

Earnings Call Webcast
July 31, 2026



Mettler-Toledo International Inc.

Q2 2026 Financial Results

METTLER TOLEDO

Statements in this presentation which are not historical facts constitute “forward looking statements” within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. These statements involve known and unknown risks, uncertainties and other factors that may cause our or our businesses, actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements. For a discussion of these risks and uncertainties, please see "Factors Affecting Our Future Operating Results" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the most recently completed fiscal year and other reports filed with the SEC from time to time.

Second Quarter 2026 Highlights

Local Currency Sales

+6%

Adj Operating Margin

29.3%
Up 50bp

Adjusted EPS

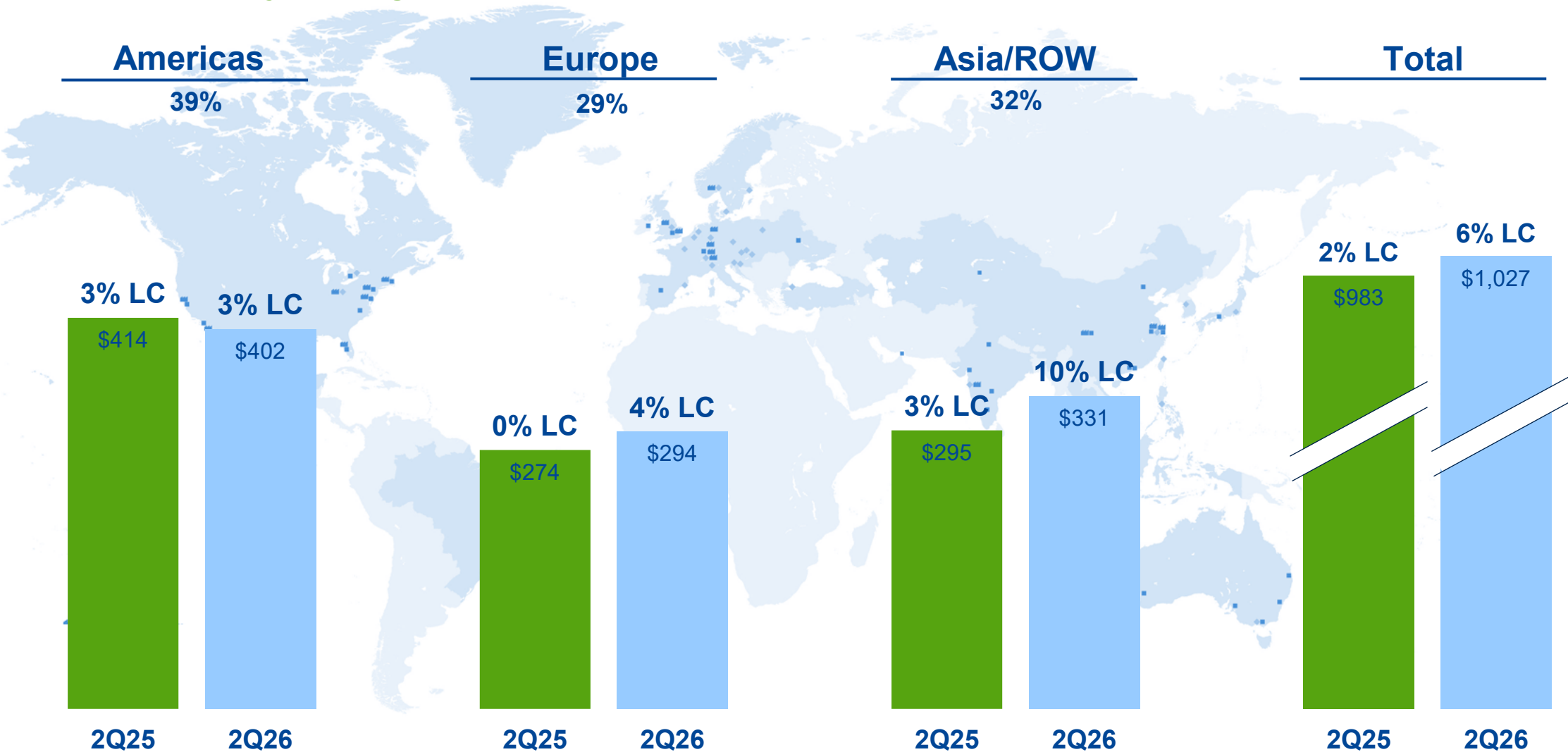
\$11.46
Up 14%

- Our second quarter results were strong and reflected better than expected organic sales growth across our portfolio, including very good growth in China and emerging markets.
- Improved market conditions and benefits from our Spinnaker sales and marketing and productivity initiatives resulted in excellent Adjusted EPS growth in the quarter.
- Our team remains agile and focused on capturing growth opportunities leveraging our sophisticated Spinnaker program and innovative product portfolio, while benefiting from trends in automation, digitalization, and onshoring investments. Strong execution of our strategic initiatives will continue to deliver solid financial performance.



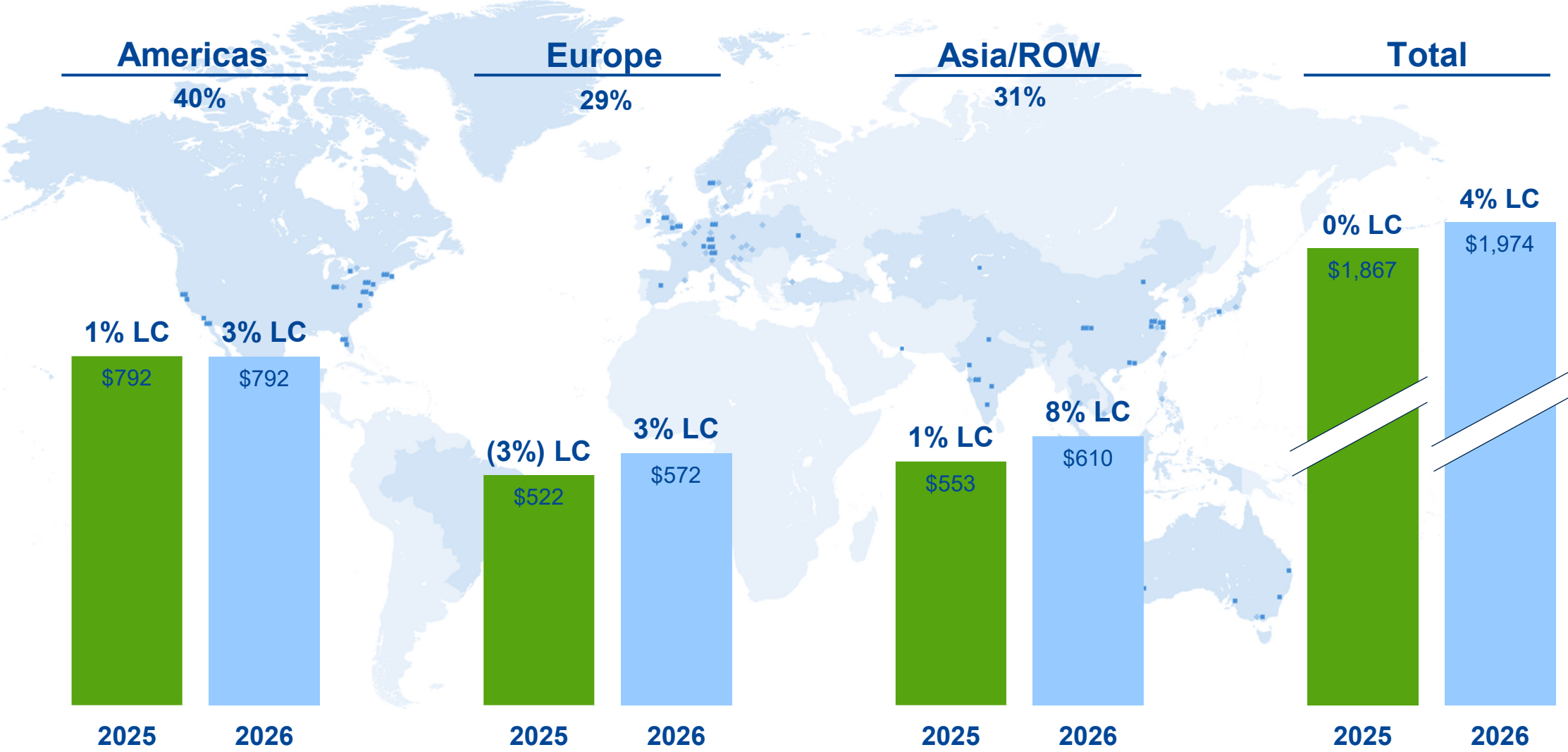
Above: Rainin PFAS Free Pipette Tips are high-quality laboratory tips designed to provide reliable, contamination-free liquid handling. These pipette tips are manufactured without per- and polyfluoroalkyl substances (PFAS), ensuring they are safe for sensitive applications that require minimal chemical interference. Ideal for use in pharmaceutical, environmental, and biochemical research, these tips offer precision, consistency, and reduced risk of sample contamination, supporting accurate and reproducible results in critical workflows.

Q2 local currency sales growth



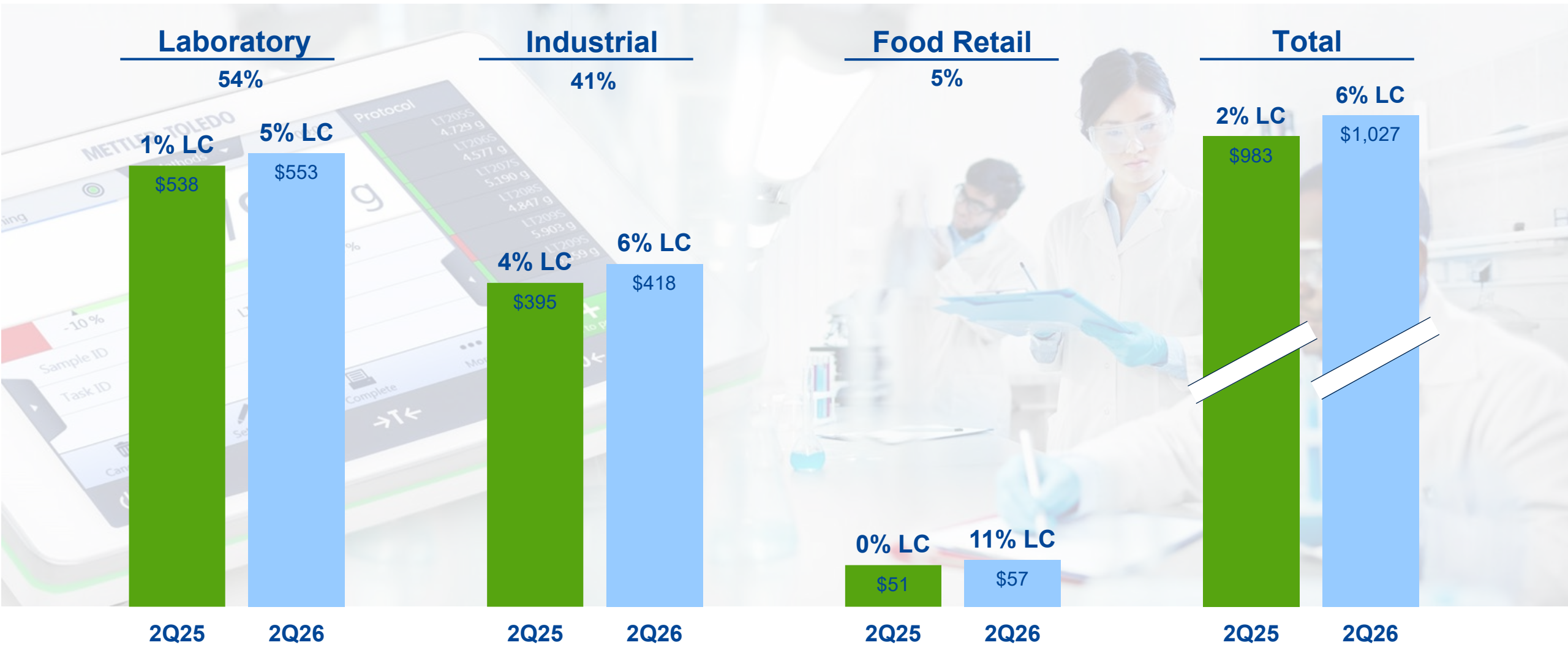
USD in 000's, figures may not foot due to rounding. Local currency (LC) sales growth excludes the impact from changes in foreign exchange rates and tariff refunds to customers. Net sales growth in local currency excluding acquisitions was 4% with 1% growth in the Americas and 9% growth in Asia/ROW in the second quarter 2026.

YTD local currency sales growth



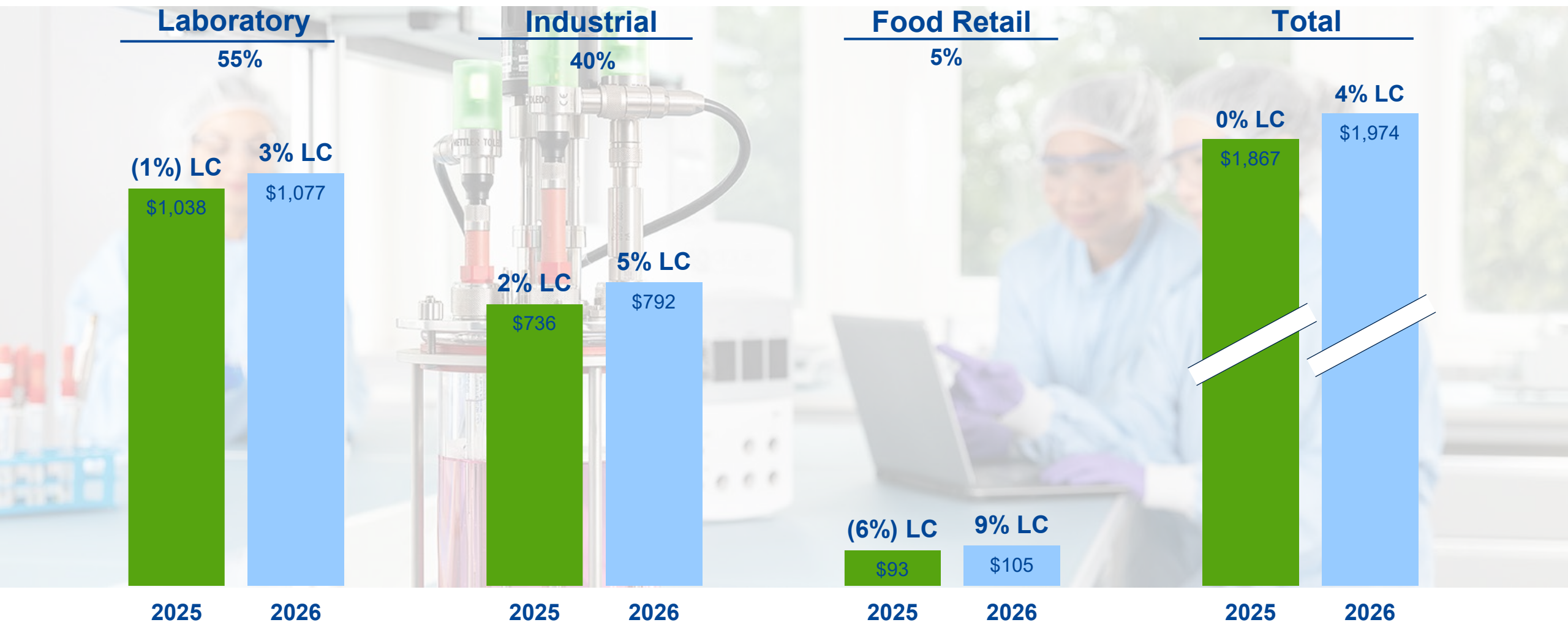
USD in 000's, figures may not foot due to rounding. Local currency (LC) sales growth excludes the impact from changes in foreign exchange rates and tariff refunds to customers. Net sales growth in local currency excluding acquisitions was 3%, including flat sales in the Americas and 6% growth in Asia/Rest of World year-to-date 2026.

Q2 local currency sales growth



USD in 000's, figures may not foot due to rounding. Local currency (LC) sales growth excludes the impact from changes in foreign exchange rates and tariff refunds to customers. Net sales growth in local currency excluding acquisitions was 4%, including 4% growth in Laboratory and 3% growth in Industrial in the second quarter 2026.

YTD local currency sales growth



USD in 000's, figures may not foot due to rounding. Local currency (LC) sales growth excludes the impact from changes in foreign exchange rates and tariff refunds to customers. Net sales growth in local currency excluding acquisitions was 3%, including 2% in Laboratory and 3% in Industrial year-to-date 2026.

(USD in 000's)	Q2 2026	Q2 2025	Change
Net Sales	\$1,027,314	\$983,221	4%
Local Currency Growth % (a)	6%	2%	
Adjusted Gross Profit (b)	625,667	579,876	8%
Gross Profit Margin % (b)	59.3%	59.0%	30bp
Research and Development	52,989	49,285	8%
% of Sales (b)	5.0%	5.0%	0bp
Selling, General and Administrative	263,334	247,298	6%
% of Sales (b)	25.0%	25.2%	(20bp)
Adjusted Operating Profit	309,344	283,293	9%
Adj Margin % (b)	29.3%	28.8%	50bp
Adjusted EPS	\$11.46	\$10.09	14%

(a) Local currency sales growth excludes the impact from changes in foreign exchange rates and tariff refunds to customers.

(b) Adjusted for the net impact of one-time U.S. government tariff refunds of \$52.4 million that benefited Cost of Sales, less related customer tariff refunds of \$27.8 million that reduced Net Sales for the three months ended June 30, 2026.

Profit & Loss Statement – Year-To-Date

(USD in 000's)	2026	2025	Change
Net Sales	\$1,974,441	\$1,866,965	6%
Local Currency Growth % (a)	4%	0%	
Adjusted Gross Profit (b)	1,181,483	1,105,755	7%
Gross Profit Margin % (b)	59.0%	59.2%	(20bp)
Research and Development	104,264	95,631	9%
% of Sales (b)	5.2%	5.1%	10bp
Selling, General and Administrative	521,660	490,097	6%
% of Sales (b)	26.1%	26.3%	(20bp)
Adjusted Operating Profit	555,559	520,027	7%
Adj Margin % (b)	27.7%	27.9%	(20bp)
Adjusted EPS	\$20.35	\$18.27	11%

(a) Local currency sales growth excludes the impact from changes in foreign exchange rates and tariff refunds to customers.

(b) Adjusted for the net impact of one-time U.S. government tariff refunds of \$52.4 million that benefited Cost of Sales, less related customer tariff refunds of \$27.8 million that reduced Net Sales for the six months ended June 30, 2026.

Thank You.