

From our Chairman, President and CEO



Jeffrey M. Schweitzer,
Chairman, President and CEO

For the quarter ended June 30, 2024, Univest Financial Corporation reported net income of \$18.1 million, or \$0.62 diluted earnings per share, compared to net income of \$16.8 million, or \$0.57 diluted earnings per share, for the quarter ended June 30, 2023.

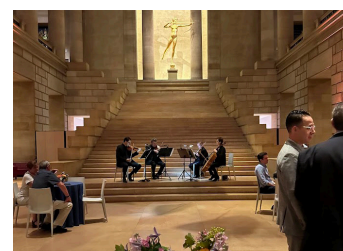
It was a solid quarter for Univest, and we remain well positioned to effectively navigate the current environment and continue to move Univest forward. Thank you for your ongoing support as we serve our customers, communities and each other.

Invest in Relationships

Our mission statement speaks to the importance of building loyal relationships. During the quarter, we invested in nurturing customer relationships and building trust through engaging events. We hosted commercial banking customers and prospects for an informative economic update. In Central PA, we held a customer picnic at a community park. For our wealth clients, we enjoyed a night at the Philadelphia Art Museum. We also celebrated a year of banking in Baltimore and held our fifth annual Univest Golf Outing at the beautiful Philadelphia Cricket Club. With these in person events and webinars from the Univest Home Loans and Human Resource Consulting teams, we connected with more than 1,100 people during the quarter!

During the quarter, we continued to see stabilization in the mix of deposits along with the cost of deposits. The highlight of the quarter was growth in deposits of \$90.0 million, or 5.6% annualized. We experienced solid core deposit growth, and this increase was net of our normal seasonal runoff of public funds deposits as well as a decrease in brokered deposits. Additionally, loan growth picked up in the second quarter as gross loans and leases increased \$105.8 million, or 6.4% annualized. During the quarter, we continued to see signs of stabilization in our net interest margin (NIM) and expect core NIM to expand in the second half of the year.

Our diversified business model continued to serve us well with our noninterest income up \$1.1 million, or 5.8%, compared to the prior year. We were also pleased with our expense management efforts which resulted in noninterest expense decreasing \$1.1 million, or 2.2%, compared to the second quarter of 2023. In addition to our quarterly dividend, we continued to be active with stock buybacks during the quarter and repurchased 190,808 shares of stock while still growing our tangible book value.



Committed to Local

Members of the Univest Family continue to be actively involved in our efforts to give back to the communities we serve. During the quarter, we volunteered at Habitat for Humanity Philadelphia's South Philly ReStore helping unload donations and assembling new inventory. We also worked a shift at the Maryland Food Bank packing and shipping food to pantries, soup kitchens and shelters that serve those who are food-insecure across the state. We are grateful that our culture actively embraces our Community core value.



2024 Financial Performance

Consolidated Balance Sheets at (In Thousands, Unaudited)

	June 30, 2024	December 31, 2023
Investment securities, net of allowance for credit losses.....	\$ 485,883	\$ 500,623
Net loans and leases held for investment.....	6,599,092	6,481,827
Total assets.....	7,855,446	7,780,628
Deposits.....	6,495,322	6,375,781
Total borrowings.....	410,792	465,067
Shareholders' equity.....	854,137	839,208

Consolidated Statements of Income for the (In Thousands, Except Per Share Data, Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2024	2023	2024	2023
Net interest income.....	\$ 51,027	\$ 54,330	\$ 102,494	\$ 113,647
Provision for credit losses.....	707	3,428	2,139	6,815
Net interest income after provision for credit losses.....	50,320	50,902	100,355	106,832
Noninterest income.....	20,980	19,833	46,575	39,513
Noninterest expense.....	48,708	49,799	98,782	99,328
Income before income taxes.....	22,592	20,936	48,148	47,017
Income tax expense.....	4,485	4,136	9,736	9,183
Net income	\$ 18,107	\$ 16,800	\$ 38,412	\$ 37,834
Book value per share.....	\$ 29.26	\$ 27.32	\$ 29.26	\$ 27.32
Net income per share:				
Basic.....	0.62	0.57	1.31	1.29
Diluted.....	0.62	0.57	1.30	1.28

PEER Analysis

Univest has exceeded its Peer Group's performance when measuring Return on Average Assets, Return on Average Equity, Tier 1 Capital to Average Assets, Shareholders' Equity to Assets and Tangible Common Equity to Tangible Assets.

	Univest ¹	Peer Group ²	Favorable (Unfavorable) Basis Points or Times(X)
Return on Average Assets	1.00%	0.84%	16
Return on Average Equity	9.16%	8.69%	47
Tier 1 Capital to Average Assets	9.74%	9.58%	16
Efficiency Ratio (tax-equivalent)	65.80%	65.20%	(60)
Net Interest Margin (tax-equivalent)	2.86%	3.08%	(22)
Shareholders' Equity to Assets	10.87%	10.35%	52
Tangible Common Equity to Tangible Assets	8.81%	8.55%	26
Net Loans and Leases to Equity Capital	7.73X	7.22X	-0.51X

¹ Univest Financial Corporation at or for the six months ended June 30, 2024, Unaudited

² Peer Group is comprised of publicly traded banks in the Mid-Atlantic region with total assets between \$5 billion and \$30 billion as reported to S&P Global Market Intelligence at June 30, 2024. Statistics provided are based on the median for those Peers who have reported to S&P Global Market Intelligence as of July 31, 2024.

SHAREHOLDER Information

Common Stock Information

Traded on the NASDAQ National Market, Symbol: UVSP.

Univest Stock Transfer Agent

For more information on Univest Financial Corporation common stock, please contact Broadridge Corporate Issuer Solutions or visit ir.univest.net.

Phone: 866.321.8021

Email: shareholder@broadridge.com

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Univest Shareholder Contact

For more information on Univest Financial Corporation, please call 877.723.5571.

e-Communications

Univest's investor relations site provides a shareholder services page to assist in managing your investment. To receive investor communications, including proxy material, electronically, visit <http://enroll.icsdelivery.com/brtas> and follow the instructions. Once you are signed up for e-communications, you will be sent an e-mail notification when information and updates are available.