CRANE NXT

THIRD QUARTER 2023 FINANCIAL RESULTS

November 7, 2023



FORWARD-LOOKING STATEMENTS – DISCLAIMER

This presentation contains forward-looking statements within the meaning of the federal securities laws. Forward-looking statements include all statements that are not historical statements of fact and those regarding Crane NXT, Co's (the "Company") intent, belief, or expectations. Words such as "anticipate(s)," "expect(s)," "intend(s)," "believe(s)," "plan(s)," "may," "will," "would," "could," "should," "seek(s)," and similar expressions, or the negative of these terms, are intended to identify such forward-looking statements. These statements are based on management's current expectations and beliefs and are subject to a number of risks and uncertainties that could lead to actual results differing materially from those projected, forecasted or expected. The Company assumes no (and disclaims any) obligation to revise or update these statements to reflect future events or circumstances. Although the Company believes that the assumptions underlying the forward-looking statements are reasonable, it can give no assurance that its expectations will be attained. The Company cautions investors not to place undue reliance on any such forward-looking statements.

Risks and uncertainties that could cause actual results to differ materially from the Company's expectations include, but are not limited to: changes in global economic conditions (including inflationary pressures) and geopolitical risks, including macroeconomic fluctuations that may harm its business, results of operation and stock price; business and economic disruptions associated with extraordinary public health issues such as large-scale health epidemics or pandemics; information systems and technology networks failures, breaches in data security, theft of personally identifiable and other information, and non-compliance with its contractual or other legal obligations regarding such information; its ability to source components and raw materials from suppliers, including disruptions and delays in its supply chain; demand for its products, which is variable and subject to factors beyond its control; governmental regulations and failure to comply with those regulations; fluctuations in the prices of its components and raw materials; loss of personnel or being able to hire and retain additional personnel needed to sustain and grow its business as planned; risks from environmental liabilities, costs, litigation and violations that could adversely affect its financial condition, results of operations, cash flows and reputation; risks associated with conducting a substantial portion of its business outside the U.S.; being unable to identify or complete acquisitions, or to successfully integrate the businesses the Company acquires, or complete dispositions; adverse impacts from intangible asset impairment charges; potential product liability or warranty claims; being unable to successfully develop and introduce new products, which would limit its ability to grow and maintain its competitive position and adversely affect its financial condition, results of operations and cash flow; significant competition in the Company's markets; additional tax expenses or exposures that could affect its financial condition, results of operations and cash flows; inadequate or ineffective internal controls; specific risks relating to the Company's reportable segments, Crane Payment Innovations and Crane Currency; the ability and willingness of Crane NXT and Crane Company to meet and/or perform their obligations under any contractual arrangements that are entered into among the parties in connection with the separation transaction (the "Separation") and any of their obligations to indemnify, defend and hold the other party harmless from and against various claims, litigation and liabilities; and the ability to achieve some or all the benefits that the Company expects to achieve from the Separation.

Readers should carefully review Crane NXT, Co.'s financial statements and the notes thereto, as well as the section entitled "Risk Factors" in Item 1A of Crane NXT, Co.'s Annual Report on Form 10-K for the year ended December 31, 2022, and the other documents Crane NXT, Co. and its subsidiaries file from time to time with the SEC. These filings identify and address other important risks and uncertainties that could cause actual events and results to differ materially from those contained in the forward-looking statements.

This presentation contains non-GAAP financial measures. We have provided additional information regarding these non-GAAP financial measures and reconciliations of those measures to the most directly comparable GAAP measures at the end of this presentation.

STRONG THIRD QUARTER RESULTS, NARROWING FY EPS GUIDANCE

$353M Sales	**~4%** Core Sales Growth
$103M Adj. EBITDA*	**$1.09** Adj. EPS*
29.3% Adj. EBITDA Margin*	**26.0%** Adj. OP Margin*
$98M Adj. Free Cash Flow*	**~1.3x** Net Leverage Ratio**

- Expanded adj. operating margin by +10 bps year-over-year
- Crane Currency exceeded expectations with ~12% core sales growth, ~28% adjusted operating margin, and ~80% backlog growth over the prior year
- CPI delivered flat core sales growth with +190 bps margin expansion over the prior year to ~29%
- Repaid $125M of term loan; on-track for full year free cash flow conversion of ~100%

Raising low end of Adjusted EPS guidance and narrowing range to $4.00-$4.15

* Please see the appendix for Non-GAAP reconciliation.
** Calculated as net debt divided by full year 2023 Adjusted EBITDA guidance

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Q3 2023 EARNINGS SUMMARY AND HIGHLIGHTS

$ Millions, except per-share amounts	Q3 2023	
	As-Reported*	Adjusted*
Sales	$353	$353
Operating Profit	$80	$92
Operating Profit Margin	22.6%	26.0%
Net Income (GAAP) / Adj. EBITDA	$52	$103
Net Income Margin (GAAP) / Adj. EBITDA Margin	14.7%	29.3%
Free Cash Flow	$95	$98

	Q3 2023
Core Growth	+3.9%
FX Translation	1.4%
Total Sales Change	**+5.3%**

	Q3 2023
Diluted EPS: GAAP	$0.90
Adjustments	$0.19
Diluted EPS: Adjusted	**$1.09**

Key Messages:

- Core sales growth of ~4%
- Adjusted EBITDA margin growth of +20 bps over prior year
- Expect ~100% free cash flow conversion for the full year
- Adjusted EPS of $1.09, ahead of expectations

* As-Reported are GAAP results except for free cash flow which is defined as cash provided by operating activities less capital spending. For Adjusted metric definitions, please see non-GAAP Financial Measures tables in the appendix.

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CRANE PAYMENT INNOVATIONS (CPI)

$ Millions	GAAP Metrics			Adjusted Metrics (Non-GAAP)*		
	Q3 2023	Q3 2022	Change	Q3 2023	Q3 2022	Change
Sales	$222	$221	**+0%**	$222	$221	**+0%**
Segment Profit	$60	$55	**+8%**	$65	$61	**+7%**
Segment Margin	26.9%	25.0%	**+190 bps**	29.4%	27.5%	**+190 bps**
Backlog	$232	$374	**(38%)**	$232	$374	**(38%)**

Key Messages:

- Sales impacted by customer inventory realignment based on shorter lead times
- Strong pricing execution and productivity driving margin expansion
- Continued backlog burn down expected through Q2 '24

	Q3 2023
Core Growth	(0.1%)
FX Translation	0.5%
Total Sales Change	**0.4%**

* Please see the appendix for Non-GAAP reconciliation.

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CRANE CURRENCY

$ Millions	GAAP Metrics			Adjusted Metrics (Non-GAAP)*		
	Q3 2023	Q3 2022	Change	Q3 2023	Q3 2022	Change
Sales	$131	$114	**+15%**	$131	$114	**+15%**
Segment Profit	$33	$32	**+1%**	$36	$36	**+1%**
Segment Margin	25.0%	28.3%	**-330 bps**	27.6%	31.4%	**-380 bps**
Backlog	$223	$126	**+77%**	$223	$126	**+77%**

Key Messages:

- Sales growth driven by strong international performance
- Operating margin unfavorable year-over-year due to mix from U.S. Gov't
- Continued international wins driving backlog growth

	Q3 2023
Core Growth	11.8%
FX Translation	3.1%
Total Sales Change	**14.9%**

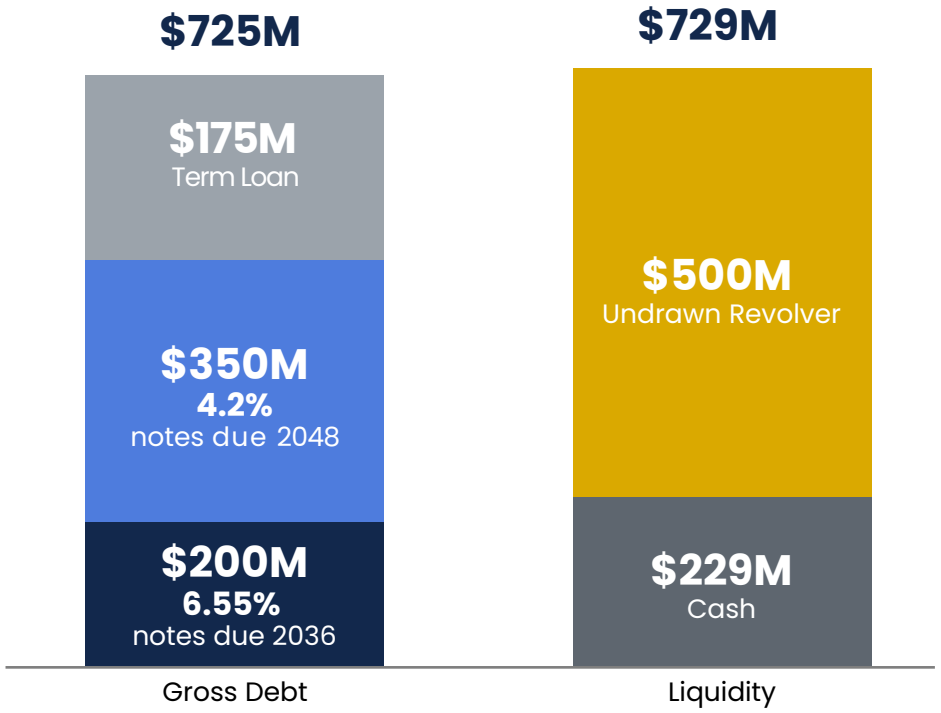
* Please see the appendix for Non-GAAP reconciliation.

STRONG BALANCE SHEET AND CAPITAL STRUCTURE

$ Millions	Q3 2023
Cash Provided from Operating Activities	102.8
Capital Expenditures	(7.6)
Free Cash Flow*	95.2
Adjusted Free Cash Flow*	97.5
Effective (GAAP) Tax Rate	23.5%
Non-GAAP (adjusted) Tax Rate	21.5%

$ Millions	Sept. 30, 2023
Total Debt (net of deferred financing costs)	715
Cash	229

Net debt to Adj. EBITDA* of ~1.3x**



Repaid $125M of term loan in Q3, reducing net leverage to ~1.3x

* Please see the appendix for Non-GAAP reconciliation.
** Based on full year Adjusted EBITDA guidance.

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UPDATED 2023 GUIDANCE

	Prior Guidance Aug 7, 2023	Revised Guidance Nov 6, 2023
Adjusted EPS*	**$3.85-$4.15**	**$4.00-$4.15**
Core Sales Growth	+3% to +5%	+3% to +5%
Adjusted Segment Margin	27%+	27%+
Corporate Expense	~$50M	~$50M
Non-Operating Expense, net	**~$50M**	**~$45M**
Adjusted Tax Rate	~20%	~20%
Free Cash Flow Conversion	~100%	~100%
Adjusted EBITDA	~$382M	~$382M
Diluted Shares	~57.3M	~57.3M

- Core sales growth expected to be in line with full year guidance
- Adj. segment margin on-track to be 27%+
- Non-operating expense reduction to ~$45M, driven by lower interest expense
- Expect continued strong free cash flow conversion; ~100% for full year, additional debt paydown in Q4

Raising low end of Adjusted EPS guidance and narrowing range to $4.00-$4.15

* Please see the appendix for Non-GAAP explanations.

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KEY MESSAGES FROM Q3 2023

- Strong operating performance: Adj. EPS $1.09, core sales growth ~4%, Adj. operating margin ~26%
- Raising low end of full year Adjusted EPS guidance range; narrowed range of ~$4.00-$4.15
- Repaid $125M of term loan, reducing net leverage to ~1.3x
- Strong balance sheet for future capital deployment

Continued strong performance; well positioned to achieve full year results

CRANE NXT PROVIDES TRUSTED TECHNOLOGY SOLUTIONS TO SECURE, DETECT, AND AUTHENTICATE WHAT MATTERS MOST

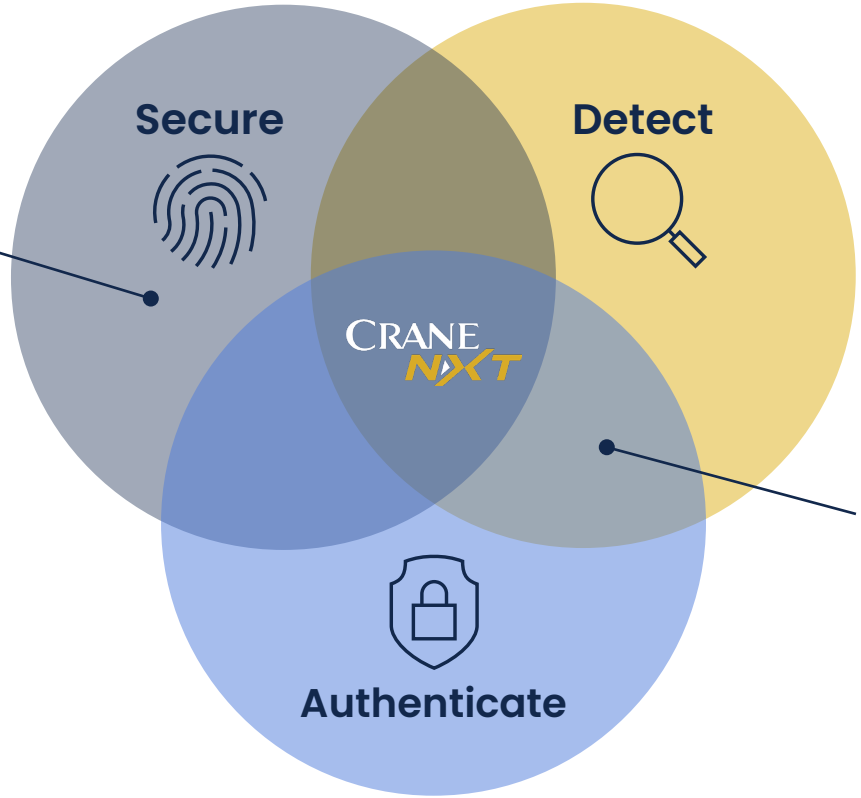
CRANE CURRENCY

Industry-leading materials technology to protect currency and high-value products









cpi

Advanced detection systems and software to authenticate and manage transactions



$1.4B	~40%	27%+	~100%
Revenue	Reoccurring & Recurring Revenue	Adjusted OP Margins*	Free Cash Flow Conversion*

* Financial metrics represent 2023 Guidance. Please see the appendix for Non-GAAP explanations.

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CRANE NXT – A PREMIER INDUSTRIAL TECHNOLOGY COMPANY

- Leading provider of trusted technology solutions to secure, detect, and authenticate our customer's most valuable assets
- Durable, resilient business growing at ~MSD with best-in-class margins and free cash flow conversion
- Strong balance sheet with substantial capital available for acquisitions
- Track record of disciplined M&A generating high returns
- Focused on expanding the business via M&A to adjacent, higher-growth end markets

5-YEAR GOALS

~$3B
Sales

MSD+
Core Growth

High 20s%
Adj. EBITDA Margin*

~100%
FCF Conversion*

Positioned for significant shareholder value creation

* Please see the appendix for Non-GAAP explanations.

Q&A

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APPENDIX

NON-GAAP EXPLANATION

Crane NXT, Co. reports its financial results in accordance with U.S. generally accepted accounting principles (“GAAP”). This press release includes certain non-GAAP financial measures, including Adjusted operating profit, Adjusted operating margin, Adjusted EPS, free cash flow and Adjusted free cash Flow, that are not prepared in accordance with GAAP. These non-GAAP measures are an addition, and not a substitute for or superior to, measures of financial performance prepared in accordance with GAAP and should not be considered as an alternative to operating income, net income or any other performance measures derived in accordance with GAAP. The Company's management believes that these non-GAAP measures of financial results (including on a forward-looking or projected basis) provide useful supplemental information to investors about Crane NXT. However, there are a number of limitations related to the use of these non-GAAP measures and their nearest GAAP equivalents. For example, other companies may calculate non-GAAP measures differently or may use other measures to calculate their financial performance, and therefore the Company's non-GAAP measures may not be directly comparable to similarly titled measures of other companies.

Reconciliations of certain forward-looking and projected non-GAAP measures, including Adjusted segment margin, Adjusted EPS, Adjusted EBITDA, Adjusted operating margin, and Free cash flow conversion to the closest corresponding GAAP measure are not available without unreasonable efforts due to the high variability, complexity and low visibility with respect to the charges excluded from these non-GAAP measures, which could have a potentially significant impact on Crane NXT's future GAAP results. Crane NXT calculates Adjusted segment margin, Adjusted EPS, Adjusted EBITDA, Adjusted operating margin, and free cash flow conversion as described below.

- "Adjusted segment margin" is calculated as Adjusted segment profit divided by sales. Adjusted segment profit is calculated as segment profit excluding intangible asset amortization, stock-based compensation adjustment resulting from the separation and transaction related expenses such as tax charges, professional fees, and incremental costs related to the separation.
- "Adjusted EPS" is calculated as Adjusted net income divided by diluted shares. Adjusted net income is calculated as net income excluding intangible asset amortization, stock-based compensation adjustment resulting from the separation and transaction related expenses such as tax charges, professional fees, and incremental costs related to the separation.
- “Adjusted EBITDA” is calculated as net income excluding net interest expense, tax expense, depreciation and amortization, stock-based compensation adjustment resulting from the separation and transaction related expenses such as tax charges, professional fees, and incremental costs related to the separation.
- “Adjusted operating margin” is calculated as Adjusted Operating Profit divided by sales. Adjusted Operating Profit is calculated as Operating Profit excluding intangible asset amortization, stock-based compensation adjustment resulting from the separation and transaction related expenses such as tax charges, professional fees and incremental corporate costs related to the separation and other potential corporate transactions.
- “Free cash flow conversion” is calculated as Free Cash Flow divided by Adjusted net income. Free Cash Flow is calculated as cash provided by or used for operating activities less capital spending.

NON-GAAP EXPLANATION

The Company's management believes that each of the following non-GAAP measures provides useful information to investors regarding the Company's financial conditions and operations:

- "Adjusted operating profit" and "Adjusted operating margin" add back to operating profit items which are outside of the Company's core performance, some of which may or may not be non-recurring, and which management believes may complicate the interpretation of the Company's underlying earnings and operational performance. These items include income and expense such as: intangible asset amortization, stock-based compensation adjustment resulting from the separation and transaction related expenses. These items are not incurred in all periods, the size of these items is difficult to predict, and none of these items are indicative of the operations of the underlying businesses. Management believes that non-GAAP financial measures that exclude these items provide investors with an alternative metric that can assist in predicting future earnings and profitability that are complementary to GAAP metrics.
- "Adjusted segment profit" and "Adjusted segment margin" add back to segment profit items which are outside of the Company's core performance, some of which may or may not be non-recurring, and which management believes may complicate the interpretation of the Company's underlying earnings and operational performance. These items include income and expense such as: intangible asset amortization and stock-based compensation adjustment resulting from the separation. These items are not incurred in all periods, the size of these items is difficult to predict, and none of these items are indicative of the operations of the underlying businesses. Management believes that non-GAAP financial measures that exclude these items provide investors with an alternative metric that can assist in predicting future earnings and profitability that are complementary to GAAP metrics.
- "Adjusted net income," "Adjusted EPS," and "Adjusted tax rate" exclude items which are outside of the Company's core performance, some of which may or may not be non-recurring, and which management believes may complicate the presentation of the Company's underlying earnings and operational performance. These measures include income and expense items that impacted operating profit such as: intangible asset amortization, stock-based compensation adjustment resulting from the separation and transaction related expenses. Additionally, these non-GAAP financial measures exclude income and expense items that impacted net income and earnings per diluted share such as: pre-separation related party interest expense. These items are not incurred in all periods, the size of these items is difficult to predict, and none of these items are indicative of the operations of the underlying businesses. Management believes that non-GAAP financial measures that exclude these items provide investors with an alternative metric that can assist in predicting future earnings and profitability that are complementary to GAAP metrics.
- "Free cash flow" and "Adjusted free cash flow" provide supplemental information to assist management and investors in analyzing the Company's ability to generate liquidity from its operating activities. The measure of free cash flow does not take into consideration certain other non-discretionary cash requirements such as, for example, mandatory principal payments on the Company's long-term debt. Free cash flow is calculated as cash provided by operating activities less capital spending. Adjusted free cash flow is calculated as free cash flow adjusted for certain cash items which management believes may complicate the interpretation of the Company's underlying free cash flow performance such as certain transaction related cash flow items related to 2022 portfolio actions. These items are not incurred in all periods, the size of these items is difficult to predict, and none of these items are indicative of the operations of the underlying businesses. Management believes that non-GAAP financial measures that exclude these items provide investors with an alternative metric that can assist in predicting future cash flows that are complementary to GAAP metrics.
- "Adjusted EBITDA" and "Adjusted EBITDA margin" excludes net interest expense, tax expense and depreciation and amortization expense from net income, as well as Special items such as ,stock-based compensation adjustment resulting from the separation and transaction related expenses. Management believes that non-GAAP financial measures that exclude these items provide investors with an alternative metric that can assist in predicting future earnings and profitability that are complementary to GAAP metrics.

NON-GAAP FINANCIAL MEASURES FOR CRANE NXT, CO.

Non-GAAP Financial Measures

(unaudited, in millions except per share data)

	Three Months Ended September 30,			
	2023		2022	
Adjusted Operating Profit and Adjusted Operating Profit Margin	**$**	**Per Share**	**$**	**Per Share**
Net sales (GAAP)	$ 352.9		$ 335.1	
Operating profit (GAAP)	$ 79.7		$ 78.0	
Operating profit margin (GAAP)	*22.6 %*		*23.3 %*	
Special items impacting operating profit:				
Intangible asset amortization	8.9		8.9	
Stock-based compensation adjustment[1]	0.3		—	
Transaction related expenses[2]	2.7		—	
Adjusted operating profit (Non-GAAP)	$ 91.6		$ 86.9	
Adjusted operating profit margin (Non-GAAP)	*26.0 %*		*25.9 %*	
Adjusted Net Income and Adjusted Net Income per Share				
Net income attributable to common shareholders (GAAP)	$ 51.9	$ 0.90	$ 44.6	$ 0.79
Intangible asset amortization	8.9	0.15	8.9	0.16
Stock-based compensation adjustment[1]	0.3	0.01	—	—
Transaction related expenses[2]	2.7	0.05	—	—
Interest adjustment[3]	—	—	3.6	0.06
Tax effect of the Non-GAAP adjustments	(1.2)	(0.02)	(3.2)	(0.06)
Adjusted net income (Non-GAAP)	$ 62.6	$ 1.09	$ 53.9	$ 0.95
Adjusted EBITDA and Adjusted EBITDA margin				
Net income attributable to common shareholders (GAAP)	$ 51.9		$ 44.6	
Net income margin (GAAP)	*14.7 %*		*13.3 %*	
Adjustments to net income attributable to common shareholders:				
Income tax expense	16.0		19.8	
Interest expense, net	12.5		14.0	
Depreciation	11.0		10.3	
Intangible asset amortization	8.9		8.9	
Stock-based compensation adjustment[1]	0.3		—	
Transaction related expenses[2]	2.7		—	
Adjusted EBITDA (Non-GAAP)	$ 103.3		$ 97.6	
Adjusted EBITDA Margin (Non-GAAP)	*29.3 %*		*29.1 %*	

Totals may not sum due to rounding

[1] Stock-based compensation adjustment resulting from the Separation.

[2] Represents transaction related expenses associated with the Separation.

[3] Pre-Separation related party interest with Crane Company, a business of Crane NXT, Co., at March 31, 2023.

NON-GAAP FINANCIAL MEASURES FOR CRANE NXT, CO.

Non-GAAP Financial Measures by Segment

(unaudited, in millions)

Three Months Ended September 30, 2023	Crane Payment Innovations	Crane Currency	Corporate	Total Company
Net sales	$ 221.6	$ 131.3	$ —	$ 352.9
Operating profit (loss) (GAAP)	$ 59.7	$ 32.8	$ (12.8)	$ 79.7
Operating profit margin (GAAP)	*26.9 %*	*25.0 %*		*22.6 %*
Special items impacting operating profit:				
Intangible asset amortization	5.4	3.5	—	8.9
Stock-based compensation adjustment[1]	—	—	0.3	0.3
Transaction related expenses[2]	—	—	2.7	2.7
Adjusted operating profit (loss) (non-GAAP)	$ 65.1	$ 36.3	$ (9.8)	$ 91.6
Adjusted operating profit margin (non-GAAP)	*29.4 %*	*27.6 %*		*26.0 %*

Three Months Ended September 30, 2022	Crane Payment Innovations	Crane Currency	Corporate	Total Company
Net sales	$ 220.8	$ 114.3	$ —	$ 335.1
Operating profit (GAAP)	$ 55.3	$ 32.4	$ (9.7)	$ 78.0
Operating profit margin (GAAP)	*25.0 %*	*28.3 %*		*23.3 %*
Special items impacting operating profit:				
Intangible asset amortization	5.4	3.5	—	8.9
Adjusted operating profit (non-GAAP)	$ 60.7	$ 35.9	$ (9.7)	$ 86.9
Adjusted operating profit margin (non-GAAP)	*27.5 %*	*31.4 %*		*25.9 %*

Totals may not sum due to rounding

[1] Stock-based compensation adjustment resulting from the Separation.

[2] Represents transaction related expenses associated with the Separation.

NON-GAAP FINANCIAL MEASURES FOR CRANE NXT, CO.

Free Cash Flow

(unaudited, in millions)

	Three Months Ended September 30, 2023	
Cash Flow Items		
Cash provided by operating activities (GAAP)	$	102.8
Less: Capital expenditures		(7.6)
Free cash flow	$	95.2
Transaction related expenses[1]		2.3
Adjusted free cash flow (non-GAAP)	$	97.5

[1] Represents cash paid for transaction related expenses associated with the Separation.


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