

# Cash Preservation Cost Reduction Disciplined Capital Allocation



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Dundee Capital Markets Precious Metals Roundup October 31 – November 3, 2013

TSX: IMG NYSE: IAG

### **Cautionary Statement on Forward-Looking Information**

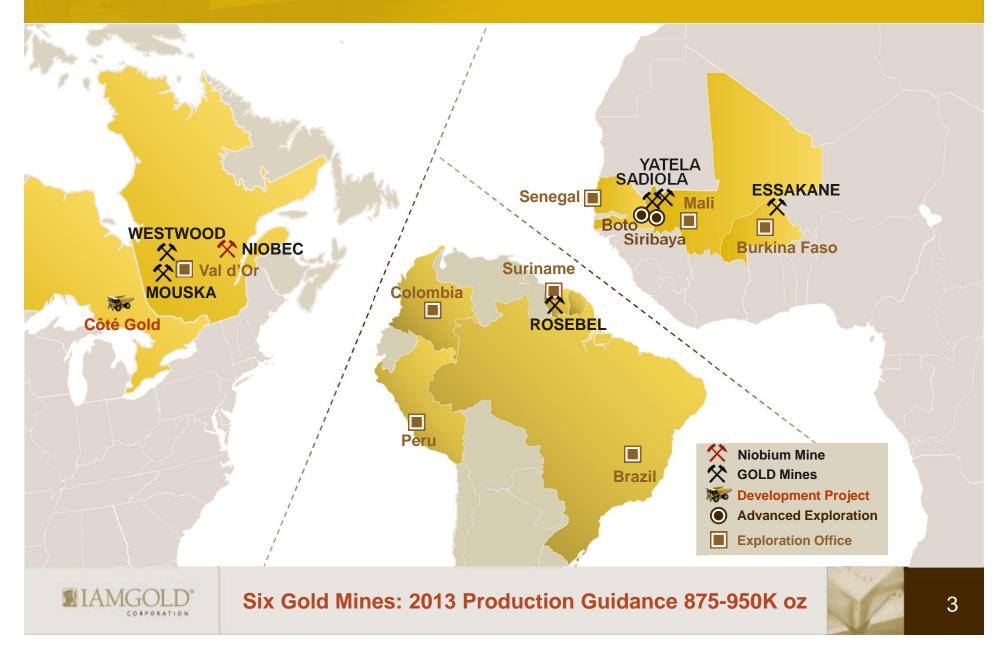
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The Company disclaims any intention or obligation to update or revise any forward-looking statements whether as a result of new information, future events or otherwise except as required by applicable law.



# IAMGOLD's High Quality, Long-Life Assets



### **Balanced Geographic Portfolio**

#### **Gold Mineral Resources**<sup>1</sup>





<sup>1</sup> Mineral resources include mineral reserves.
<sup>2</sup> Based on IAMGOLD attributable mineral resources as at December 31, 2011.
<sup>3</sup> Based on IAMGOLD attributable mineral resources as at December 31, 2012, except for mineral resources for the Boto Gold Project which are as at April 19, 2013.



# **Priorities**











# **Cost Reduction: Achieved 55% of \$100M Target\***



### 2013 Guidance

gold production Attributable

		Previous Guidance	
Rosebel (000s oz.)	365 - 385		
Essakane (000s oz.)	255 - 275		
Doyon division - Westwood & Mouska (000s oz.) <sup>1</sup>	130 - 150		
Total owner-operated production (000s oz.)	750 - 810		
Joint ventures (000s oz.)	125 - 140		
Total attributable production (000s oz.)	875 - 950		
Total cash costs <sup>2</sup> – owner-operator	\$750 - \$800		
Total cash costs – gold mines (\$/oz)	\$790 - \$840	90 - \$840 \$850 - \$925	
All-in sustaining costs <sup>2,3</sup> – owner-operator (\$/oz.)	\$1,100 - \$1,200	\$1,150 - \$1,250	
All-in sustaining costs – gold mines (\$/oz.)	\$1,150 - \$1,250 \$1,200 - \$1,		
Niobec production (Mkg Nb)	4.7 - 5.1		
Niobec operating margin (\$/kg Nb) <sup>2</sup>	\$15 - \$17		
Effective tax rate (%)	38%		

 <sup>1</sup> Doyon division production of 130,000 – 150,000 ounces includes Westwood non-commercial production of 40,000 to 50,000 ounces. Associated contribution will be recorded against its mining assets on the consolidated balance sheets.
<sup>2</sup> This is a non-GAAP measure. Refer to the non-GAAP performance measures section of the MD&A for the reconciliation to GAAP.
<sup>3</sup> All-in sustaining cost per ounce sold is defined as the sum of operating gold sites attributable cost of sales excluding depreciation and including by-product credits, corporate general and administration expenses, sustaining exploration and evaluation expenses, sustaining capital expenditures and environmental rehabilitation accretion and depreciation divided by attributable ounces sold.





### 2013 Capital Program<sup>1</sup>

(\$ millions)	Sustaining	Development/ Expansion	Total
Rosebel	108	<b>22</b> <sup>2</sup>	130
Essakane	100	200	300
Westwood	20	80	100
Total Gold Segments	228	302	530
Niobec	31	49	80
Corporate and Other	5	-	5
Total Consolidated	264	351	615
Joint Ventures <sup>3</sup>	30	45	75
Total	294	396	690

<sup>1</sup> Capitalized borrowing costs are not included.

<sup>2</sup> The feasibility study to determine the optimum mine plan scenario for Rosebel, and which will be incorporating the recently announced reduced power rates, is expected to be completed at the end of the third quarter 2013. The associated capital program, if any, would depend on the outcome of the feasibility study.

<sup>3</sup> Attributable capital expenditure of \$75M include sustaining capital expenditures, capitalized stripping costs and existing commitments related to the ordering of long lead items in 2012 for the Sadiola sulphide expansion project.





# **Disciplined Capital Allocation Strategy**

Niobec Expansion Expansion decision to be made when feasibility study and permits are in place NIOBEC WILL NOT MOVE FORWARD WITHOUT A PARTNER TO JOINTLY FUND THE PROJECT

#### **Sadiola**

Waiting for JV partner to decide to proceed WILL NOT PROCEED ALONE REGARDLESS OF PROJECT ECONOMICS

#### **Côté Gold Project**

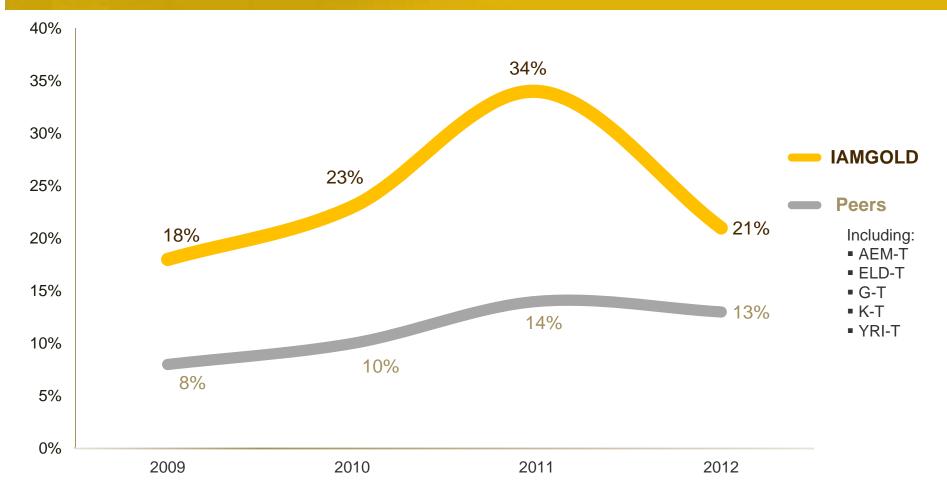
Construction decision to be made mid-2015 when feasibility study is complete and permits are in place **WILL NOT PROCEED UNLESS GOLD PRICE AND OUR LIQUIDITY SUPPORT THE DECISION** 



Must meet criteria for return on capital



## **Return on Capital**



#### ROC Calculation: Pre-Tax Earnings from Operations/Capital

Pre-tax Earnings\* from Operations: Revenue - Mining costs (called cost of sales in 2012) + Share of loss/gain from investment in associates. \*Earnings are before exploration expenses and Corporate G&A. Capital: Shareholders' Equity+Minority Interest+LTD - Cash, cash equivalents and short-term deposits-Investments (Investments consist of: gold bullion (book value), current and non-current marketable securities, current and non-current warrants held as investments, royalty interests)



#### **Trumps all other measures**



# **Cash Preservation – Liquidity**

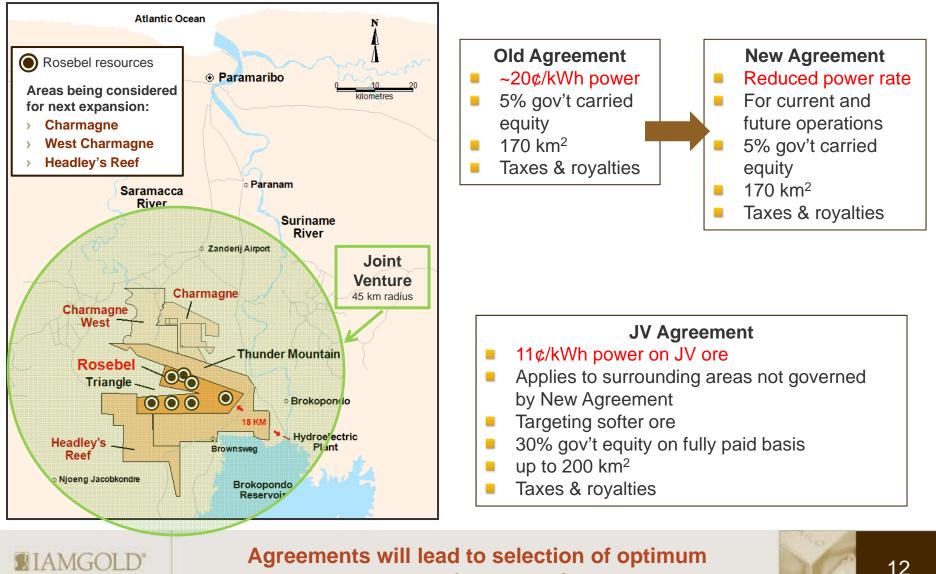
### We are committed to preserving our financial liquidity. \$1,358 \$millions 250 500 161 447 As at Q2'13 cash = bullion (at market) = available credit = Niobec facility

\$millions	June 30, 2013
Cash & cash equivalents	447
Gold bullion at market	161
Unused credit facility	500
Unused Niobec facility	250
Total	1,358

Note: The Company has \$650 million of senior unsecured notes due in 2020.



### **Rosebel - A New Power Agreement**



expansion scenario

# **Rosebel - Suriname**

#### **2013 Production Guidance**

#### 365,000 - 385,000 oz.



#### Overview

- Third ball mill expected to improve recoveries in H2 2013
- Accessing higher grade ore through mine re-sequencing
- Q2 total cash costs of \$745/oz.<sup>1</sup>, benefit from power cost adjustment

 $^{\rm 1}$  This is a non-GAAP measure. Refer to the non-GAAP performance measures section of the MD&A for the reconciliation to GAAP.

### 2013 Ongoing Examples of Cost Reduction

> Reduced:

- Equipment standby time through better management of shift changes
- Staffing requirements through business process and operating efficiency improvements
- Frequency and cost of preventative truck maintenance
- Replaced smaller 777 trucks with larger 785 trucks to increase efficiency and lower maintenance costs and fuel consumption
- Increased throughput to gravity circuit following commissioning of third ball mill led to reduction in cyanide consumption
- Increasing drilling and blasting efficiencies by increasing bench height
- Improved and redesigned mine roads, improving tire life and reducing maintenance costs and hauling distances





# **Essakane – Burkina Faso**

#### **2013 Production Guidance**

#### 255,000 - 275,000 oz.



#### Overview

- New pebble crusher and CIL tanks are now improving recoveries and throughput
- Ore grades expected to be 10-15% lower than LOM average
- Stockpiling higher grade ore with pushback of main pit

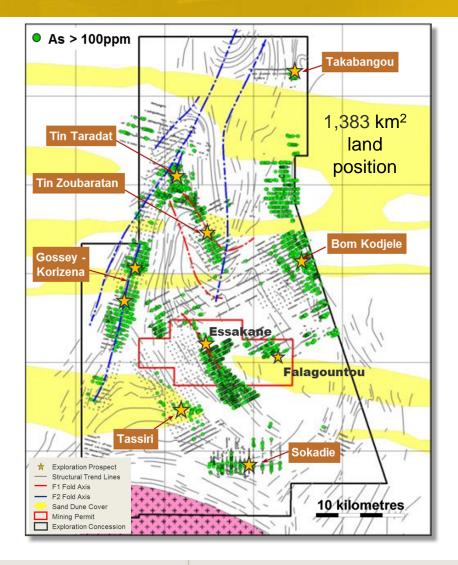
### 2013 Ongoing Examples of Cost Reduction

- Implemented a transition plan to replace more expats with nationals
- Consolidated bus contracts to transport employees to and from worksite, 5% reduction in price
- Negotiated price discounts with local suppliers
- Reduced energy and steel consumption in the SAG and ball mill grinding process through accelerated pebble crusher commissioning
- Replaced consultants with in-house technical services team





# **Essakane Exploration Focus**



#### Falagountou satellite resource

- >200,000 ounces
- Community Relocation Action Plan approved in March
- Site evaluation drilling commenced in Q2





### Westwood/Mouska – Quebec

#### **2013 Production Guidance**

#### 130,000 - 150,000 oz.\*



\* Includes Mouska and Westwood mines

### **Overview**

- Westwood plant (refurbished Doyon mill) commenced production Q1
- Began processing pre-commercial ore from Westwood (10,000 ozs.) in Q2
- Westwood Mine expected to reach commercial production by end of 2013
- Mine plan on track to reach LOM throughput levels by 2015

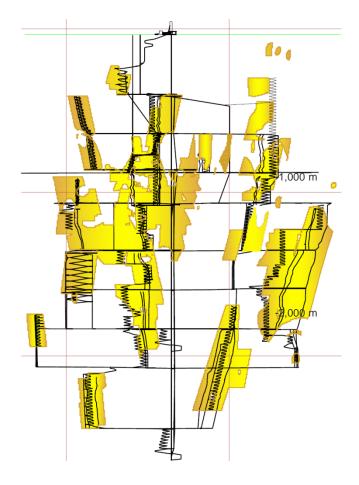
### 2013 Ongoing Examples of Cost Reduction

 Improving underground development productivity





### Westwood – Mineral Reserve and Resource Estimate



#### As of December 31, 2012:

**Reserve Estimate** 

- Proven reserve of 65Koz @ 7.6 g/t Au
- Probable reserve of 283Koz @ 13.1 g/t Au

Resource Estimate (includes reserves)

- Measured resource of 67Koz @ 7.5 g/t Au
- Indicated resource of 466Koz @ 13.0 g/t Au
- Inferred resource estimate of 3.3Moz @ 10.6 g/t Au

Source: February 20, 2013 news release « IAMGOLD Operations Post 2012 Reserves of 11.3 Million Ounces and Measured and Indicated Resources of 22.6 Million Ounces »



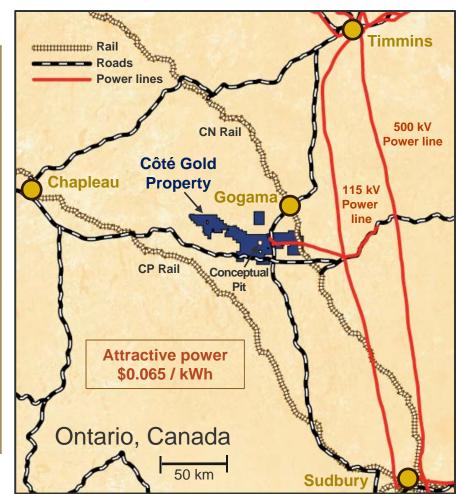
# Côté Gold – Well Established Infrastructure

Mineral Resource Estimate Effective December 31, 2012

	Tonnes (millions)	Grade (g/t)	Contained Ounces (million ozs)
Indicated			
0.25 g/t Au cut-off	278	0.86	7.68
0.30 g/t Au cut-off	269	0.88	7.61
0.40 g/t Au cut-off	244	0.93	7.32
0.50 g/t Au cut-off	210	1.01	6.83
Inferred			
0.25 g/t Au cut-off	47	0.71	1.07
0.30 g/t Au cut-off	44	0.74	1.04
0.40 g/t Au cut-off	36	0.83	0.95
0.50 g/t Au cut-off	30	0.90	0.88

Source: Updated Resource Estimate for Côté Gold, effective December 31, 2012.

Note: CIM Definitions were followed for classification of Mineral Resources. Mineral Resources are estimated at a cut-off grade of 0.30 g/t Au. Mineral Resources are estimated using a gold price of US\$1,600 per ounce and metallurgical recovery of 93.5%. High grade assays are capped at 15 g/t Au and 20 g/t Au depending on sub-domain. Bulk density of 2.71 Um<sup>3</sup> was used for tonalite and breccia and 2.79 Um<sup>3</sup> was used for dioritie. The Mineral Resource Estimate is constrained within a Whittle Pit shell using assumed costs and the above noted gold recovery and gold price. Mineral Resources are not Mineral Reserves and do not yet have demonstrated economic viability, but are deemed to have a reasonable prospect of economic extraction. Numbers may not add due to rounding. Mineral Resources are reported on a 100% basis; LAMGOLD has a 92.5% average attributable ownership of this project.



Source: MNDM and Trelawney Mining



Decision to proceed driven by Return on Capital

# Sadiola & Yatela – Joint Ventures in Mali

#### **2013 Production Guidance**

125,000 - 140,000 oz.\* (attributable)



#### Sadiola Overview

- Operating efficiency improved, mined ore grades exceeded plan for H1 2013
- 13% higher throughput and better recoveries offset lower grades
- Q2 production up 26% from Q1 as throughput increased 19%
- > Sulphide expansion depends on partner

### 2013 Ongoing Examples of Cost Reduction

- Portable crushers effective at improving mill feed performance
- Lower reagent and maintenance costs with increase in production drive total cash costs down 26%

### Yatela Overview

- > Produced >2 Moz 2001 to date
- Mine excavation to end Sept 30/13
- > Leach pads to operate until 2016



Will not proceed with Sadiola sulphides expansion on our own



### Niobec – Quebec

#### **2013 Production Guidance**

4.7 - 5.1 Mkg Nb

Niobium is a scarce metal that strengthens and lightens the weight of steel



### **Overview**

- Continued stable mill operations
- > One of three major producers in the world
- Expansion would triple production and increase mine life to 46 years
- Completion of feasibility study Q3 2013 and permitting 2014

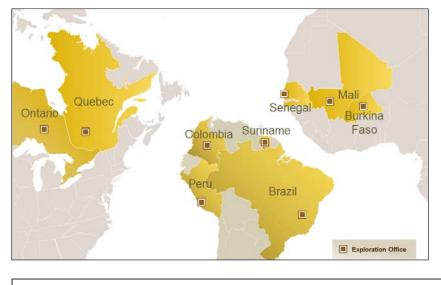
### **2013 Ongoing Examples** of Cost Reduction

- > Improving underground development productivity and blasting efficiency
- Introduction of larger melting vessels to improve productivity and reduce costs in the converter





# **2013 Exploration Program - \$99.0 Million\***



Targeted reduction in exploration spending for 2013: \$40M Realized Q2 YTD: \$30M

- \$13M greenfield and \$13M brownfield achieved through:
  - Downsized exploration teams
  - Reduced drilling activities
  - Reprioritized projects
- \$4M:
  - Deferred/redesigned elements of Côté Gold such as drilling program and ongoing pre-feasibility study
  - Exploration program

#### **Continued focus on:**

- Near-mine development and select greenfields projects in South America and Canada
  - > Greenfield
    - > Senegal
    - > Brazil
    - > Côté Gold
  - > Brownfield
    - > Essakane
    - > Rosebel
    - > Westwood
    - > Niobec

\*After \$40M reduction and excluding \$3.2M for Sadiola and Yatela



**Cornerstone for Long-term Growth** 

### **Advancing Select Greenfield Projects**



#### **Boto Gold Project - Senegal**

- Maiden resource announced Q2/13
- Indicated resource of 1.1M oz. at 1.62 g/t Au
- > Scoping study expected 2014

#### Pitangui Project - Brazil

- Plan to complete a mineral resource estimate in Q4/13 subject to the continuation of encouraging infill drilling results
- Second gold mineralization identified 3 kilometres from Pitangui





### **Reasons to Invest in IAMGOLD**

#### Operations

- > Rosebel: New power rates and access to softer, higher grade ore from surrounding JV area
- Essakane: More grinding and crushing capacity, ore from Falagountou and review of power sources
- > Westwood: Mine ramp up, leads to higher production and lower unit costs
- Strong in-house engineering team
- Outstanding CSR record and reputation
- Long-life mines
- Strong balance sheet
- Cost reduction program gaining traction
- Lowered cost guidance based off of first half of 2013







#### Today's Presentation Date: October 16, 2013

#### **Investor Relations**

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