

2012 Fourth Quarter and Full Year Results

February 21st, 2013



TSX: IMG NYSE: IAG

Management Participants

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Total Resources includes all categories of resources unless indicated otherwise.

All currency numbers are in US\$ unless otherwise stated.





Introductory Remarks

2012

- Year ended with strong gold and niobium production
- Costs were higher than targeted for gold operations and need to improve as hard rock and inflationary pressures continue
- Resources increased significantly with Côté Gold project, delineation drilling largely replaced production at continuing operations, and have yet to factor in results of the Rosebel feasibility study
- Capital spending was lower than forecast, resulting in better than expected free cash flow
- Successful debt raise in 2012 contributed to strong liquidity with over \$1B in cash and bullion; \$1.8B in liquidity





Introductory Remarks

2013

- Gold production expected to increase due to startup of Westwood
- Costs per ounce due to rise significantly in 2013 as:
 - Step change at Rosebel and Essakane to process harder rock
 - Mouska and Yatela wind down with higher than average costs
 - Westwood has low production, higher unit costs in first year
 - Rosebel and Essakane experience a brief drop in grade
- Feasibility studies are underway at Côté Gold, Rosebel & Niobec
 - No major capital commitment until project returns are validated





Introductory Remarks

- Action Plan Assault on Costs and Focus on Reserve Growth
- No project to proceed until acceptable ROCE is shown
- Costs per ounce under constant review across the company
- Cost reduction initiatives have been identified at all operations
- All-in sustaining costs have always been an M&A consideration, continue to be an internal focus and will be disclosed once we and the WGC adopt a consistent definition across the industry
- Extensive exploration program continues to seek to expand resources and reserves, specifically targeting more soft rock
 - Essakane targets include Falagontou and Gossey-Korizena
 - Rosebel definitive agreement has significant potential





Revenues



2012 revenues flat with 2011 reflecting...

- 7% increase in average realized gold price to \$1,667 per ounce
- 8% decline in attributable gold sales to 827,000 ounces
- 2% higher Niobium sales volume

Gold	2011	Change	2012
Price (\$/oz)	1,555	7%	1,667
Gold Sales* (000s oz)	896	(8%)	827

^{*}Attributable sales from continuing operations (excluding discontinued operations)





Adjusted Net Earnings*

			(In \$ millions, except for per share amounts)
\$1.08 per share			Net earnings from continuing operations attributable to equity holders
		\$0.84	Interest expense on senior unsecured notes
		per share	Foreign exchange (gain) loss
S	<u>ω</u>		Unrealized (gain) loss on derivative instruments
\$millions	405.7		(Gain) on sale of marketable securities
\$m			Impairment on marketable securities
		316.9	(Gain) loss on sale of assets
			Changes in asset retirement obligations at closed sites
			Tax impact on adjusted items
			Adjusted net earnings from continuing operations attributable to equity holder
	2011 ts represent results ble to equity holde	2012 s from continuing operations rs of IAMGOLD	Adjusted net earnings from continuing operations attributable to equity holders per share (\$/sh)





Q4'11 Q4'12

84.6

11.2

(2.2)

5.1

(9.0)

3.4

2.1

4.8

(9.7)

90.3

0.24

133.6

(4.0)

(16.8)

(8.0)

1.6

(13.4)

10.7

(3.1)

107.8

0.29

2011

391.3

8.1

(8.9)

1.6

(25.1)

23.0

13.5

405.7

1.08

2012

334.7

11.2

(10.7)

(16.2)

(25.5)

24.1

8.0

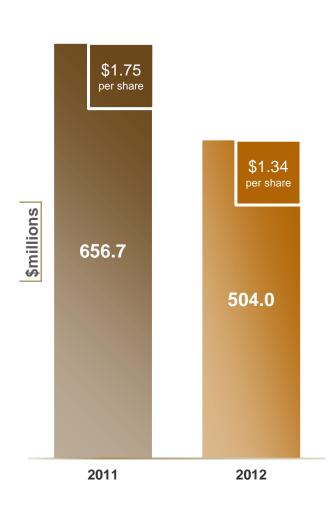
5.3

(6.8)

316.9

0.84

Operating Cash Flow before Changes in Working Capital



(In \$ millions, except for per share amounts)	Q4'11	Q4'12	2011	2012
Cash flow generated from continuing operating activities per the consolidated financial statements	205.5	118.9	592.8	441.0
Adjusting items from non-cash working capital items and non-current ore stockpiles				
 Receivables and other current assets 	32.9	3.1	47.8	1.4
 Inventories and non-current ore stockpiles 	(18.4)	3.2	65.7	72.9
 Accounts payable and accrued liabilities 	(29.9)	4.9	(49.6)	(11.3)
Operating cash flow from continuing operations before changes in working capital	190.1	130.1	656.7	504.0
Basic operating cash flow from continuing operations before changes in working capital per share (\$/sh)	0.51	0.35	1.75	1.34





Ended year with strong fourth quarter

Gold

- Attributable gold production of 214,000 ounces in Q4
 - actual annual production at 830,000 ounces
- Attributable gold sales of 232,000 ounces in Q4
 - actual annual sales of 827,000 ounces
- Total cash costs for gold of \$731 /oz in Q4
 - full year average cash costs of \$715 /oz

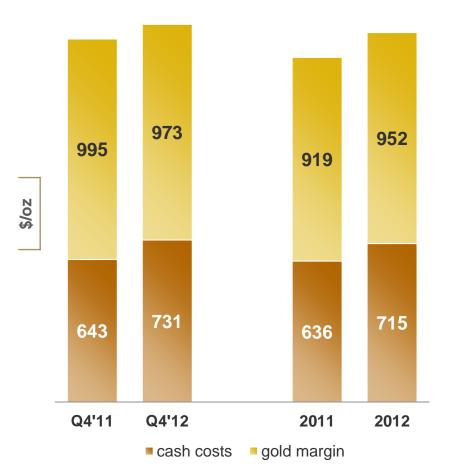
Niobium

- Q4 production of 1.2 Mkg of niobium @ operating margin of \$15/kg
 - full year production of 4.7 Mkg @ operating margin of \$15/kg





Gold Margin



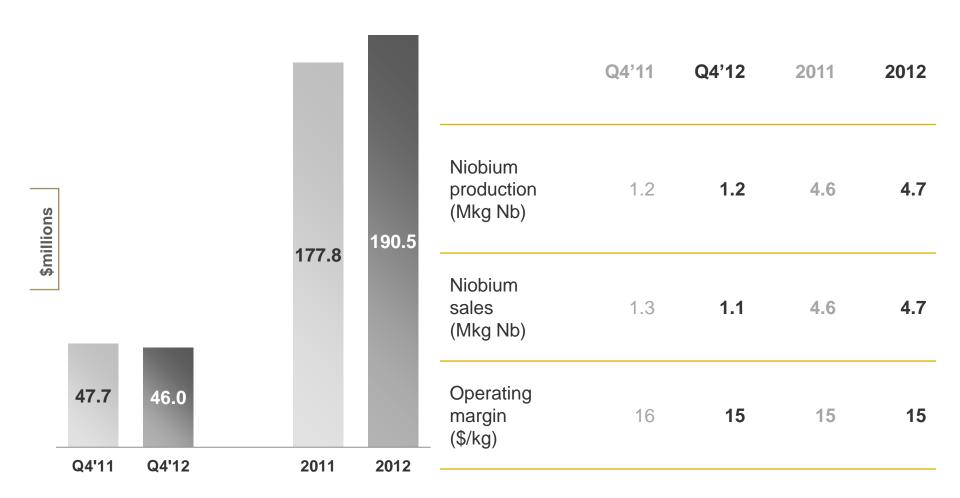
Gold Operating Results*	Q4'11	Q4'12	2011	2012
Gold production (000soz)	253	214	896	830
Realized price (\$/oz)	1,638	1,704	1,555	1,667
Cash cost (\$/oz)	643	731	636	715
Gold margin (\$/oz)	995	973	919	952

^{*}From continuing operations





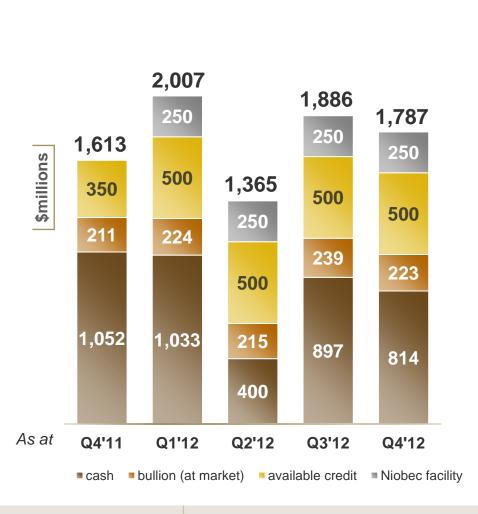
Niobium Revenue







Strong Liquidity



\$millions	Sept. 30, 2012	Dec. 31, 2012
Cash & cash equivalents	*\$897	*\$814
Gold bullion at market	\$239	\$223
Unused credit facility	\$500	\$500
Unused Niobec facility	\$250	\$250
Total	\$1,886	\$1,787

^{*}Includes \$650M debt issue





Rosebel

Attributable Gold Production (95%)





2012

- Almost 50% of ore was transitional, 20% hard rock
- > Higher labour, fuel and power costs
- > Upgraded gravity circuit was positive
- > Improved recoveries to 96%

- Optimize fleet management to:
 - > Reduce fuel consumption
 - > Improve equipment efficiency
- Optimize gravity circuit
- Commission third ball mill
- Reduce power consumption through optimization





Essakane







2012

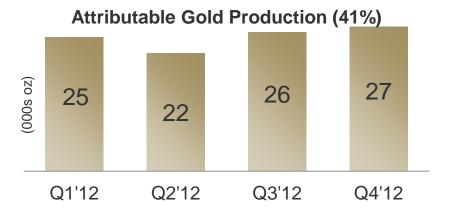
- Much improved levels of operating stability, although grade and mill recovery lower
- Over 30% of ore was transitional
- Mill throughput increased
- > Water management plans successful

- > Enhance recovery
- Revise mill maintenance plan to minimize non-planned mill stoppages
- Early completion of some expansion project elements
- Expansion project construction to be done by year end 2013





Sadiola





2012

- Lower throughput and grade
- Graphitic ore impacted recoveries
- Operations unaffected by unrest in northern Mali

- Improve crushing and screening to pre-condition mill feed
- Improve contract management to prepare for owner mining
- Consider alternative strategies pending AGA decision to move ahead with Sulphides project





Niobec







2012

- Higher realized prices
 offset by higher costs for
 labour and consumables,
 and lower grades
- Increased throughput

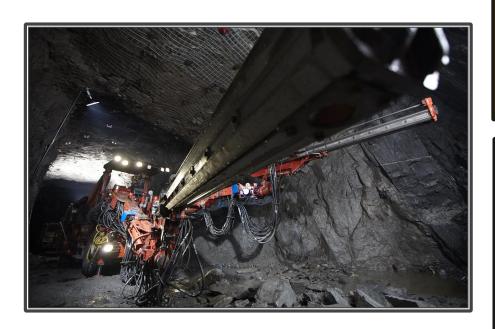
- Change planned maintenance to improve plant availability
- Optimize FeNb batches to reduce unit costs
- Develop new ore pass to improve mucking efficiency





Westwood Development

- Production to start up as planned at end of Q1 2013
- Production combined with 2012 and 2013 ore from Mouska



2012

- > Doyon Division (Mouska) mill refurbished
- > Shaft sunk to interim target, now at 1,958m
- Six-year labour contract signed effective from December 2011
- To produce 130-150 K oz, including ore from Mouska

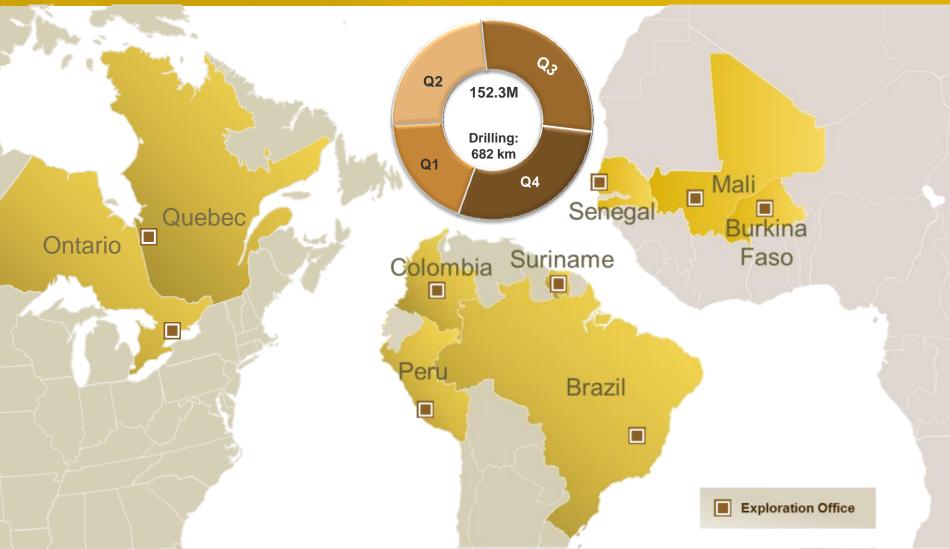
2013

- > Start up mill as planned in Q1 2013
- Westwood mine expected to reach commercial production in October 2013
- Mine plan remains on track to reach LOM throughput levels in 2015





2012 Exploration Program





2013 Exploration Program

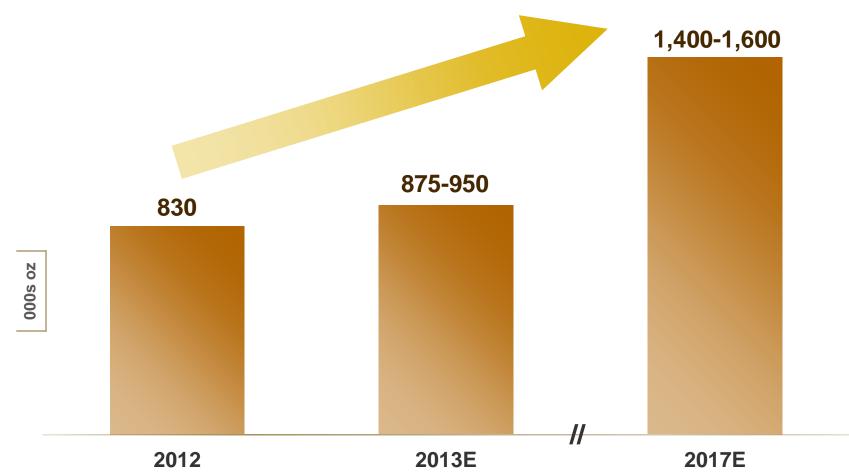
- Overall budget of \$142M
 - Near-mine exploration: \$39M
 - Greenfield exploration: \$52M
 - Brownfield exploration: \$25M
 - Scoping and feasibility studies: \$26M
 - \$24M of this planned for Côté Gold
 - Less planned in West Africa, more planned in Brazil, Colombia and Canada
- Capitalized portion is expected to be \$38M
- Approximately 458,000 metres of drilling planned





Balanced Growth via Expansion and New Development

(attributable to IAMGOLD)







2013 Guidance

Attributable gold production

Posobol (000s oz)	365 – 385
Rosebel (000s oz)	300 – 300
Essakane (000s oz)	255 – 275
Doyon division - Westwood & Mouska (000s oz)1	130 - 150
Total owner-operated production (000s oz)	750 - 810
Joint ventures (000s oz)	125 - 140
Total attributable production (000s oz)	875 - 950
Owner-operated cash cost (\$/oz) ²	\$810 - \$880
Consolidated total cash cost (\$/oz)	\$850 - \$925
Niobec production (Mkg Nb)	4.7 – 5.1
Niobec operating margin (\$/kg Nb)	\$15 - \$17
Effective tax rate (%)	38%

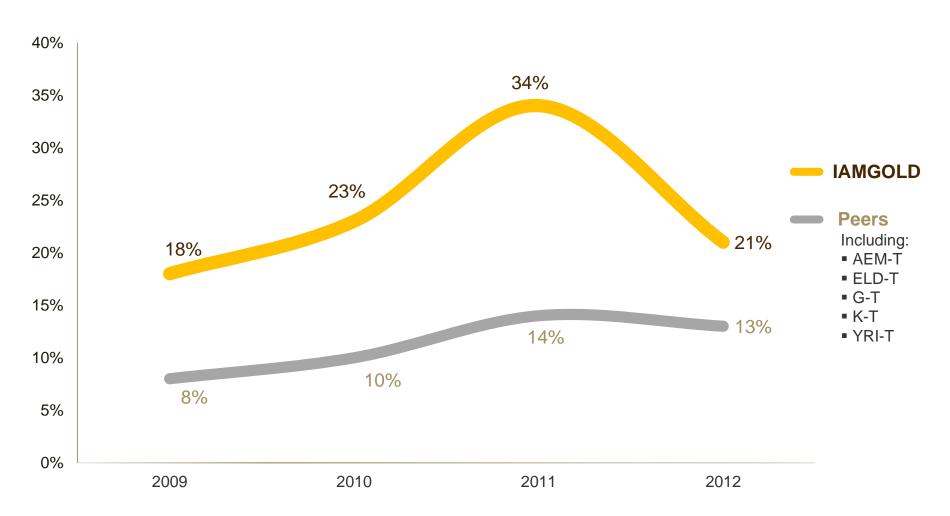
¹ Doyon division production of 130,000 – 150,000 ounces includes Westwood non-commercial production of 40,000 to 50,000 ounces. Associated contribution will be recorded against its mining assets on the consolidated balance sheet.

² Cash cost per ounce and operating margin per kilogram of niobium sold at the Niobec mine are non-GAAP measures. Refer to the Non-GAAP performance measures section of the MD&A for reconciliation to GAAP measures.





Return on Capital









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