Earnings Webcast
February 10, 2022

Mettler-Toledo International Inc.

Q4 2021 Financial Results

METTLER TOLEDO

Safe Harbor Statement

Statements in this presentation which are not historical facts constitute “forward looking statements” within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. These statements involve known and unknown risks, uncertainties and other factors that may cause our or our businesses, actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements. For a discussion of these risks and uncertainties, please see "Factors Affecting Our Future Operating Results" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the most recently completed fiscal year and other reports filed with the SEC from time to time.

Summary Comments – Q4 2021

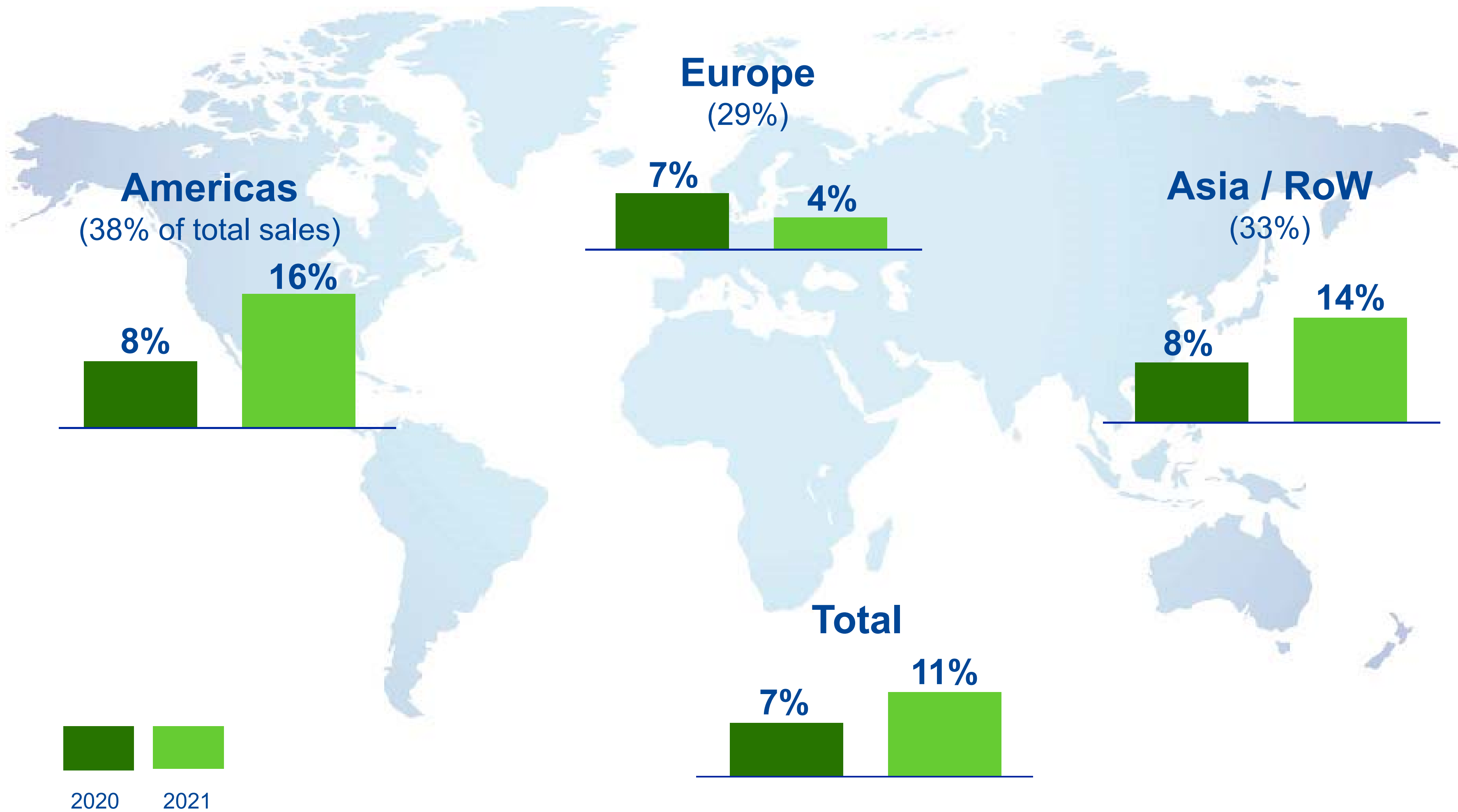
Local currency sales	**+ 11%**
Adjusted Operating Profit	**+ 9%**
Adjusted EPS	**+ 14%**

Q4 Highlights

- We had a great finish to the year as we capitalized on strong customer demand and executed very well.
- Growth was particularly strong in the Americas and Asia/Rest of World, and our Laboratory and Industrial product lines had robust growth.
- Despite higher costs associated with challenges in the global supply chain, we had a very solid increase in operating profit and strong earnings growth.
- We had excellent cash flow generation in 2021.

Sales by Geography

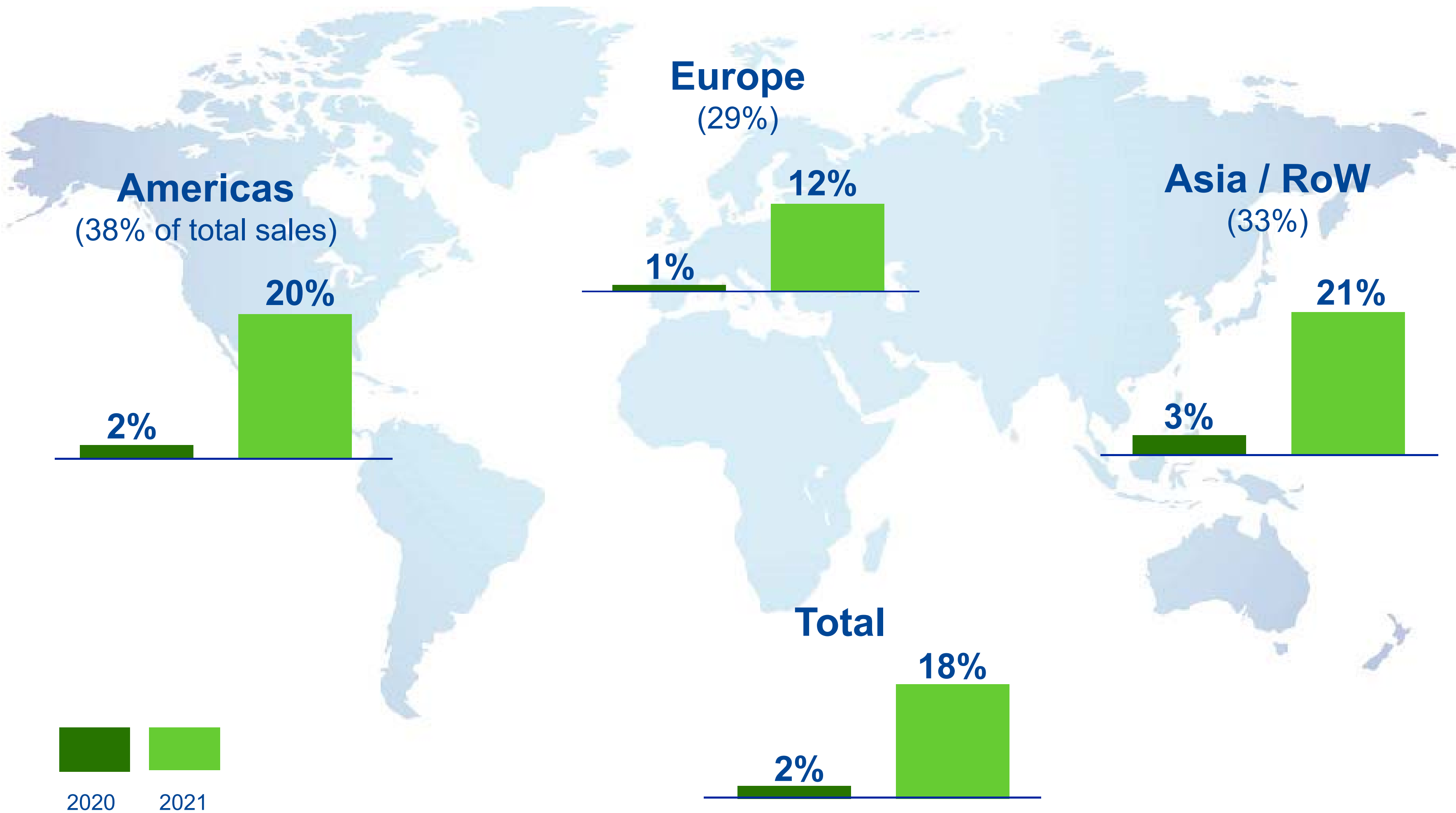
Q4 Local Currency Sales Growth



Note: Local currency (LC) sales excludes foreign exchange impact.

Sales by Geography

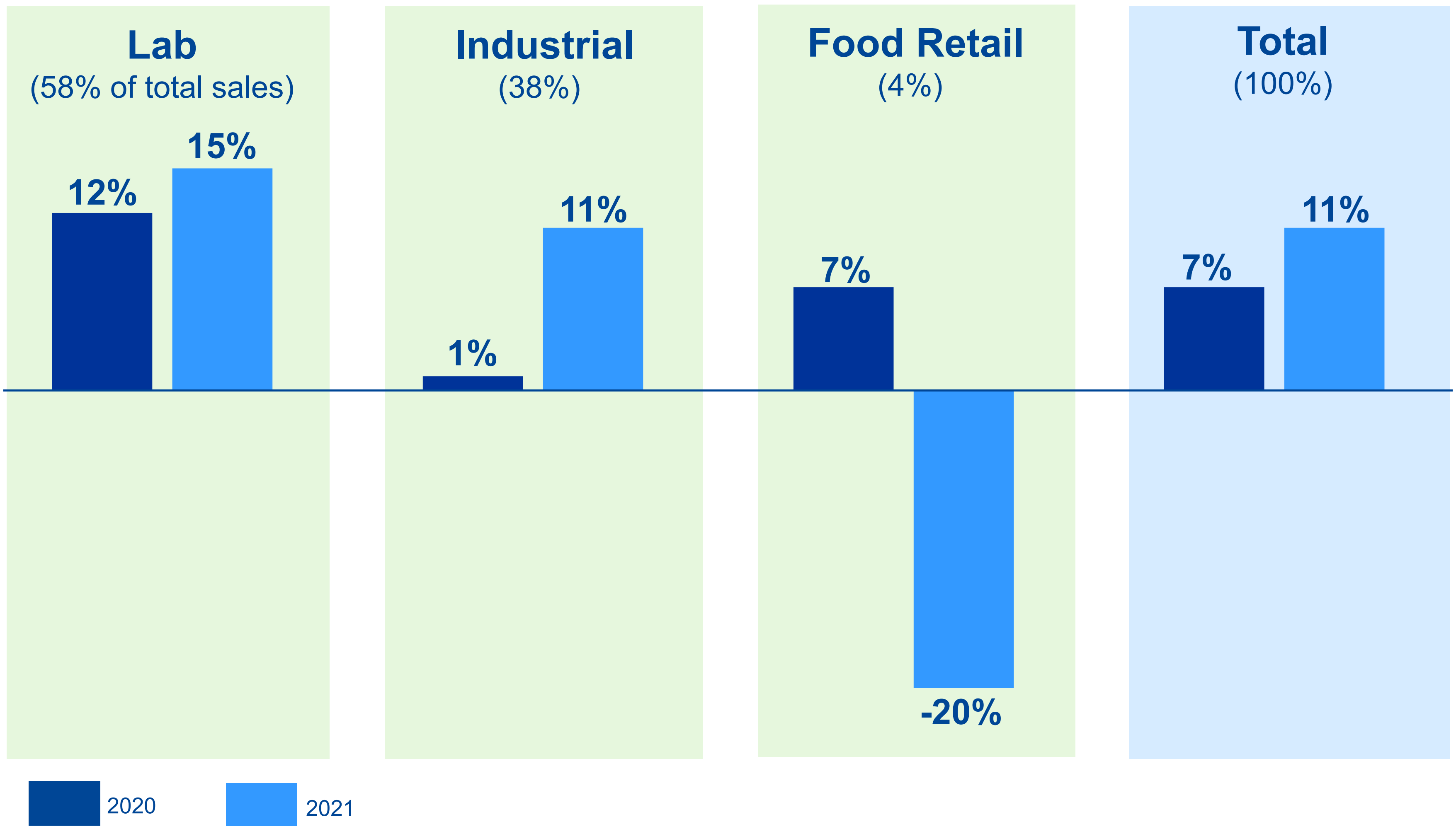
YTD Local Currency Sales Growth



Note: Local currency (LC) sales excludes foreign exchange impact.

Sales by Product Area

Q4 Local Currency Sales Growth



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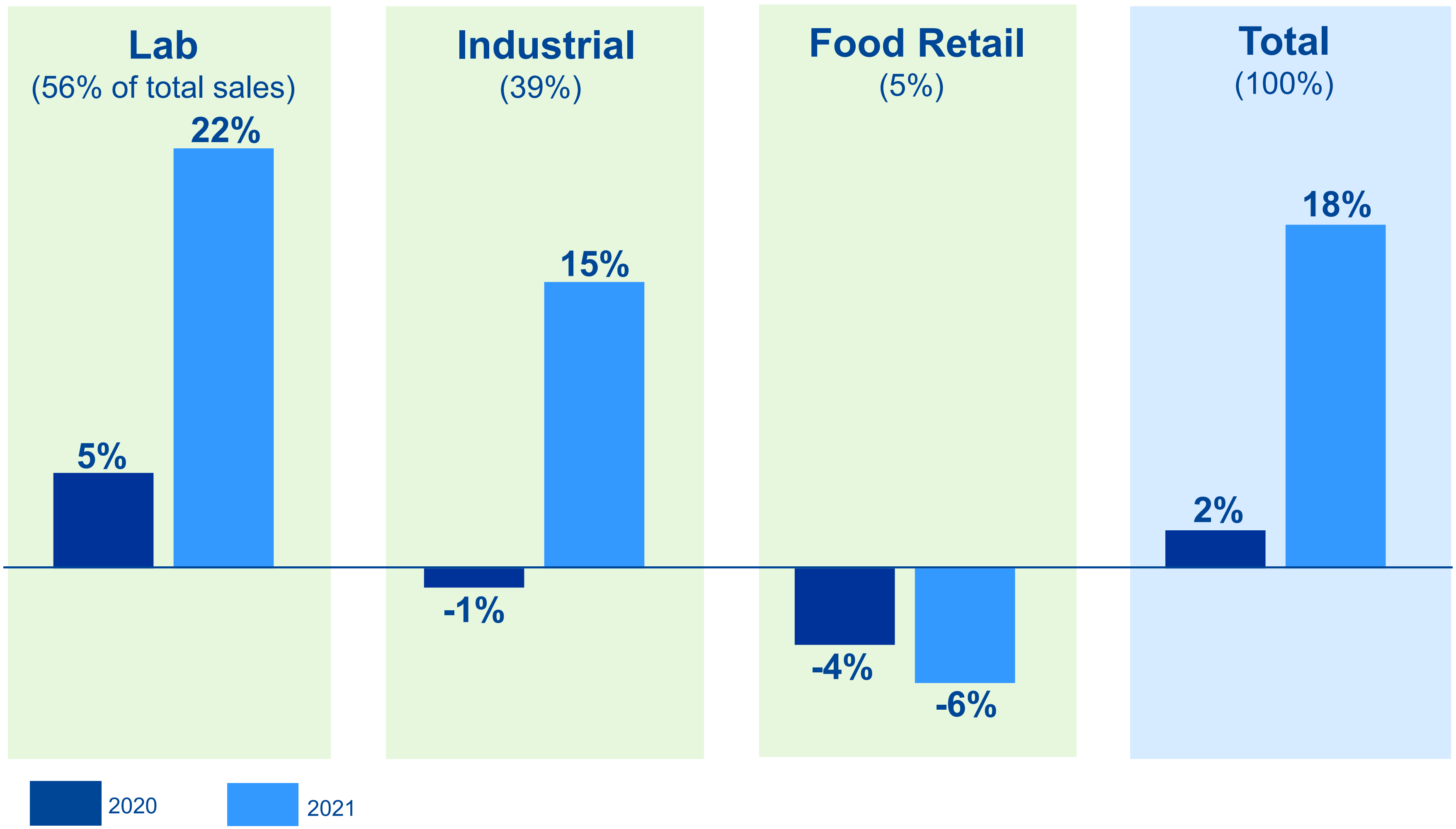
Sales by Product Area

YTD Local Currency Sales Growth



Note: Local currency (LC) sales excludes foreign exchange impact.

Profit & Loss Statement – Q4 2021

(USD in 000's)	Q4 2021	Q4 2020
NET SALES	**$1,037,239**	**$937,985**
Local Currency Growth %	**11%**	**7%**
GROSS PROFIT	607,133	559,044
Margin %	58.5%	59.6%
RESEARCH and DEVELOPMENT	45,615	39,866
% of Sales	4.4%	4.3%
SELLING, GENERAL and ADMINISTRATIVE	242,445	226,369
% of Sales	23.4%	24.1%
ADJUSTED OPERATING PROFIT	**319,073**	**292,809**
Margin %	30.8%	31.2%
USD Growth	**9%**	**14%**
SHARES OUTSTANDING (000's)	23,220	23,966

Adjusted EPS	**$10.53**	**$9.26**
% Growth	**14%**	**19%**

Note: Adjusted operating profit and Adjusted EPS are non-GAAP measures

Profit & Loss Statement – YTD 2021

(USD in 000's)	12 Months 2021	12 Months 2020
NET SALES	**$3,717,930**	**$3,085,177**
Local Currency Growth %	**18%**	**2%**
GROSS PROFIT	2,171,553	1,801,031
Margin %	58.4%	58.4%
RESEARCH and DEVELOPMENT	169,766	140,102
% of Sales	4.6%	4.5%
SELLING, GENERAL and ADMINISTRATIVE	943,976	820,221
% of Sales	25.4%	26.6%
ADJUSTED OPERATING PROFIT	**1,057,811**	**840,708**
Margin %	28.5%	27.2%
USD Growth	**26%**	**8%**
SHARES OUTSTANDING (000's)	23,458	24,199

Adjusted EPS	**$34.01**	**$25.72**
% Growth	**32%**	**13%**

Note: Adjusted operating profit and Adjusted EPS are non-GAAP measures

Thank You.