Earnings Webcast
July 27, 2023

Mettler-Toledo International Inc.

Q2 2023 Financial Results

METTLER TOLEDO

Safe Harbor Statement

Statements in this presentation which are not historical facts constitute “forward looking statements” within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. These statements involve known and unknown risks, uncertainties and other factors that may cause our or our businesses, actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements. For a discussion of these risks and uncertainties, please see "Factors Affecting Our Future Operating Results" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the most recently completed fiscal year and other reports filed with the SEC from time to time.

Summary Comments – Q2 2023

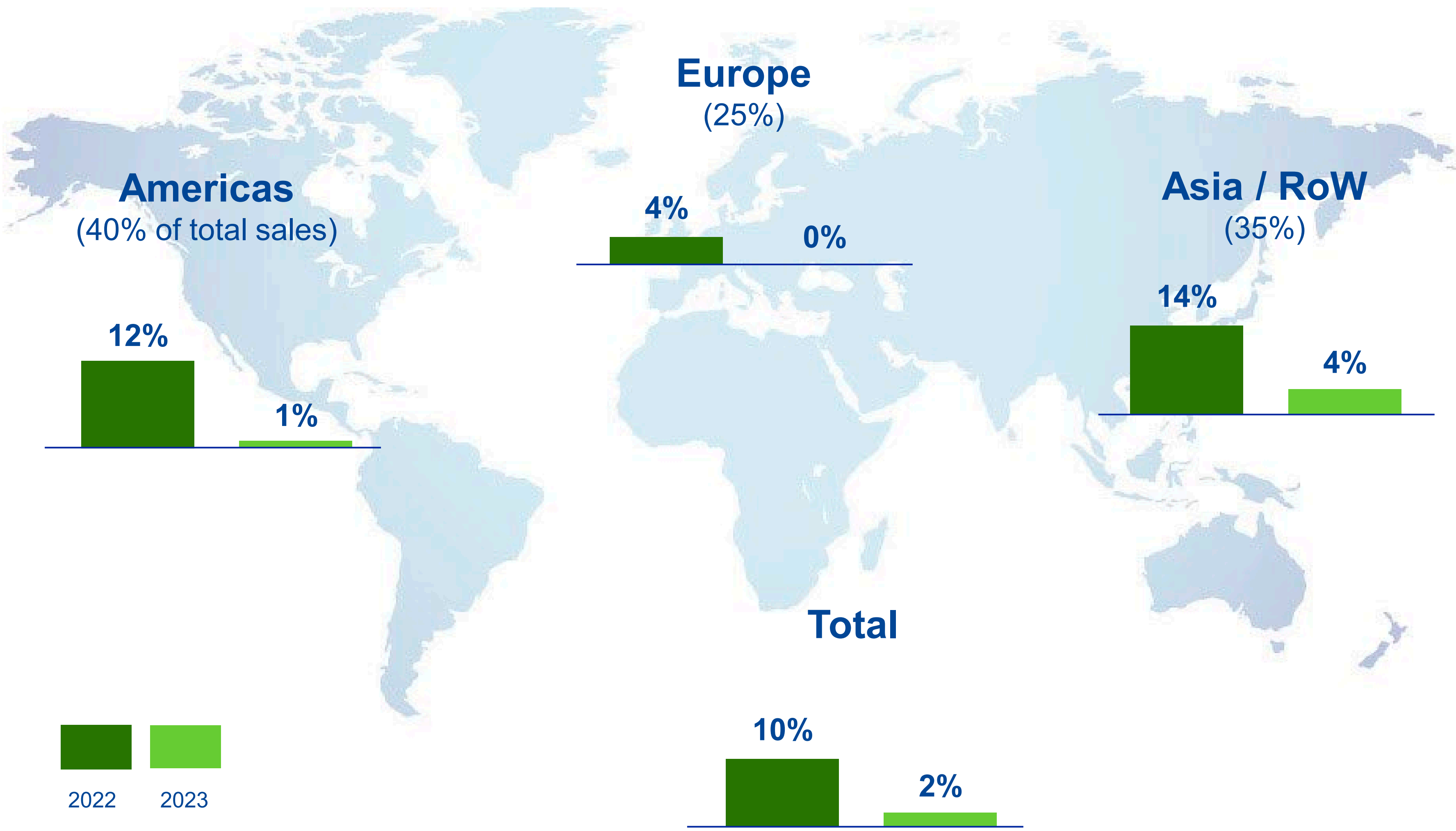
Local currency sales	→	**+ 2%**
Adjusted Operating Profit	→	**+ 8%**
Adjusted EPS	→	**+ 9%**

Q2 Highlights

- Sales growth in the second quarter included strong growth in our Service business, as well as solid performance across our Industrial product categories.
- This was offset in part by softer market conditions in Laboratory and China following very strong growth in recent years.
- Focused execution of our margin expansion and disciplined cost control initiatives resulted in good growth in Adjusted EPS despite a very significant adverse foreign exchange impact.

Sales by Geography

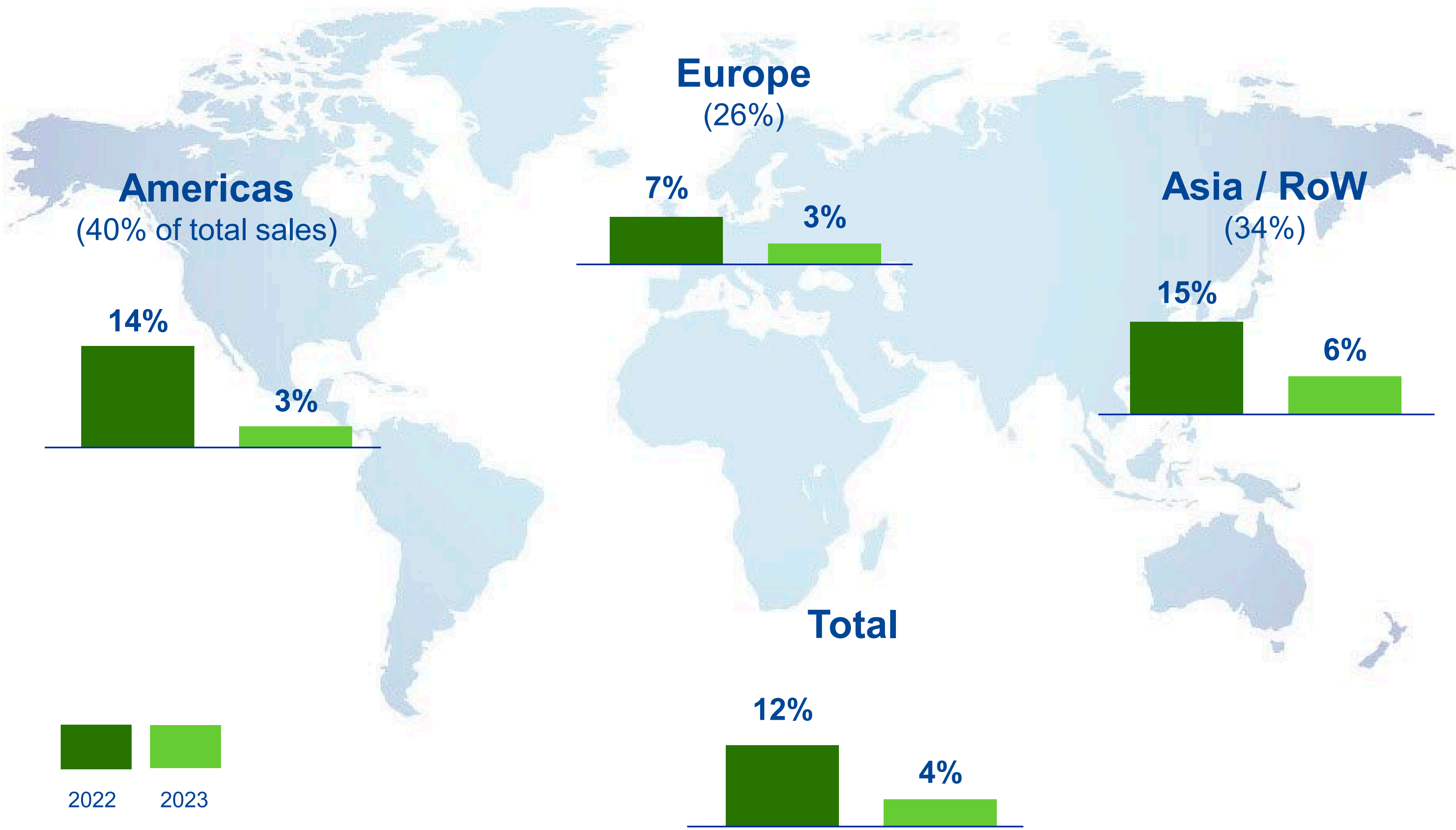
Q2 Local Currency Sales Growth



Note: Local currency (LC) sales excludes foreign exchange impact.

Sales by Geography

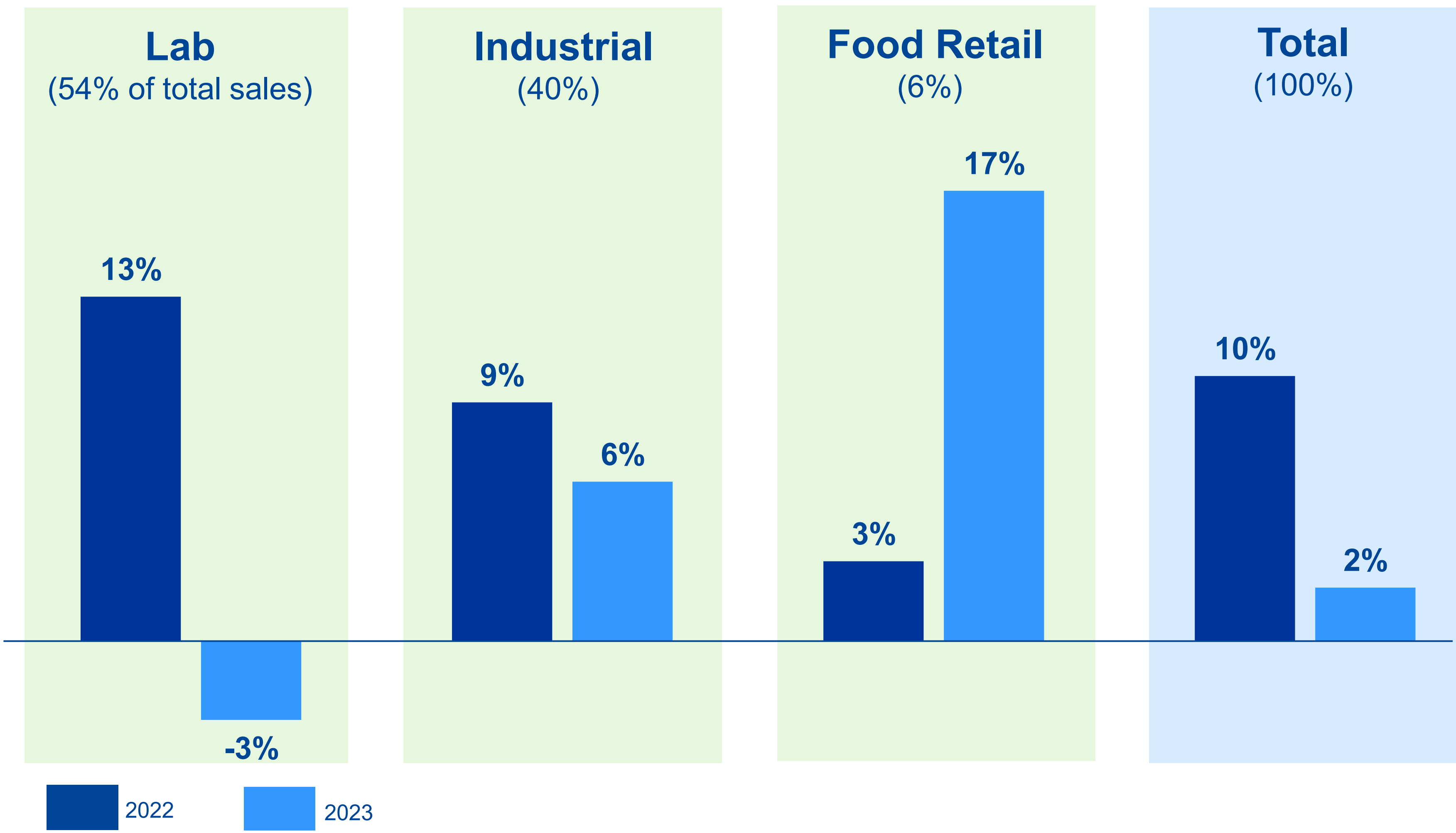
YTD Local Currency Sales Growth



Note: Local currency (LC) sales excludes foreign exchange impact.

Sales by Product Area

Q2 Local Currency Sales Growth



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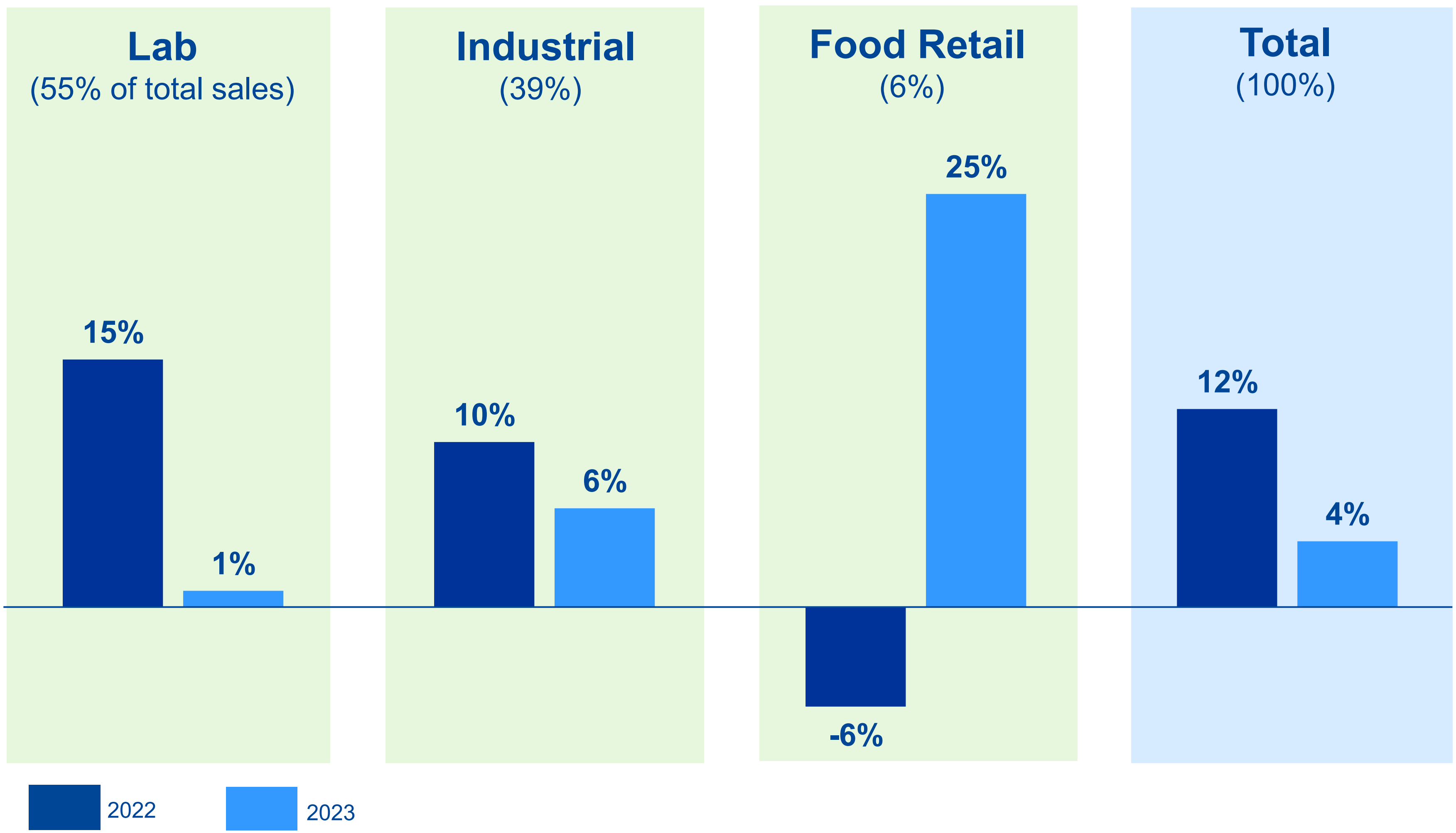
Sales by Product Area

YTD Local Currency Sales Growth



Note: Local currency (LC) sales excludes foreign exchange impact.

Profit & Loss Statement – Q2 2023

(USD in 000's)	Q2 2023	Q2 2022
NET SALES	**$982,117**	**$978,387**
Local Currency Growth %	**2%**	**10%**
GROSS PROFIT	583,543	571,661
Margin %	59.4%	58.4%
RESEARCH and DEVELOPMENT	47,245	44,023
% of Sales	4.8%	4.5%
SELLING, GENERAL and ADMINISTRATIVE	228,594	242,206
% of Sales	23.3%	24.8%
ADJUSTED OPERATING PROFIT	**307,704**	**285,432**
Margin %	31.3%	29.2%
USD Growth	**8%**	**12%**
SHARES OUTSTANDING (000's)	22,080	22,822

Adjusted EPS	**$10.19**	**$9.39**
% Growth	**9%**	**16%**

Note: Adjusted operating profit and Adjusted EPS are non-GAAP measures

Profit & Loss Statement – YTD 2023

(USD in 000's)	6 Months 2023	6 Months 2022
NET SALES	**$1,910,855**	**$1,876,178**
Local Currency Growth %	**4%**	**12%**
GROSS PROFIT	1,130,109	1,091,246
Margin %	59.1%	58.2%
RESEARCH and DEVELOPMENT	92,722	87,051
% of Sales	4.9%	4.6%
SELLING, GENERAL and ADMINISTRATIVE	463,232	477,518
% of Sales	24.2%	25.5%
ADJUSTED OPERATING PROFIT	**574,155**	**526,677**
Margin %	30.0%	28.1%
USD Growth	**9%**	**13%**
SHARES OUTSTANDING (000's)	22,014	22,929

Adjusted EPS	**$18.82**	**$17.25**
% Growth	**9%**	**18%**

Note: Adjusted operating profit and Adjusted EPS are non-GAAP measures

Thank You.