

Earnings Call Webcast  
May 8, 2026



# Mettler-Toledo International Inc.

## Q1 2026 Financial Results

**METTLER TOLEDO**

Statements in this presentation which are not historical facts constitute “forward looking statements” within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. These statements involve known and unknown risks, uncertainties and other factors that may cause our or our businesses, actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements. For a discussion of these risks and uncertainties, please see "Factors Affecting Our Future Operating Results" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the most recently completed fiscal year and other reports filed with the SEC from time to time.

## First Quarter 2026 Highlights

### Local Currency Sales

+3%

### Adj Operating Margin

26.0%  
Down 80bp

### Adjusted EPS

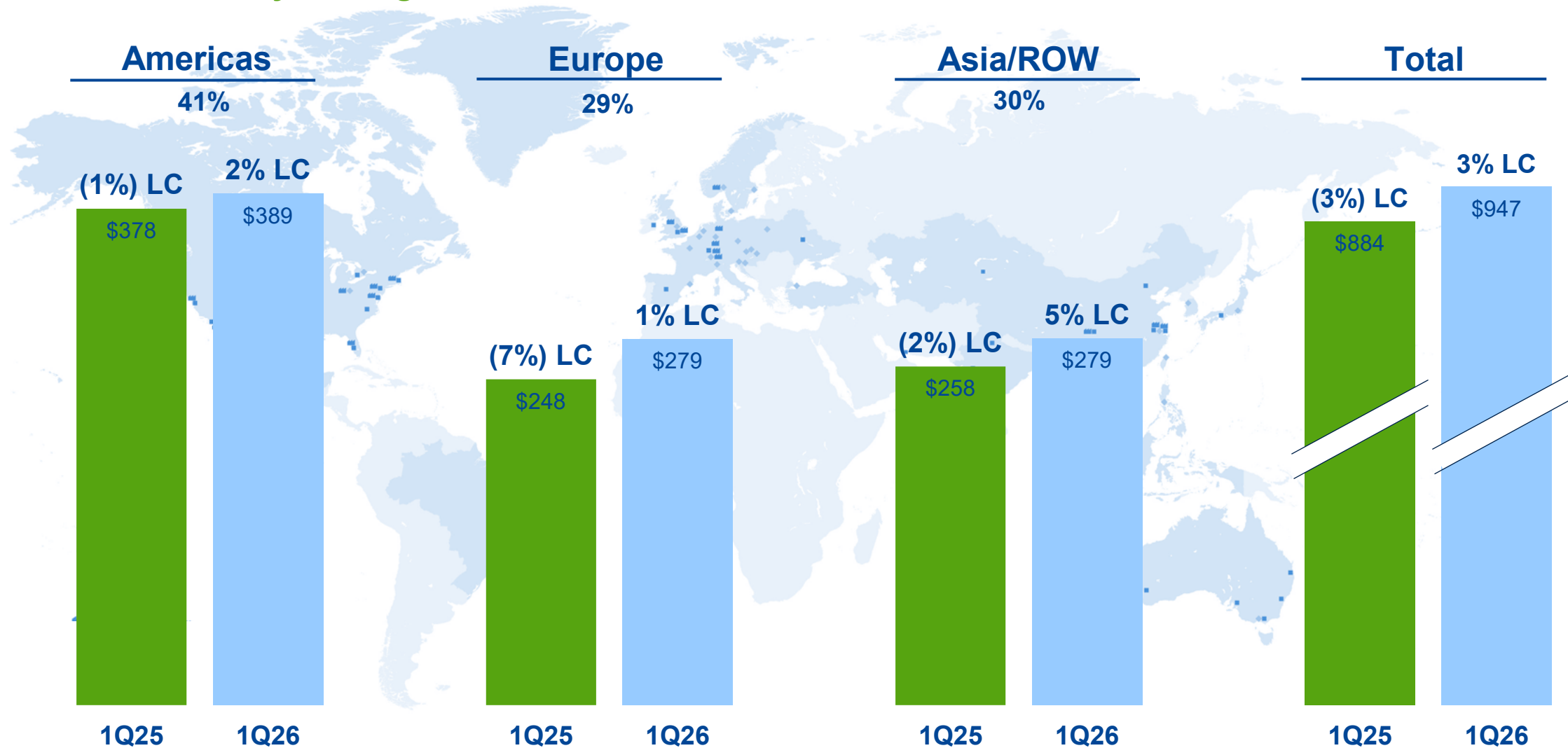
\$8.91  
Up 9%

- We are pleased with our first quarter results as we delivered good performance in an increasingly uncertain market environment. Solid execution of our margin initiatives supported very good Adjusted EPS growth.
- Our investments in innovation continue to provide tangible benefits and also position us strongly to capitalize on our customers' investments in automation, digitalization, and onshoring in the future.
- While we recognize increased uncertainty in the macroeconomic environment, we remain confident in our agility and the strong execution of our growth and margin expansion programs to achieve solid Adjusted EPS growth this year.



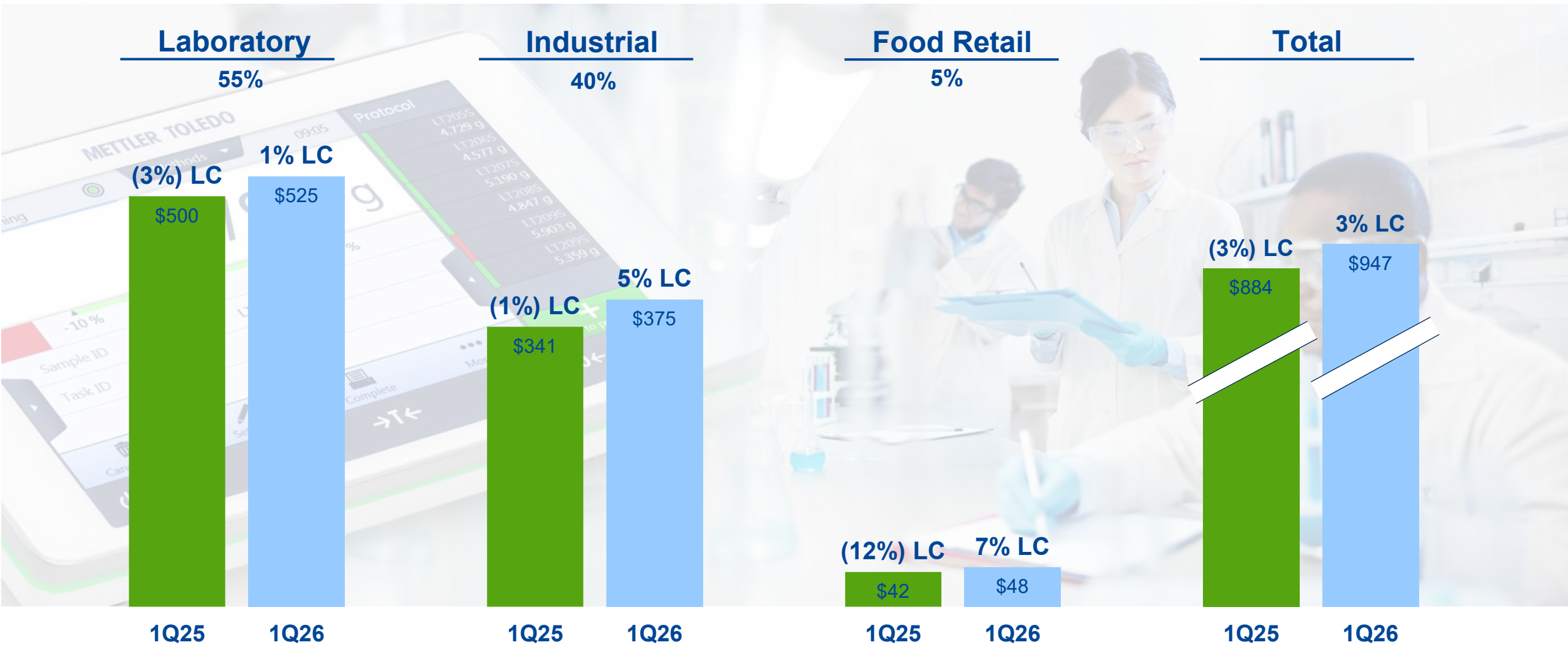
*Above: EasyMax 102i Advanced is a synthesis workstation for chemists needing precise control, full data capture including visuals, and unattended operation. Visual observations are automatically linked to experimental parameters within the experiment timeline, allowing researchers to correlate reaction events directly with temperature, dosing, or stirring conditions.*

## Q1 local currency sales growth



USD in 000's, figures may not foot due to rounding. Local currency (LC) sales growth excludes the impact from changes in foreign exchange rates. Net sales in local currency excluding acquisitions grew 1%, including flat sales in the Americas and 3% sales growth in Asia/Rest of World, for the three months ended March 31, 2026.

## Q1 local currency sales growth



USD in 000's, figures may not foot due to rounding. Local currency (LC) sales growth excludes the impact from changes in foreign exchange rates. Net sales growth in local currency excluding acquisitions was 1%, including flat sales growth in Laboratory and 2% in Industrial, for the three months ended March 31, 2026.

<b>(USD in 000's)</b>	<b>Q1 2026</b>	<b>Q1 2025</b>	<b>Change</b>
<b>Net Sales</b>	<b>\$947,127</b>	<b>\$883,744</b>	<b>7%</b>
Local Currency Growth %	3%	(3%)	
Gross Profit	555,816	525,879	6%
Gross Profit Margin %	58.7%	59.5%	(80bp)
Research and Development	51,275	46,346	11%
% of Sales	5.4%	5.2%	20bp
Selling, General and Administrative	258,326	242,799	6%
% of Sales	27.3%	27.5%	(20bp)
<b>Adjusted Operating Profit</b>	<b>246,215</b>	<b>236,734</b>	<b>4%</b>
Adj Margin %	26.0%	26.8%	(80bp)
<b>Adjusted EPS</b>	<b>\$8.91</b>	<b>\$8.19</b>	<b>9%</b>

**Thank You.**