Earnings Webcast
February 10, 2023

Mettler-Toledo International Inc.

Q4 2022 Financial Results

METTLER TOLEDO

Safe Harbor Statement

Statements in this presentation which are not historical facts constitute “forward looking statements” within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. These statements involve known and unknown risks, uncertainties and other factors that may cause our or our businesses, actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements. For a discussion of these risks and uncertainties, please see "Factors Affecting Our Future Operating Results" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the most recently completed fiscal year and other reports filed with the SEC from time to time.

Summary Comments – Q4 2022

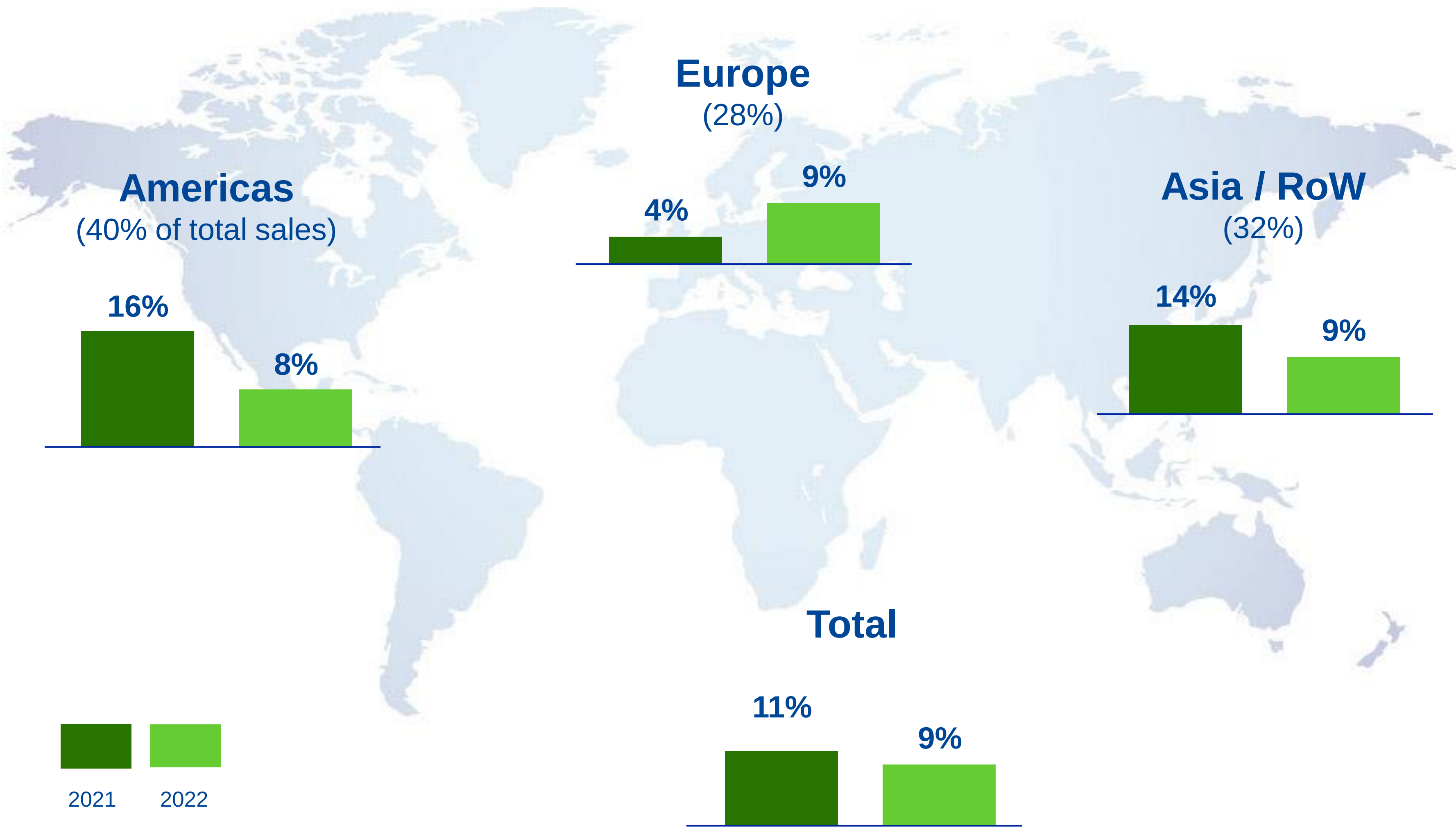
Local currency sales	→	**+ 9%**
Adjusted Operating Profit	→	**+ 12%**
Adjusted EPS	→	**+ 15%**

Q4 Highlights

- We had very good broad-based growth across geographic regions and product categories.
- We were particularly pleased with the strong execution from our team as we capitalized on our sophisticated sales and marketing programs and innovative product portfolio.
- Strong sales growth, combined with benefits from our margin initiatives and good cost control contributed to excellent growth in Adjusted Operating Profit and Adjusted EPS, offsetting very significant currency headwinds.

Sales by Geography

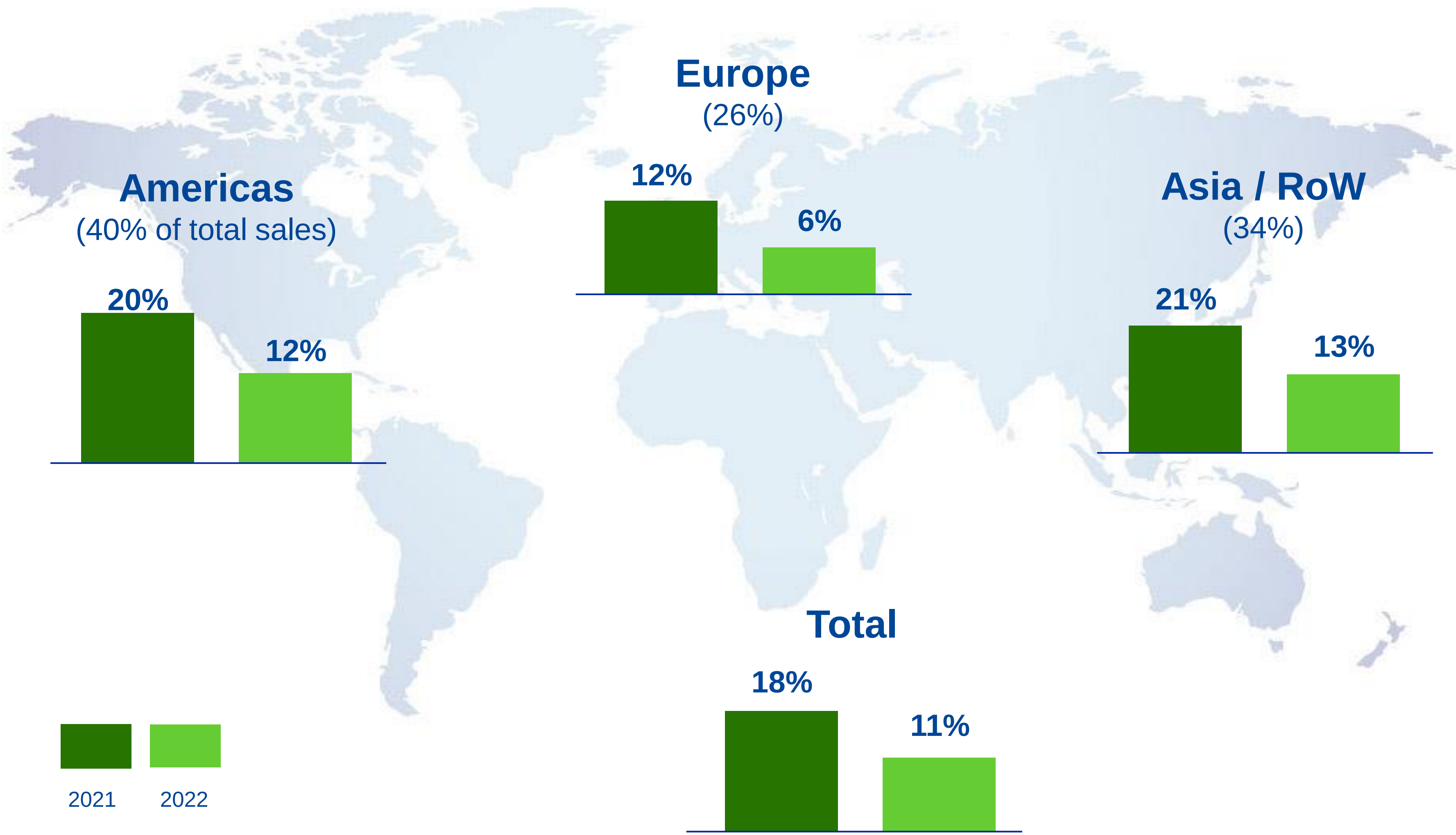
Q4 Local Currency Sales Growth



Note: Local currency (LC) sales excludes foreign exchange impact.

Sales by Geography

2022 Local Currency Sales Growth



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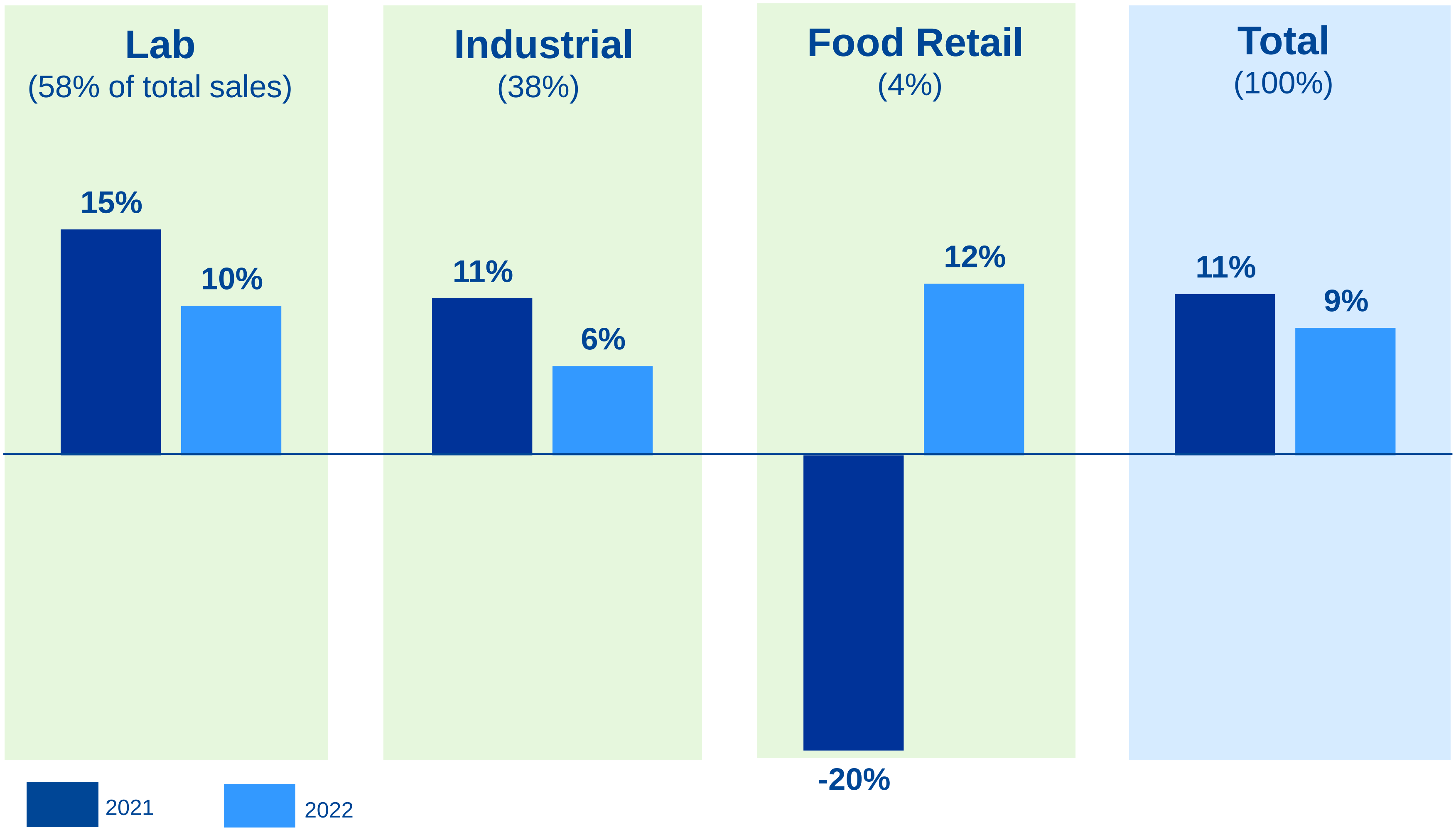
Q4 Local Currency Sales Growth



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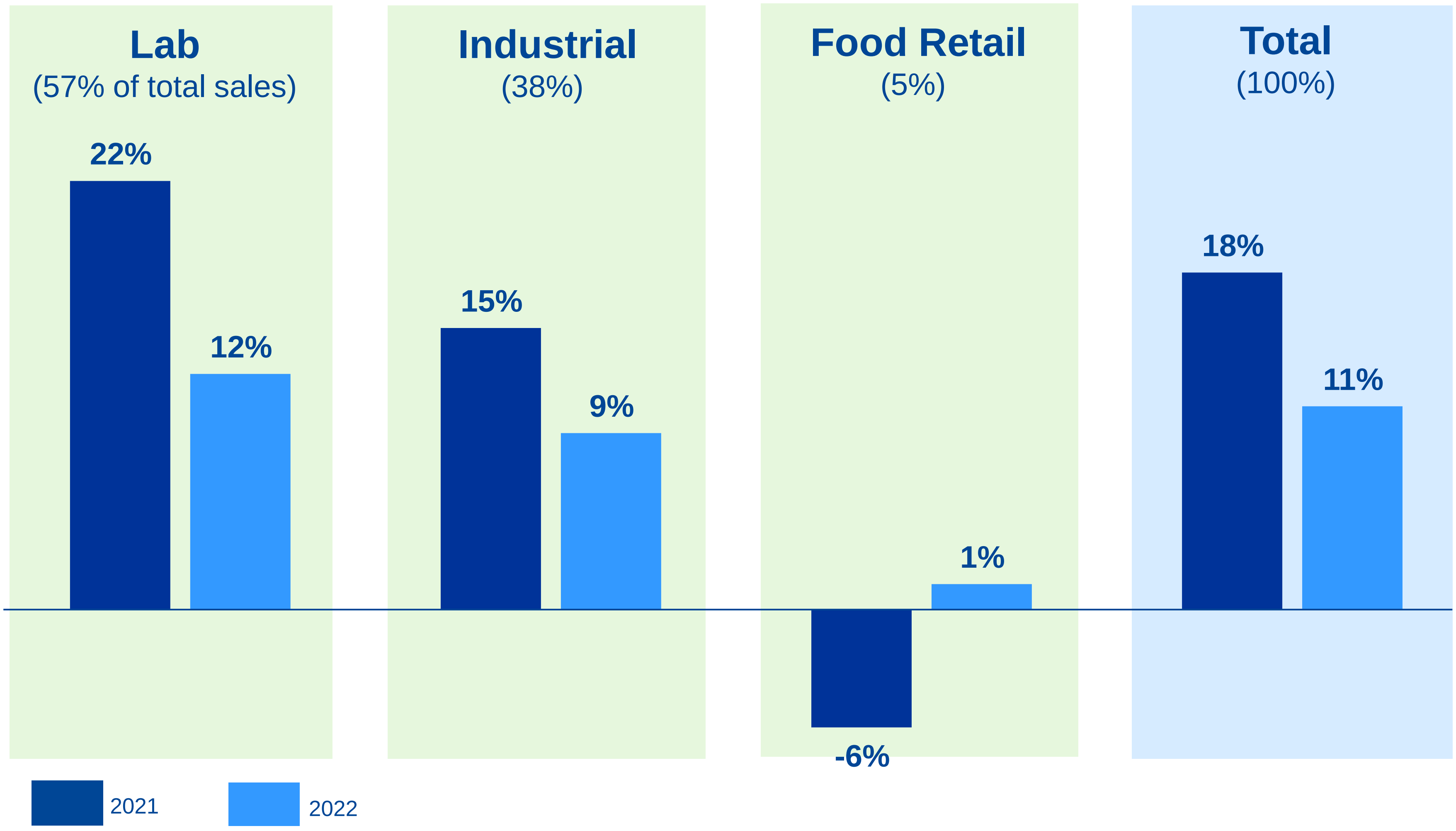
2022 Local Currency Sales Growth



Note: Local currency (LC) sales excludes foreign exchange impact.

Profit & Loss Statement – Q4 2022

(USD in 000's)	Q4 2022	Q4 2021
NET SALES	**$1,057,685**	**$1,037,239**
Local Currency Growth %	**9%**	**11%**
GROSS PROFIT	632,140	607,133
Margin %	59.8%	58.5%
RESEARCH and DEVELOPMENT	45,941	45,615
% of Sales	4.3%	4.4%
SELLING, GENERAL and ADMINISTRATIVE	227,586	242,445
% of Sales	21.5%	23.4%
ADJUSTED OPERATING PROFIT	**358,612**	**319,073**
Margin %	33.9%	30.8%
USD Growth	**12%**	**9%**
SHARES OUTSTANDING (000's)	22,408	23,220

Adjusted EPS	**$12.10**	**$10.53**
% Growth	**15%**	**14%**

Note: Adjusted operating profit and Adjusted EPS are non-GAAP measures

Profit & Loss Statement – 2022

(USD in 000's)	12 Months 2022	12 Months 2021
NET SALES	**$3,919,709**	**$3,717,930**
Local Currency Growth %	**11%**	**18%**
GROSS PROFIT	2,308,042	2,171,553
Margin %	58.9%	58.4%
RESEARCH and DEVELOPMENT	177,122	169,766
% of Sales	4.5%	4.6%
SELLING, GENERAL and ADMINISTRATIVE	938,461	943,976
% of Sales	23.9%	25.4%
ADJUSTED OPERATING PROFIT	**1,192,459**	**1,057,811**
Margin %	30.4%	28.5%
USD Growth	**13%**	**26%**
SHARES OUTSTANDING (000's)	22,718	23,458

Adjusted EPS	**$39.65**	**$34.01**
% Growth	**17%**	**32%**

Note: Adjusted operating profit and Adjusted EPS are non-GAAP measures

Thank You.