Earnings Call Webcast
November 6, 2026



Mettler-Toledo International Inc.

Q3 2026 Financial Results

METTLER TOLEDO

Safe Harbor Statement

Statements in this presentation which are not historical facts constitute “forward looking statements” within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934. These statements involve known and unknown risks, uncertainties and other factors that may cause our or our businesses, actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements. For a discussion of these risks and uncertainties, please see "Factors Affecting Our Future Operating Results" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the most recently completed fiscal year and other reports filed with the SEC from time to time.

Summary Comments

Third Quarter 2026 Highlights

Local Currency Sales	Adj Operating Margin	Adjusted EPS
+6%	30.5% Up 40bp	$12.57 Up 13%

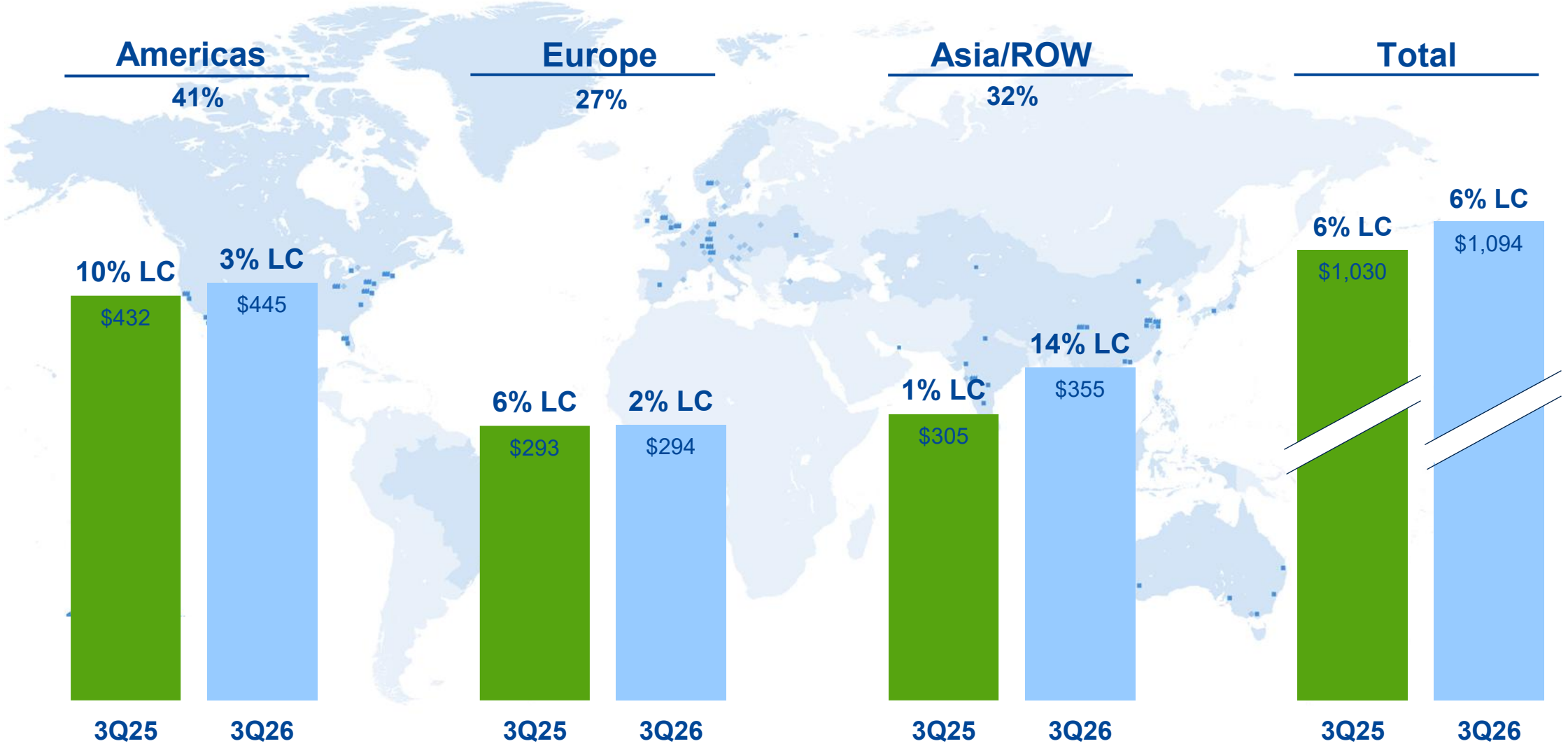
- We delivered an excellent third quarter, achieving relatively broad-based growth across our portfolio while capitalizing on improving market demand. Performance was particularly strong in Asia / Rest of World.
- Improved sales volume and strong execution of our strategic initiatives resulted in another quarter of robust growth in Adjusted EPS.
- We continue to benefit from investments in recent years that have strengthened our competitive position and prepared us for the growth opportunities we see ahead of us. As market conditions improve, we are well positioned to deliver strong financial performance going forward.



Above: The ACT305 is a high-performance weighing transmitter designed for fast, accurate transmission of weight data and status to control systems, enabling enhanced process control. It is easy to use, quick to commission, and integrates seamlessly into industrial environments. Widely applied in silo weighing and batching, the ACT305 also plays a crucial role in highly integrated filling/dosing, check weighing and other systems by delivering reliable, precise data at a high PLC update rate.

Sales by Geography

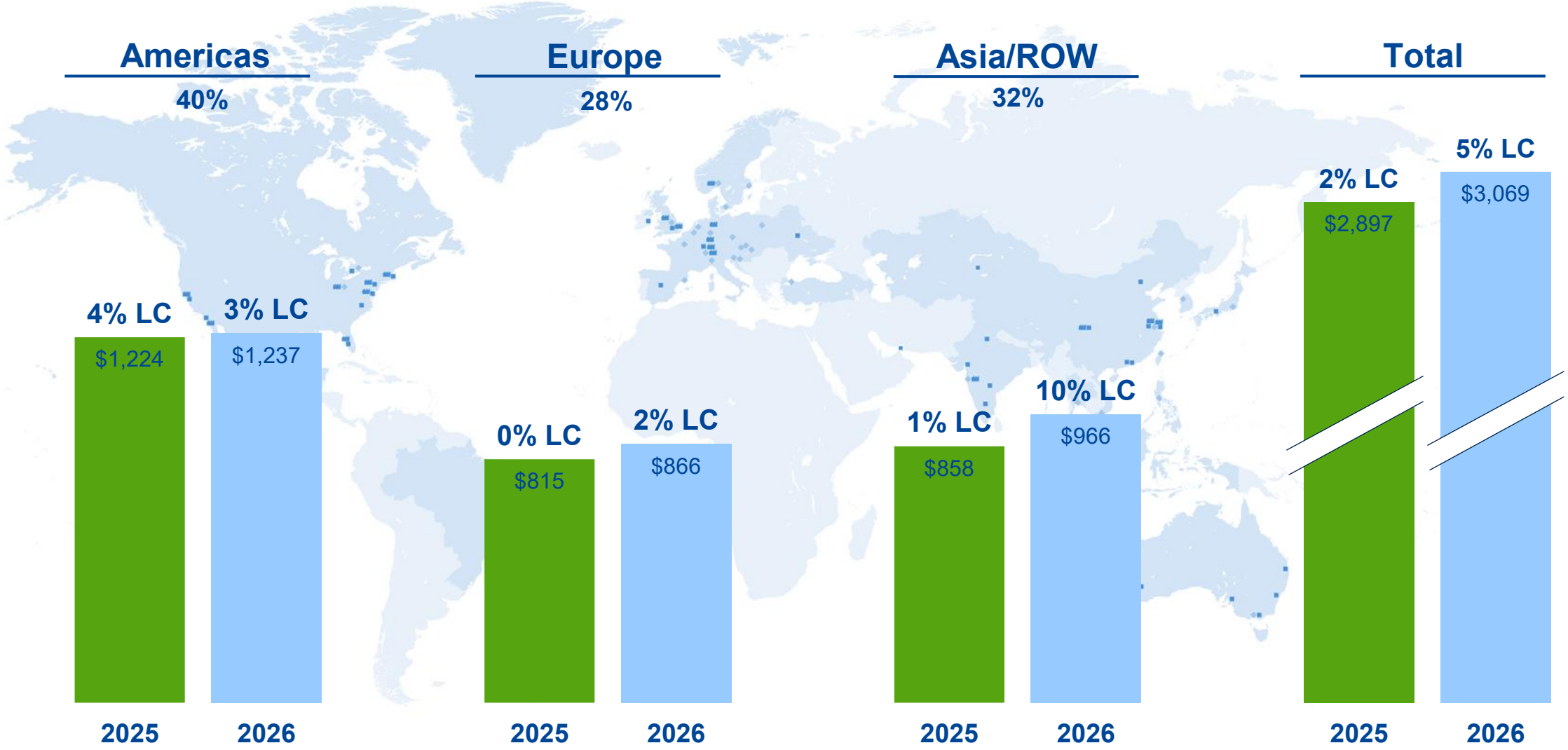
Q3 local currency sales growth



USD in 000's, figures may not foot due to rounding. Local currency (LC) sales growth excludes the impact from changes in foreign exchange rates. Net sales growth in local currency before acquisitions was 6%, including 13% growth in Asia/ROW.

Sales by Geography

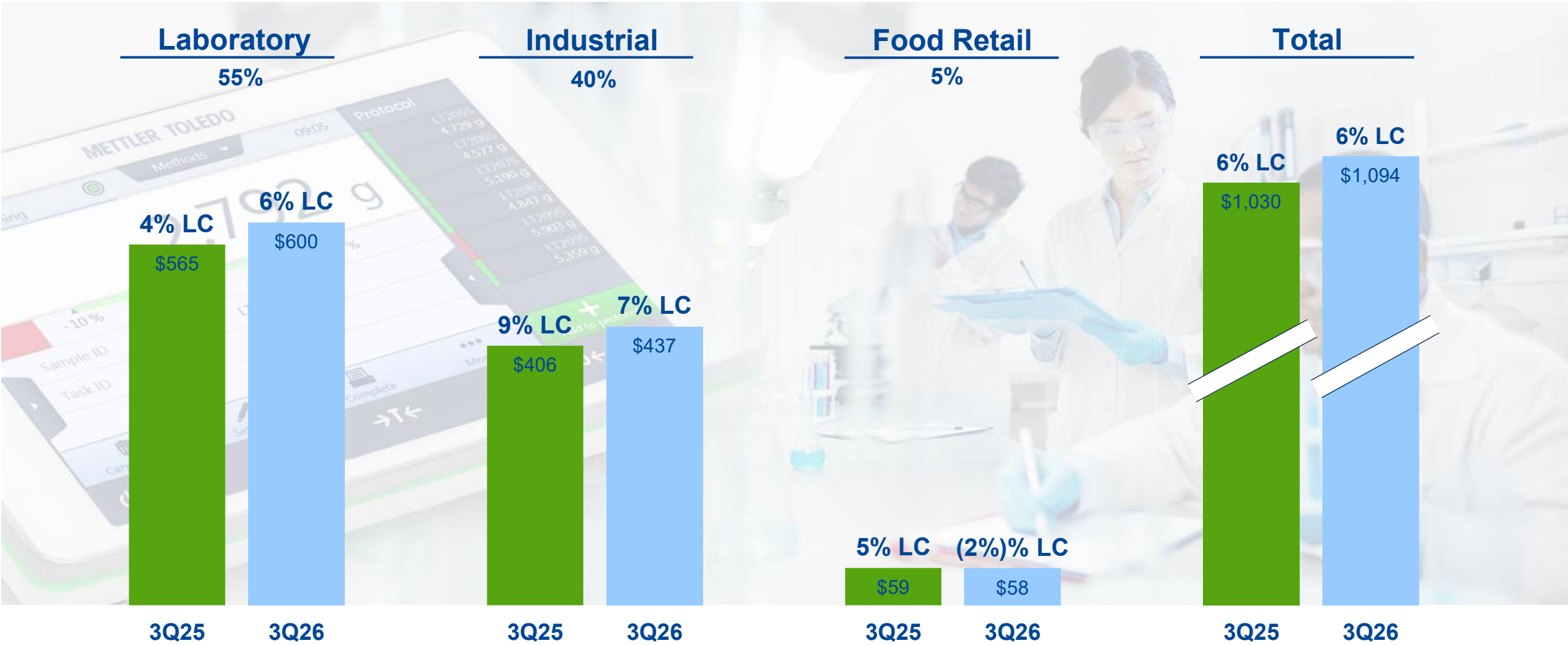
YTD local currency sales growth



USD in 000's, figures may not foot due to rounding. Local currency (LC) sales growth excludes the impact from changes in foreign exchange rates and tariff refunds to customers. Net sales growth in local currency before acquisitions was 4%, including 1% growth in Americas and 8% growth in Asia/Rest of World.

Sales by Product

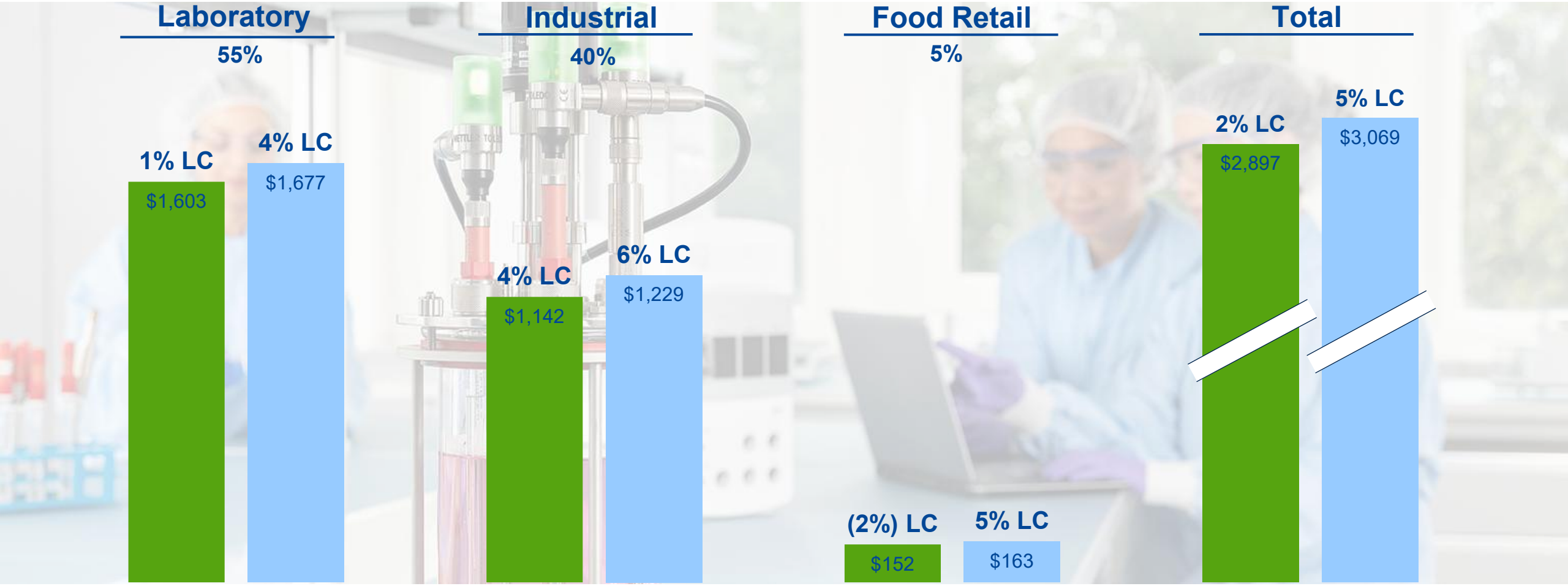
Q3 local currency sales growth



USD in 000's, figures may not foot due to rounding. Local currency (LC) sales growth excludes the impact from changes in foreign exchange rates. Net sales growth in local currency before acquisitions was 6%, including 6% growth in Laboratory and 6% growth in Industrial.

Sales by Product

YTD local currency sales growth



USD in 000's, figures may not foot due to rounding. Local currency (LC) sales growth excludes the impact from changes in foreign exchange rates and tariff refunds to customers. Net sales growth in local currency before acquisitions was 4%, including 3% in Laboratory and 3% in Industrial.

Profit & Loss Statement – Q3 2026

(USD in 000's)	Q3 2026	Q3 2025	Change
Net Sales	**$1,094,294**	**$1,029,699**	6%
Local Currency Growth %	**6%**	**6%**	
Gross Profit	654,224	609,456	7%
Gross Profit Margin %	59.8%	59.2%	60bp
Research and Development	53,613	51,143	5%
% of Sales	4.9%	5.0%	(10bp)
Selling, General and Administrative	267,159	248,391	8%
% of Sales	24.4%	24.1%	30bp
Adjusted Operating Profit	**333,452**	**309,922**	**8%**
Adj Margin %	30.5%	30.1%	40bp
Adjusted EPS	**$12.57**	**$11.15**	**13%**

Profit & Loss Statement – Year-To-Date

(USD in 000's)	2026	2025	Change
Net Sales	**$3,068,735**	**$2,896,664**	6%
Local Currency Growth % (a)	**5%**	**2%**	
Adjusted Gross Profit (b)	1,835,707	1,715,211	7%
Gross Profit Margin % (b)	59.3%	59.2%	10bp
Research and Development	157,877	146,774	8%
% of Sales (b)	5.1%	5.1%	0bp
Selling, General and Administrative	788,819	738,488	7%
% of Sales (b)	25.5%	25.5%	0bp
Adjusted Operating Profit (b)	**889,011**	**829,949**	**7%**
Adj Margin % (b)	28.7%	28.7%	0bp
Adjusted EPS	**$32.91**	**$29.41**	**12%**

(a) Local currency sales growth excludes the impact from changes in foreign exchange rates and tariff refunds to customers.

(b) Adjusted for the net impact of one-time U.S. government tariff refunds of $52.4 million that benefited Cost of Sales, less related customer tariff refunds of $27.8 million that reduced Net Sales for the nine months ended September 30, 2026.

Thank You.