

# **2012 1st Quarter Results**

May 14, 2012



TSX: IMG NYSE: IAG

# **Management Participants**

| STEVE LETWIN   | President & CEO                                 |
|----------------|---|
| CAROL BANDUCCI | EVP & Chief Financial Officer                   |
| GORD STOTHART  | EVP & Chief Operating Officer                   |
| MIKE DONNELLY  | SVP, Exploration                                |
| TIM BRADBURN   | Associate General Counsel & Corporate Secretary |
| BOB TAIT       | VP, Investor Relations                          |





# **Cautionary Statement**

This presentation contains forward-looking statements. All statements, other than of historical fact, that address activities, events or developments that the Company believes, expects or anticipates will or may occur in the future (including, without limitation, statements regarding expected, estimated or planned gold and niobium production, cash costs, margin expansion, capital expenditures and exploration expenditures and statements regarding the estimation of mineral resources, exploration results, potential mineralization, potential mineral resources and mineral reserves) are forward-looking statements. Forward-looking statements are generally identifiable by use of the words "may", "will", "should", "continue", "expect", "anticipate", "estimate", "believe", "intend", "plan" or "project" or the negative of these words or other variations on these words or comparable terminology. Forward-looking statements are subject to a number of risks and uncertainties, many of which are beyond the Company's ability to control or predict, that may cause the actual results of the Company to differ materially from those discussed in the forward-looking statements. Factors that could cause actual results or events to differ materially from current expectations include, among other things, without limitation, failure to meet expected, estimated or planned gold and niobium production, cash costs, margin expansion, capital expenditures and exploration expenditures and failure to establish estimated mineral resources, the possibility that future exploration results will not be consistent with the Company's expectations, changes in world gold markets and other risks disclosed in IAMGOLD's most recent Form 40-F/Annual Information Form on file with the United States Securities and Exchange Commission and Canadian provincial securities regulatory authorities. Any forward-looking statement speaks only as of the date on which it is made and, except as may be required by applicable securities laws, the Company disclaims any intent or obligation to update any forward-looking statement.

The United States Securities and Exchange Commission (the "SEC") permits mining companies, in their filings with the SEC, to disclose only those mineral deposits that a company can economically and legally extract or produce. We use certain terms in this presentation, such as "mineral resources", that the SEC guidelines strictly prohibit us from including in our filings with the SEC. U.S. investors are urged to consider closely the disclosure in the IAMGOLD Annual Report on Form 40-F. A copy of the most recent Form 40-F is available to shareholders, free of charge, upon written request addressed to the Investor Relations Department.

Total Resources includes all categories of resources unless indicated otherwise.

All currency numbers are in US\$ unless otherwise stated.





## Introduction



2012 Production guidance & cash cost on-track



Expansion and optimization projects underway



Proposed Trelawney acquisition aligned with strategic direction





## Q1'12 Performance

- Net Earnings¹ \$119M (\$0.32/sh)
- Operating Cash Flow<sup>2</sup> \$186M (\$0.49/sh)
- Gold Margins \$1,023/oz (+20% YOY)
- Attributable Gold Production 207,000 ozs

<sup>1</sup>From continuing operations attributable to equity shareholders

<sup>&</sup>lt;sup>2</sup>From continuing operations before changes in working capital





# **Update on Key Initiatives**



#### **ESSAKANE**

> Resolution on fiscal terms expected shortly



#### **ROSEBEL**

- Good progress towards definitive agreement
- > Concept study to follow



#### **SADIOLA**

- > Military unrest has not had significant impact on production
- Targeting end of 2014 for completion of construction for the sulphides project



#### **NIOBEC**

- Work underway to advance feasibility study based on block-caving
- Multiple funding sources in place



#### RARE EARTH ELEMENTS

Evaluating options for exploiting REE resource



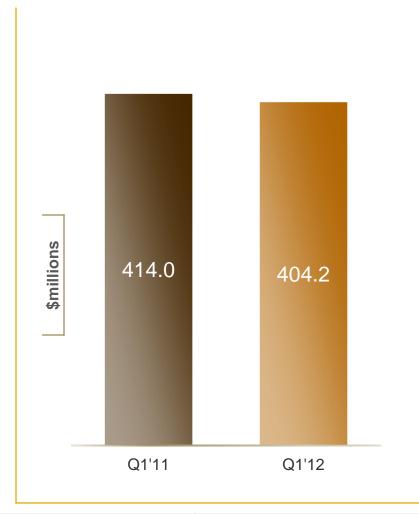
#### TRELAWNEY ACQUISITION

Well aligned with strategic direction





## Revenues



# Q1 revenues\* down slightly due to:

- Lower gold sales:
  - > 13,000 ozs produced in Q1'12 sold in start of Q2'12
  - > 17,000 ozs sold in Q1'11 was produced in Q4'10
- Lower production
- Partially offset by higher gold prices & higher niobium revenue

| Gold                       | Q1'11   | Change | Q1'12   |
|----------------------------|---------|--------|---------|
| Price<br>(\$/oz)           | \$1,398 | 22%    | \$1,702 |
| Gold<br>Sales*<br>(000 oz) | 266     | (22%)  | 208     |
| Gold<br>Sales*<br>(\$M)    | \$372   | (5%)   | \$354   |

<sup>\*</sup>from continuing operations





# Q1'12 Net Earnings\*



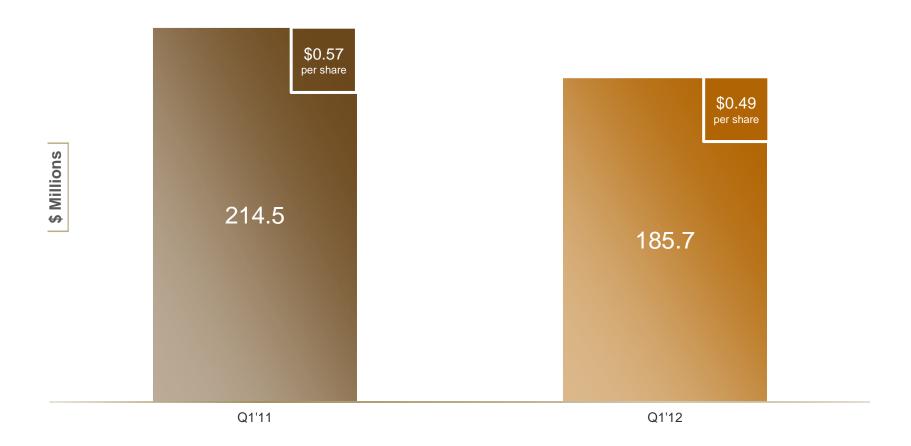
| (in \$millions, except for number of shares)  | Q1'11  | Q1'12  |
|---|--------|--------|
| Net earnings from continuing operations attributable to equity shareholders                     | 133.2  | 119.2  |
| Foreign exchange loss (gain)  | 5.3    | (10.3) |
| Unrealized gain on derivative instruments   | (2.9)  | (9.6)  |
| Gain on sales of marketable securities  | (0.3)  | (5.6)  |
| Impairment of marketable securities   | -      | 4.6    |
| Gain on sales of assets   | (10.7) | (2.3)  |
| Changes in estimates of asset retirement obligations at closed sites                            | -      | (3.1)  |
| Tax impact on adjusted items  | (6.8)  | (0.5)  |
| Adjusted net earnings from continuing operations attributable to shareholders                   | 117.8  | 92.4   |
| Adjusted net earnings from continuing operations attributable to shareholders per share (\$/sh) | 0.32   | 0.25   |

<sup>\*</sup>All net earnings shown from continuing operations attributable to equity shareholders





# **Operating Cash Flow\* from Continuing Operations**

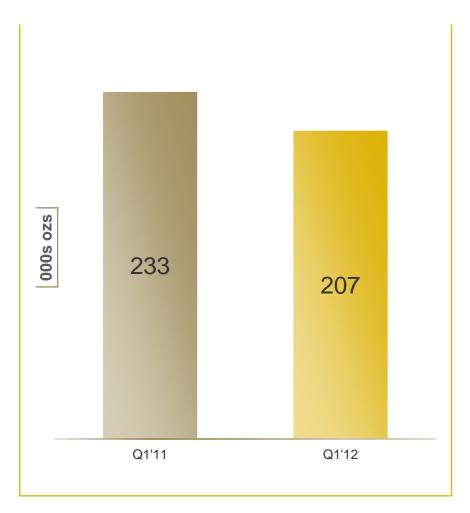


<sup>\*</sup>Before changes in working capital





## **Attributable Gold Production\***



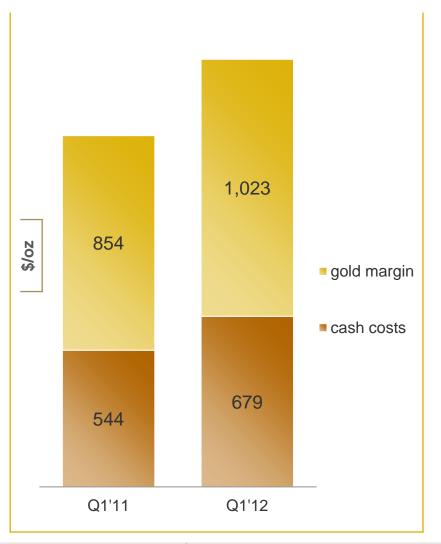
- Development projects at Essakane & Rosebel designed to increase throughput of harder rock
- Strong production in March at Essakane and Rosebel

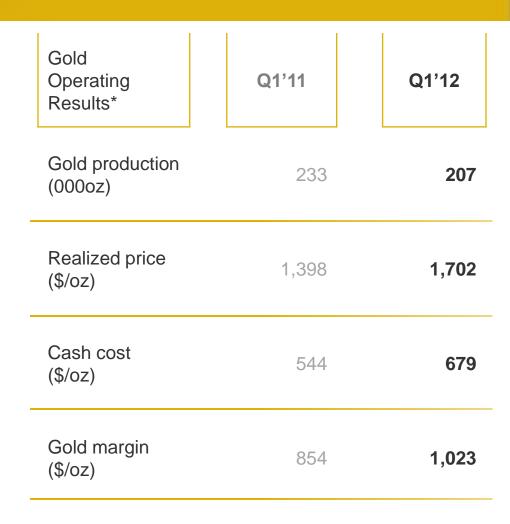
<sup>\*</sup>From continuing operations





# **Gold Margins up 20%**





<sup>\*</sup>from continuing operations





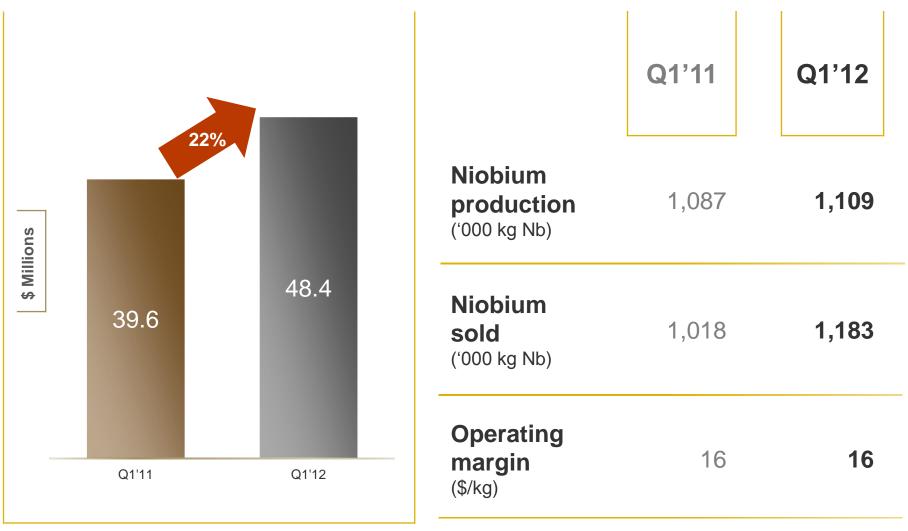
# **Total Cash Costs\***

| \$/oz   | Q1'11 | Q1'12 | Variance |
|---|-------|-------|----------|
| Total Cash Costs (All producing gold mines)                           | 544   | 679   | 25%      |
| Total Cash Costs (excluding non-IMG operated mines: Sadiola & Yatela) | 487   | 596   | 22%      |
| Total Cash Costs<br>(excluding end-of-life<br>mines: Yatela & Mouska) | 519   | 654   | 26%      |

<sup>■</sup>IAMGOLD\*



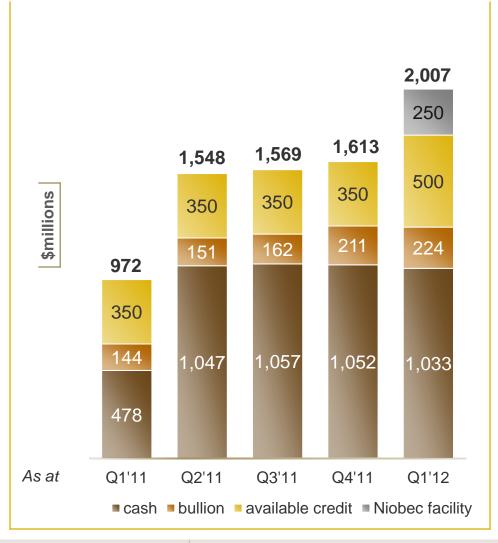
# **Niobium Revenue**







# **Strong Balance Sheet**



| \$millions                   | Dec. 31,<br>2011 | Mar. 31,<br>2012 |
|------------------------------|------------------|------------------|
| Cash & cash equivalents      | \$1,052          | \$1,033          |
| Gold bullion at market       | \$211            | \$224            |
| Unused credit facility       | \$350            | \$500            |
| Unused<br>Niobec<br>facility | -                | \$250            |
| Total                        | \$1,613          | \$2,007          |





## Rosebel









### Q1 Attributable production: 93,000 ozs

March production: 32,000+ ozs

### H2'12

 Expect higher throughput with installation of third ball mill, temporary pre-crusher, a large pebble crusher and expanded gravity circuit

### 2012 Outlook

- Completion of feasibility study providing detail on expansion project. Optimization efforts will help drive down costs
- Definitive agreement with Government of Suriname on next phase of expansion (satellite resources)
- Guidance maintained at 370,000-395,000 ozs

| As at December 31, 2011                 | Tonnes<br>(millions) | Grade<br>(g/t) | Attributable<br>Contained<br>ounces<br>(000s oz) |
|---|----------------------|----------------|--|
| Proven Reserves                         | 102.4                | 1.0            | 3,155  |
| Probable Reserves                       | 84.0                 | 1.0            | 2,575  |
| Measured Mineral Resource <sup>1</sup>  | 158.0                | 1.0            | 4,607  |
| Indicated Mineral Resource <sup>1</sup> | 105.1                | 1.0            | 3,112  |
| Inferred Mineral Resource <sup>1</sup>  | 13.9                 | 0.7            | 278  |
| Mine Life                               | 11+ years            |                |  |
| 2011 Annual Gold Production             |                      | 385,0          | 00 ounces  |

<sup>1</sup>Measured & Indicated Mineral Resources are inclusive of Probable Reserves





# **Essakane**









## **Q1** Attributable production: 80,000 ozs

March production: 30,000+ ozs

### H2'12

- Expect final agreement on fiscal terms
- Begin construction of expanded plant

### 2012 Outlook

Guidance maintained at 320,000-345,000 ozs

| As at December 31, 2011  | Tonnes<br>(millions) | Grade<br>(g/t Au<br>undiluted) | Contained<br>Au<br>(000s oz) |
|--|----------------------|--------------------------------|------------------------------|
| Probable Reserves  | 109.2                | 1.1                            | 3,472                        |
| Measured Mineral Resource <sup>1</sup>                         | -                    | -                              | -                            |
| Indicated Mineral Resource <sup>1</sup>                        | 139.6                | 1.1                            | 4,262                        |
| Inferred Mineral Resource <sup>1</sup>                         | 24.1                 | 1.1                            | 797                          |
| Mine Life  | 14 չ                 | ears/                          |                              |
| Average Annual Gold Production                                 |                      | 350,000 oz                     |                              |
| Average Gold Price Assumption                                  |                      | \$1,200                        | ) per oz                     |
| Indicated Mineral Resources are inclusive of Probable Reserves |                      |                                |                              |





# Sadiola









## Q1 Attributable production: 25,000 ozs

Military unrest in Mali had no significant impact on production

### 2012 Outlook

 Guidance (Sadiola & Yatela combined) maintained at 150,000-170,000 ozs

| As at December 31, 2011                  | Tonnes<br>(millions) | Grade<br>(g/t) | Attributable<br>Contained<br>ounces<br>(000s oz) |
|--|----------------------|----------------|--|
| Proven Reserves                          | 10.4                 | 2.1            | 280  |
| Probable Reserves                        | 96.7                 | 1.6            | 2,018  |
| Measured Mineral Resource <sup>1</sup>   | 21.9                 | 1.4            | 393  |
| Indicated Mineral Resource <sup>1</sup>  | 150.1                | 1.6            | 3,078  |
| Inferred Mineral Resource                | 45.0                 | 1.6            | 926  |
| Mine Life (with expansion)               |                      | 15 years       |  |
| Average Gold Production (with expansion) |                      | 350,000 -      | - 450,000 ozs                                    |

<sup>1</sup>Measured & Indicated Mineral Resources are inclusive of Probable Reserves





## **Niobec**



**Q1 production: 1,109,000 kgs** 

## **Expansion Update**

- Started feasibility study based on block caving model
- Social and environmental baselines have been completed
- Expect to complete permitting process in 18-24 mos

### 2012 Outlook

4.6-5.1 Mkg of niobium production

Key Metrics of the Niobec Expansion Pre-Feasibility Study under the Block Cave Scenario

| Classification                                     | Tonnes<br>(millions)                              | Grade<br>(%Nb <sub>2</sub> O <sub>5</sub> ) | Contained Nb <sub>2</sub> O <sub>5</sub> (million kgs) |
|--|---|---|--|
| Probable Reserves                                  | 419.2   | 0.42%                                       | 1,746  |
| Measured Mineral Resource <sup>1</sup>             | 235.3   | 0.44%                                       | 1,028  |
| Indicated Mineral Resource <sup>1</sup>            | 250.2   | 0.39%                                       | 986  |
| Inferred Mineral Resource                          | 155.4   | 0.35%                                       | 547  |
| NAV (After-tax)                                    |   | \$1.6-                                      | -\$1.8 billion   |
| Total Recovered Niobium                            |   | 576 million kg Nb                           |  |
| Mine Life (does not include all resources)         |   | 46 years                                    |  |
| Average Annual Niobium Production (post expansion) |   | 13.5 million kg Nb                          |  |
| Mining Cost  |   | \$17 per kg Nb                              |  |
| Operating Margin                                   |   | \$28 per kg Nb                              |  |
| Pre-production Capital Expendit                    | Pre-production Capital Expenditures \$976 million |   | 76 million   |
| Growth and Sustaining Capital over 46 years        |   | \$965 million                               |  |
| Operating Cash flow (pre-tax)                      |   | \$15.2 billion                              |  |
| Estimated IRR (after-tax)                          |   | 17-19%                                      |  |
| Canadian/US Exchange Rate (2012 – 1.00)            |   | 1.05  |  |
| Niobium Price Assumption \$45 per kg Nb            |   | per kg Nb                                   |  |

 Measured and indicated resources are 98% inclusive of probable reserves. Under the block caving scenario around 2% of the measured and indicated resources included in the probable reserves are slightly below the cutoff of 0.20% Nb<sub>2</sub>O<sub>5</sub> per tonne (before recovery) used for resource reporting. This material represents only 5.8 million tonnes averaging 0.18% Nb<sub>2</sub>O<sub>5</sub> for 10 million kilograms of Nb<sub>2</sub>O<sub>5</sub> contained.



# **Westwood Development**



### Q1

- ) \$36.1M Capex
- Preparation and construction of the infrastructure completed
- ) Shaft sinking reached 1,561 metres
- Underground development included 3,564 metres of lateral and vertical excavation
- Infill delineation and resource expansion drilling continues

#### 2012 Outlook

> 89,000 metres drill program

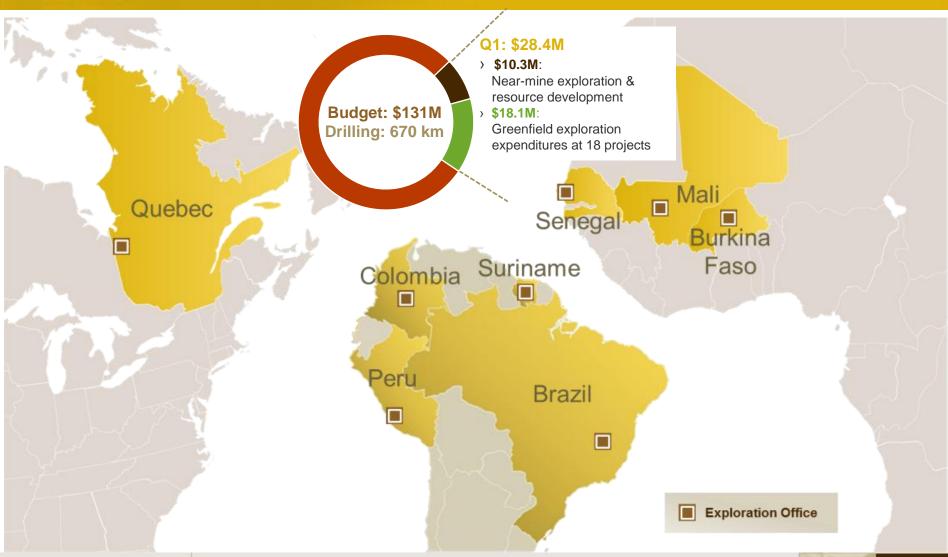
| Classification  | Tonnes<br>(millions) | Grade<br>(g/t Au<br>undiluted) | Contained<br>Au<br>(000s oz) |  |
|---|----------------------|--------------------------------|------------------------------|--|
| Indicated Mineral Resource <sup>1</sup> (Warrenmac)       | 0.2                  | 8.5                            | 60                           |  |
| Indicated Mineral Resource <sup>1</sup> (Zone 2 Westwood) | 0.6                  | 13.8                           | 248                          |  |
| Inferred Mineral Resource                                 | 9.4                  | 11.3                           | 3,407                        |  |
| Total Recovered Gold                                      |                      | 3,480,070 oz                   |                              |  |
| Mine Life   | ife 19 years         |                                | /ears                        |  |
| Average Annual Gold Production                            |                      | 190,000 oz                     |                              |  |
| Average Cash Cost   |                      | \$533 per oz                   |                              |  |
| Total Pre-production Capital \$518 million                |                      | million                        |                              |  |
| Sustaining Capital (life of mine)                         |                      | \$529 million                  |                              |  |
| Operating Cash flow (after-tax)                           |                      | \$1,717 million                |                              |  |
| Estimated IRR (after-tax)                                 |                      | 9-11%                          |                              |  |
| Canadian/US Exchange Rate (2012 - 1.00)                   |                      | 1.05                           |                              |  |
| Average Gold Price Assumption                             |                      | \$1,249                        | ) per oz                     |  |
| (1) 10 10 10 10 10 10 10 10 10 10 10 10 10                |                      |                                |                              |  |

(1) Mineral resources as of May 2011 are calculated at an undiluted 6 g/t Au cutoff grade at a minimum two metre width; panel grades of individual lenses are capped at 15 g/t





# **2012 Exploration Program**





# The Transformation of IAMGOLD – Operations

Focus on core assets we own and operate to improve productivity and capital deployment

# 2010's IAMGOLD

### 8 Gold Assets

- ☆ Rosebel 
  ☆ Sadiola
- X Essakane X Yatela
- Mouska X Tarkwa
- Mupane Damang

Transformed IAMGOLD (beginning of 2012)

## 5 Gold Assets

- ★ Rosebel ★ Sadiola
- X Essakane X Yatela
- Mouska/Westwood

Expand Niobec to maximize return/ unlock value

- 4.5 Mkg niobium/yr
- Mine life 16 yrs

 ✓ Pre-feasibility study confirmed PEA to triple annual production and mine life

√ Sold Tarkwa &

**Damang interests** 

and Mupane in 2011

- 13.5 Mkg niobium/year
- Mine life 46 yrs

Unlock value of Rare Earth Elements (REEs)

Various REE drill campaigns in 1980s

✓ Discovered largest
 REE deposit outside
 China

Inferred resource of 467 Mt, containing 7.7 Bkg TREO





## The Transformation of IAMGOLD – Financials

Strengthen balance sheet to maximize financial flexibility

2010's IAMGOLD

Cash & Cash Equivalents: \$271M

Gold Bullion (at market): \$141M

 ✓ Cash balances enhanced through sale of nonstrategic assets Transformed IAMGOLD (beginning of 2012)

Cash & Cash Equivalents: \$1,033M

Gold Bullion (at market): \$224M

Improve liquidity to enhance financial flexibility

**Credit Facility: \$350M** 

 ✓ Exploited solid balance sheet and cash flow to increase overall liquidity

Credit Facility: \$500M

Niobec Credit: \$250M

Improve return to shareholders

\$0.08 / share dividend



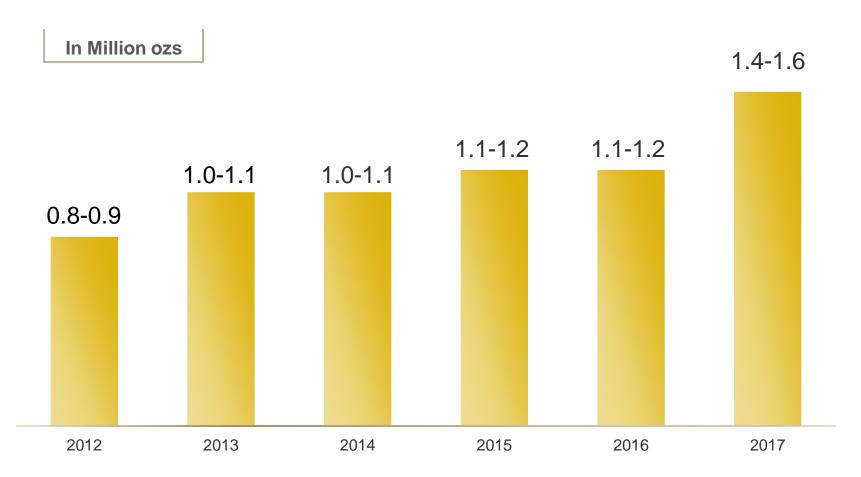
✓ Increased dividend 213%

\$0.25 / share dividend





# **Estimated Future Production Profile**



Bars represent mid-points of upper & lower limits of ranges







# **2012 First Quarter Results**

May 14, 2012

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