

## **2013 Second Quarter Results**

August 13, 2013



TSX: IMG NYSE: IAG

# **Management Participants**

STEVE LETWIN	President & CEO
GORD STOTHART	EVP & Chief Operating Officer
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JEFFERY SNOW	SVP, General Counsel
BOB TAIT	VP, Investor Relations





## **Cautionary Statement on Forward-Looking Information**

All information included in this presentation, including any information as to the Company's future financial or operating performance, and other statements that express management's expectations or estimates of future performance, other than statements of historical fact, constitute forward looking information or forward-looking statements and are based on expectations, estimates and projections as of the date of this presentation. For example, forward-looking statements contained in this presentation are found under, but are not limited to being included under, the headings "Second Quarter 2013 Highlights", Operating Highlights and Corporate Developments", and "2013 Outlook", and include, without limitation, statements with respect to: the Company's guidance for production, cash costs, all-in sustaining costs, depreciation expense, effective tax rate, niobium production and operating margin, capital expenditures, operations outlook, cost management initiatives, development and expansion projects, exploration, the future price of gold, the estimation of mineral reserves and mineral resources, the realization of mineral reserve and mineral resource estimates, the timing and amount of estimated future production, costs of production, permitting timelines, currency fluctuations, requirements for additional capital, government regulation of mining operations, environmental risks, unanticipated reclamation expenses, title disputes or claims and limitations on insurance coverage. Forward-looking statements are provided for the purpose of providing information about management's current expectations and plans relating to the future. Forward-looking statements are generally identifiable by, but are not limited to the, use of the words "may", "will", "should", "continue", "expect", "anticipate", "estimate", "believe", "intend", "plan", "suggest", "guidance", "outlook", "potential", "prospects", "seek", "targets", "strategy" or "project" or the negative of these words or other variations on these words or comparable terminology. Forward-looking statements are necessarily based upon a number of estimates and assumptions that, while considered reasonable by management, are inherently subject to significant business, economic and competitive uncertainties and contingencies. The Company cautions the reader that reliance on such forward-looking statements involve risks, uncertainties and other factors that may cause the actual financial results, performance or achievements of IAMGOLD to be materially different from the Company's estimated future results, performance or achievements expressed or implied by those forward-looking statements, and the forward-looking statements are not guarantees of future performance. These risks, uncertainties and other factors include, but are not limited to, changes in the global prices for gold, niobium, copper, silver or certain other commodities (such as diesel, aluminum and electricity); changes in U.S. dollar and other currency exchange rates, interest rates or gold lease rates; risks arising from holding derivative instruments; the level of liquidity and capital resources; access to capital markets, and financing; mining tax regimes; ability to successfully integrate acquired assets; legislative, political or economic developments in the jurisdictions in which the Company carries on business; operating or technical difficulties in connection with mining or development activities; laws and regulations governing the protection of the environment; employee relations; availability and increasing costs associated with mining inputs and labour; the speculative nature of exploration and development, including the risks of diminishing quantities or grades of reserves; adverse changes in the Company's credit rating; contests over title to properties, particularly title to undeveloped properties; and the risks involved in the exploration, development and mining business. With respect to development projects, IAMGOLD's ability to sustain or increase its present levels of gold production is dependent in part on the success of its projects. Risks and unknowns inherent in all projects include the inaccuracy of estimated reserves and resources, metallurgical recoveries, capital and operating costs of such projects, and the future prices for the relevant minerals. Development projects have no operating history upon which to base estimates of future cash flows. The capital expenditures and time required to develop new mines or other projects are considerable, and changes in costs or construction schedules can affect project economics. Actual costs and economic returns may differ materially from IAMGOLD's estimates or IAMGOLD could fail to obtain the governmental approvals necessary for the operation of a project; in either case, the project may not proceed, either on its original timing or at all.

For a more comprehensive discussion of the risks faced by the Company, and which may cause the actual financial results, performance or achievements of IAMGOLD to be materially different from the company's estimated future results, performance or achievements expressed or implied by forward-looking information or forward-looking statements, please refer to the Company's latest Annual Information Form, filed with Canadian securities regulatory authorities at <a href="www.sedar.com">www.sedar.com</a>, and filed under Form 40-F with the United States Securities Exchange Commission at <a href="www.sec.gov/edgar.html">www.sec.gov/edgar.html</a>. The risks described in the Annual Information Form (filed and viewable on <a href="www.sedar.com">www.sedar.com</a> and <a href="www.sec.gov/edgar.html">www.sec.gov/edgar.html</a>, and available upon request from the Company) are hereby incorporated by reference into this presentation.

The Company disclaims any intention or obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise except as required by applicable law.





# Introduction





## **Q2: Executing on All Fronts**



55% of cost reduction target achieved and on track to reaching \$100M target by year-end



Total cash costs of \$787/oz.<sup>1,2</sup> YTD, below the bottom range of guidance



Lowering 2013 total cash costs guidance to \$790-\$840/oz. from \$850-\$925/oz. 1,2



Lowering 2013 all-in sustaining costs guidance to \$1,150-\$1,250/oz. from \$1,200-\$1,300/oz. <sup>1,2</sup>



Westwood ramping up and on track to meet 2013 production guidance



Maintaining 2013 production guidance 875-950koz.<sup>2</sup>

<sup>&</sup>lt;sup>1</sup> For all gold mines and inclusive of royalties. This is a non-GAAP measure. Please refer to the non-GAAP performance measures section of the MD&A for reconciliation to GAAP. <sup>2</sup> Gold mines, as used with total cash costs and all-in sustaining costs, consist of Rosebel, Essakane, Doyon division, Sadiola and Yatela on an attributable basis.



#### **Priorities**



Cost Reduction



Disciplined Capital Allocation

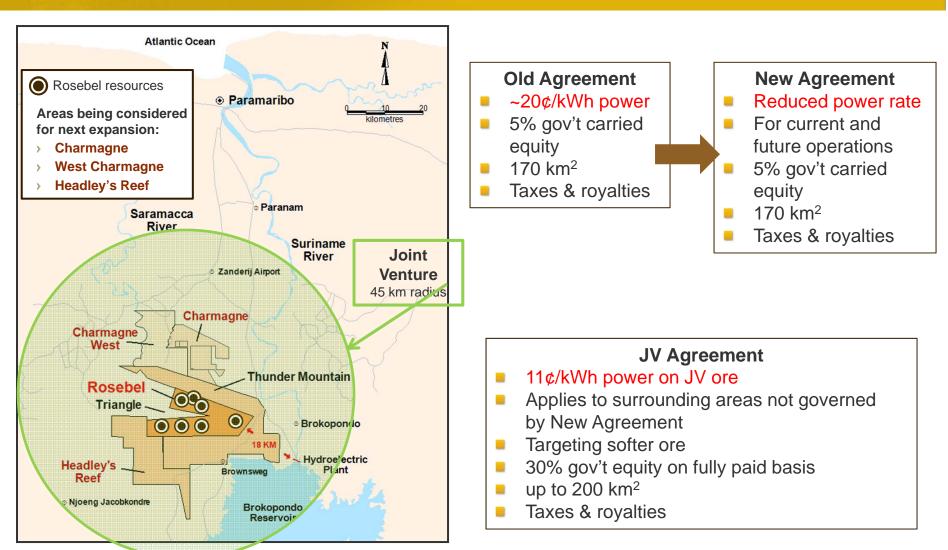


Cash Preservation





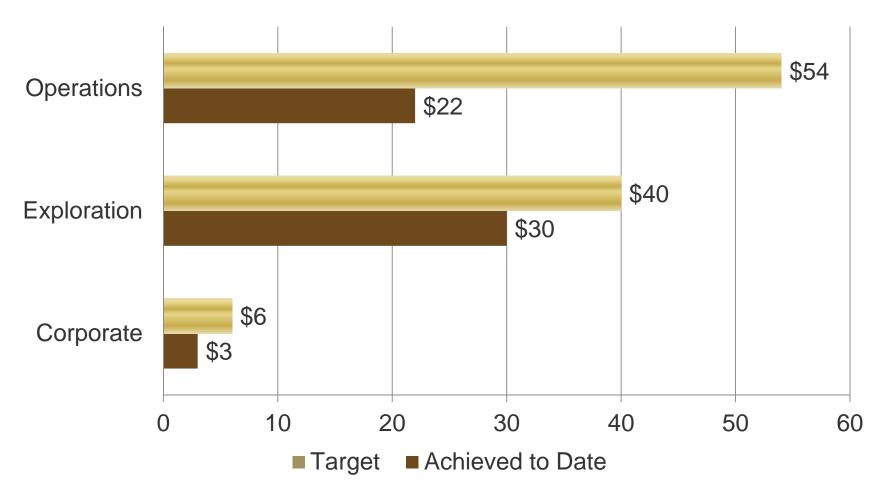
# Cost Reduction: New Power Agreement in Suriname







## **Cost Reduction: Achieved 55% of \$100M Target**







## **Disciplined Capital Allocation Strategy**

#### **Niobec Expansion**

Expansion decision to be made when feasibility study and permits are in place

NIOBEC WILL NOT MOVE FORWARD WITHOUT A PARTNER TO JOINTLY FUND THE PROJECT

#### Rosebel

Expansion feasibility study incorporating reduced power rates will determine optimum mine plan scenario **WILL DEPEND ON PROJECT ECONOMICS** 

#### **Sadiola**

Waiting for JV partner to decide to proceed

WILL NOT PROCEED ALONE REGARDLESS OF PROJECT ECONOMICS

#### **Côté Gold Project**

Construction decision to be made mid-2015 when feasibility study is complete and permits are in place WILL NOT PROCEED UNLESS GOLD PRICE AND OUR LIQUIDITY SUPPORT THE DECISION



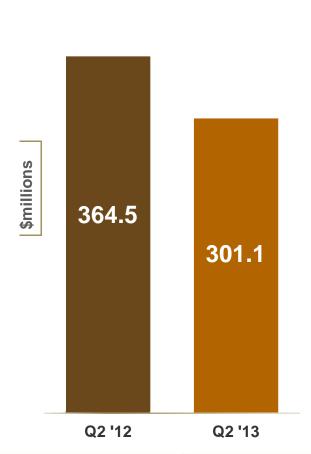


# **Financial Review**





## Revenues



Gold	Q2 '13	Change	Q2 '12	Net Revenue Impact
<b>Price</b> (\$/oz.) <sup>1</sup>	1,373	(14%)	1,593	(\$42M)
Gold Sales <sup>2</sup> (000s oz.)	201	(5%)	212	(\$23M)

	Yr/Yr Sales Variance (oz.)	Main Factor
Essakane	(19,000)	Lower production as throughput and grades
Rosebel	(24,000)	dropped with harder rock processing
Mouska	+31,000	Stockpiling of ore in 2012 due to plant refurbishment

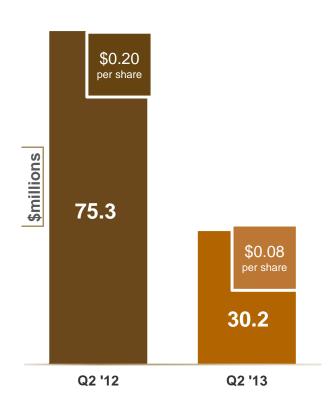
<sup>&</sup>lt;sup>1</sup> This is a non-GAAP measure. Refer to the non-GAAP performance measures section of the MD&A for reconciliation. <sup>2</sup> Attributable gold sales ounces include Sadiola and Yatela. Revenue net impact is based on consolidated revenue





Attributable gold sales ounces include Sadiola and Yatela. Revenue net impact is based on consolidated revenue which excludes Sadiola and Yatela

# **Adjusted Net Earnings\***



(In \$ millions, except for per share amounts)	Q2'13	Q2'12 <sup>1</sup>
Net earnings attributable to equity holders	(28.4)	52.9
Impairment of investments	39.3	14.9
Interest expense on senior unsecured notes	5.3	-
Foreign exchange losses (gains)	(0.2)	0.6
Unrealized derivative losses (gains)	9.6	5.8
Gains on sale of marketable securities	-	(3.7)
Losses (gains) on sale of assets	(0.1)	0.1
Write-down of receivables	12.2	-
Restructuring charges	1.4	-
Changes in estimates of asset retirement obligations at closed sites	(10.2)	3.6
Tax impact of adjusted items	1.3	1.1
Adjusted net earnings attributable to equity holders	30.2	75.3
Basic adjusted net earnings attributable to equity holders per share (\$/sh)	0.08	0.20
Effective Adjusted Tax Rate (%)	45%	36%

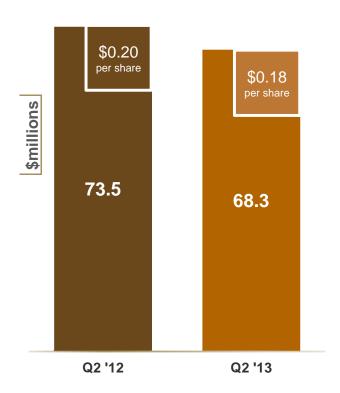
<sup>&</sup>lt;sup>1</sup> Balances related to 2012 have been reclassified as per note 2 (c)(ii) of the consolidated interim financial statements





<sup>\*</sup>Non-GAAP financial measures

# **Net Cash From Operating Activities Before Changes in Working Capital\***



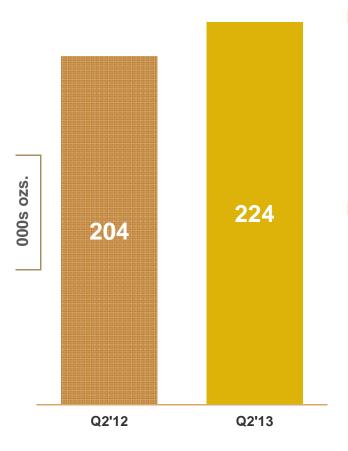
(In	\$ millions, except for per share amounts)	Q2'13	Q2'12 <sup>1</sup>
COI	t Cash from operating activities per nsolidated interim financial tements	37.9	69.6
cap	justing items from non-cash working bital items and non-current ore ockpiles		
	Receivables and other current assets	4.5	5.2
٠	Inventories and non-current ore stockpiles	(6.3)	11.8
٠	Accounts payable and accrued liabilities	32.2	(13.1)
	t cash from operating activities fore changes in working capital	68.3	73.5
bet	sic net cash from operating activities fore changes in working capital per are (\$/sh)	0.18	0.20

<sup>\*</sup>Non-GAAP financial measures



<sup>&</sup>lt;sup>1</sup> Balances related to 2012 have been reclassified as per note 2 (c)(ii) of the consolidated interim financial statements.

#### **Attributable Gold Production**



#### Due to:

- Westwood Pre-commercial +10,000oz.
- Mouska +39,000oz.
- Sadiola +2,000oz.

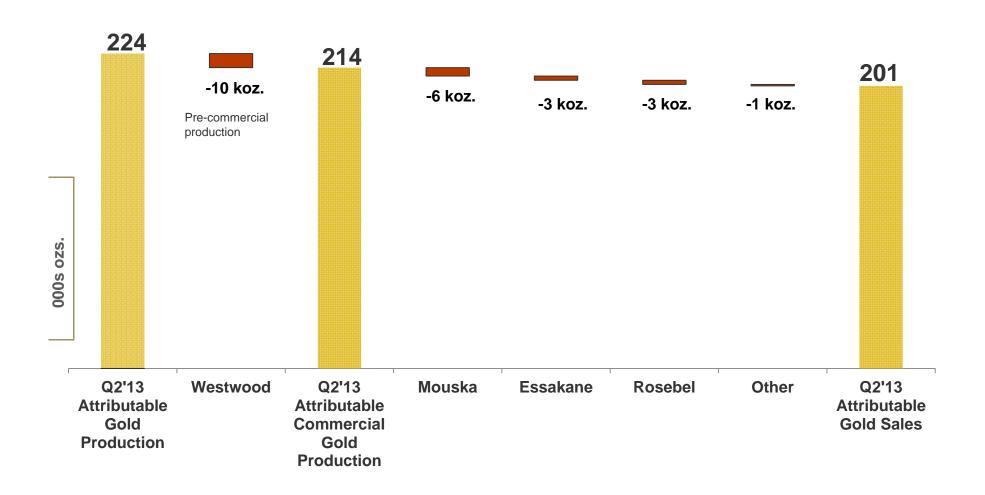
#### Partially offset by:

- Lower grades at Essakane (19,000 oz.)
- Lower throughput and grades at Rosebel (12,000 oz.)





## Q2'13 Gold Production and Sales Reconciliation







# **Total Cash Costs and All-In Sustaining Costs\***

\$/oz.	Q2'13	Q2'12	Variance	Revised 2013 Guidance	Previous Guidance
Total Cash Costs <sup>1</sup> – Gold Mines	787	737	7%	\$790-\$840/oz.	\$850-\$925
All-In Sustaining Costs <sup>1,2</sup> – Owner-Operator	1,133	1,002	13%	\$1,100- \$1,200/oz.	\$1,150-\$1,250
All-In Sustaining Costs - Gold Mines	1,196	1,083	10%	\$1,150- \$1,250/oz.	\$1,200-\$1,300
All-In Sustaining Costs <sup>3 -</sup> Total (Inclusive of Niobec credit)	1,143	1,089	5%		

<sup>\*</sup>All numbers are inclusive of royalties.

<sup>&</sup>lt;sup>3</sup> Total, as used with all-in sustaining costs, includes the impact of Niobec mine's operating margin and sustaining capital on a per gold ounce sold basis. Refer to the All-in sustaining cost table in the

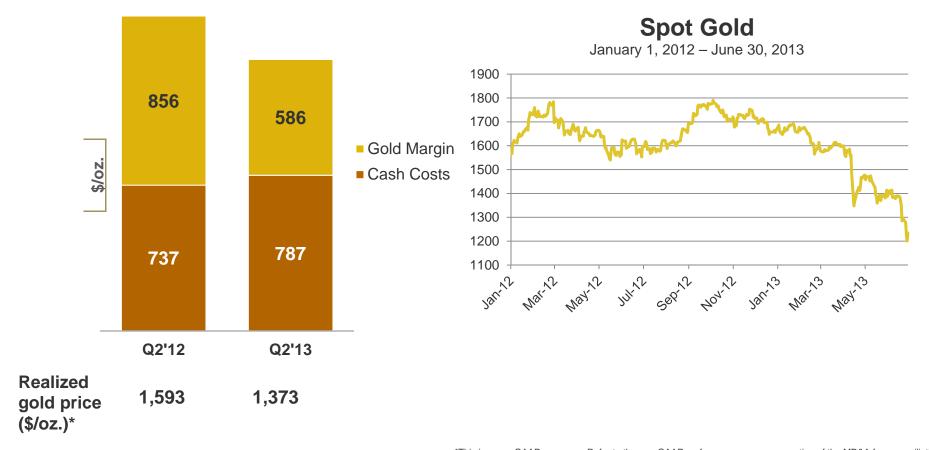




<sup>&</sup>lt;sup>1</sup> This is a non-GAAP measure. Refer to the non-GAAP performance measures section of the MD&A for the reconciliation to GAAP.

<sup>&</sup>lt;sup>2</sup> By-product credits are included in the calculation of this measure, refer to the non-GAAP performance measures section of the MD&A for the reconciliation to GAAP.

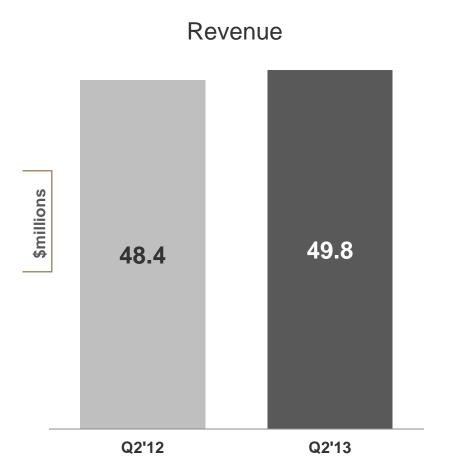
# **Gold Margin**







## **Niobium**



1.2	1.2
1.3	1.2
17	15
	1.3

Q2'13

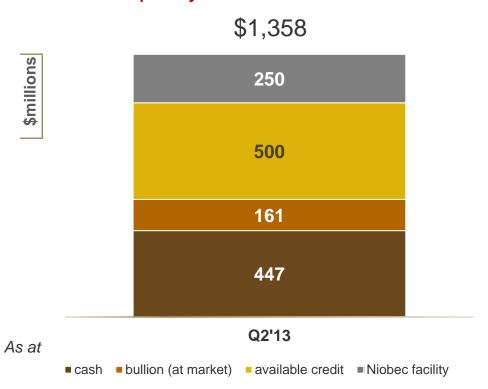
Q2'12





# Liquidity

We are committed to preserving our financial liquidity.



\$millions	June 30, 2013	Dec 31, 2012 <sup>1</sup>
Cash & cash equivalents	447	798
Gold bullion at market	161	223
Unused credit facility	500	500
Unused Niobec facility	250	250
Total	1,358	1,771

Note: The Company has \$650 million of senior unsecured notes due in 2020.

<sup>1</sup> Balances have been reclassified as per note 2c(ii) of the Q2 2013 financial statements.





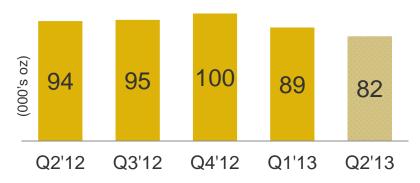
# **Operations Review**





#### Rosebel

#### **Attributable Gold Production (95%)**



#### **Q2** Performance

- Lower throughput, grades and recoveries as expected with increasing hard rock.
- > Throughput increased 5% from Q1'13
- Third ball mill expected to improve recoveries in H2 2013
- Accessing higher grade ore through mine resequencing
- Total cash costs of \$745/oz.<sup>1</sup>, benefit from power cost adjustment

# 2013 Ongoing Examples of Cost Reduction

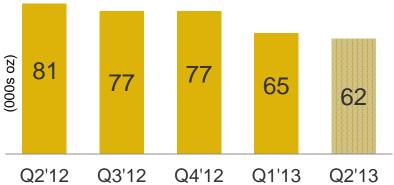
- > Reduced:
  - Equipment standby time through better management of shift changes
  - Staffing requirements through business process and operating efficiency improvements
  - Frequency and cost of preventative truck maintenance
- Replaced smaller 777 trucks with larger 785 trucks to increase efficiency and lower maintenance costs and fuel consumption
- Increased throughput to gravity circuit following commissioning of third ball mill led to reduction in cyanide consumption
- Increasing drilling and blasting efficiencies by increasing bench height
- Improved and redesigned mine roads, improving tire life and reducing maintenance costs and hauling distances



<sup>&</sup>lt;sup>1</sup> This is a non-GAAP measure. Refer to the non-GAAP performance measures section of the MD&A for the reconciliation to GAAP.

#### **Essakane**

#### **Attributable Gold Production (90%)**



#### **Q2 Performance**

- Processing of lower-grade, softer ore and lower throughput as expected due to 5 day mill shutdown
- New pebble crusher and CIL tanks are now improving recoveries and throughput
- Ore grades expected to be 10-15% lower than LOM average
- Stockpiling higher grade ore with pushback of main pit
- Total cash costs were \$729/oz.<sup>1</sup>, unchanged from Q1 2013

# 2013 Ongoing Examples of Cost Reduction

- Implemented a transition plan to replace more expats with nationals
- Consolidated bus contracts to transport employees to and from worksite, 5% reduction in price
- Negotiated price discounts with local suppliers
- Reduced energy and steel consumption in the SAG and ball mill grinding process through accelerated pebble mill commissioning
- Replaced consultants with in-house technical services team

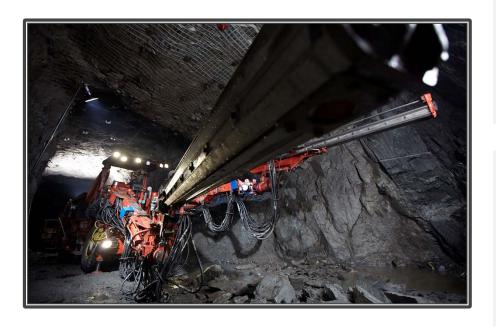




<sup>&</sup>lt;sup>1</sup> This is a non-GAAP measure. Refer to the non-GAAP performance measures section of the MD&A for the reconciliation to GAAP.

#### Westwood/Mouska

- Maintaining 2013 production guidance of 130,000 -150,000 oz.
- Westwood mine expected to reach commercial production in October 2013



#### **Q2 Performance**

- Production ramped up with batch processing of both Mouska stockpiled ore and ore from Westwood
- Seeing significant positive grade reconciliation from the 2012 stockpile
- Began processing pre-commercial ore from Westwood (10,000 ozs.)
- > End of the quarter, a service hoist experienced a software malfunction, minimal impact
- Total cash costs were \$811/oz.<sup>1</sup>

# 2013 Ongoing Examples of Cost Reduction

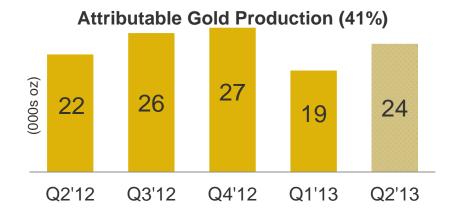
 Improving underground development productivity

<sup>&</sup>lt;sup>1</sup> This is a non-GAAP measure. Refer to the non-GAAP performance measures section of the MD&A for the reconciliation to GAAP.





#### Sadiola





#### **Q2** Performance

- Operating efficiency continues to improve, mined ore grades exceeded plan for H1 2013
- 13% higher throughput and better recoveries offset lower grades
- Production up 26% from Q1 as throughput increased 19%
- > Total cash costs were \$901/oz.1

# 2013 Ongoing Examples of Cost Reduction

- Portable crushers effective at improving mill feed performance
- Lower reagent and maintenance costs
   with increase in production drive total cash
   costs down 26%

<sup>1</sup> This is a non-GAAP measure. Refer to the non-GAAP performance measures section of the MD&A for the reconciliation to GAAP.





#### **Niobec**

#### **Niobium Production**





#### **Q2 Performance**

- > 7 day planned maintenance shutdown
- Continued stable mill operations
- Operating margin \$17/kg; improving operating efficiencies contributing positively

# 2013 Ongoing Examples of Cost Reduction

- Improving underground development productivity and blasting efficiency
- Introduction of larger melting vessels to improve productivity and reduce costs in the converter



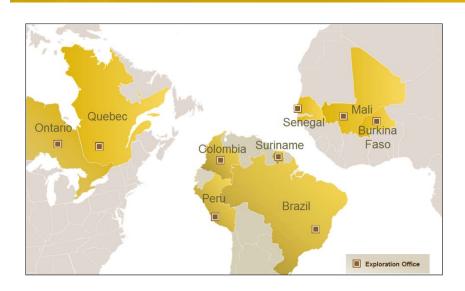


# **Exploration Review**





## 2013 Exploration Program - \$99.0 Million\*



#### Target: \$40M, Realized YTD: \$30M

- 1. \$13M greenfield and \$13M brownfield achieved through:
  - Downsized exploration teams
  - · Reduced drilling activities
  - Reprioritized projects
- 2. \$4M:
  - Deferred/redesigned elements of Côté Gold such as drilling program and ongoing prefeasibility study
  - Exploration program

#### Continued focus on:

- Near-mine development and select greenfields projects in South America and Canada
  - Greenfield
    - Senegal
    - ) Brazil
    - Côté Gold
  - Brownfield
    - Essakane
    - Rosebel
    - Westwood
    - Niobec

<sup>\*</sup>Excluding \$3.2M for Sadiola and Yatela





## **Q2 Exploration Highlights and Priorities**

#### **Essakane**

- On track to bring in softer ore from the Falagountou satellite deposit in 2014 (6 months sooner than originally planned)
  - Site evaluation drilling for an updated resource estimate commenced Q2
  - ➤ Infill drilling completed on the Southeast project encouraging initial results
  - > Relocation agreement finalized and execution has begun

#### **Greenfield projects advancing**

- Maiden resource for Boto Gold project (Senegal) released Q2
  - Indicated resource of 1.1M oz. at 1.62 g/t Au
  - Will continue drilling program around the Malikoundi deposit and others after the rainy season
  - Scoping study expected 2014
- Infill drilling continues at the **Pitangui project** (Brazil) with a mineral resource expected Q4 2013 should encouraging results continue
  - Second gold mineralization identified 3 kilometers from Pitangui
- Côté Gold winter drilling program completed
  - > Prefeasibility expected end of 2013, permitting Q4 2014; feasibility mid-2015
  - > Decision to proceed dependent on project economics based on gold price at that time

**Source**: Updated Resource Estimate for Boto Gold, effective July 29, 2013.

Note: CIM Definitions were followed for classification of Mineral Resources. Mineral Resources are estimated at a cut-off grade of 0.60 g/t Au. Mineral Resources are estimated using a gold price of US\$1,500 per ounce. High grade assays are capped at 15 g/t Au and 30 g/t Au depending on geological area. Bulk density varies from 1.61 t/m³ to 2.62 g/cm³ based on weathering code. The Mineral Resource Estimate is constrained by a Whittle Pit shell. Mineral Resources are not Mineral Resources and do not yet have demonstrated economic viability, but are deemed to have a reasonable prospect of economic extraction. Numbers may not add due to rounding. Mineral Resources are reported on a 100% ownership basis.





# Conclusion





#### 2013 Guidance

gold production Attributable

		Previous Guidance
Rosebel (000s oz.)	365 - 385	
Essakane (000s oz.)	255 - 275	
Doyon division - Westwood & Mouska (000s oz.)1	130 - 150	
Total owner-operated production (000s oz.)	750 - 810	
Joint ventures (000s oz.)	125 - 140	
Total attributable production (000s oz.)	875 - 950	
Total cash costs <sup>2</sup> – owner-operator	\$750 - \$800	
Total cash costs – gold mines (\$/oz)	\$790 - \$840	\$850 - \$925
All-in sustaining costs <sup>2,3</sup> – owner-operator (\$/oz.)	\$1,100 - \$1,200	\$1,150 - \$1,250
All-in sustaining costs – gold mines (\$/oz.)	\$1,150 - \$1,250	\$1,200 - \$1,300
Niobec production (Mkg Nb)	4.7 - 5.1	
Niobec operating margin (\$/kg Nb) <sup>2</sup>	\$15 - \$17	
Effective tax rate (%)	38%	

Doyon division production of 130,000 – 150,000 ounces includes Westwood non-commercial production of 40,000 to 50,000 ounces. Associated contribution will be recorded against its mining assets on the consolidated balance sheets.

This is a non-GAAP measure. Refer to the non-GAAP performance measures section of the MD&A for the reconciliation to GAAP.

All-in sustaining cost per ounce sold is defined as the sum of operating gold sites attributable cost of sales excluding depreciation and including by-product credits, corporate general and administration expenses, sustaining exploration and evaluation expenses, sustaining capital expenditures and environmental rehabilitation accretion and depreciation divided by attributable ounces sold.







# Q&A







# **Analyst Day**

Toronto, Ontario November 7, 2013







# Appendix





#### 2012 Reserves and Resources - Gold

GOLD OPERATIONS	Tonnes (000s)	<b>Grade</b> (g/t)	Attributable Contained Ounces (000 oz)
As at December 31, 2012			
Proven & Probable Reserves	382,933	1.2	11,327
Measured & Indicated Resources	824,914	1.1	22,603
Inferred Resources <sup>2</sup>	121,589	1.8	6,093

#### Notes

- Measured and indicated resources are inclusive of proven and probable reserves.
- In underground operations, mineral resources contain similar dilution and mining recovery as mineral reserves.
- In mining operations, measured and indicated resources that are not mineral reserves are considered uneconomic at the price used for reserve estimations but are deemed to have a reasonable prospect of economic extraction.
- Although "measured resources", "indicated resources" and "inferred resources" are categories of mineralization that are recognized and required to be disclosed under Canadian regulations, the SEC does not recognize them. Disclosure of contained ounces is permitted under Canadian regulations; however, the SEC generally permits resources to be reported only as in place tonnage and grade. See "Cautionary Note to U.S. Investors Regarding Mineral Reporting Standards".
- Rosebel mineral reserves have been estimated as of December 31, 2011 using a \$1,200/oz gold price and mineral resources have been estimated as of December 31, 2011 using a \$1,400/oz gold price and have been estimated in accordance with NI 43-101.
- Essakane mineral reserves have been estimated as of December 31, 2012 using a \$1,400/oz gold price and mineral resources have been estimated as of December 31, 2012 using a \$1,600/oz gold price and have been estimated in accordance with NI 43-101.
- Mineral reserves at Sadiola have been estimated as of December 31, 2012 using an average of \$1,185/oz gold price and mineral resources have been estimated as of December 31, 2012 using a \$2,000/oz gold price and have been estimated in accordance with JORC code.
- Mineral reserves at Yatela have been estimated as of December 31, 2012 using a \$1,300/oz gold price and mineral resources have been estimated as of December 31, 2012 using a \$1,300/oz gold price and have been estimated in accordance with JORC code.
- Côté Gold mineral resources have been estimated as of December 31, 2012 using a \$1,600/oz gold price and have been estimated in accordance with NI 43-101 by Roscoe Postle and Associates Inc.
- The Doyon Division includes mineral reserves from the Mouska Gold Mine and resources from both the Doyon and Mouska Gold Mines. Mineral reserves at Mouska have been estimated as of December 31, 2012 using \$1,600/oz gold price and have been estimated in accordance with NI 43-101.
- Westwood mineral reserves have been estimated as of December 31, 2012 using a \$1,400/oz gold price and mineral resources have been estimated as of December 31, 2012 using a 6.0 grams per tonne gold cut-off over a minimum width of 2 metres and have been estimated in accordance with NI 43-101.



#### 2012 Reserves and Resources - Niobium

NIOBIUM RESERVES & RESOURCES <sup>1,2,3,4,5,6</sup>	<b>Tonnes</b> (000s)	<b>Grade</b> Nb <sub>2</sub> O <sub>5</sub> (%)	<b>Contained Nb₂O</b> ₅ (million kg)
As at December 31, 2012			(100%)
Probable Reserves	422,900	0.42	1,768
Measured Resources	291,631	0.44	1,271
Indicated Resources	344,158	0.38	1,292
Inferred Resources	83,763	0.31	263





<sup>(1)</sup> Measured and indicated resources are inclusive of probable reserves.

<sup>(2)</sup> In mining operations, measured and indicated resources that are not mineral reserves are considered uneconomic at the price used for reserves estimations but are deemed to have a reasonable prospect of economic extraction.

<sup>(3)</sup> Mineral reserves have been estimated as at December 31, 2012 under the block caving scenario using \$45 per kg of Niobium and include dilution material. Mineral resources have been estimated using a cutoff of 0.20% Nb<sub>2</sub>O<sub>5</sub> per tonne (before recovery) under the block caving scenario.

<sup>(4)</sup> There is a large volume of the material within the planned block caving that has a Measured Resource classification. However, due to the uncertainty associated with estimating material movement within the cave, a Probable classification has been applied to the reserve because of the uncertainty.

<sup>(5)</sup> A small amount of Inferred and unclassified mineral resource material will be mined from the block caving scenario and segregation of the material is not possible. A conservative 0% Nb<sub>2</sub>O<sub>5</sub> was applied to that material.

<sup>(6)</sup> Mineral reserves and mineral resources have been estimated in accordance with NI 43-101.

#### **2012 Resources – Rare Earth Elements**

RARE EARTH RESOURCES <sup>1,2,3</sup>	Tonnes (000s)	Grade TREO (%)	Contained TREO (million kg)
As at December 31, 2012			(100%)
Indicated Resources	531,000	1.64	8,730
Inferred Resources	527,000	1.83	9,652





<sup>(1)</sup> In mining operations, measured and indicated resources that are not mineral reserves are considered uneconomic at the price used for reserves estimations but are deemed to have a reasonable prospect of economic extraction.

<sup>(2)</sup> The inferred resources are presented in situ using 0.5% TREO cutoff grade and are unconstrained by whittle shell or mining design. The indicated resources are limited to 350 metres below surface and the Inferred resources are limited to 700 metres below surface.

<sup>(3)</sup> Mineral resources have been estimated in accordance with NI 43-101.

#### 2013 Capital Program<sup>1</sup>

(\$ millions)	Sustaining	Development/ Expansion	Total
Rosebel	108	22 <sup>2</sup>	130
Essakane	100	200	300
Westwood	20	80	100
<b>Total Gold Segments</b>	228	302	530
Niobec	31	49	80
Corporate and Other	5	-	5
<b>Total Consolidated</b>	264	351	615
Joint Ventures <sup>3</sup>	30	45	75
Total	294	396	690

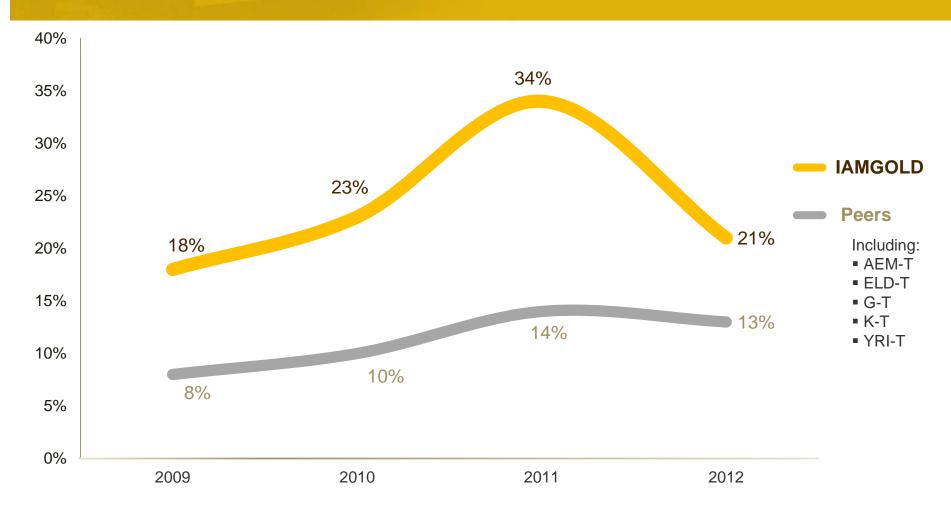
<sup>&</sup>lt;sup>1</sup> Capitalized borrowing costs are not included.

<sup>&</sup>lt;sup>3</sup> Attributable capital expenditure of \$75M include sustaining capital expenditures, capitalized stripping costs and existing commitments related to the ordering of long lead items in 2012 for the Sadiola sulphide expansion project.



<sup>&</sup>lt;sup>2</sup> The feasibility study to determine the optimum mine plan scenario for Rosebel, and which will be incorporating the recently announced reduced power rates, is expected to be completed at the end of the third quarter 2013. The associated capital program, if any, would depend on the outcome of the feasibility study.

## **Return on Capital**



#### ROC Calculation: Pre-Tax Earnings from Operations/Capital

Pre-tax Earnings\* from Operations: Revenue - Mining costs (called cost of sales in 2012) + Share of loss/gain from investment in associates. \*Earnings are before exploration expenses and Corporate G&A.

Capital: Shareholders' Equity+Minority Interest+LTD - Cash, cash equivalents and short-term deposits-Investments (Investments consist of: gold bullion (book value), current and non-current marketable securities, current and non-current warrants held as investments, royalty interests)







### 2013 Second Quarter Results

August 13, 2013

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