could result in acceleration of the maturity of our indebtedness; competition; inability to win, retain or renew, or unfavorable revisions of, existing contracts, and the inability to enter into new contracts; risks and uncertainties of ongoing changes in U.K. gaming legislation, including any new or revised licensing and taxation regimes, responsible gambling requirements and/or sanctions on unlicensed providers; inability to adapt to, and offer products that keep pace with, evolving technology, including any failure of our investment of significant resources in our R&D efforts; failure to retain key Management and employees; unpredictability and severity of catastrophic events, including but not limited to acts of terrorism, war, armed conflicts or hostilities, the impact such events may have on our customers, suppliers, employees, consultants, business partners or operations, as well as Management's response to any of the aforementioned factors; changes in demand for our products and services; dependence on suppliers and manufacturers; SciPlay's dependence on certain key providers; ownership changes and consolidation in the gaming industry; fluctuations in our results due to seasonality and other factors; The risk that Light & Wonder may be unable to achieve expected financial, operational and strategic benefits (including synergies) of the acquisition of Grover Gaming's charitable gaming assets ("Grover Charitable Gaming") and may not be able to successfully integrate Grover Charitable Gaming into Light & Wonder's operations; potential litigation related to the transaction or the acquired assets; disruption to Grover Charitable Gaming's or Light & Wonder's current plans and operations as a result of the transaction; the ability of Grover Charitable Gaming or Light & Wonder to retain and hire key personnel; competitive responses to the transaction; unexpected costs, charges or expenses resulting from the transaction; the ability to maintain relationships with Grover Charitable Gaming's or Light & Wonder's respective employees, customers, other business partners and governmental authorities; risks as a result of being publicly traded in the United States and Australia, including price variations and other impacts relating to the secondary listing of the Company's common stock on the Australian Securities Exchange: risks relating to consideration of a dual primary listing on both the NASDAQ and the ASX or sole primary listing on the ASX, including delisting our securities from NASDAQ, which could negatively affect the liquidity and trading prices of our common stock and could result in less disclosure about the Company; the possibility that we may be unable to achieve expected operational, strategic and financial benefits of the SciPlay merger; security and integrity of our products and systems, including the impact of any security breaches or cyber-attacks; protection of our intellectual property, inability to license third-party intellectual property and the intellectual property rights of others; reliance on or failures in information technology and other systems; litigation and other liabilities relating to our business, including litigation and liabilities relating to our contracts and licenses, our products and systems (including further developments in the Dragon Train litigation described under "Aristocrat Matters" in Note 15 of our guarterly report on Form 10-Q filed with the SEC for the guarter ended March 31, 2025), our employees (including labor disputes), intellectual property, environmental laws and our strategic relationships; reliance on technological blocking systems; challenges or disruptions relating to the completion of the domestic migration to our enterprise resource planning system; laws, government regulations and potential trade tariffs, both foreign and domestic, including those relating to gaming, data privacy and security, including with respect to the collection, storage, use, transmission and protection of personal information and other consumer data, and environmental laws, and those laws and regulations that affect companies conducting business on the internet, including online gambling; legislative interpretation and enforcement, regulatory perception and regulatory risks with respect to gaming, including internet wagering, social gaming and sweep-stakes; changes in tax laws or tax rulings, or the examination of our tax positions; opposition to legalized gaming or the expansion thereof and potential restrictions on internet wagering; significant opposition in some jurisdictions to interactive social gaming, including social casino gaming and how such opposition could lead these jurisdictions to adopt legislation or impose a regulatory framework to govern interactive social gaming or social casino gaming specifically, and how this could result in a prohibition on interactive social gaming or social casino gaming altogether, restrict our ability to advertise our games, or substantially increase our costs to comply with these regulations; expectations of shift to regulated digital gaming; inability to develop successful products and services and capitalize on trends and changes in our industries, including the expansion of internet and other forms of digital gaming; the continuing evolution of the scope of data privacy and security regulations, and our belief that the adoption of increasingly restrictive regulations in this area is likely within the U.S. and other jurisdictions; incurrence of restructuring costs; goodwill impairment charges including changes in estimates or judgments related to our impairment analysis of goodwill or other intangible assets; stock price volatility; failure to maintain adequate internal control over financial reporting; dependence on key executives; natural events that disrupt our operations, or those of our customers, suppliers or regulators; and expectations of growth in total consumer spending on social casino gaming.

Additional information regarding risks and uncertainties and other factors that could cause actual results to differ materially from those contemplated in forward-looking statements is included from time to time in our filings with the SEC, including the Company's current reports on Form 8-K, quarterly reports on Form 10-Q and its latest annual report on Form 10-K filed with the SEC for the year ended December 31, 2024 on February 25, 2025 (including under the headings "Forward-Looking Statements" and "Risk Factors"). Forward-looking statements speak only as of the date they are made and, except for our ongoing obligations under the U.S. federal securities laws, we undertake no and expressly disclaim any obligation to publicly update any forward-looking statements whether as a result of new information, future events or otherwise.

#### Additional Notes

You should also note that this presentation may contain references to industry market data and certain industry forecasts. Industry market data and industry forecasts are obtained from publicly available information and industry publications. Industry publications generally state that the information contained therein has been obtained from sources believed to be reliable, but that the accuracy and completeness of that information is not guaranteed. Although we believe industry information to be accurate, it is not independently verified by us and we do not make any representation as to the accuracy of that information. In general, we believe there is less publicly available information concerning the international gaming, social and digital gaming industries in the U.S.

Due to rounding, certain numbers presented herein may not precisely recalculate.

All figures throughout this presentation are presented in United States Dollars ("US\$"), which is the Company's reporting currency, unless otherwise noted.

Interim results of operations are not necessarily indicative of results of operations to be expected for a full year.

We report our operations in three reportable business segments—Gaming, SciPlay, and iGaming—representing our different products and services.





**SECTION 1** 

# Business Overview & Strategy

# **Matt Wilson**

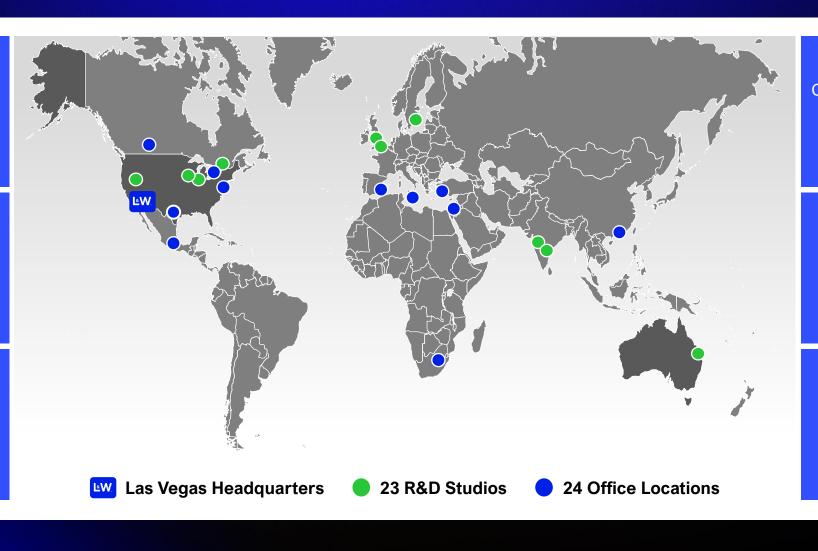
President & Chief Executive Officer

#### **Content Driven Games Company with Global Presence & Scale**

Headquartered in Las Vegas, NV with presence on **6 Continents** 

Trades under LNW on NASDAQ and ASX

> 6,500+ **Employees** globally



2024 Consolidated Revenue

\$3.19B

+13% CAGR<sup>(1)</sup>

2024 Consolidated AEBITDA<sup>(2)</sup>

\$1.24B

+17% CAGR<sup>(1)</sup>

2024 Adjusted NPATA<sup>(2)</sup>

\$480M

+24% YoY



#### A Transformational Journey

PRE-2020













**OpenBet** 



#### **CHAPTER 1**

Re-Evaluated Reset Refocused

Invested in Leadership, Talent & Focused on the Fundamentals

**CHAPTER 2** 

- **Lottery and OpenBet** divestiture
- \$750M Share repurchase program authorized completed in 2024

#### **CHAPTER 3**

Continued Foundational Work

- Increased investment in our R&D engine
- ASX Secondary Listing
- Acquired outstanding shares of SciPlay

#### **CHAPTER 4**

**Building Momentum** 

- Execution of \$1.4B **Targeted** Consolidated AEBITDA(1) & associated Adj. NPATA Target range<sup>(1)</sup> pre- Grover
- Grover Gaming Acquisition
- \$1B Share repurchase program authorized(2)
- ASX 100 & Russell 1000 inclusion

#### **CHAPTER 5**

Compounder of Growth

- **New Financial Targets**
- Integration of content centric operating model including Grover
- **Further operational** strategy for continued excellence
- **Enhanced optionality** for effective capital allocation
- **Targeting future** inclusion in ASX 50

**Beyond** 

2020

2021 - 2022

2023

2024 - 2025



## Robust R&D Engine Leveraged Across Highly Complementary Portfolio





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### **Talent is the Driving Force Behind Our R&D Engine**



TED HASE

STUDIO X LAS VEGAS



**KIMBERLY** COHN

**BRAINSAW STUDIOS** LAS VEGAS



**SPINCRAFT STUDIO** LAS VEGAS

**SHAWN** 

SOONG



**YANIS TSOMBANIDIS** 

> STUDIO X LAS VEGAS



**MICHAEL MASTROPIETRO** 

**COSMIC KITTY CHICAGO** 



**JACK CHESWORTH** 

> **BIG REX STUDIO AUSTRALIA**



QIN YOU

**ELEMENTS STUDIO AUSTRALIA** 



**KELSY FOSTER** 

**VIVID RENO** 

COMING SOON

NATE **McGREGOR** 

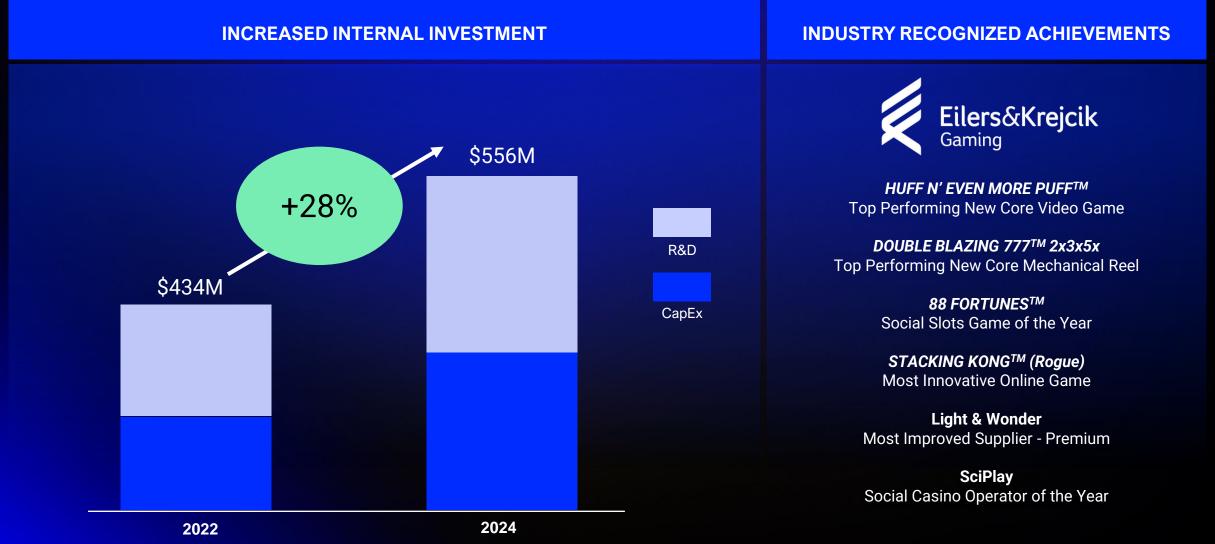
**STAR STUDIO AUSTRALIA** 

**COMING** SOON



#### Performance Driven by Increased & Targeted Investments

FINANCIALS



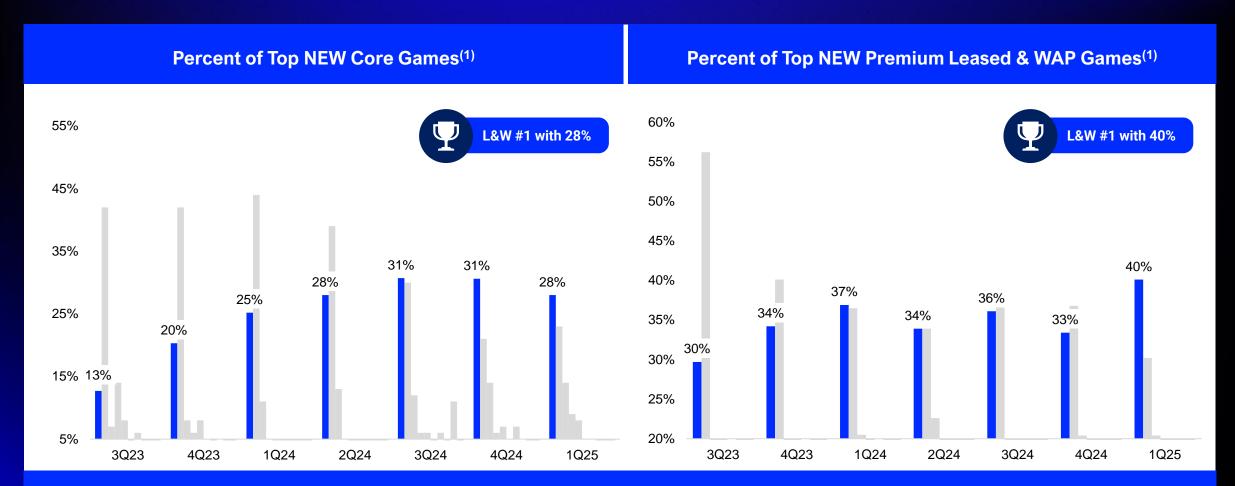
INTRODUCTION

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# LNW LISTED NASDAQ: ASX

## Releasing More Top Performing Content Across Key Markets



By investing in the right talent, tools, and technology, Light & Wonder has captured significant market share and become the market leader in key new game categories

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#### Our KPIs Reflect Disciplined Execution of an Effective Strategy

+13%

**Consolidated** Revenue

CAGR from FY22 vs +5% peers<sup>(1)</sup>

+17%

Consolidated AEBITDA<sup>(2)</sup>

CAGR from FY22 vs +6% peers(3)

+28%

**Organic** Investments<sup>(4)</sup>

from 2022 to 2024

3.0x

**Net debt** Leverage<sup>(2)</sup>

reduction from peak 10.5x in 4Q20



\$1.2B

**Returned to** shareholders

through share repurchases since 2022<sup>(5)</sup>

#### **Gaming**

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Consecutive quarters of sequential N.A. Premium installed based growth

2024 Global Game Sales ship share<sup>(6)</sup>

**SciPlay** 

Consecutive quarters of YoY outperformance relative to market<sup>(7)</sup>

11%

of 2024 Revenue from Direct-To-Consumer

**iGaming** 

\$91B

**OGS** wagers processed, +27% from 2022

1,000+

Games launched in 2024

CAGR - Compounded Annual Growth Rate

- (1) Peers include publicly traded gaming supplier companies in the U.S. and Australia. The information is derived from their respective fiscal year reports and their reporting currencies. Value derived by averaging CAGR growth rates from 2022 to 2024
- Denotes a non-GAAP financial measure and is reconciled to the most directly comparable GAAP measure in the tables in the appendix. Additional information on non-GAAP financial measures is available in the appendix.
- Peers include publicly traded gaming supplier companies in the U.S. and Australia that report L&W like activities as continuing operations. The information is derived from their respective fiscal year reports or publicly accessible equity research and their reporting currencies. Consolidated AEBITDA and/or similarly titled measures presented by the peers (6)Eilers-Krejcik Gaming Supplier KPIs (4Q24) may differ materially from similarly titled measures presented by other companies, including Light & Wonder Consolidated AEBITDA. Values are derived by
  - averaging CAGR growth rates from 2022 to 2024 (4) Summation of Research & Development and Capital Expenditures. (7) Eilers-Krejcik Social Casino Tracker (1025)



- Continued N.A Install Base and RPD growth
- Significant International NoE, N.A. NoE, ETG and adjacent opportunities
- Meaningful Systems and Table Utilities growth

- Accelerating growth on Jackpot Party recovery
- Continued DTC expansion

- Continued expansion of 1PP content
- Restructured iGaming R&D to support content and drive margin

Cost and other initiatives



\$1.24B

# CONSOLIDATED AEBITDA

Targeted<sup>(2)</sup> \$1.40B

2024

Gaming

**SciPlay** 

**iGaming** 

2025

- Denotes a non-GAAP financial measure and is reconciled to the most directly comparable GAAP measure in the tables in the appendix. Additional information on non-GAAP financial measures is available in the appendix.
- Consolidated AEBITDA Target is a forward-looking non-GAAP financial measure presented on a supplemental basis. Additional information on non-GAAP financial measures presented herein is available in the appendix. Target excludes contribution from Grover Charitable Gaming acquisition.

## **Execution Towards our 2025 Financial Targets**

# CONSOLIDATED AEBITDA

Targeted Adjusted NPATA Range<sup>(1)(2)</sup>

\$565M - \$635M



Targeted<sup>(2)</sup> \$1.4B



CAGR - Compounded Annual Growth Rate.

2022

<sup>(1)</sup> Denotes a non-GAAP financial measure and is reconciled to the most directly comparable GAAP measure in the tables in the appendix. Additional information on non-GAAP financial measures is available in the appendix. (2) Consolidated AEBITDA Target is a forward-looking non-GAAP financial measure presented on a supplemental basis. Additional information on non-GAAP financial measures presented herein is available in the appendix.

## **Goal #1: The Next Chapter of Growth**

# CONSOLIDATED AEBITDA

TARGETED<sup>(1)(2)</sup> \$2.0B Manual Announce of the Comment of th 2028 Targeted (1)(2) 2025 \$1.4B

# Goal #2: The Next Chapter of Growth

TARGETED(2)

>\$10.55



2028

~2X ADJUSTED NPATA/Share (1) (or EPSa)

2024

\$5.27

## Well-positioned to Fuel Further Growth Across Complementary Verticals



#### Gaming

- Grow North America Premium Installed Base and RPD<sup>(1)</sup>
- Expand #1 Global Ship Share<sup>(2)</sup> across all Game Sale segments and proliferation in adjacencies
- Increase Systems revenue while growing software mix
- Maintain leadership in Shufflers & Tables<sup>(3)</sup>
- Grow share in ETG<sup>(4)</sup> product lines



#### **SciPlay**

- Grow all existing core games above market
- Develop and invest in new IAA<sup>(5)</sup> and IAP<sup>(6)</sup> games
- · Proliferation of SciAlgo
- Improve UA<sup>(7)</sup> spend efficiency
- Scale DTC<sup>(8)</sup> sustainably



#### **iGaming**

- Increase global 1<sup>st</sup> party content market share
- Expand 2<sup>nd</sup> and 3<sup>rd</sup> party partnerships
- Entry and leadership position in nascent and opening markets
- Increase global PAM<sup>(9)</sup> client base



#### Charitable

- Expand share in existing 5 markets
- Entry to additional legalized states
- Introduce L&W brands and mechanics
- Merged entity scale allowing for enhanced operating leverage
- Potential for additional state legalizations (i.e. recently legalized Indiana)

## **Underpinned and Enhanced by Cross-Platform Engine**

- (1) Average Daily Revenue per Unit.
- 2) Eilers-Krejcik Gaming Supplier KPIs (4Q24).
- 3) Internal Estimates
- (4) Electronic Table Games.

- (5) In-App Advertising.
- In-App Purchase.
- ) User Acquisition.
- (8) Direct-to-Consumer.



## **Experienced Management Team**



President & CEO
21 yr Industry, 5 yr L&W



Chief Financial Officer 8 yr Industry, 3 yr L&W



CEO, Gaming 17 yr Industry, 5 yr L&W



JOSH WILSON

CEO, SciPlay
24 yr Industry, 11 yr L&W



SIMON JOHNSON

CEO, iGaming
8 yr Industry, 8 yr L&W



Chief Product Officer
16 yr Industry, 4 yr L&W



Chief Legal Officer 7 yr Industry, 7 yr L&W



Chief Technology Officer 14 yr Industry, 3 yr L&W



Chief People Capability Officer 10 yr Industry, 3 yr L&W



Chief Strategy Officer 5 yr Industry, 5 yr L&W

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#### LNW LISTED NASDAQ · ASX

## **Experienced and Independent Board**



**JAMIE ODELL** 

Chair



**TONI KORSANOS** 

Vice Chair



**MATT WILSON** 

President, CEO, & Director



**HAMISH McLENNAN** 

Director



**MORRO** 

Director



**VIRGINIA SHANKS** 

Director



TIM **THROSBY** 

Director



**MICHAEL MARCHETTI** 

Director



YOUNGBLOOD

Director

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# Capitalizing on a Compelling Value Proposition

Streamlined
business
supported by
robust R&D

Highperformance culture Attractive financial profile with disciplined capital allocation

Unique among peers in structure and operations

**Leading Cross-Platform Global Games Company** 



#### SECTION 2

# Culture & CSR

#### **Roxane Lukas**

Executive Vice President & Chief People Capability Officer

#### **James Sottile**

Executive Vice President & Chief Legal Officer



**SECTION 3** 





# Grover Charitable Gaming

### **Matt Wilson**

President & Chief Executive Officer

#### **Grover Acquisition Strategic Rationale**









A leader in fast growing adjacency



Value creation leveraging L&W's content



Loyal customer base



Mission, vision, and valuesdriven culture

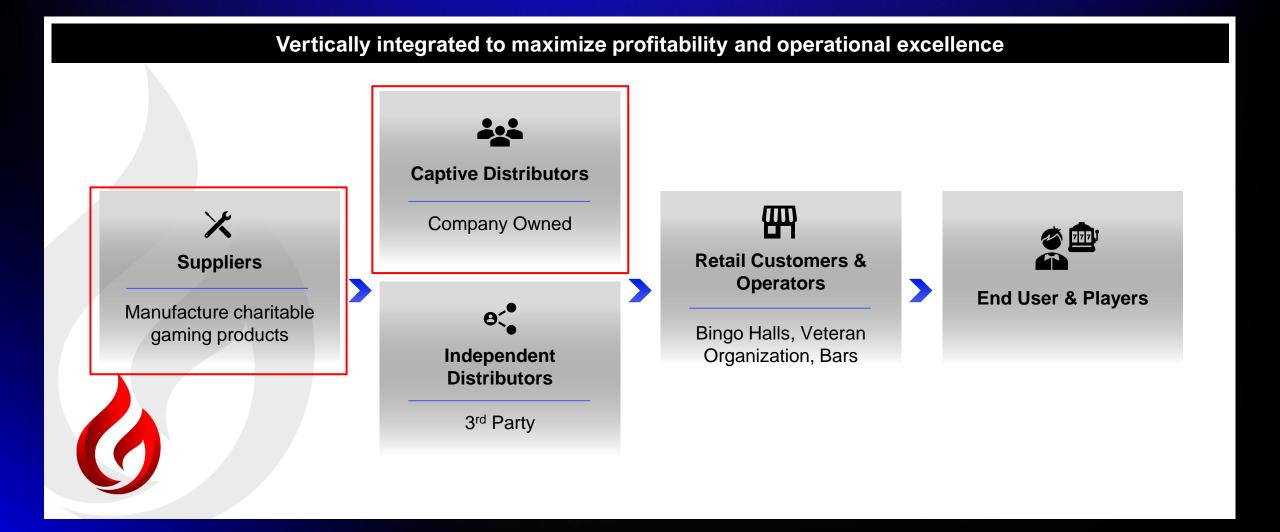


**Attractive** financial profile

Acquired for 7.1x 2024 Grover Run Rate Adjusted EBITDA

Grover Run Rate Adjusted EBITDA is derived from Grover Adjusted EBITDA and further adjusts such measure to provide full-year revenue on a run rate basis of ending installed units multiplied by an average rate per day and Grover Adjusted EBITDA margin rate for December 31, 2024. Grover Run Rate Adjusted EBITDA does not include adjustments to reflect assumed start-up and other costs that might be incurred post-closing. This non-GAAP financial measure is based on preliminary and unaudited financial information. Additional information on non-GAAP financial measures is available in the appendix.

#### **Combination of Elite Content with Established Distribution Network**



#### **Deployment of L&W Content into Charitable Gaming**

# GROVER GAMING



Utilize proven charitable gaming mechanics



Bring Chart-topping L&W Brands



Maximize efficiency to drive returns

#### **Key Tenants**

Merge Grover and L&W's best features for enhanced entity



Remain nimble and incorporate market findings



Utilize existing team and infrastructure of Grover

ĿW

#### **Seamless Integration of Robust Grover Infrastructure**



#### **Substantial Footprint and Vast Content Portfolio**



#### **INTEGRATION**

Combined with Gaming Reportable Segment

Headquartered in North Carolina

Adopting applicable Light & Wonder Shared Services

&W



#### SECTION 3

# Grover Charitable Gaming

**Brian Brown** 

Chief Executive Officer, Grover Gaming



#### **Charitable Gaming Market Overview**

#### Charitable Gaming is an Intricate Market with Multiple Categories and L&W is Primed for Entrance

#### **Market Description**



Fund non-profit organizations



Variety and large scale of venues, customers, and opportunities



Sizeable and expanding Geographic Footprint









#### **Market Growth Opportunities in Charitable Gaming**

#### **Sizeable Market with Various Tailwinds for Future Growth**

#### **Total Addressable Market**





INTRODUCTION

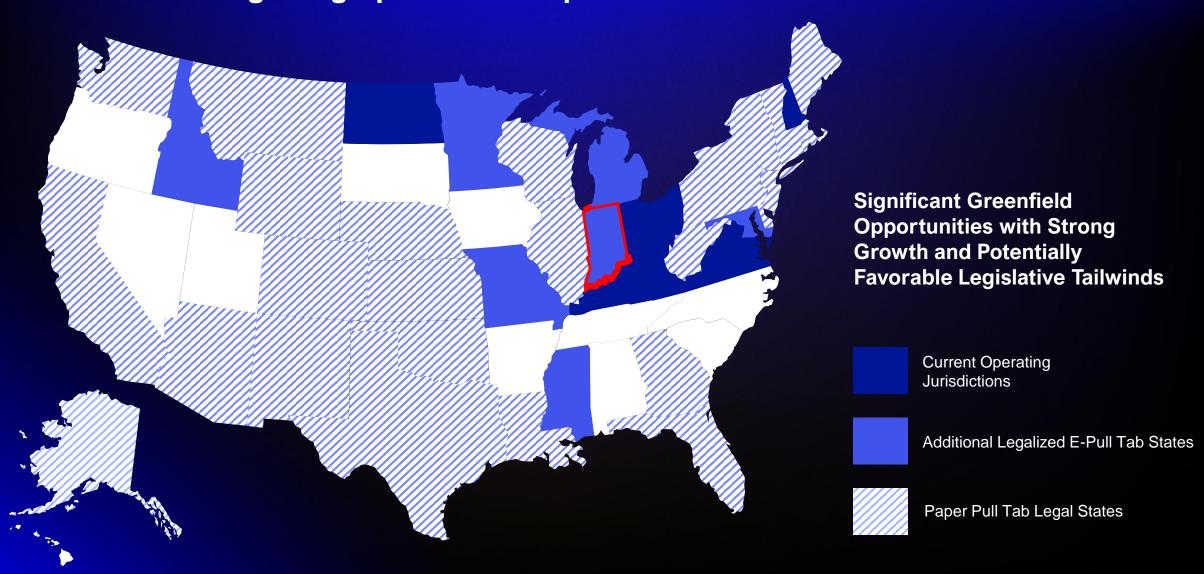
PRODUCTS

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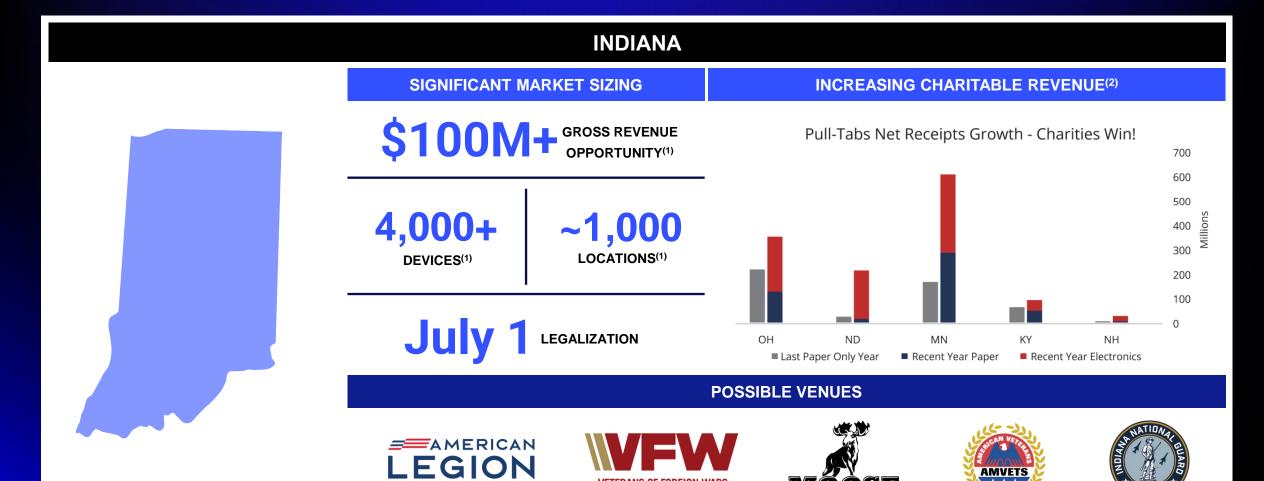
# LNW LISTED NASDAQ·ASX

## Charitable Gaming Geographic Landscape<sup>(1)</sup>



L&W

## **Charitable Gaming: Indiana Legalization**



VETERANS OF FOREIGN WARS.



#### **Grover Customer Centric Approach**

# **Customer Centric View for Delivering Results**



Product Offering centered around attractive revenue sharing model



- 2 Jurisdiction tailored games ensuring quality customer experience
- 3 Remote deployment of games and updates
- 4 24/7 customer support team provide bespoke assistance to customers
- Track machine performance for personalized guidance for optimal machine strategy

#### **Impacting Communities in a Positive Way Through Charities**

**Grover Gaming's Social Impact** 

**Grover Gaming Electronic Pull Tab Products Have Raised** 

\$815+ Million

for Charities to Date<sup>(1)</sup>

**Grover Gaming's Impact in Action** 









Grover Gaming's vertically integrated e-Pull tab operations allow charities to maximize funds with unparalleled support provided every step of the way

#### **Customer Testimony**

"A year ago, our veteran organization was on the brink of closing its doors due to unexpected financial challenges—it was truly heartbreaking. Then Grover walked through our doors, and for the first time in a long time, we saw a light at the end of the tunnel. They brought with them not just resources, but hope—the hope that our organization could not only survive but thrive."

- Michelle Marshall, Unit 313 Auxiliary President (Kentucky)

#### **Grover Financial Performance Reflects an Effective Strategy**



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+29%
Revenue<sup>(1)</sup> CAGR from FY22 to FY24

~\$111M 2024 Grover Adjusted EBITDA<sup>(1)(2)</sup>

+31%
Grover Adjusted
EBITDA<sup>(2)</sup> CAGR from
FY22 to FY24

Strong margin which is expected to drive Free Cash Flow<sup>(2)</sup> generation over the long-term

CAGR – Compounded Annual Growth Rate.

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# LNW LISTED NASDAQ·ASX

# **Robust R&D Engine Fusing into Grover Gaming**



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## **Grover's Path to Growth into 2028**

Increase number of devices

Expand device profitability (RPD)

Enter more jurisdictions (MD, MN, IN)

Combining L&W proven content with Grover customer centric operating model





**SECTION 4** 

## Product, R&D, & Cross-Platform

**Nathan Drane** 

Executive Vice President & Chief Product Officer

#### **Executing on our Global Product, R&D, & Cross-Platform Strategy**





#### **GAMING**

~725 People 16 studios Chicago Sydney
Reno Las Vegas
Manchester Bengaluru

#### **SCIPLAY**

~115 People 2 Studios

lowa Bengaluru

#### **iGAMING**

~235 People 5 Studios

Sydney Montreal Stockholm

Bristol Pune

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#### LNW

#### **Cultivating Industry Best Talent**



#### **Leveraging our Unique Tools Allowing for Quality Products**



**PRODUCTION** 





PRODUCTS

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#### LNW LISTED NASDAQ·ASX

#### Product, R&D, & Cross-Platform: Unique Tools for Game Design









#### **Enhanced Value through Cross-Platform Ecosystem**



&W



#### **SECTION 5**

## Technology & Systems

#### **Victor Blanco**

Executive Vice President & Chief Technology Officer

#### Jon Wolfe

President Global Systems & Services



#### SECTION 6

## Gaming

#### **Siobhan Lane**

Executive Vice President & Chief Executive Officer, Gaming



#### Differentiated Approach Driving Performance in a Resilient Gaming Industry

**\$ IN MILLIONS** 





Global supplier with scale and diverse portfolio as end-to-end gaming solutions provider



Customer-focused, market driven approach to product development



Talent, experience and track record – demonstrated uplift in game performance



Efficient R&D structure to complement commercial strategy



Pandemic Impact



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#### Meaningful Share Growth in 2024 Off the Back of R&D Investment

LARGE SCALE, DIVERSE BUSINESS OPERATING IN ALL GLOBAL LAND-BASED REGULATED MARKETS, PARTICIPATING IN AN \$8B TOTAL ADDRESSABLE MARKET

#### **GAMING OPERATIONS**

- 19% FY24 N.A. **Gaming Operations** Revenue Share<sup>(1)</sup>
- +600 bps N.A. Installed Base mix shift to Premium from 45% since end of 2022
- 19 consecutive quarters of N.A. Premium Installed Base Growth(2)

~\$3.5B 2024 Global TAM<sup>(1)(3)</sup>

#### **GAMING SALES**



- +400 bps global<sup>(1)</sup> and +1500 bps Australia ship share(3) YoY in FY24
- Further adjacent market proliferation

~\$3.1B 2024 Global TAM<sup>(1)(4)</sup>

#### **SYSTEMS**

2024 Slots under System Management<sup>(1)</sup>

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- #1 global systems revenue share at 45%<sup>(1)</sup> in FY24
- Accelerated innovation track to drive higher software mix

~\$0.7B 2024 Global TAM<sup>(1)</sup>

#### **TABLE PRODUCTS**



- +40% Global Utility unit Table sales since 2022
- Continued growth in VALT<sup>(5)</sup> subscribers since 2022
- **Enhanced ETG offering** through product investments<sup>(6)</sup>

~\$0.7B 2024 Global TAM<sup>(4)</sup>

TAM - Total Addressable Market

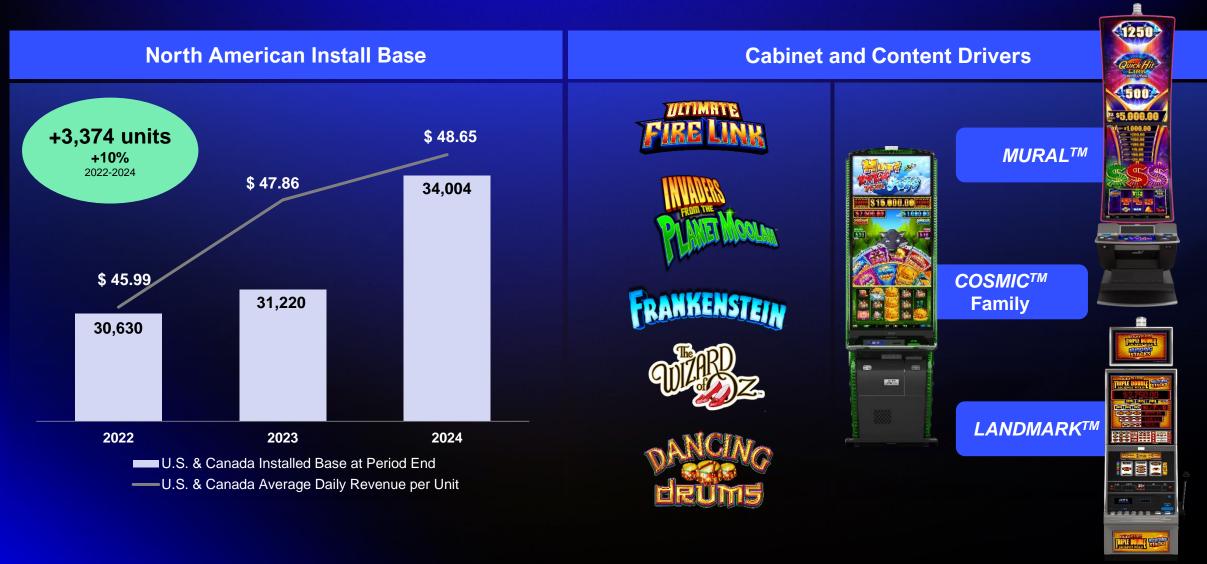
(1) Eilers-Krejcik Gaming Supplier KPIs (4Q24)

(2) As of 1025.

(3) MaxGaming (April 2025)

(6) ETG revenue is reported as a part of Gaming Operations or Game Sales Revenue

## Strong Installed Base and RPD Growth Fueled by Investment in Talent, Hardware and Game Franchises



#### Achieved #1 Global Games Ship Share in 2024



₽W.

#### LNW LISTED

#### Strong Content Powered by Differentiated Hardware and Clear Commercial **Strategy Delivering Consistent Wins on Eilers-Fantini Charts**









**Upright** Top Performing Portrait Upright Cabinet(3)



Top Performing NEW Core Game of the Year<sup>(4)</sup>



#### WAP

**Top Performing** NEW WAP in Q1'25(2)







**Top Performing** Stepper for 25 of the last 29 Months<sup>(5)</sup>

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#### **Best Supplier of Top NEW Premium and WAP**

Leading the market in NEW games with an impressive 40% ship share(1)



#### **Best Supplier of Top NEW Core Games**

Leading the market in NEW Core games with an impressive 28% ship share(1)



- Eilers-Kreicik U.S. & Canada Game Performance Report (April 2025).
- Various Eilers-Kreicik U.S. & Canada Game Performance Reports.
- Eilers-Kreicik U.S. & Canada Cabinet Performance Report (April 2025)
- 7th Annual Eilers-Krejcik Slot Awards Show.

Various Eilers-Kreicik U.S. & Canada Cabinet Performance Reports. KONG: SKULL ISLAND and all related characters and elements @ Warner Bros. Entertainment Inc. (\$25).

PRODUCTS

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#### LNW NASDAQ · ASX

#### **Introducing Top-of-Line Next Generation Hardware**









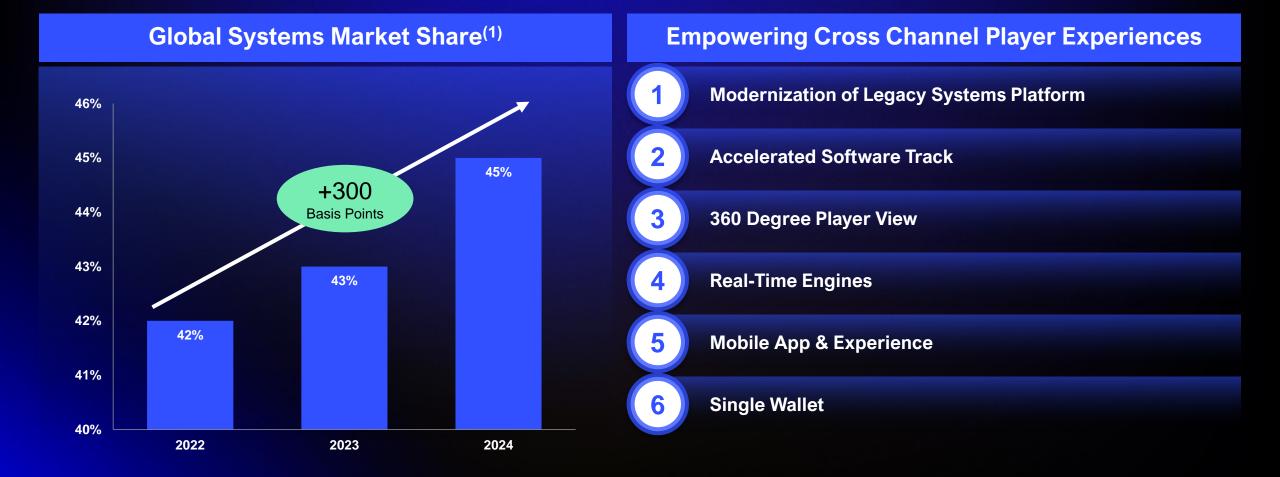
#### Australia Case Study: Emulating Success from Bellwether Market





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#### **Expanding Our Systems Offering through Enhanced Capabilities**



### Implementing a Play-to-Win Table Products Strategy Underpinned by Intensive R&D and Expansive Industry Knowledge

#### Play to Win strategy



Build best-in-class team, developing market-leading product



Accelerate product time-tomarket



Leverage best practices and employ differentiated services









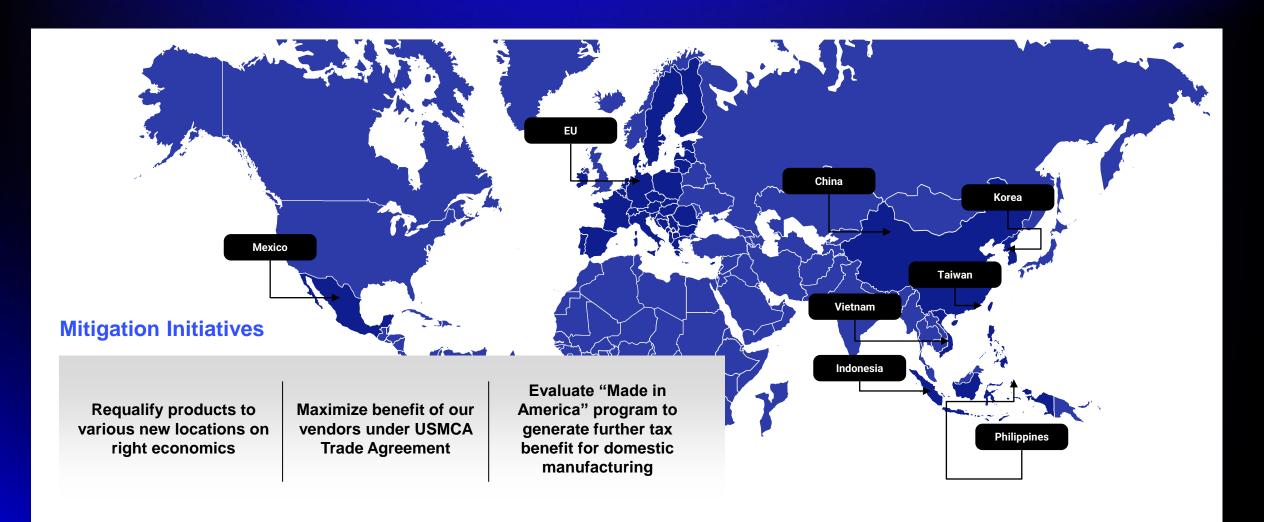
PRODUCTS

PANEL

FINANCIALS

#### LNW LISTED NASDAQ·ASX

#### **Continued Supply Chain Optimization to Minimize Potential Headwinds**



55

#### **Executing on our Gaming Strategy to Capitalize on Future Opportunities**

+400 bps Market Share Gains in N.A. Premium Install Base and Global Game Sales from 2024 through 2028

Translate L&W Share across New Market Opportunities

Build New and Existing
Business through
Enhanced Systems &
Tables Capabilities

**Customer Centric Model Underpinned by Commercial Strategy and Efficiency** 





**SECTION 7** 

## SciPlay

#### **Josh Wilson**

Executive Vice President & Chief Executive Officer, SciPlay

#### SciPlay's Best-in-Class Portfolio of Games in a Large Addressable Market



Free-To-Play Social Casino & Casual Games In-App-Purchase (IAP) & In-App-Advertising (IAA) Monetization Models



~900 SciPlayers. 5 Locations. 4 Countries.



**2.1M** DAU<sup>(1)</sup> **\$1.04** ARPDAU<sup>(2)</sup> **5.5M** MAU<sup>(3)</sup> **586K** MPU<sup>(4)</sup>















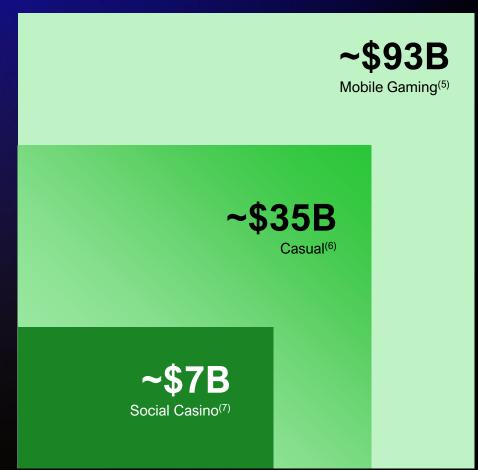








#### MOBILE GAMES INDUSTRY TAM SNAPSHOT



Note: KPIs presented are for FY24.

TAM - Total Addressable Market

- Daily Active Users.
- (2) Average Revenue per Daily Active User.
- Monthly Active Users.
- Average Monthly Paying Users.
- Newzoo Global Games Market Report, August 2024: Total WW market in 2024 for smartphone and tablet gaming revenue.
- Data.ai casual taxonomy. Total market in 2024 for social casino mobile games and other casual mobile games, such as puzzle, card and match three games.
- Eilers-Fantini. Total market in 2024 for social casino mobile games. MONOPOLY TM, ® & © 2025 Hasbro. All Rights Reserved. Licensed by Hasbro.

#### **Delivered Significant Growth & Outpaced the Market**



<sup>(1)</sup> Compounded Annual Growth Rate

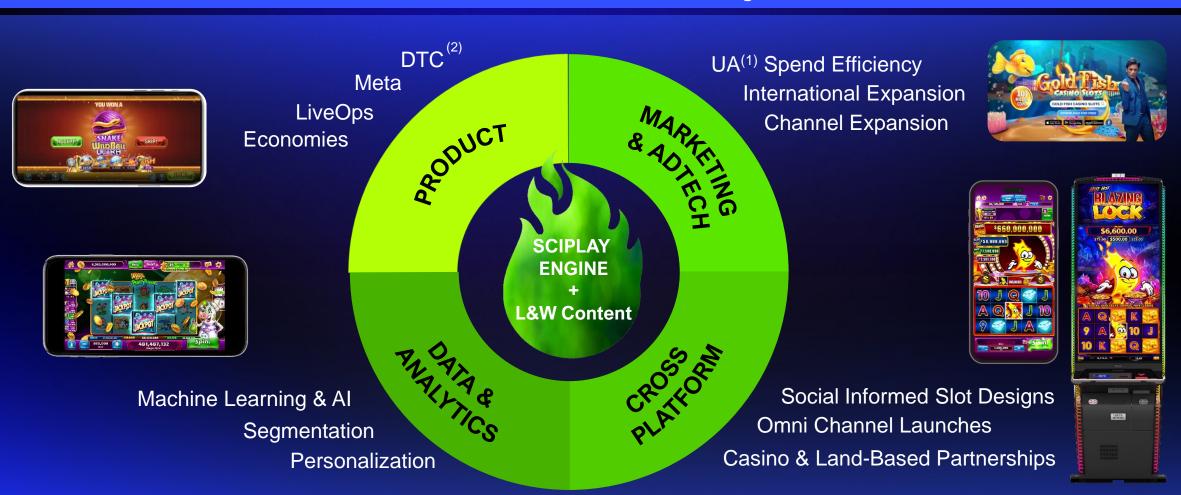
<sup>2)</sup> Eilers-Fantini Social Casino Monitor (4Q24).

<sup>3)</sup> Average Revenue per Daily Active User

<sup>(4)</sup> Direct-to-Consumer.

#### **Growth Strategy – Scale Current Games**

#### **Grow Current Games in a Sustainable Fashion & Scale High-Potential New Games/IP**



PRODUCTS

PANEL



#### LNW

## Combining Best-in-Class SciPlay Engine with L&W Proven Land-Based Content



#### LISTED

#### VIP Hub: Enhancing the Player Experience to Drive Further Growth



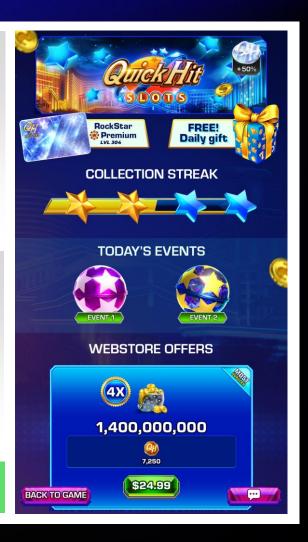
Personalization to each customer

- Bring players to the portal and then back to the game
- Collection of a uniquely available daily reward
- Longer-term progression element strongly integrated into an impactful game feature



- Supplemental Communication:
  - Game News & Updates
  - Special Events & Announcements
- Direct Interaction with VIP Support

**Scale DTC** to 30% by 2028



&W

#### SciPlay Strategy - SciAlgo to Cross-Pollinate Players

SciAlgo: Innovative Data-Driven Mechanism to Acquire New Players via our Ad-Monetized Games at a Lower Cost & Subsequently Cross Promote Them into our Higher Value Games

FINANCIALS



SciPlay as an Ad-Network: New and Quality Growth Channel to Acquire Players



**Lower CPI**<sup>(1)</sup>: Lower Effective Cost Per Install (CPI) & Higher Return on Investment (ROI) to Yield More Revenue for the Same Dollar Spent



**Increased SciPlay LTV**<sup>(2)</sup>: Keeping Players in our **Ecosystem and Improving Players Longevity** 



#### **Executing on our SciPlay Strategy to Capitalize on Future Opportunities**

Scale Current Games above Market Growth Rate driven by **ARPDAU** growth of over 30% from 2024 to **2028** on constant DAU<sup>(2)</sup>

Increase DTC<sup>(3)</sup> to 30%

of Revenue

Increase UA<sup>(4)</sup> **Efficiency** and **Drive New Market Expansion** 

Lean into cross-platform initiatives to deliver additional player acquisition and engagement

**INVESTOR DAY 2025** 



#### **SECTION 8**

## iGaming

#### **Simon Johnson**

Executive Vice President & Chief Executive Officer, iGaming



#### **Experienced Team with Best-in-Class Offerings in a Fast-Growing Global Market**



**Market leading content** 



**Cross-platform offering** 



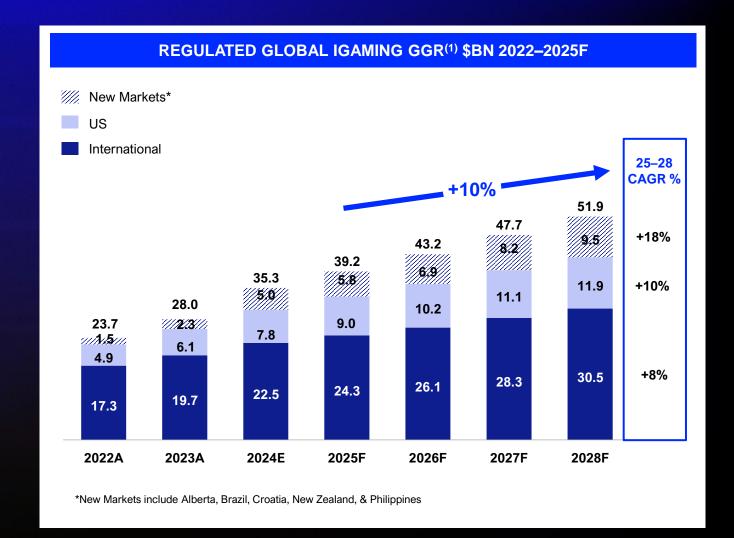
**Differentiated capabilities** 



Global presence & opportunities

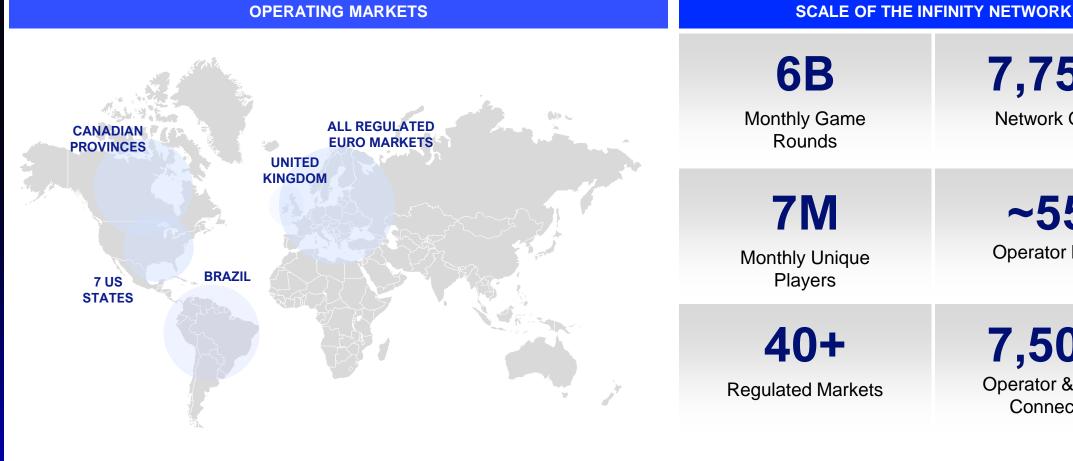


Strong, fast-growing market with high upside





#### Well-Positioned as Expansive Solutions Provider across Significant Domains



7,750+

**Network Games** 

~550

**Operator Brands** 

7,500+

Operator & Partner Connections

#### LNW LISTED NASDAO: ASX

#### **Extending Our Momentum through Execution on Strategic Initiatives**



**Record Gross Gaming Revenue** 

Robust Gaming Production & Performance

**Expanded Partnerships** 

Digital First Content

**2025 AND BEYOND** 

New Markets and Expanded Features

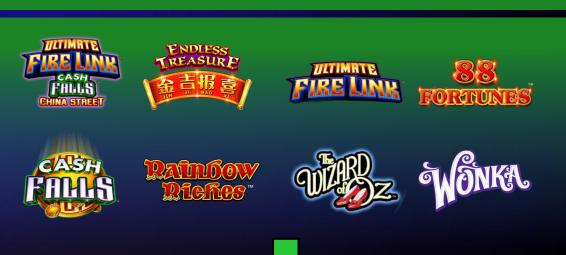
More Franchises & Brand Licensing

Acceleration of Partner Studios

Invest and Scale ELK and Lightning Box

#### **Deep Pool of 1PP Content from Digital Native to Land-Based Tested Titles**

# 



LAND-BASED

#### **CROSS-PLATFORM KEY SUCCESS CASE STUDY**



"HUFF N' PUFF™ was a record-breaking launch for us, and it's ranked number one in unique actives for slots across all states"
- Peter Jackson, CEO Flutter

PRODUCTS

PANEL



#### LNW LISTED NASDAQ:ASX

#### Light & Wonder is One of the Leading iGaming Ecosystems Globally



#### **OPS PLATFORM**

Player Account Management Wallets & Payments

Responsible Gaming

Player-facing Portal Marketing & Promotion

Reporting & Insights

Game Server Bingo

&W

#### **Enhanced Capabilities Offer Monetization Opportunities**



**Enhanced Player Experiences** 

















#### **Seamless Access To Services & Functionality**

#### **SELF-SERVICES TOOLS**

3<sup>rd</sup> Party Bonusing Infinity Gateway Roadmaps, Compliance, Integrations

Game Play Data Hub Bet Settings & Configuration Tools

**CUSTOM GAMES** 

LIGHT & WONDER



**PLAYER-FACING MARKETING** 

Partnered Promotions

Player Re-targeting

Pre-sales insights



#### **Executing on Our iGaming Strategy to Capitalize on Future Opportunities**

Increase 1PP<sup>(1)</sup>
Content share by
300 basis points
from 2024 to 10%+
global share<sup>(2)</sup> by

2028

Enter and translate market share in nascent markets

Expand Service offering and platform capability with new PAM<sup>(3)</sup> deals

Driving omni-channel opportunities with hero games and enhanced offerings

# BREAK



### **SECTION 9**

# Panel Discussion

## **Todd Eilers**

Principal, Head of Gaming Equipment Vertical Eilers & Krejcik Gaming, LLC





**SECTION 10** 

# Financials

## **Oliver Chow**

Executive Vice President & Chief Financial Officer

## **Seamless Execution on Our Value Creation Framework**



Optimized
Business
Operations



Strong Balance Sheet



Capital Creation & Deployment

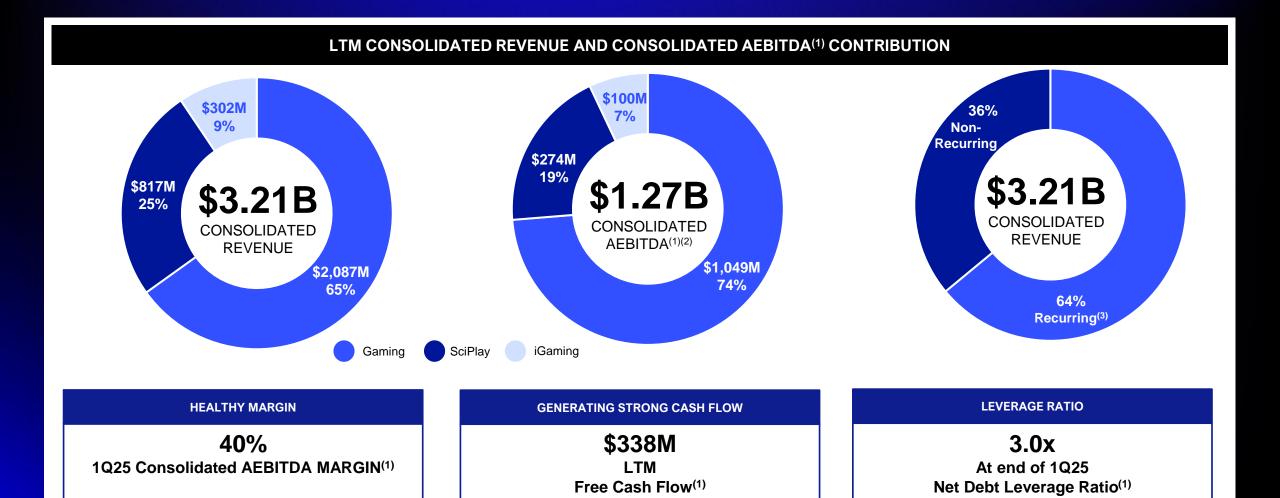


Enviable and Durable Financial Profile



### LNW LISTED NASDAQ · ASX

## **Execution on a Well-founded Financial Profile**



LTM refers to period containing 2Q24 - 1Q25

<sup>(1)</sup> Denotes a non-GAAP financial measure and is reconciled to the most directly comparable GAAP measure in the tables in the appendix. Additional information

Percentages represent segment contribution to \$1.42M LTM aggregate AEBITDA from the three segments; it excludes \$(149)M unallocated and reconciling items

<sup>(3)</sup> Refers to revenue participation model, including Gaming Operations, ongoing Gaming systems maintenance, table services/rental agreements, iGaming and SciPlay revenues.

## Margin Enhancement Key Focus and an Ongoing Opportunity





- · Focus on sustainable operational improvements with a focus on recurring revenue(2)
- Increase quality of products and services for long tail revenue streams
- · Investments in lean culture and culture of excellence that will drive long term efficiency gains
- Allocation of funds to high return initiatives

AEBITDA Margin	2022	1Q25
Gaming	48%	51%
SciPlay	28%	32%
iGaming	33%	35%
Consolidated <sup>(1)</sup>	36%	40%

(1) Denotes a non-GAAP financial measure and is reconciled to the most directly comparable GAAP measure in the tables in the appendix. Additional information on non-GAAP financial measures is available in the appendix. (2) Refers to revenue participation model, including Gaming Operations, ongoing Gaming systems maintenance, table services/rental agreements, iGaming and SciPlay revenues

## Multi-year Margin and Cash Flow Enhancement Journey

- End-to-End Quote to Cash Enhancement
- Scale High-quality Recurring Revenue<sup>(1)</sup> Streams
- Continued Optimization of Manufacturing Operations and Supply Chain
- Create Efficiencies in Working Capital
- Execute on Right Shoring Opportunities to Drive Scale
- Further Embed Lean Management Methodology
- Streamline Systems and Technology Capabilities

**Support Further** Organic and Inorganic Investments

## **Executing on Capital Allocation Blueprint to Unlock Sustainable Growth**



## Optimized Capital Structure on Debt Reduction

Lowered annual interest expense with net debt leverage ratio<sup>(1)</sup> down to 3.0x at end of 1Q25 from 10.5x at 2020<sup>(2)</sup>. Remaining within 2.5x – 3.5x targeted net debt leverage ratio range<sup>(1)</sup>.



## Capital Return to Shareholders

2 authorized programs<sup>(3)</sup> totaling \$1.75B.



# **Disciplined Investment in Key Growth Opportunities**

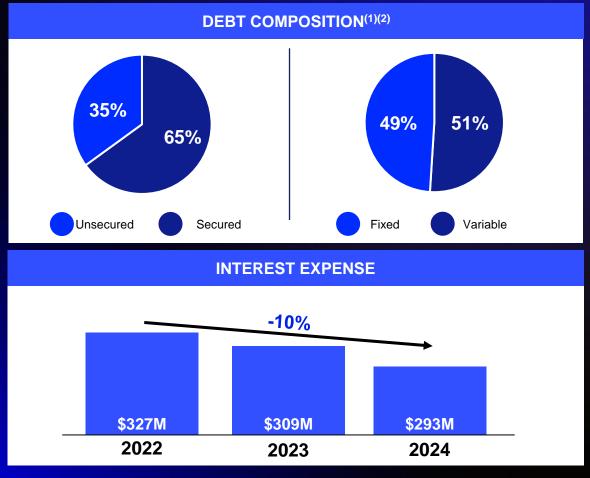
Focused on quality, higher returns and complementary investments, both internal and external.

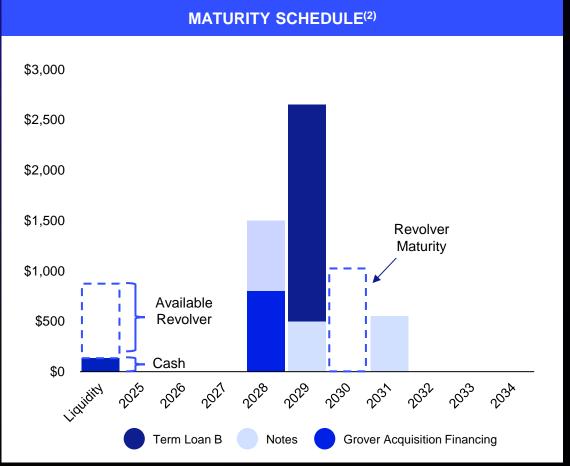




## **Emerging from Transformation with High Quality Balance Sheet**

### **Focus on Maintaining Pristine Credit Profile Post Grover Funding**





## **Enhancing Shareholder Value through Share Repurchases**



**INVESTOR DAY 2025** 

## **Quality Investments Fueling Sustainable Growth**



## **Optimizing our Capital Markets Structure**

### **RATIONALE**

Limited Public American Peers Ranging Valuation Methodologies

**Investor Outreach** 





**52.6M** 

**Shares** 

31.8M

CDIs(1)

### **DESIRED OUTCOME**



Market Attuned Investors



**Expansive Capital Pool** 



Global Access with Ample Liquidity



Enhance Shareholder Value

**62%** 

% of ISC(2)

38%

% of ISC(2)

Russell 1000

**ASX 100** 



## **Executing on Key Growth and Financial Initiatives**

Expand Gaming market share through optimized

business

operations

Leverage SciPlay engine across existing games accentuated by strategic UA<sup>(1)</sup>

and DTC<sup>(2)</sup>

Focusing resources on high margin content business at iGaming

Leverage L&W hardware and content into Charitable

Focusing on sustainable top-line growth with continued investments

Scaling FCF > EPSa > Adj. NPATA > Consolidated AEBITDA > Revenue

FCF - Free Cash Flow

Oser Acquisition.

Direct-to-consumer.

Denotes a non-GAAP financial measure and is reconciled to the most directly comparable GAAP measure in the tables in the appendix. Additional information on non-GAAP financial measures is available in the appendix.

**INVESTOR DAY 2025** 

## LNW LISTED NASDAO: ASX

## **Cultivating a Culture of Excellence Driving Performance to 2028 Targets**



on our growth pillars



**INVEST** 

in our people, platforms, and technology



**OPTIMIZE** 

operations and processes



**ENHANCE** 

existing highperformance culture

\$2.0B

Targeted 2028 Consolidated AEBITDA<sup>(1)</sup> ~ 2X 2024 EPSa<sup>(1)</sup> to

>\$10.55

Targeted 2028 EPSa<sup>(1)</sup>

### LNW LISTED NASDAQ · ASX

## **Journey Recap**

**Onboarded** team with proven track record

**Divested non**core businesses

**ASX Dual** Listing



**Delivered on KPI** and financial performance

**Executing towards** \$1.4B **Consolidated AEBITDA** Target (1) and aspiration for new goals

2020

2021 2022

2023 2024

2025+

## LNW LISTED NASDAQ: ASX

# RECAP Gaming

Consecutive
Quarters
of N.A. Premium
Installed base growth

#1
Global Game
Sales
Ship share 2024

24%
in N.A.
and
39%
in Australia
in 2024

## **GOALS FOR 2028**



+400 bps market share gains in N.A. premium install base and global game sales from 2024 through 2028

Translate L&W share across new market opportunities

Build new and existing business through enhanced systems & tables capabilities

N.A. - North America

(2) Ship Share in Australia - MaxGaming (January 2025).

&W

<sup>(1)</sup> Ship Share in North America - Eilers-Krejcik Gaming Supplier KPIs (4Q24).

## RECAP SciPlay

Consecutive
Years
Outpacing social
casino market

11% of Revenue From DTC in 2024

RECORD ARPDAU (1) in 2024

## **GOALS FOR 2028**



+30%+ ARPDAU growth from 2024 to 2028

30% of revenue from DTC

Increase UA efficiency and drive new market expansion

INVESTOR DAY 2025 (1) Average Revenue per Daily Active User.

## LNW LISTED NASDAQ:ASX

## RECAP iGaming

\$91B

Record wagers Processed in 2024 Record
performance
from 1PP
land-based launches

1,000+
Games launched on OGS Platform in 2024

## **GOALS FOR 2028**



+300 bps increase in 1PP content share from 2024 to 10%+ global share by 2028

Enter and translate market share in nascent markets

Expand Service offering and platform capability, with new PAM Deals

&W.

INTRODUCTION

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## LISTED

## RECAP Grover

Pioneer into
new
adjacency
with significant
growth
opportunities

Acquisition
akin to some
of the most
successful
in industry that's
core to our
strategy

GOALS FOR 2028



Increase number of devices, expand profitability and enter more jurisdictions (not in our base model)

### LNW LISTED NASDAQ · ASX

## RECAP **Financials**

13%

**Consolidated Revenue CAGR** growth and

**17%** 

Consolidated AEBITDA(1) CAGR

> growth delivered since 2022

3.0x

**Net Debt Leverage** Ratio<sup>(1)</sup>

reduction of 7.5x from peak 10.5x in 2020

+28%

**Organic** Investment \$1.24B

Consolidated AEBITDA(1) in 2024; on track for 2025 target<sup>(1)</sup>

## **GOALS FOR 2028**

\$2.0B Consolidated AEBITDA target<sup>(2)</sup> by 2028 ~2x Adjusted NPATA/Share (EPSa) target<sup>(2)</sup> to >\$10.55 by 2028



CAGR - Compounded Annual Growth Rate

<sup>(1)</sup> Denotes a non-GAAP financial measure and is reconciled to the most directly comparable GAAP measure in the tables in the appendix. Additional information on non-GAAP financial measures is available in the appendix



**SECTION 11** 

Q&A



# APPENDIX

14

### **Non-GAAP Financial Measures**

The Company's management ("Management") uses the following non-GAAP financial measures in conjunction with GAAP financial measures; Consolidated AEBITDA (representing continuing operations), Consolidated AEBITDA margin, AEBITDA from discontinued operations, Combined AEBITDA, Grover Adjusted EBITDA, Grover Run Rate Adjusted EBITDA, Adjusted NPATA, Adjusted NPATA per share (on diluted basis), also referred to as EPSa, Free cash flow and Free cash flow conversion, EBITDA from equity investments, Net debt and Net debt leverage ratio (each, as described more fully below). These non-GAAP financial measures are presented as supplemental disclosures. They should not be considered in isolation of, as a substitute for, or superior to, the financial information prepared in accordance with GAAP, and should be read in conjunction with the Company's financial statements filed with the SEC. The non-GAAP financial measures used by the Company may differ from similarly titled measures presented by other companies. Specifically, Management uses Consolidated AEBITDA to, among other things: (i) monitor and evaluate the performance of the Company's continuing operations: (ii) facilitate Management's internal and external comparisons of the Company's consolidated historical operating performance; and (iii) analyze and evaluate financial and strategic planning decisions regarding future operating investments and operating budgets. In addition, Management uses Consolidated AEBITDA and Consolidated AEBITDA margin to facilitate its external comparisons of the Company's consolidated results to the historical operating performance of other companies that may have different capital structures and debt levels. Following our ASX listing. Management introduced usage of Adjusted NPATA, a non-GAAP financial measure, which is widely used to measure the performance as well as a principal basis for valuation of gaming and other companies listed on the ASX, and which we present on a supplemental basis. The Adjusted NPATA performance measure was further supplemented with Adjusted NPATA per share, or EPSa, (on diluted basis), which was added during the third quarter of 2024. Management uses Net debt and Net debt leverage ratio in monitoring and evaluating the Company's overall liquidity, financial flexibility and leverage. Management believes that these non-GAAP financial measures are useful as they provide Management and investors with information regarding the Company's financial condition and operating performance that is an integral part of Management's reporting and planning processes. In particular, Management believes that Consolidated AEBITDA is helpful because this non-GAAP financial measure eliminates the effects of restructuring, strategic transactions, legal settlements, integration or other items that Management believes are less indicative of the ongoing underlying performance of the Company's continuing operations (as more fully described below) and are better evaluated separately. Management believes that Free cash flow provides useful information regarding the Company's liquidity and its ability to service debt and fund investments. The Company sold its former Lottery business and Sports Betting business and as such, historical financial information for these divested businesses is classified as discontinued operations, as described above. Management believes that AEBITDA from discontinued operations provides useful information regarding the Company's operations as well as the impact of the discontinued businesses on the overall financial results for the relevant prior periods presented as they remained under the structure of the Company for those periods. This non-GAAP measure is derived based on the historical records and includes only those direct costs that are allocated to discontinued operations and as such does not include all of the expenses that would have been incurred by these businesses as a standalone company or other Corporate and shared allocations and such differences might be material. Management believes Adjusted NPATA and Adjusted NPATA per share (or EPSa) are useful for investors because they provide investors with additional perspective on performance, as the measures eliminate the effects of amortization of acquired intangible assets, restructuring, strategic transactions, legal settlements, integration, certain other items, and the income tax impact on such adjustments, which Management believes are less indicative of the ongoing underlying performance of operations and are better evaluated separately. Adjusted NPATA is widely used to measure performance of gaming and other companies listed on the ASX. Management also believes that Free cash flow is useful for investors because it provides investors with important perspectives on the cash available for debt repayment and other strategic measures, after making necessary capital investments in property and equipment, necessary license payments to support the ongoing business operations and adjustments for changes in restricted cash impacting working capital. Management believes that Free cash flow conversion is useful for investors for the same reasons as Free cash flow and as a measure of the Company's cash flow generating capacity.

#### Consolidated AEBITDA (representing AEBITDA from continuing operations)

Consolidated AEBITDA, as used herein, is a non-GAAP financial measure that is presented as a supplemental disclosure of the Company's continuing operations and is reconciled to net income (loss) from continuing operations as the most directly comparable GAAP measure, as set forth in the schedule titled "Reconciliation of Net Income Attributable to L&W to Consolidated AEBITDA." Consolidated AEBITDA should not be considered in isolation of, as a substitute for, or superior to, the consolidated financial information prepared in accordance with GAAP, and should be read in conjunction with the Company's financial statements filed with the SEC. Consolidated AEBITDA may differ from similarly titled measures presented by other companies. Consolidated AEBITDA is reconciled to Net income attributable to L&W and includes the following adjustments, as applicable: (1) Net income attributable to noncontrolling interest; (2) Net income from discontinued operations, net of tax; (3) Restructuring and other, which includes charges or expenses

attributable to: (i) employee severance; (ii) Management restructuring and related costs; (iii) restructuring and integration; (iv) cost savings initiatives; (v) major litigation; and (vi) acquisition- and disposition-related costs, strategic review and other unusual items; (4) Depreciation, amortization and impairment charges and Goodwill impairments; (5) Loss on debt financing transactions; (6) Change in fair value of investments and Gain on remeasurement of debt and other; (7) Interest expense; (8) Income tax expense (benefit); (9) Stock-based compensation; and (10) Other (income) expense, net, including foreign currency gains or losses and earnings from equity investments. AEBITDA is presented exclusively as our segment measure of profit or loss. Consolidated AEBITDA Target denotes a non-GAAP financial measure. We are not providing a forward-looking quantitative reconciliation of targeted Consolidated AEBITDA to the most directly comparable GAAP measure because we are unable to do so without unreasonable efforts or to reasonably estimate the projected outcome of certain significant items. These items are uncertain, depend on various factors out of our control and could have a material impact on the corresponding measures calculated in accordance with GAAP.

#### Consolidated AEBITDA Margin

Consolidated AEBITDA margin, as used herein, represents our Consolidated AEBITDA (as defined above) calculated as a percentage of consolidated revenue. Consolidated AEBITDA margin is a non-GAAP financial measure that is presented as a supplemental disclosure for illustrative purposes only and is reconciled to net income, the most directly comparable GAAP measure, in a schedule below.

### **AEBITDA from Discontinued Operations**

AEBITDA from discontinued operations, as used herein, is a non-GAAP financial measure that is presented as a supplemental disclosure for the Company's discontinued operations and is reconciled to net income from discontinued operations, net of tax as the most directly comparable GAAP measure, as set forth in the schedule titled "Reconciliation of Net Income from Discontinued Operations. Net of Tax to AEBITDA from Discontinued Operations," AEBITDA from discontinued operations should not be considered in isolation of, as a substitute for, or superior to, the consolidated financial information prepared in accordance with GAAP, and should be read in conjunction with the Company's financial statements filed with the SEC. AEBITDA from discontinued operations may differ from similarly titled measures presented by other companies and is presented only for purposes of calculating and reconciling Net debt leverage ratio. AEBITDA from discontinued operations is reconciled to Net income from discontinued operations, net of tax and includes the following adjustments: (1) Restructuring and other, which includes charges or expenses attributable to: (i) employee severance: (ii) Management restructuring and related costs; (iii) restructuring and integration; (iv) cost savings initiatives; (v) major litigation; and (vi) acquisition- and disposition-related costs and other unusual items: (2) Depreciation, amortization and impairment charges and Goodwill impairments: (3) Income tax expense; and (4) Stock-based compensation and other, net. In addition to the preceding adjustments, we exclude Earnings from equity investments and add (without duplication) discontinued operations pro rata share of EBITDA from equity investments, which represents their share of earnings (whether or not distributed) before income tax expense, depreciation and amortization expense, and interest expense, net of our joint ventures and minority investees, which is included in our calculation of AEBITDA from discontinued operations.

#### **Combined AEBITDA**

Combined AEBITDA, as used herein, is a non-GAAP financial measure that combines Consolidated AEBITDA (representing our continuing operations), AEBITDA from discontinued operations and EBITDA from equity investments included in continuing operations and is presented as a supplemental disclosure. Combined AEBITDA should not be considered in isolation

### **Non-GAAP Financial Measures**

of, as a substitute for, or superior to, the consolidated financial information prepared in accordance with GAAP, and should be read in conjunction with the Company's financial statements filed with the SEC. Combined AEBITDA may differ from similarly titled measures presented by other companies and is presented only for purposes of calculating and reconciling Net debt leverage ratio.

### **Adjusted NPATA**

Adjusted NPATA, as used herein, is a non-GAAP financial measure that is presented as a supplemental disclosure of the Company's operations and is reconciled to net income as the most directly comparable GAAP measure, as set forth in the schedule titled "Reconciliation of Net Income Attributable to L&W to Adjusted NPATA." Adjusted NPATA should not be considered in isolation of, as a substitute for, or superior to, the consolidated financial information prepared in accordance with GAAP, and should be read in conjunction with the Company's financial statements filed with the SEC. Adjusted NPATA may differ from similarly titled measures presented by other companies.

Adjusted NPATA is reconciled to Net income attributable to L&W and includes the following adjustments, as applicable: (1) Net income attributable to noncontrolling interest; (2) Amortization of acquired intangible assets; (3) Non-cash asset and goodwill impairments; (4) Restructuring and other, which includes charges or expenses attributable to: (i) employee severance; (ii) Management restructuring and related costs; (iii) restructuring and integration; (iv) cost savings initiatives; (v) major litigation; and (vi) acquisition- and disposition-related costs, strategic review and other unusual items; (5) Loss on debt financing transactions; (6) Change in fair value of investments and Gain on remeasurement of debt and other; (7) Income tax impact on adjustments; and (8) Other (income) expense, net, including foreign currency gains or losses and earnings from equity investments. Adjusted NPATA target and/or targeted range denotes a non-GAAP financial measure. We are not providing a forward-looking quantitative reconciliation of Adjusted NPATA target and/or targeted range to the most directly comparable GAAP measure because we are unable to do so without unreasonable efforts or to reasonably estimate the projected outcome of certain significant items. These items are uncertain, depend on various factors out of our control and could have a material impact on the corresponding measures calculated in accordance with GAAP.

### Adjusted NPATA Per Share - Diluted ("EPSa")

Adjusted NPATA per share ("EPSa"), as used herein, is a non-GAAP financial measure that is presented as a supplemental disclosure of the Company's operations on diluted basis and is reconciled to diluted net income attributable to L&W per share as the most directly comparable GAAP measure, as set forth in the schedule titled "Reconciliation of Net Income Attributable to L&W Per Share to Adjusted NPATA Per Share on Diluted Basis." Adjusted NPATA per share should not be considered in isolation of, as a substitute for, or superior to, the consolidated financial information prepared in accordance with GAAP, and should be read in conjunction with the Company's financial statements filed with the SEC. Adjusted NPATA per share may differ from similarly titled measures presented by other companies. Adjusted NPATA per share is reconciled to diluted net income attributable to L&W per share and includes the same adjustments as the schedule titled "Reconciliation of Net Income Attributable to L&W to Adjusted NPATA" in per share amounts. Adjusted NPATA per share (EPSa) target for fiscal year 2028 denotes a non-GAAP financial measure. We are not providing a forward-looking quantitative reconciliation of Adjusted NPATA per share target to the most directly comparable GAAP measure because we are unable to do so without unreasonable efforts or to reasonably estimate the projected outcome of certain significant items. These items are uncertain, depend on various factors out of our control and could have a material impact on the corresponding measures calculated in accordance with GAAP.

### Free Cash Flow and Free Cash Flow Conversion

Free cash flow, as used herein, represents net cash provided by operating activities less total capital expenditures, less payments on license obligations, plus payments on contingent acquisition considerations and adjusted for changes in restricted cash impacting working capital. Free cash flow is a non-GAAP financial measure that is presented as a supplemental disclosure for illustrative purposes only and is reconciled to net cash provided by operating activities, the most directly comparable GAAP measure, in a schedule below. Free cash flow conversion, as used herein, represents Free cash flow calculated as a percentage of Adjusted NPATA (as defined above), and is provided for illustrative purposes only.

#### **EBITDA from Equity Investments**

EBITDA from equity investments, as used herein, represents our share of earnings (whether or not distributed to us) plus income tax

expense, depreciation and amortization expense, interest expense, net, and other non-cash and unusual items from our joint ventures and minority investees. EBITDA from equity investments is a non-GAAP financial measure that is presented as supplemental disclosure for illustrative purposes only and is reconciled to earnings of equity investments, the most directly comparable GAAP measure. in a schedule below.

#### Net Debt and Net Debt Leverage Ratio

Net debt is defined as total principal face value of debt outstanding, the most directly comparable GAAP measure, less cash and cash equivalents. Principal face value of debt outstanding includes the face value of debt issued under Senior Secured Credit Facilities and Senior Notes, which are described in Note 10 of the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2025 and Note 14 of the Company's Annual Report on Form 10-K for the year ended December 31, 2024, but it does not include other long-term obligations primarily comprised of certain revenue transactions presented as debt in accordance with ASC 470. Net debt leverage ratio, as used herein, represents Net debt divided by Consolidated AEBITDA (or combined AEBITDA for periods prior to divestitures). The forward-looking non-GAAP financial measure targeted net debt leverage ratio is presented on a supplemental basis and does not reflect Company guidance. We are not providing a forward-looking quantitative reconciliation of targeted net debt leverage ratio to the most directly comparable GAAP measure because we are unable to predict with reasonable certainty the ultimate outcome of certain significant items without unreasonable effort. These items are uncertain, depend on various factors, and could have a material impact on GAAP reported results for the relevant period.

### **Grover Adjusted EBITDA**

Grover Adjusted EBITDA is a non-GAAP financial measure that is presented as a supplemental disclosure for illustrative purposes only, is unaudited and based on preliminary estimates and assumptions, and is reconciled to operating income, the most directly comparable GAAP measure, in a schedule below. Grover Adjusted EBITDA should not be considered in isolation of, as a substitute for, or superior to, the financial information prepared in accordance with GAAP. Grover Adjusted EBITDA is presented exclusively as supplemental information to enhance an investor's understanding of Grover results of operations and may differ materially from similarly titles measures presented by other companies, including Light & Wonder Consolidated AEBITDA.

Grover Adjusted EBITDA is reconciled to Grover Charitable Gaming's operating income, and includes the following adjustments, as applicable: (1) depreciation and amortization; (2) other income/expenses primarily related to non-operating gain and losses; and (3) elimination of certain non-recurring distribution costs expected to be eliminated in connection with the consummation of the transaction and certain other immaterial adjustments.

#### Grover Run Rate Adjusted EBITDA

Grover Run Rate Adjusted EBITDA is a non-GAAP financial Measure that is presented as a supplemental disclosure for illustrative purposes only, is unaudited and based on preliminary estimates and assumptions. Grover Run Rate Adjusted EBITDA should not be considered in isolation of, as a substitute for, or superior to, the financial information prepared in accordance with GAAP. Grover Run Rate Adjusted EBITDA is presented exclusively as supplemental information to enhance an investor's understanding of Grover results of operations and may differ materially from similarly titles measures presented by other companies, including Light & Wonders consolidated AEBITDA.

Grover Run Rate Adjusted EBITDA is derived from Grover Adjusted EBITDA and further adjusts such measure to provide full-year revenue on a run rate basis of ending installed units multiplied by an average rate per day and Grover Adjusted EBITDA margin rate for December 31, 2024. Grover Run Rate Adjusted EBITDA does not include adjustments to reflect assumed start-up and other costs that might be incurred post-closing of the transaction.

# L&W Reconciliation of Consolidated AEBITDA, AEBITDA from Discontinued Operations and Combined AEBITDA



	Three Months Ended						Twelve Mo	nths Ende	ed				
	March 31, 2025	March 31, 20	)25	Decembe	r 31, 2024	Decembe	er 31, 2023	Decem	nber 31, 2022	Decembe	r 31, 2021	Decemb	er 31, 2020
Reconciliation of Net Income (Loss) Attributable to L&W to Consolidated													
AEBITDA													
Net income (loss) attributable to L&W	\$ 82	\$	336	\$	336	\$	163	\$	3,675	\$	371	\$	(569)
Net income attributable to noncontrolling interest	-		-		-		17		22		19		21
Net income from discontinued operations, net of tax	_		-		-		-		(3,873)		(366)		(253)
Net income (loss) from continuing operations	82		336		336		180		(176)		24		(801)
Restructuring and other	20		108		94		92		146		167		56
Depreciation, amortization and impairments	91		365		361		384		420		398		449
Goodwill impairment	-		-		-		-		-		-		54
Other (income) expense, net	(1)		(27)		(37)		(5)		(6)		(28)		9
Interest expense	68		286		293		309		327		478		503
Income tax expense (benefit)	23		89		85		25		13		(318)		(3)
Stock-based compensation	27		115		110		118		69		113		56
Loss on debt financing transactions	1		2		2		15		147		-		-
(Gain) loss on remeasurement of debt and other	-		-		-		-		(27)		(41)		51
Consolidated AEBITDA	\$ 311	\$ 1	1,274	\$	1,244	\$	1,118	\$	913	\$	793	\$	374
					_						_		
Reconciliation of Net Income from Discontinued Operations, Net of Tax													
to AEBITDA from Discontinued Operations													
Net income from discontinued operations, net of tax										\$	366	\$	253
Income tax expense											72		7
Restructuring and other											10		11
Depreciation, amortization and impairments											79		105
EBITDA from equity investments <sup>(1)</sup>											80		30
(Earnings) loss from equity investments											(42)		9
Stock-based compensation and other, net										_	(35)		4
AEBITDA from discontinued operations										\$	530	\$	419
EBITDA from equity investments - continuing operations <sup>(1)</sup>											8		7
Combined AEBITDA										\$	1,331	\$	800



## L&W Reconciliation of Adjusted NPATA and Adjusted NPATA Per Share

	Twelve Months Ended			d December 31,	
	- 2	2024	;	2023	
Reconciliation of Net Income Attributable to L&W to Adjusted NPATA					
Net income attributable to L&W	\$	336	\$	163	
Net income attributable to noncontrolling interest		_		17	
Net income		336		180	
Restructuring and other <sup>(1)</sup>		94		92	
Amortization of acquired intangibles and impairments		125		172	
Other income, net		(37)		(5)	
Loss on debt financing transactions		2		15	
Income tax impact on adjustments		(40)		(66)	
Adjusted NPATA	\$	480	\$	388	
Reconciliation of Net Income Attributable to L&W Per Share to Adjusted NPATA Per Share Net income attributable to L&W per share - Diluted	\$	3.68	\$	1.75	
Adjustments:					
Net income attributable to noncontrolling interest		-		0.19	
Restructuring and other		1.03		0.99	
Amortization of acquired intangibles and impairments		1.37		1.86	
Other income, net		(0.41)		(0.06)	
Loss on debt financing transactions		0.02		0.16	
Income tax impact on adjustments		(0.42)		(0.71)	

## L&W Reconciliation of Principal Face Value of Debt Outstanding to Net Debt Leverage Ratio



				AS OF		
	Marc	:h 31, 2025	Decem	ber 31, 2024	Decem	ber 31, 2020
Consolidated AEBITDA/Combined AEBITDA <sup>(1)</sup>	\$	1,274	\$	1,244	\$	800
Total debt	\$	3,907	\$	3,870	\$	9,303
Add: Unamortized debt discount/premium and deferred financing costs, net		37		39		104
Add: Impact of exchange rate		-		-		7
Less: Debt not requiring cash repayment and other		-				(7)
Principal face value of debt outstanding		3,944		3,909		9,407
Less: Cash and cash equivalents <sup>(2)</sup>		134		196		1,016
Net debt	\$	3,810	\$	3,713	\$	8,391
Net debt leverage ratio		3.0		3.0		10.5



## L&W Reconciliation of Net Cash Provided by Operating Activities to Free Cash Flow

Net cash provided by operating activities
Less: Capital expenditures
Add: Payments on contingent acquisition considerations
Less: Payments on license obligations
Less: Change in restricted cash impacting working capital <sup>(1)</sup>
Free cash flow

		Twelve N	lonths Ended		
March	31, 2025	Decemb	er 31, 2024	Decemb	er 31, 2023
\$	646	\$	632	\$	590
	(289)		(294)		(242)
	22		22		17
	(34)		(34)		(31)
	(9)		(8)		(43)
\$	336	\$	318	\$	291



## L&W Adjusted NPATA to Free Cash Flow Conversion Illustration

	Twelve Months Ended					
	March	31, 2025		Decemb	per 31, 2024	•
Free cash flow <sup>(1)</sup>	\$	336	•	\$	318	•
Restructuring and other		108			94	
Change in capital expenditures and D&A impacting Adjusted NPATA		169			169	
Stock-based compensation		(115)			(110)	
Impact of changes in working capital accounts and other		(6)			9	_
Adjusted NPATA <sup>(2)</sup>	\$	492		\$	480	=
Net income conversion (net income/net cash provided by operating		50	0/		52	0/
activities)		52	%		53	%
Free cash flow conversion (Free cash flow/Adjusted NPATA)(3)		68	%		66	%

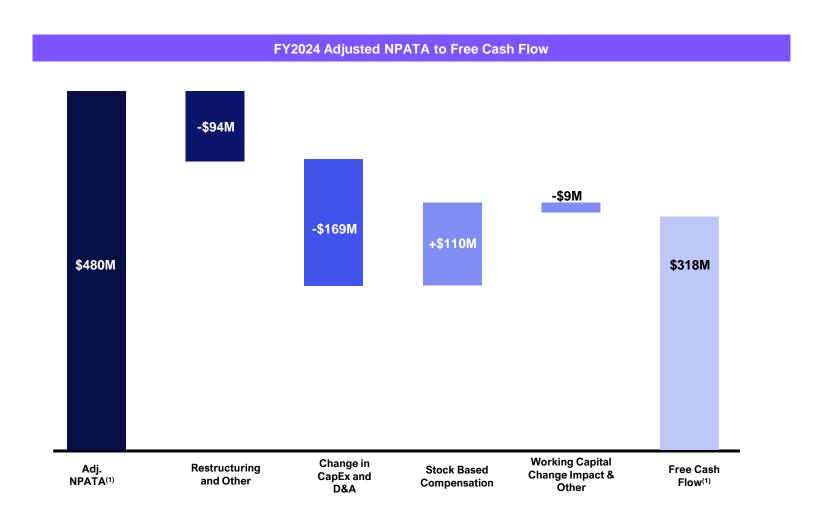
INVESTOR DAY 2025 1. Represents a non-GAAP measure reconciled to Net cash provided by operating activities on slide 100.

<sup>2.</sup> Represents a non-GAAP measure reconciled to Net income on slide 99.

<sup>3.</sup> Free cash flow conversion is a non-GAAP measure calculated as Free cash flow as a percentage of Adjusted NPATA. Refer to non-GAAP financial measure definitions above for further details.



## L&W Adjusted NPATA to Free Cash Flow Conversion Illustration



&W



## L&W Reconciliation of Consolidated AEBITDA Margin

	Three Months Ended March 31, 2025			Tweleve Mo	onths Ended	
			March	31, 2025	December 31, 2022	
Consolidated AEBITDA <sup>(1)</sup>	\$	311	\$	1,274	\$	913
Revenue		774		3,206		2,512
Net income margin		11 %		10 %		(7) %
Consolidated AEBITDA margin <sup>(2)</sup>		40 %		40 %		36 %

Note: Unaudited, U.S. Dollars in millions.

NVESTOR DAY 2025 1.

Refer to the reconciliation of Consolidated AEBITDA included in the table titled "L&W Reconciliation of Consolidated AEBITDA, AEBITDA from Discontinued Operations and Combined AEBITDA" for the periods presented on slide 97.

## L&W Reconciliation of Earnings from Equity Investments to EBITDA from Equity Investments



	Earnings	(loss)	from	equity	investments
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Add: Income tax expense

Add: Depreciation, amortization and impairments

Add (less): Interest income, net and other

**EBITDA from equity investments** 

Combined EBITDA from equity investments(1)

Twelve M	lonths Ended	d De	cember 31, 2020
Contin Opera			Discontinued Operations
\$	3	\$	(9)
	-		3
	1		31
	3		5
\$	7	\$	30
		\$	37



## Grover Reconciliation of Operating Income to Grover Adjusted EBITDA

Preliminary and Unaudited

Operating Income			
	A		1
	( )ne	rating	Income
Operaully illeville	ODC	laumu	IIICOIIIC

Depreciation and amortization Other (income) expense, net Distribution cost and other<sup>(1)</sup> Grover Adjusted EBITDA

### Twelve Months Ended December 31,

2	2024	2	023	20	022
\$	82	\$	60	\$	48
	18		15		11
	-		(1)		2
	11		9		4
\$	111	\$	83	\$	65