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/ PACCAR ACHIEVES RECORD QUARTERLY REVENUES - GLOBAL BUSINESS INITIATIVES ACCELERATE

PACCAR Achieves Record Quarterly Revenues - Global Business Initiatives Accelerate

December 6, 2011, Bellevue, Washington – PACCAR Inc's Board of Directors today declared an extra cash dividend in the amount of seventy cents (\$.70) per share, payable on January 5, 2012, to stockholders of record at the close of business on December 19, 2011.

The Board of Directors also declared a regular quarterly cash dividend in the amount of eighteen cents (\$.18) per share, payable on March 5, 2012, to stockholders of record at the close of business on February 17, 2012. PACCAR reported net income of \$714.6 million (\$1.95 per diluted share) for the first nine months of 2011. "The special dividend reflects the company's excellent growth in revenues and net income," said Mark Pigott, chairman and chief executive officer. "Increased truck production worldwide, growing financial services and aftermarket sales contributed to increased profits and over \$1.15 billion of operating cash flow for the first nine months of 2011."

PACCAR truck deliveries in the fourth quarter 2011 are expected to be five to ten percent higher than the third quarter, although the economic uncertainty in Europe is causing some customers to defer their orders of new trucks. To facilitate global growth, PACCAR has begun construction of its new DAF assembly facility in Ponta Grossa, Brasil, opened its new PACCAR Technical Center in Pune, India, and expanded its office in Shanghai, China.

PACCAR is a global technology leader in the design, manufacture and customer support of high-quality light-, medium-, and heavy-duty trucks under the Kenworth, Peterbilt and DAF nameplates. PACCAR also designs and manufactures advanced diesel engines and provides financial services and information technology and distributes truck parts related to its principal business.

PACCAR shares are traded on the Nasdaq Global Select market, symbol PCAR, and its homepage is www.paccar.com.

October 25, 2011, Bellevue, Washington PACCAR reported strong quarterly revenues and net income for the third quarter of 2011.

PACCAR's third quarter revenues of \$4.26 billion were the highest quarterly revenues in company history, said Mark Pigott, chairman and chief executive officer. Increased truck deliveries, higher aftermarket sales and a growing financial services business worldwide contributed to increased profits. Our customers in North America are benefiting from increased freight tonnage and higher fleet utilization which are driving the replacement of their aging fleets, resulting in increased demand for PACCAR products and services. European truck registrations have improved versus 2010, but recent Eurozone economic uncertainties have resulted in lower industry truck orders. I am very proud of our 23,000 employees who have delivered industry leading products and services to our customers worldwide.

PACCAR's excellent balance sheet, including \$2.73 billion in manufacturing cash and marketable securities, and operating cash flow of over \$1.15 billion in 2011 have enabled ongoing investments which extend PACCAR's geographic presence, enhance operating efficiency and support the development of innovative new products. These investments will contribute to the company's long-term growth, said Pigott.

Suppliers performance has improved significantly as they have invested in capacity and production efficiency to meet increased market demand.

PACCAR earned \$281.6 million (\$.77 per diluted share) for the third quarter of 2011, a 135% increase, compared to the \$119.9 million (\$.33 per diluted share) earned in the third quarter last year. Third quarter net sales and financial services revenues were a record \$4.26 billion compared to \$2.54 billion in 2010. Net sales and financial services revenues for the first nine months of 2011 were \$11.50 billion compared to \$7.24 billion in the prior year. For the first nine months of 2011, PACCAR reported net income of \$714.6 million (\$1.95 per diluted share) more than double the \$287.8 million (\$.79 per diluted share) earned in the first nine months of 2010.

Global Truck Markets

DAFs premium-quality vehicles have achieved industry leadership in many countries in Europe. DAF is the market share leader in European tractor sales with over 19 percent market share, said Harrie Schippers, DAF president. DAF achieved a market share in the above 15-tonne market of 15.2 percent for the first nine months of 2011. The estimate for 2011 industry sales in the above 15-tonne truck market in Europe is 235,000-245,000 units. It is anticipated that industry sales in 2012 will be in the range of 225,000-250,000 units, said Schippers.

Class 8 industry retail sales in the U.S. and Canada are expected to be in the range of 185,000-200,000 vehicles in 2011. Our customers are benefiting from higher freight tonnage and improved freight rates, said Dan Sobic, PACCAR executive vice president. For the first nine months of 2011, PACCAR achieved a record Class 8 retail market share in the U.S. and Canada of 27.7 percent as customers benefited from Kenworth and Peterbilt vehicles low operating cost advantage. Estimates for industry Class 8 retail sales in 2012 are in the range of 205,000-230,000 units, driven primarily by ongoing replacement of the aging fleet. Annual replacement demand for the U.S. and Canadian truck market is approximately 225,000 units, added Sobic.

Financial Highlights Third Quarter 2011

Highlights of PACCARs financial results during the third quarter of 2011 include:

Record quarterly consolidated sales and revenues of \$4.26 billion.

Net income of \$281.6 million.

Manufacturing cash and marketable securities of \$2.73 billion.

Cash generated from operations of \$359.3 million.

Financial Services pretax income of \$61.8 million.

Research and development expenses of \$70.0 million.

Repurchase of 7.38 million common shares for \$270.0 million.

Medium-term note issuances of \$500.0 million.

Moodys improved PACCARs debt rating outlook to stable.

Financial Highlights Nine Months 2011

Financial highlights for the first nine months of 2011 include:

Consolidated sales and revenues of \$11.50 billion.

Net income of \$714.6 million.

Cash generated from operations of \$1.15 billion.

Financial Services pretax income of \$169.0 million on assets of \$8.83 billion.

Research and development expenses of \$215.9 million.

Capital investments of \$358.3 million.

Medium-term note issuances of \$982 million.

Share Repurchase Update

During the third quarter of 2011, PACCAR repurchased 7.38 million of its common shares for \$270.0 million. PACCAR had 358.1 million outstanding common shares as of September 30, 2011. PACCAR's excellent net profits and strong cash flow make the company's shares an attractive investment, said Ron Armstrong, PACCAR president. PACCAR has earned a profit for 72 consecutive years and has paid a dividend every year since 1941.

Improved South American Business

In August, PACCAR announced plans to construct its new DAF Brasil assembly facility on a 569-acre site in the city of Ponta Grossa in the state of Paraná. PACCAR is pleased to invest \$200 million in its DAF facility in the dynamic and progressive state of Paraná, commented Bob Christensen, PACCAR executive vice president. Construction of the 330,000-square-foot assembly facility is projected to begin later this year and be completed in 2013. The new facility will be designed to assemble the DAF LF, CF and XF models, to meet current and future requirements of the Brazilian transport industry. The Brasil truck market over six tons is 170,000 units and is expected to grow in coming years, added Christensen.



DAF CF85 in Sao Paulo, Brasil

PACCAR continues to grow throughout South America. PACCAR has earned a significant market share in many of the South American countries west of the Andes for over 40 years with its Kenworth vehicles. In 2010, PACCAR opened a parts distribution center in Santiago, Chile. Through September 2011, PACCAR achieved approximately 40% Class 8 market share in Colombia, launched the DAF CF range in the Andean region, and achieved strong South American truck sales.

PACCAR China

PACCAR's Shanghai office was expanded in 2011 to support

increased component purchases for production and aftermarket operations. PACCAR has also achieved higher sales of PACCAR engines to Chinese bus and coach manufacturers. China is the largest truck market in the world and PACCAR is benefiting from its expanded presence in the region, said Dan Sobic, PACCAR executive vice president. DAF continues to expand in Taiwan and is now the second largest truck manufacturer in the above 15-tonne segment with a 27% market share.

PACCAR India Technical Center

PACCAR recently launched its new PACCAR Technical Center in Pune, India. The center will eventually have approximately 200 employees and will focus on engineering, information technology, and component sourcing for worldwide production and aftermarket operations. The PACCAR India Technical Center will deliver quality resources to our global engineering and IT organizations, and enable PACCAR to accelerate new product development, said Todd Coulter, PACCAR India executive director.

European Growth

In August, DAF entered into a contract to acquire 19% ownership in TATRA a.s. based in the Czech Republic. TATRA produces a range of versatile, off-road vehicles which will be sold by DAF dealers throughout Europe, complementing DAF's premium range of construction vehicles. As a part of this agreement, DAF will supply TATRA with the PACCAR MX engine and the DAF CF cab. DAF's relationship with TATRA will further strengthen DAF's industry-leading position in the heavy-duty truck segment in Central Europe, said Harrie Schippers, DAF president.

Environmental Leadership

In September, Peterbilt Motors received Environmental Protection Agency (EPA) accreditation for the industrys first SmartWay designated alternative fuel vehicle. Peterbilts Model 386 liquefied natural gas (LNG) vehicle joins the Peterbilt family of SmartWay designated vehicles, including the Model 587 and Model 384. Peterbilt is proud that the Model 386 LNG has been recognized as the industrys first alternative fuel vehicle to obtain SmartWay designation, said Bill Jackson, Peterbilt general manager.



Peterbilt Model 386 LNG

Financial Services Companies Achieve Strong Results

PACCAR Financial Services (PFS) has a portfolio of over 139,000 trucks and trailers, with total assets of \$8.83 billion. PACCAR Leasing, a major full-service truck leasing company in North America and Europe, with a fleet of over 31,000 vehicles, is included in this segment. During the third quarter and first nine months of 2011, profit increased as a result of better finance margins and improved portfolio performance, said Bob Bengston, PACCAR vice president. Third quarter pretax income was \$61.8 million

compared to the \$41.5 million earned in the third quarter last year. Finance margin increased in the third quarter of 2011 to \$96.5 million versus \$76.3 million in the third quarter of 2010 due to growth in the portfolio, higher used truck prices and lower borrowing costs. Third quarter revenues were \$264.1 million compared to \$238.3 million in the same quarter of 2010. For the nine-month period, revenues were \$763.1 million compared to \$724.0 million during the same period a year ago and pretax income was \$169.0 million compared with \$103.6 million in 2010.

PACCARs excellent balance sheet, complemented by its A+/A1 credit ratings, enables PFS to offer competitive retail financing to Kenworth, Peterbilt and DAF dealers and customers in 20 countries on three continents, said Todd Hubbard, PACCAR Financial president. Higher freight volumes and increasing freight rates have improved our customers profitability leading to lower past dues and provisions for credit losses compared to 2010. Used truck prices also continue to improve from prior year levels by 15-20 percent.

Capital Investments, Product Development and Industry Recognition

PACCARs innovative application of information technology earned the company the #1 technology position in *InformationWeek* magazines 2011 Top 500 company listing. PACCAR earned the recognition as a result of the development of its new TruckerLink application that builds upon the PACCAR Connected Truck program. The TruckerLink product, developed in partnership with Signalset, delivers advanced carrier-switching technology that enables a trucks telematics system to operate seamlessly nationwide with uninterrupted coverage on multiple wireless networks. The TruckerLink application is a state-of-the-art truck tracking solution that provides advanced fleet management and vehicle monitoring capabilities, shared Kyle Quinn, PACCAR chief information officer. The solution is integrated with PACCARs in-dash telematics, truck navigation, and driver support systems.

PACCARs excellent long-term profits, strong balance sheet and intense focus on quality, technology and productivity have enabled the company to invest \$4.4 billion in capital projects, innovative products and new technologies during the past decade. In 2011, capital investments of \$450-\$500 million and research and development expenses of \$280-\$300 million are being invested in new PACCAR products. PACCAR is planning to increase capital investments in 2012 for product development programs and construction of the DAF factory in Brasil. Capital expenditures are projected to be \$450-\$550 million and research and development expenses are estimated at \$275-\$325 million in 2012 as Kenworth, Peterbilt and DAF invest in industry-leading products and services to enable our customers to continue to deliver profitable results in their businesses, said George West, PACCAR vice president.

Leyland Trucks was awarded the prestigious Shingo Bronze Medallion. *BusinessWeek* magazine has described the Shingo Prize for Manufacturing Excellence as the Nobel prize of manufacturing. The Shingo Prize was established in 1988 to educate, assess and recognize world-class organizations for creating a culture of continuous improvement through employee-empowerment and effective leadership. The award reflects the dedication and commitment of Leyland Trucks employees who produce high quality DAF Trucks for the global market, said Andrea Thompson, Leyland Trucks managing director.

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PACCAR will hold a conference call with securities analysts to discuss third quarter earnings on October 25, 2011, at 9:00 a.m. Pacific time. Interested parties may listen to the call by selecting Live Webcast at PACCARs homepage. The Webcast will be available on a recorded basis through November 4, 2011. PACCAR shares are listed on the NASDAQ Global Select Market, symbol PCAR, and its homepage can be found at www.paccar.com.

This release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act. These statements are based on managements current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from those included in these statements due to a variety of factors. More information about these factors is contained in PACCARs filings with the Securities and Exchange Commission.

PACCAR Q3 2011 Earnings Statement

