Earnings Webcast
July 30, 2020

Mettler-Toledo International Inc.

Q2 2020 Financial Results

METTLER TOLEDO

Safe Harbor Statement

Statements in this presentation which are not historical facts constitute “forward looking statements” within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. These statements involve known and unknown risks, uncertainties and other factors that may cause our or our businesses, actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements. For a discussion of these risks and uncertainties, please see "Factors Affecting Our Future Operating Results" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the most recently completed fiscal year and other reports filed with the SEC from time to time.

Summary Comments – Q2 2020

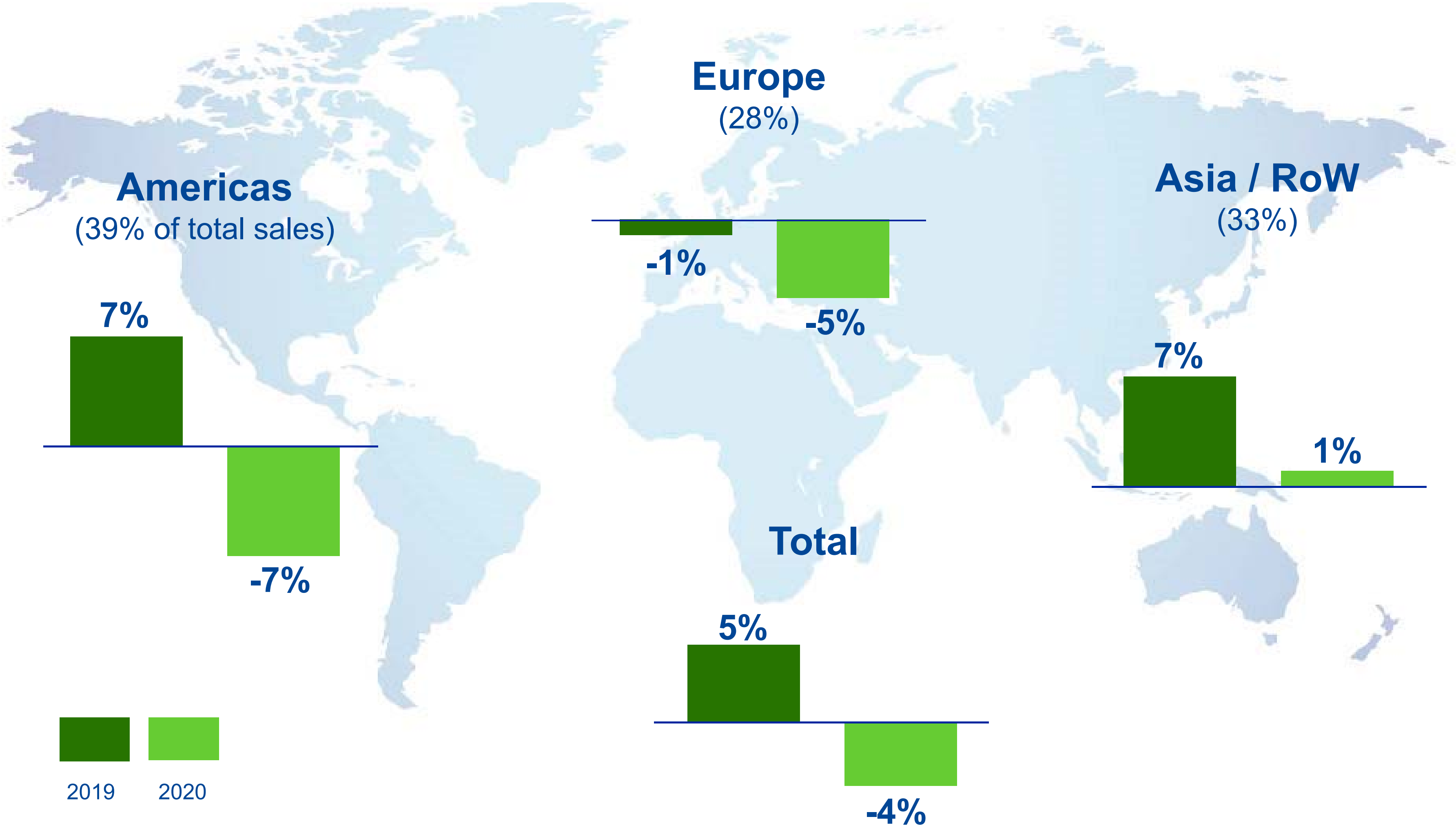
Local currency sales	- 4%
Adjusted Operating Profit Margin	+ 130 bp
Adjusted EPS	+ 3%

Q2 Highlights

- Demand in our end markets was negatively impacted by COVID-19; however, our sales decline was more modest than expected.
- Good growth in China and the resiliency and diversity of our Laboratory and Industrial businesses contributed to our better-than-expected performance.
- We are pleased with positive growth in adjusted EPS and strong cash flow generation in the quarter given the challenges of the current environment.

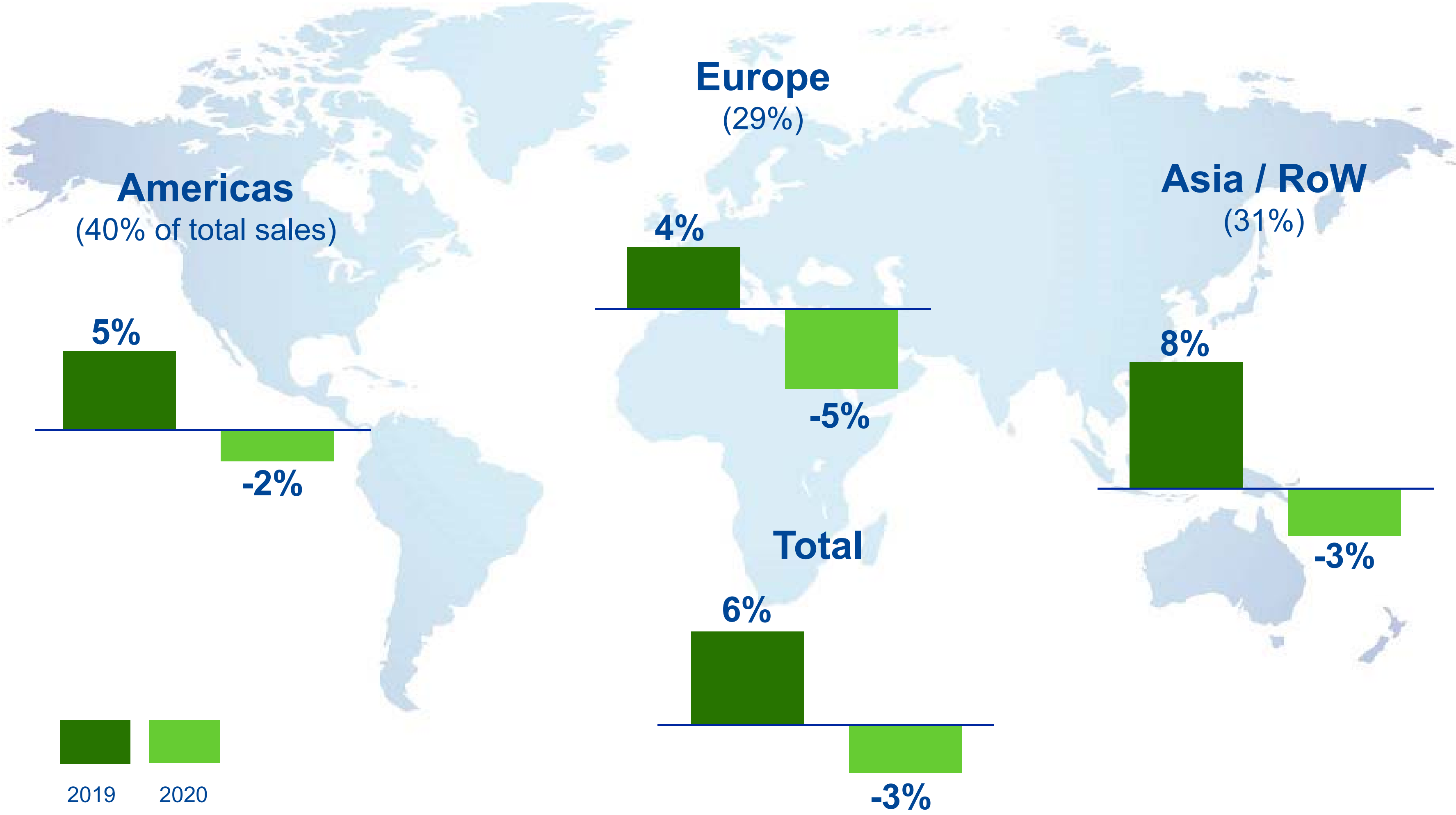
Sales by Geography

Q2 Local Currency Sales Growth



Note: Local currency (LC) sales excludes foreign exchange impact.

YTD Local Currency Sales Growth



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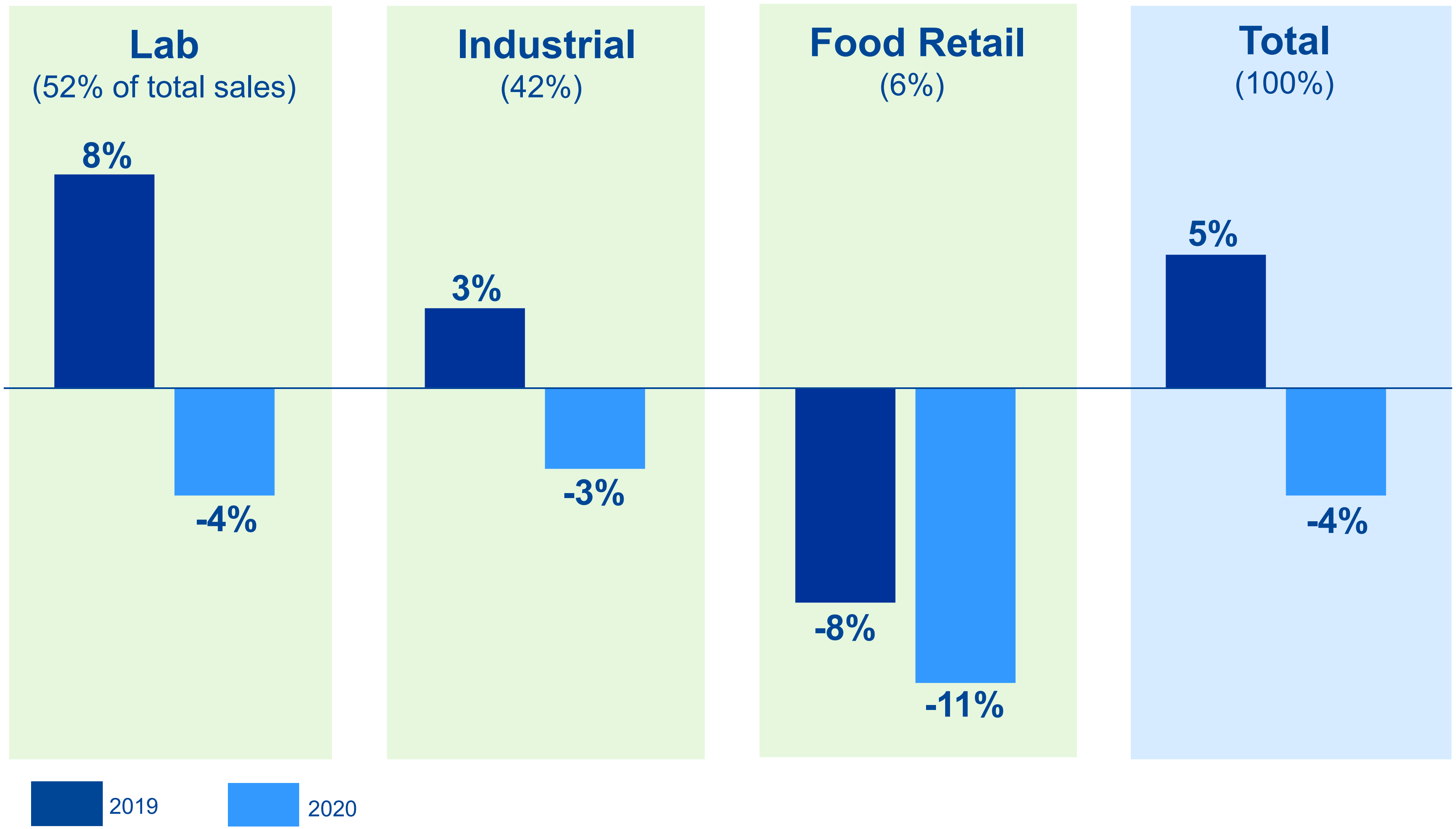
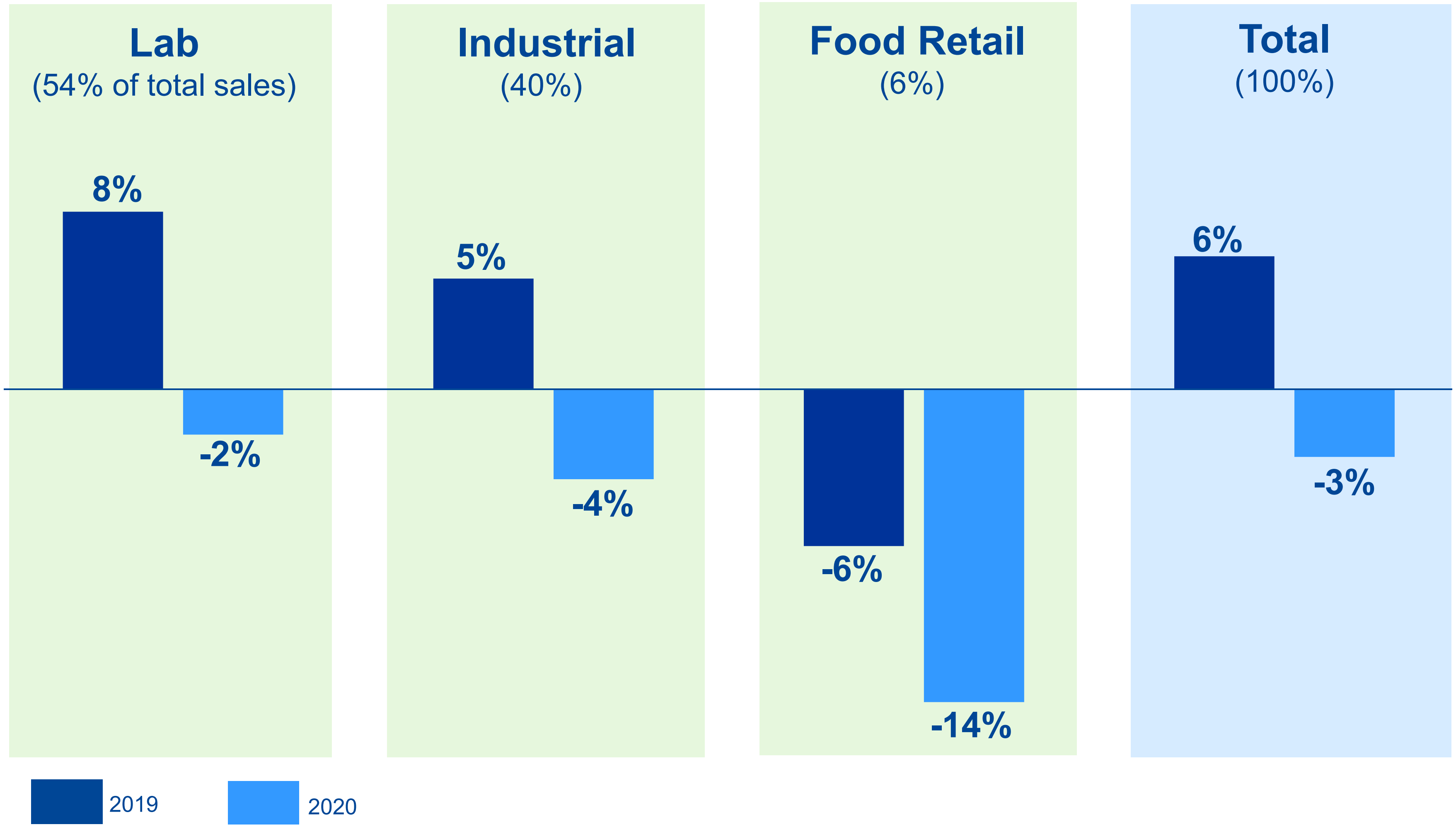
Q2 Local Currency Sales Growth



Note: Local currency (LC) sales excludes foreign exchange impact.

Sales by Product Area

YTD Local Currency Sales Growth



Note: Local currency (LC) sales excludes foreign exchange impact.

Profit & Loss Statement – Q2 2020

(USD in 000's)	Q2 2020	Q2 2019
NET SALES	**$690,673**	**$731,366**
Local Currency Growth %	**-4%**	**5%**
GROSS PROFIT	397,970	419,538
Margin %	57.6%	57.4%
RESEARCH and DEVELOPMENT	31,193	36,582
% of Sales	4.5%	5.0%
SELLING, GENERAL and ADMINISTRATIVE	190,134	205,215
% of Sales	27.5%	28.1%
ADJUSTED OPERATING PROFIT	**176,643**	**177,741**
Margin %	25.6%	24.3%
USD Growth	**-1%**	**5%**
SHARES OUTSTANDING (000's)	24,229	25,118

Adjusted EPS	**$5.29**	**$5.16**
% Growth	**3%**	**11%**

Note: Adjusted operating profit and Adjusted EPS are non-GAAP measures

Profit & Loss Statement – YTD 2020

(USD in 000's)	6 Months 2020	6 Months 2019
NET SALES	**$1,339,835**	**$1,410,818**
Local Currency Growth %	**-3%**	**6%**
GROSS PROFIT	772,379	807,857
Margin %	57.6%	57.3%
RESEARCH and DEVELOPMENT	65,580	72,635
% of Sales	4.9%	5.1%
SELLING, GENERAL and ADMINISTRATIVE	388,878	409,640
% of Sales	29.0%	29.0%
ADJUSTED OPERATING PROFIT	**317,921**	**325,582**
Margin %	23.7%	23.1%
USD Growth	**-2%**	**5%**
SHARES OUTSTANDING (000's)	24,291	25,217

Adjusted EPS	**$9.28**	**$9.26**
% Growth	**0%**	**11%**

Note: Adjusted operating profit and Adjusted EPS are non-GAAP measures

Thank You.