



NEWS RELEASE

ALLINA HEALTH AND OWENS & MINOR EXPAND PARTNERSHIP AND ANNOUNCE NEW STRATEGIC COLLABORATION

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PARTNERSHIP LEVERAGES OWENS & MINOR EXPERTISE, TECHNOLOGY AND SOLUTIONS TO CREATE A UNIQUE, CUSTOMIZED SUPPLY CHAIN SOLUTION WITH GREATER VISIBILITY, TRANSPARENCY AND CONTROL FOR ALLINA HEALTH

Owens & Minor, Inc. and Allina Health, a not-for-profit healthcare system dedicated to enhancing the health of individuals, families, and communities throughout Minnesota and western Wisconsin, today announced their renewed partnership and a new strategic collaboration to create a unique integrated service model for supply chain resiliency.

The integrated service model is an evolution of the 20-year partnership between Allina Health and Owens & Minor. At the heart of the model is an integrated service center that will serve as the hub and central command for supply chain operations, combining communications, fulfillment, inventory management, and distribution into an end-to-end solution built specifically for the needs of Allina Health's hospital and clinical care network, including its 6,000 associated and employed physicians. "Allina Health believes that deepening our successful relationship with Owens



& Minor will elevate our ability to ensure that our providers and clinical staff have the products they need, when they need them,” said Thomas M. Lubotsky, Vice President of Supply Chain, Allina Health. “Further combining our collective strengths is key to our vision for exploring creative, innovative ways to improve our supply chain operations. We are excited by what this new phase of our 20-year strategic partnership with Owens & Minor will bring.”

Owens & Minor’s 140 years of supply chain expertise and innovative approach will serve as the backbone of Allina Health’s supply chain operations, merging the company’s proprietary product portfolio, robust logistics capabilities, distribution, and technology services into a shared bespoke solution with improved data transparency, communication, and inventory management capabilities that lower inventory costs. “We welcome the opportunity to work more closely with a partner as forward-thinking as Allina Health to not only drive greater efficiencies, but also to collaborate on new ways to support the continued health of their supply chain operations,” commented Jeff Jochims, EVP, Chief Operating Officer, and President, Products and Healthcare Services, Owens & Minor. “We look forward to continuing and growing our long and successful partnership.”