

**WHIRLPOOL CORPORATION**  
**Key Financial Statistics for Q3 2022**  
(amounts in millions, except per share data)

	Q3			YTD		
	2022	2021	% B/(W)	2022	2021	% B/(W)
<b>CONSOLIDATED EARNINGS INFORMATION</b>						
Net Sales	4,784	5,488	(12.8)%	14,801	16,170	(8.5)%
Cost of Products Sold	4,104	4,380	6.3 %	12,373	12,823	3.5 %
<i>Gross Margin %</i>	14.2 %	20.2 %	(6pts)	16.4 %	20.7 %	(4.3pts)
Selling, General and Administrative	446	524	14.9 %	1,283	1,526	15.9 %
<i>% of sales</i>	9.3 %	9.5 %	0.2pts	8.7 %	9.4 %	(0.7pts)
EBIT	238	630	(62.2)%	415	1,993	(79.2)%
<i>% of sales</i>	5.0 %	11.5 %	(6.5pts)	2.8 %	12.3 %	(9.5pts)
Interest Expense	40	44	9.1 %	126	134	6.0 %
Income Tax (Benefit) Expense	53	100	(47.0)%	196	353	44.5 %
Noncontrolling Interest	2	15	86.7 %	8	21	61.9 %
Net Earnings (Loss) Available to Whirlpool	143	471	(69.6)%	85	1,485	(94.3)%
<i>% of sales</i>	3.0 %	8.6 %	(5.6pts)	0.6 %	9.2 %	(8.6pts)
Diluted EPS	\$ 2.60	\$ 7.51	nm	\$ 1.51	\$ 23.47	nm
<b>SEGMENT INFORMATION</b>						
	2022	2021	% B/(W)	2022	2021	% B/(W)
<b>North America</b>						
Net Sales	2,873	3,113	(7.7)%	8,629	9,200	(6.2)%
EBIT	282	553	(49.0)%	1,153	1,716	(32.8)%
<i>% of sales</i>	9.8 %	17.7 %	(7.9pts)	13.4 %	18.7 %	(5.3pts)
<b>EMEA</b>						
Net Sales	903	1,256	(28.1)%	2,995	3,676	(18.5)%
EBIT	(28)	28	nm	(53)	80	nm
<i>% of sales</i>	(3.1)%	2.2 %	(5.3pts)	(1.8)%	2.2 %	(4pts)
<b>Latin America</b>						
Net Sales	750	841	(10.8)%	2,297	2,336	(1.7)%
EBIT	40	73	(45.2)%	151	209	(27.8)%
<i>% of sales</i>	5.3 %	8.7 %	(3.4pts)	6.6 %	9.0 %	(2.4pts)
<b>Asia</b>						
Net Sales	258	278	(7.2)%	880	958	(8.1)%
EBIT	12	24	(50.0)%	48	50	(4.0)%
<i>% of sales</i>	4.7 %	8.6 %	(3.9pts)	5.5 %	5.2 %	0.3pts
<b>Other and Eliminations</b>						
Net Sales	—	—		—	—	
EBIT	(68)	(48)		(884)	(62)	
<b>MISCELLANEOUS</b>						
	2022	2021	% B/(W)	2022	2021	% B/(W)
Average Shares - Basic	54.7	62.2	12.0 %	56.3	62.7	10.2 %
Average Shares - Diluted	55.0	62.7	12.2 %	56.7	63.2	10.4 %
Effective Tax Rate	26.5 %	17.1 %	(9.4pts)	66.2 %	19.0 %	47.2pts
<b>WORKING CAPITAL</b>						
	2022	2021	% B/(W)	2022	2021	% B/(W)
Receivables	2,410	3,187	24.4 %	2,410	3,187	24.4 %
Inventories	2,884	2,876	(0.3)%	2,884	2,876	(0.3)%
Payables	4,445	5,127	(13.3)%	4,445	5,127	(13.3)%
Net Working Capital	849	936	(9.3)%	849	936	(9.3)%
Working Capital % of Sales	4.3 %	4.3 %	0pts	4.3 %	4.3 %	0pts
<b>FREE CASH FLOW</b>						
	2022	2021	% B/(W)	2022	2021	% B/(W)
Cash Provided by (Used in) Operating Activities	310	1,294	(76.0)%	310	1,294	(76.0)%
Capital Expenditures	(334)	(306)	(9.2)%	(334)	(306)	(9.2)%
Free Cash Flow	(24)	988	(102.4)%	(24)	988	(102.4)%

nm: Not meaningful