Earnings Webcast
November 4, 2021

Mettler-Toledo International Inc.

Q3 2021 Financial Results

Safe Harbor Statement

Statements in this presentation which are not historical facts constitute “forward looking statements” within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. These statements involve known and unknown risks, uncertainties and other factors that may cause our or our businesses, actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements. For a discussion of these risks and uncertainties, please see "Factors Affecting Our Future Operating Results" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the most recently completed fiscal year and other reports filed with the SEC from time to time.

Summary Comments – Q3 2021

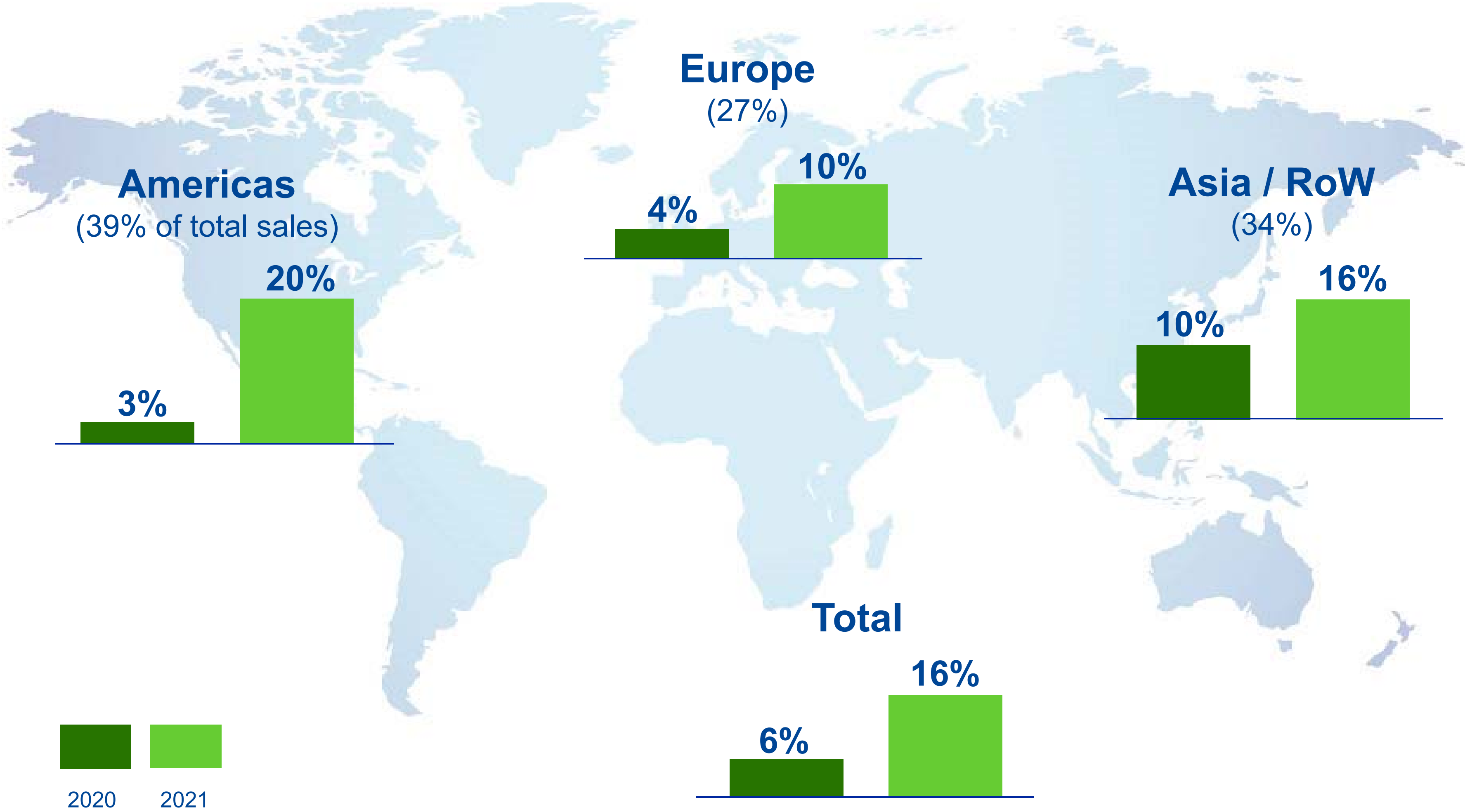
Local currency sales	**+ 16%**
Adjusted Operating Profit	**+ 19%**
Adjusted EPS	**+ 24%**

Q3 Highlights

- We had very strong sales growth with broad-based increases in all regions.
- Our Laboratory product lines had excellent growth and our Industrial business also performed very well.
- Our ability to meet heightened customer demand while navigating the challenges of the global supply chain is proving to be a competitive advantage in the current environment.
- Robust sales growth and agile execution drove strong growth in Adjusted Operating Profit, Adjusted EPS and cash flow generation.

Sales by Geography

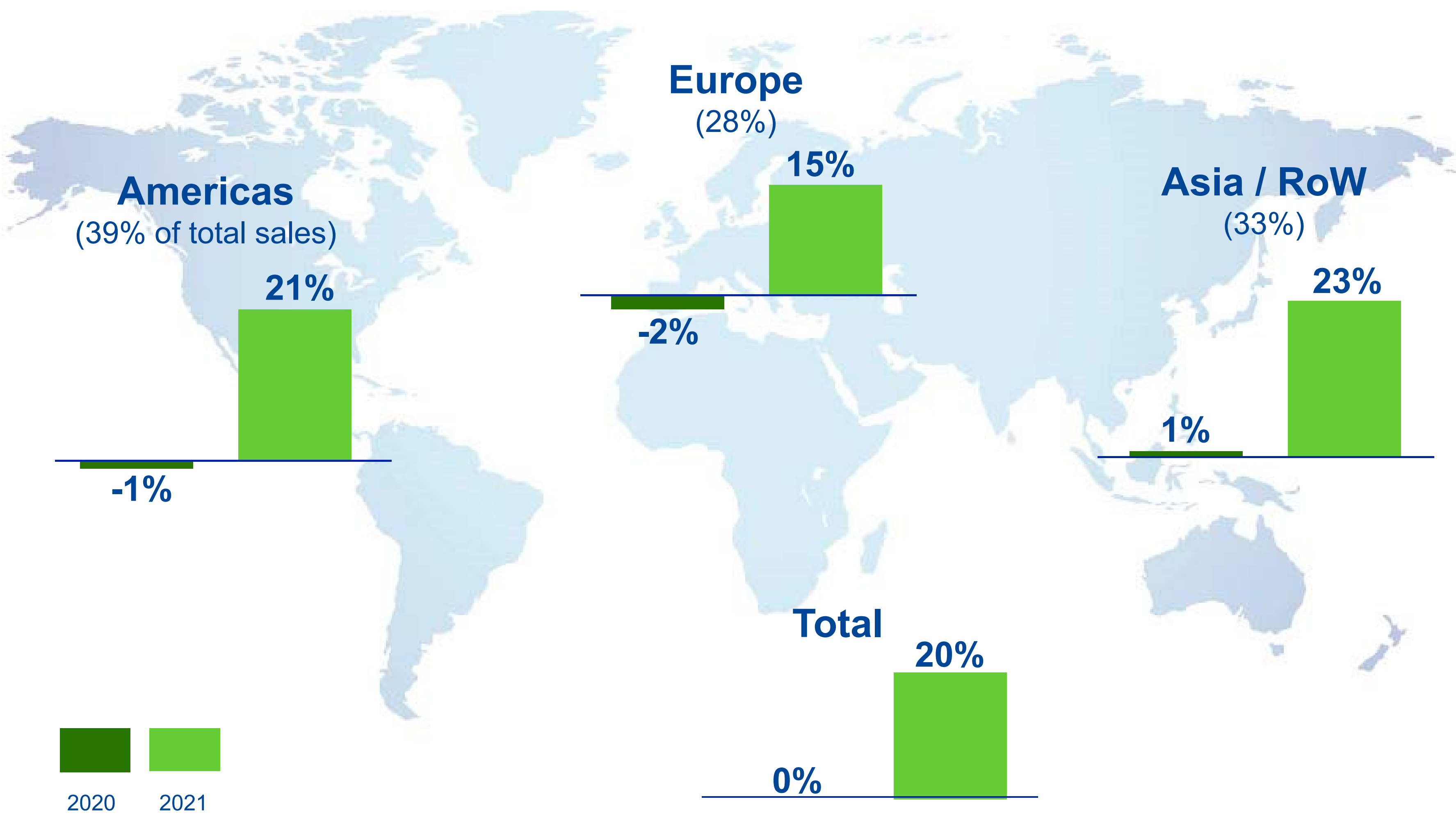
Q3 Local Currency Sales Growth



Note: Local currency (LC) sales excludes foreign exchange impact.

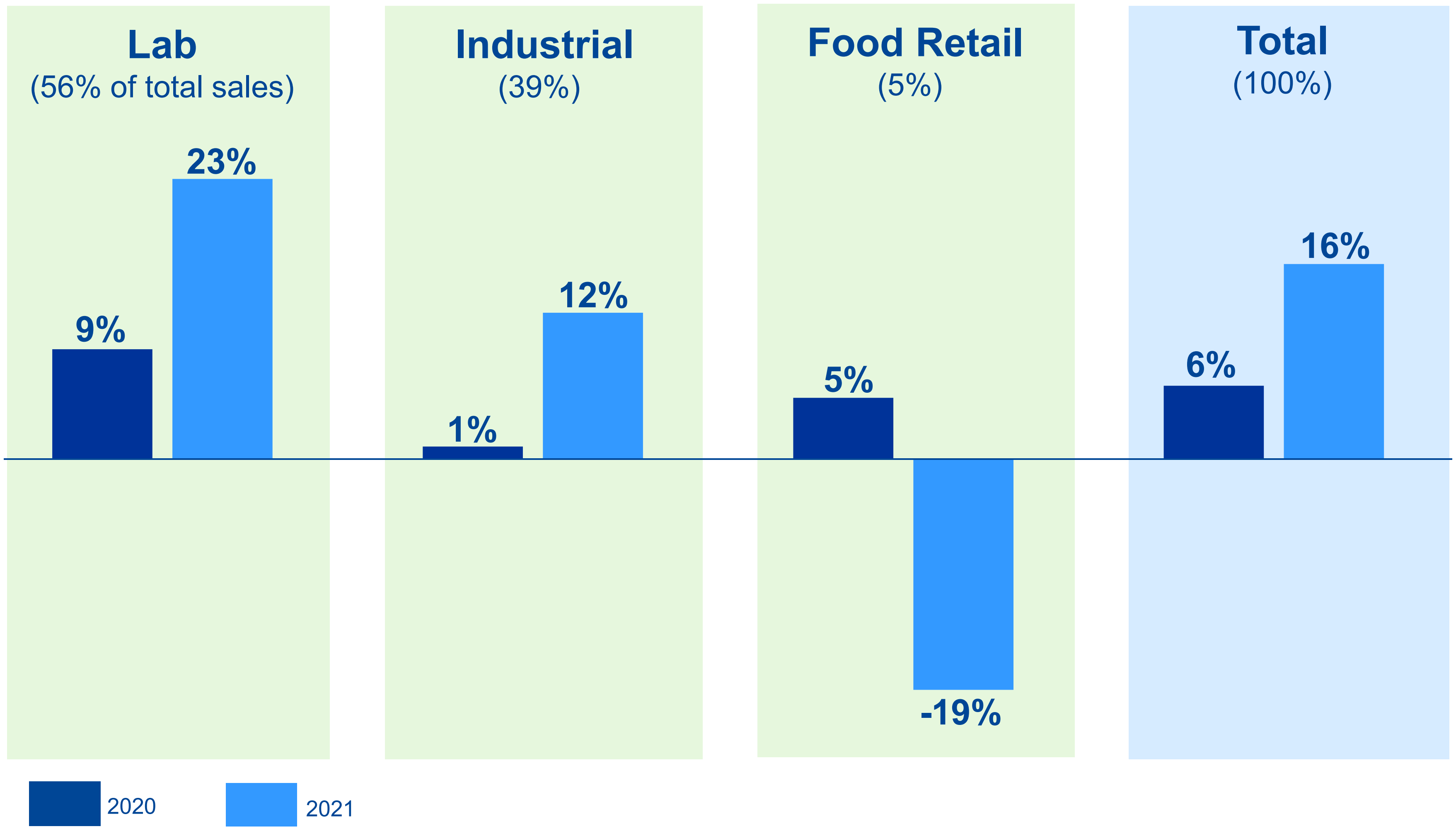
Sales by Geography

YTD Local Currency Sales Growth



Note: Local currency (LC) sales excludes foreign exchange impact.

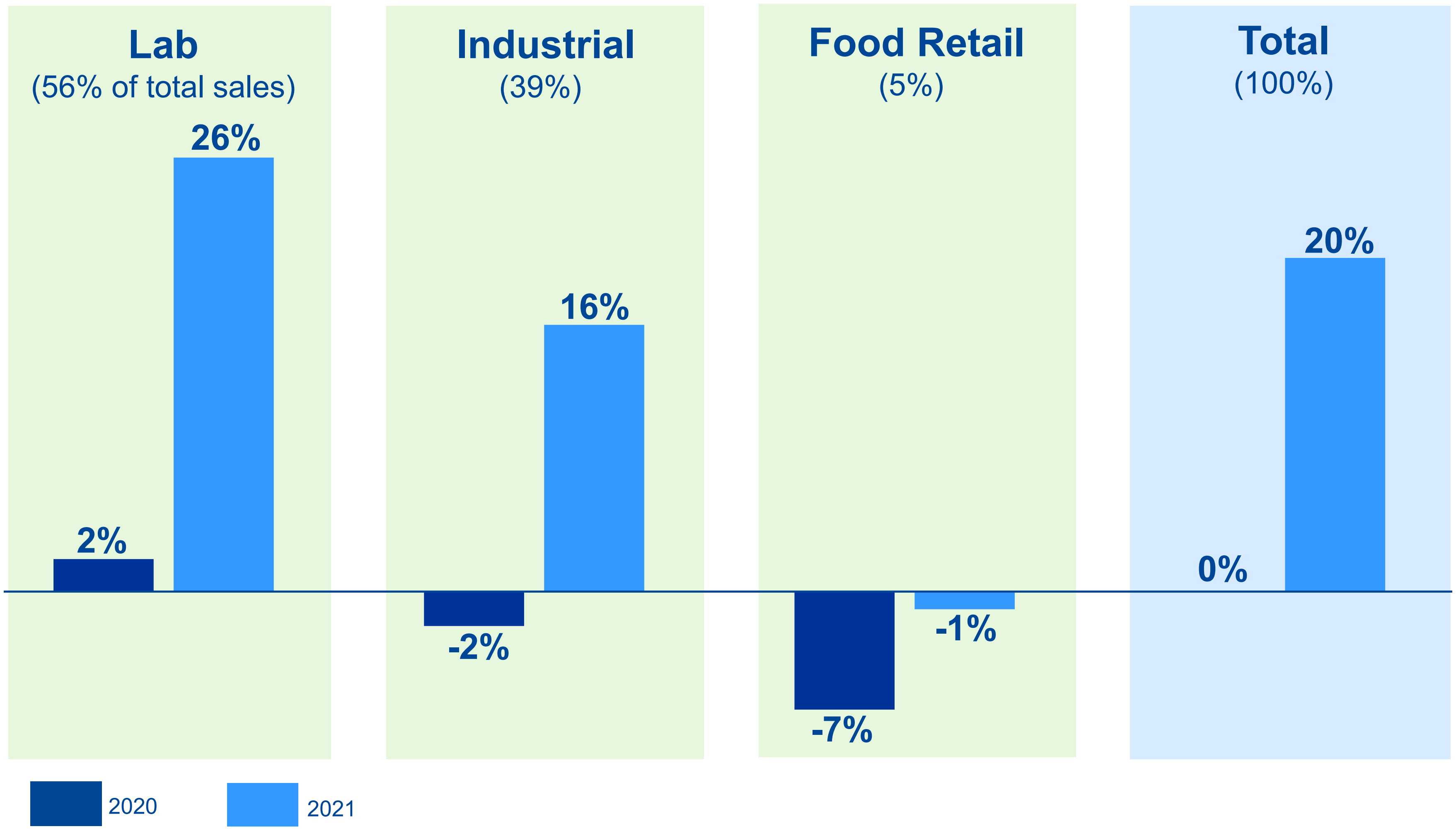
Q3 Local Currency Sales Growth



Note: Local currency (LC) sales excludes foreign exchange impact.

Sales by Product Area

YTD Local Currency Sales Growth



Note: Local currency (LC) sales excludes foreign exchange impact.

Profit & Loss Statement – Q3 2021

(USD in 000's)	Q3 2021	Q3 2020
NET SALES	**$951,950**	**$807,357**
Local Currency Growth %	**16%**	**6%**
GROSS PROFIT	555,820	469,608
Margin %	58.4%	58.2%
RESEARCH and DEVELOPMENT	42,276	34,656
% of Sales	4.4%	4.3%
SELLING, GENERAL and ADMINISTRATIVE	240,734	204,974
% of Sales	25.3%	25.4%
ADJUSTED OPERATING PROFIT	**272,810**	**229,978**
Margin %	28.7%	28.5%
USD Growth	**19%**	**17%**
SHARES OUTSTANDING (000's)	23,394	24,225

Adjusted EPS	**$8.72**	**$7.02**
% Growth	**24%**	**22%**

Note: Adjusted operating profit and Adjusted EPS are non-GAAP measures

Profit & Loss Statement – YTD 2021

(USD in 000's)	9 Months 2021	9 Months 2020
NET SALES	**$2,680,691**	**$2,147,192**
Local Currency Growth %	**20%**	**0%**
GROSS PROFIT	1,564,420	1,241,987
Margin %	58.4%	57.8%
RESEARCH and DEVELOPMENT	124,151	100,236
% of Sales	4.6%	4.7%
SELLING, GENERAL and ADMINISTRATIVE	701,531	593,852
% of Sales	26.2%	27.7%
ADJUSTED OPERATING PROFIT	**738,738**	**547,899**
Margin %	27.6%	25.5%
USD Growth	**35%**	**5%**
SHARES OUTSTANDING (000's)	23,537	24,272

Adjusted EPS	**$23.37**	**$16.30**
% Growth	**43%**	**9%**

Note: Adjusted operating profit and Adjusted EPS are non-GAAP measures

Thank You.